

# Supplemental Financial Information

For the Third Quarter Ended July 31, 2018

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#### **Basis of Presentation**

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group ("TD" or the "Bank"). This information is unaudited and should be used in conjunction with the Bank's third quarter 2018 Report to Shareholders, Earnings News Release (ENR), Supplemental Regulatory Capital Disclosure package, and Investor Presentation, as well as the Bank's 2017 Annual Report. For acronyms used in this package, refer to the "Acronyms" page.

#### **How the Bank Reports**

The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the Bank's overall performance. To arrive at adjusted results, the Bank removes "items of note", from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 3 of this package.

As explained, adjusted results differ from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this package are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" section of the Bank's third quarter 2018 Management's Discussion and Analysis (MD&A) and third quarter 2018 ENR.

Effective November 1, 2017, the Bank adopted IFRS 9, Financial Instruments (IFRS 9), which replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement (IAS 39). Accordingly, fiscal 2018 numbers are based on IFRS 9. The Bank did not restate prior periods which continue to be based on IAS 39. For further details, refer to Note 2 of the Bank's third quarter 2018 Interim Consolidated Financial Statements.

#### Segmented Information

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking, wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and business banking operations, wealth management services, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.

Where applicable, the Bank measures and evaluates the performance of each segment based on adjusted results and adjusted return on common equity (ROE). Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS and, therefore, may not be comparable to similar terms used by other issuers. The capital allocated to the business segments was based on 9% Common Equity Tier 1 (CET1) Capital in fiscal 2016, 2017, and 2018.

The Bank determines its segments based on the view taken by the Chief Executive Officer to regularly evaluate performance and make key operating decisions, and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including certain dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking's results are reversed in the Corporate segment.

The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Interim Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.

### **Table of Contents**

	Page		Page
Highlights	1	Loans Managed	15
Shareholder Value	2	Gross Loans and Acceptances by Industry Sector and Geographic Location	16 - 18
Adjustments for Items of Note	3	Impaired Loans	19
Canadian Retail Segment	4	Impaired Loans and Acceptances by Industry Sector and Geographic Location	20 - 22
U.S. Retail Segment - Canadian Dollars	5	Allowance for Loan/Credit Losses	23 - 24
- U.S. Dollars	6	Allowance for Loan/Credit Losses by Industry Sector and Geographic Location	25 - 27
Wholesale Banking Segment	7	Provision for Credit Losses	28
Corporate Segment	8	Provision for Loan/Credit Losses by Industry Sector and Geographic Location	29 - 31
Net Interest Income and Margin	9	Analysis of Change in Equity	32 - 33
Non-Interest Income	10	Change in Accumulated Other Comprehensive Income, Net of Income Taxes	34
Non-Interest Expenses	11	Analysis of Change in Non-Controlling Interests in Subsidiaries and	
Balance Sheet	12	Investment in TD Ameritrade	35
Unrealized Gain (Loss) on Banking Book Equities and Assets Under		Acronyms	36
Administration and Management	13	Appendix – Canadian Personal and Commercial Banking	<b>A1</b>
Goodwill, Other Intangibles, and Restructuring Charges	14		

#### Highlights

(\$ millions, except as noted)	LINE		2018						2017					20	16		1	Yea	r to Da	ite	1	Fii	II Year	
For the period ended	#	Q3	Q2		Q1	Q4		Q3		Q2		Q1		Q4		Q3		2018		2017		2017		2016
Income Statement																	· L							
	4	¢ ECEE	£ 500	\$ 5	E 420	¢ 5330	\$	E 267		E 100	\$	E 141	•	E 070	\$	4.004		16 402	\$	15 517		20.047	\$	10.022
Net interest income Non-interest income	2	\$ 5,655 4,230	\$ 5,398 4.069		5,430 3.930	\$ 5,330 3,940	\$	5,267 4.019	\$	5,109 3.364	Ф	5,141 3.979	ф	5,072 3.673	Э	4,924 3.777	>	16,483 12,229	Ф	15,517 11.362	1 3	20,847 15,302		19,923 14.392
Total revenue	3	9,885	9,467		9,360	9,270		9,286		8,473		9,120	+	8,745		8,701	┧┝╾	28,712		26,879	┨┝	36,149		34,315
Provision for credit losses	1	5,665 561	556	•	693	578		505		500		633		548		556		1.810		1.638		2.216		2.330
Insurance claims and related expenses	5	627	558		575	615		519		538		574		585		692		1,760		1,631		2,216		2,462
Non-interest expenses	6	5,117	4,822		4,846	4,828		4,855		4,786		4,897		4.848		4.640		14,785		14,538		19,366		18,877
Income (loss) before provision for income taxes	7	3,580	3,531		3,246	3,249		3,407		2.649		3,016		2.764		2.813	1	10,357		9.072	1 🖯	12,321		10,646
Provision for (recovery of) income taxes	8	705	746		1,040	640		760		257		596		555		576		2,491		1,613		2,253		2,143
Income before equity in net income of an investment												•	T .								1			•
in TD Ameritrade	9	2,875	2,785	2	2,206	2,609		2,647		2,392		2,420		2,209		2,237		7,866		7,459		10,068		8,503
Equity in net income of an investment in TD Ameritrade	10	230	131		147	103		122		111		113		94		121		508		346		449		433
Net income – reported	11	3,105	2,916	2	2,353	2,712		2,769		2,503		2,533		2,303		2,358		8,374		7,805		10,517		8,936
Adjustment for items of note, net of income taxes	12	22	146		593	(109)		96		58		25		44		58		761		179		70		356
Net income – adjusted	13	3,127	3,062	2	2,946	2,603		2,865		2,561		2,558		2,347		2,416		9,135		7,984		10,587		9,292
Preferred dividends	14	59	52		52	50		47		48		48		43		36		163		143		193		141
Net income available to common shareholders and																	Ш.							
non-controlling interests in subsidiaries – adjusted	15	\$ 3,068	\$ 3,010	\$ 2	2,894	\$ 2,553	\$	2,818	\$	2,513	\$	2,510	\$	2,304	\$	2,380	\$	8,972	\$	7,841	\$	10,394	\$	9,151
Attributable to:																								
Common shareholders – adjusted	16	\$ 3,050	\$ 2,992	\$ 2	2,876	\$ 2,518	\$	2,789	\$	2,485	\$	2,481	\$	2,275	\$	2,351	\$	8,918	\$	7,755	\$	10,273	\$	9,036
Non-controlling interests – adjusted	17	18	18		18	35		29		28		29	Ш	29		29	JL	54		86	JL	121		115
Earnings per Share (EPS) (\$) and Weighted-Average Number of Common Shares Outstanding (millions) <sup>1</sup>																								
Basic earnings: reported	18	\$ 1.65	\$ 1.54	\$	1.24	\$ 1.42	\$	1.46	\$	1.31	\$	1.32	\$	1.20	\$	1.24	\$	4.44	\$	4.09	\$	5.51	\$	4.68
adjusted	19	1.67	1.62		1.56	1.36		1.51		1.34		1.34		1.23		1.27		4.85		4.19		5.55		4.88
Diluted earnings: reported	20	1.65	1.54		1.24	1.42		1.46		1.31		1.32		1.20		1.24		4.43		4.08		5.50		4.67
adjusted	21	1.66	1.62		1.56	1.36		1.51		1.34		1.33		1.22		1.27		4.84		4.18		5.54		4.87
Weighted-average number of common shares outstanding																								
Basic	22	1,830.0	1,843.6		841.7	1,845.8		1,846.5		1,854.4		1,855.8		1,855.4		,853.4		1,838.4		1,852.2		1,850.6		1,853.4
Diluted	23	1,834.0	1,847.5	1,8	846.2	1,849.9		1,850.2	<del></del>	1,858.7	<del></del>	1,860.3	Щ.	1,858.8	1	,856.6	JЩ	1,842.6		1,856.4	J L	1,854.8		1,856.8
Balance Sheet (\$ billions)																								
Total assets	24	\$ 1,292.5	\$ 1,283.8	\$ 1,2	261.3	\$ 1,279.0	\$	1,202.4	\$	1,251.9	\$	1,186.9	\$	1,177.0	\$ 1	,182.4	\$	1,292.5	\$	1,202.4	\$	1,279.0	\$	1,177.0
Total equity	25	77.7	76.7		73.2	75.2		73.5		76.2		73.3		74.2		71.2		77.7		73.5		75.2		74.2
Risk Metrics (\$ billions, except as noted)			-																	_				
Common Equity Tier 1 Capital risk-weighted assets <sup>2,3</sup>	26	\$ 428.9	\$ 417.8	\$ 4	441.3	\$ 435.8	\$	408.8	\$	420.1	\$	402.2	\$	405.8	\$	388.2	\$	428.9	\$	408.8	\$	435.8	\$	405.8
Common Equity Tier 1 Capital 1 St Weighted assets	27	50.1	49.5		46.8	46.6	Ψ	45.0	Ψ	45.4	Ψ	43.7	1	42.3	Ψ	40.4	*	50.1	Ψ.	45.0	*	46.6	Ψ.	42.3
Common Equity Tier 1 Capital ratio <sup>2,3</sup>	28	11.7 %		%	10.6 %		%		%		%	10.9 %	5	10.4 %		10.4 %			%	11.0 %			%	10.4 %
Tier 1 Capital <sup>2</sup>	29	\$ 57.0	\$ 56.4	\$	53.4	\$ 53.8	\$	52.2	\$	52.3	\$	50.6	\$	49.4	\$	46.4	\$	57.0	\$	52.2	\$	53.8	\$	49.4
Tier 1 Capital ratio <sup>2,3</sup>	30	13.3 %		%	12.1 %		%		%		%	12.6 %	6	12.2 %		11.9 %			%	12.8 %			%	12.2 %
Total Capital ratio <sup>2,3</sup>	31	15.4	15.8		14.2	14.9		15.6		14.9		15.1		15.2		14.6		15.4		15.6		14.9		15.2
Leverage ratio <sup>4</sup>	32	4.1	4.1		4.0	3.9		4.1		3.9		4.0		4.0		3.8		4.1		4.1		3.9		4.0
Liquidity coverage ratio (LCR) <sup>5</sup>	33	127	123		122	120		124		122		124		130		132		n/a <sup>6</sup>		n/a		n/a		n/a
After-tax impact of 1% increase in interest rates on:													١.				Ш.				11.		_	
Economic value of shareholders' equity (\$ millions) <sup>7</sup>	34	\$ (300)	\$ (288)	\$	(303)	\$ (235)	\$	(230)	\$	(190)	\$	(183)	\$	(234)	\$	(291)	\$	(300)	\$	(230)	\$	(235)	\$	(234)
Net interest income (\$ millions) <sup>8</sup>	35	(31)	(51)		53	70		74		67		97		87		72		(31)		74		70		87
Net impaired loans – personal, business, and government	20	0.075	0.005		0.000	0.000		0.000		0.004		0.000		0.705		0.700		0.075		0.000		0.000		0.705
(\$ millions) <sup>9</sup>	36	2,275	2,285	2	2,336	2,398		2,330		2,624		2,690		2,785		2,786		2,275		2,330		2,398		2,785
Net impaired loans – personal, business, and government as a % of net loans and acceptances9	37	0.35 %	0.36	0/.	0.37 %	0.38	0/.	0.38	0/.	0.43	0/.	0.45 %		0.46 %		0.48 %		0.35	0/_	0.38 %		0.30	0/.	0.46 %
as a % of net loans and acceptances.  Provision for loan losses as a % of average net loans and	31	0.35 %	0.36	70	0.37 %	0.38	70	0.38	70	0.43	70	0.45 %	0	0.46 %		0.48 %		0.35	/0	0.38 %		0.38	70	0.40 %
acceptances <sup>9</sup>	38	0.35	0.36		0.45	0.39		0.33		0.35		0.42		0.37		0.39	11	0.38		0.37		0.37		0.41
Rating of senior debt:	30	0.55	0.50		0.70	0.39		0.00		0.55		0.72		0.57		0.00		0.50		0.57		0.01		0.71
Moody's	39	Aa1	Aa2		Aa2	Aa2		Aa2		Aa1		Aa1		Aa1		Aa1		Aa1		Aa2		Aa2		Aa1
Standard and Poor's	40	AA-	AA-		AA-	AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-
		mon shareholders																						

<sup>&</sup>lt;sup>1</sup> Basic EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated using the same method as basic EPS except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.

<sup>&</sup>lt;sup>2</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

The credit valuation adjustment (CVA) capital charge is being phased in until the first quarter of 2019. For fiscal 2018, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital risk-weighted assets (RWA) were 80%, 83%, and 86%, respectively (2017 – 72%, 77%, and 81%, 2016 – 64%, 71%, and 77%). Prior to the second quarter of 2018, as the Bank was constrained by the Basel I regulatory floor, the RWA as it relates to the regulatory floor was calculated based on the Basel I risk weights which were the same for all capital ratios.

The leverage ratio is calculated as Tier 1 Capital, based on the "all-in" methodology, divided by leverage exposures. Refer to page 4 of the Supplemental Regulatory Capital Disclosure Package for further details.

Effective the first quarter of 2017, the Office of the Superintendent of Financial Institutions Canada (OSFI) requires Canadian banks to disclose the LCR based on an average of the daily positions during the quarter. The LCR for the quarters ended July 31, 2018, April 30, 2018, and January 31, 2018, was calculated as an average of 64, 61, and 62 daily data points, respectively, in the quarter.

<sup>&</sup>lt;sup>6</sup> Not applicable.

To this is also referred to as economic value at risk (EVaR), and the amounts represent the difference between the change in present value of the Bank's asset portfolio and the change in present value of the Bank's liability portfolio, including off-balance sheet instruments, resulting from an instantaneous change in interest rates.

<sup>8</sup> Amounts represent the 12-month net interest exposure to an instantaneous and sustained shift in interest rates.

<sup>&</sup>lt;sup>9</sup> Excludes acquired credit-impaired (ACI) loans and prior to November 1, 2017, debt securities classified as loans.

### Shareholder Value

Business Performace	(\$ millions, except as noted)	LINE		2018			20	017		2016	:	Year	to Date	Full Y	/ear
Susiness Performance   Net income available to common shareholders and non-confilling interests in subsidiaries - reported   1   2   3,046   3,268   4   2,301   5   2,682   5   2,722   5   2,455   5   2,485   6,7697   6,6769			03		01	04			Ω1						
Net income available to common shareholders and non-controlling interests in subsidiaries - reported subsidiaries - reported 1 1 70,935 68,646 8 2,301 8 2,862 8 2,722 8 2,465 8 2,865 8 2,860 8 2,322 8 8,241 8 7,662 69,849 68,424 15,6 9,846 65,121 17,5 16,5 14,7 16,1 14,8 14,5 13,8 14,5 17,1 15,2 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 17,1 15,2 18,4 9,1 13,9 14,5 18,5 14,5 18,4 9,1 13,9 14,5 18,5 14,5 18,4 9,1 13,9 14,5 18,5 14,5 18,4 9,1 13,9 14,5 18,5 14,5 18,4 9,1 13,9 14,5 18,5 14,5 18,4 9,1 13,9 14,5 14,5 14,5 14,5 14,5 14,5 14,5 14,5	. c. allo politor dilada									1					
and non-controlling interests in subsidiaries reported 1   \$ 3,046   \$ 2,864   \$ 2,301   \$ 5,662   \$ 5,272   \$ 2,455   \$ 2,485   \$ 2,260   \$ 2,322   \$ 8,211   \$ 7,662   \$ 68,349   65,121   \$ 7,935   \$ 68,577   \$ 68,956   \$ 6,779   \$ 68,956   \$ 6,799   \$ 64,955   \$ 69,849   \$ 65,121   \$ 68,949   \$ 65,121   \$ 69,949   \$ 69,749   \$ 69,949   \$ 69,949   \$ 69,749   \$ 69,949   \$ 69,749   \$ 69,949   \$ 69,949   \$ 69,749   \$ 69,949   \$ 69,949   \$ 69,749   \$ 69,949   \$ 69,949   \$ 69,949   \$ 69,949   \$ 69,949   \$ 69,949   \$ 69,749   \$ 69,949	Business Performance														
Average common equity - perpeted 3 16.9 9 86.814 67.899 68.777 68.956 67.607 68.956 67.607 68.956 67.607 68.956 67.607 68.956 76.007 68.956 76.007 68.956 76.007 68.956 76.007 68.956 76.0007 69.000000000000000000000000000000000000															
Return on common equity – reported 3   16.9 %   16.8 %   13.2 %   15.4 %   15.5 %   14.4 %   14.4 %   13.3 %   14.1 %   15.6 %   14.8 %   17.1   17.6   15.0 %   13.9 %   16.8 milk-milk-milk-milk-milk-milk-milk-milk-	subsidiaries – reported	1	\$ 3,046	\$ 2,864	\$ 2,301	\$ 2,662	\$ 2,722	\$ 2,455	\$ 2,485	\$ 2,260	\$ 2,322	\$ 8,211	\$ 7,662	\$ 10,324	\$ 8,795
Return on common equity—adjusted Return on Common Equity—adjusted risk-weighted assets – reported risk-weighted assets – reported risk-weighted assets – reported risk-weighted assets – reported risk-weighted assets – adjusted risk-weighted risk-w		2	70,935			67,859	68,777			66,769	64,595	69,849	68,424	68,349	65,121
Return of Common Equity Tier 1 Capital risk-weighted assets – reported sisk-weighted assets – reported sisk-weighted assets – reported risk-weighted ris	Return on common equity – reported	3	16.9 %	16.8	% 13.2 %	15.4	% 15.5 %	14.4	% 14.4 %	13.3 %	14.1 %	15.6 %		14.9 %	13.3 %
Return on Common Equity Plat of Logital risk-weighted assets - reported for Logital risk-weighted assets - adjusted for Logital risk-weighted risk-weighte	Return on common equity – adjusted	4	17.1	17.6	16.6	14.7	16.1	14.8	14.5	13.6	14.5	17.1	15.2	15.0	13.9
Return of Common Equity Tier 1 Capital risk-weighfied assets = -diputed**   6   2.86   2.86   2.80   2.37   2.67   2.48   2.44   2.28   2.42   2.77   2.53   2.48   2.31   2.51	Return on Common Equity Tier 1 Capital														
Fishwelighted assets — adjusted   6   2.86   2.86   2.60   2.37   2.67   2.48   2.44   2.28   2.42   2.77   2.53   2.48   2.31   2.41	risk-weighted assets – reported1	5	2.84	2.72	2.07	2.47	2.58	2.42	2.41	2.24	2.36	2.53	2.48	2.46	2.21
Efficiency ratio – reported 7 7 51.8 50.9 51.8 52.1 52.3 56.5 53.7 55.4 53.3 51.5 54.1 53.6 55.0 Efficiency ratio – adjusted 8 8 51.2 50.1 50.6 52.3 51.4 55.8 53.2 54.8 52.6 50.6 53.4 53.1 53.9 51.5 54.1 53.6 55.0 Efficiency ratio – adjusted (TEB) 9 19.7 21.1 32.0 19.7 22.3 9.7 19.8 20.1 20.5 Adjusted (TEB) 10 19.5 19.7 19.3 1.98 19.4 19.8 19.6 19.6 19.8 19.6 19.8 19.6 19.8 19.6 19.8 19.6 19.8 19.8 19.8 19.8 19.8 19.8 19.8 19.8	Return on Common Equity Tier 1 Capital														
Effective tax rate Reported Re	risk-weighted assets – adjusted1	6	2.86	2.86	2.60	2.37	2.67	2.48	2.44	2.28	2.42	2.77	2.53	2.48	2.31
Effective tax rate Reported 9 19.7 21.1 32.0 19.7 22.3 9.7 19.8 20.1 20.5 Adjusted (TEB) 10 22.0 21.5 21.6 22.0 23.5 23.2 22.9 22.7 22.9 Adjusted (TEB) 11 1.95 19.7 19.3 1.96 1.98 1.96 1.98 1.95 1.98 1.95 1.96 1.98 Average number of full-time equivalent staff 12 85,258 83.060 82.51 82.571 83.090 83.481 83.508 82.975 81.978  Common Share Performance  Closing market price (\$) Book value per common share (\$) Reported 16 13.2 12.7 13.8 13.3 12.1 12.7 14.0 13.0 12.8 13.4 12.5 11.9 13.0 13.0 12.8 13.2 12.7 13.8 13.3 12.1 12.7 14.0 13.0 12.8 13.2 12.1 13.3 13.0 13.0 13.8 reported of the full-time equivalent staff  Total shareholder return on common share (\$) Number of common shares  outstandig (millions) 19 1,826.1 1,844.6 1,843.7 1,839.6 1,846.6 1,843.4 1,856.4 1,857.2 1,854.8 1,855.1 1,846.6 1,839.6 1,849.5 1,849.5 1,850.5 1,840.5 1,850.5 1,840.5 1,850.5 1,840.5 1,850.5	Efficiency ratio – reported	7	51.8	50.9	51.8	52.1	52.3	56.5	53.7	55.4	53.3	51.5	54.1	53.6	55.0
Effective tax rate 'Reported 9 19.7 21.1 32.0 19.7 22.3 9.7 19.8 20.1 20.5 24.1 17.8 18.3 20.1 Adjusted (TEB) 10 22.0 21.5 21.6 22.0 23.5 23.2 22.9 22.7 22.9 21.7 23.2 22.9 22.4 Net interest margin' 11 1.95 19.7 19.3 1.06 1.94 1.98 1.96 1.96 1.98 1.95 1.96 1.96 1.98 Netwerage number of full-time equivalent staff 12 85,258 83.060 82,581 82,571 83.090 83.481 83.508 82,975 81.978 81.978 83,639 83,358 83,660 81,233 83.60 82,581 82.571 83.090 83.481 83.508 82,975 81.978 81.978 83,639 83,358 83,660 81,233 83.60 82,581 82.571 83.090 83.481 83.508 82,975 81.978 81.978 83,639 83,358 83,660 81,233 83.60 82,581 82.571 83.090 83.481 83.508 82,975 81.978 81.978 83,639 83,358 83,660 81,233 83.60 83,660 81,233 83.60 83,660 81,233 83.60 83.60 82,581 82.571 83.090 83.481 83.508 82,975 81.978 81.978 83,639 83,358 83,660 81,233 83.60 83.60 83.60 83.60 83,660 81,233 83.60 83.60 83,660 81,233 83,660 82,875 81.978 83,690 83,680	Efficiency ratio – adjusted	8	51.2	50.1	50.6	52.3	51.4	55.8	53.2	54.8	52.6	50.6	53.4	53.1	53.9
Adjusted (TEB) 10 22.0 21.5 21.6 22.0 23.5 23.2 22.9 22.7 22.9 1.7 23.2 22.9 22.7 22.9	Effective tax rate														
Adjusted (TEB) 10 22.0 21.5 21.6 22.0 23.5 23.2 22.9 22.7 22.9 1.7 23.2 1.9 22.4 Net interest margin 11 yes as, 258 83.060 82.581 82.571 83.090 83.481 83.508 82.975 81.978 83.093 83.388 83.539 83.388 82.00 82.01 Average number of full-time equivalent staff 12 85.258 83.060 82.581 82.571 83.090 83.481 83.508 82.975 81.978 83.093 83.388 83.539 83.388 82.00 82.01 Average number of full-time equivalent staff 12 85.258 83.060 82.581 82.571 83.090 83.481 83.508 82.975 81.978 83.093 83.388 83.539 83.388 83.509 83.283 83.388 83.539 83.388 83.539 83.388 83.509 83.283 83.283 83.080 83.625 83.080 82.975 81.978 83.090 83.481 83.508 82.975 81.978 83.090 83.481 83.508 82.975 81.978 83.095 83.083 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.388 83.509 83.589 83.509 83.5	Reported	9	19.7	21.1	32.0	19.7	22.3	9.7	19.8	20.1	20.5	24.1	17.8	18.3	20.1
Net inferest margin?		10	22.0	21.5	21.6	22.0	23.5	23.2	22.9	22.7	22.9	21.7	23.2	22.9	22.4
Average number of full-time equivalent staff   12   85,258   83,060   82,581   82,571   83,090   83,481   83,508   82,975   81,978   83,639   83,358   83,160   81,233		11	1.95	1.97	1.93	1.96	1.94		1.96	1.96	1.98		1.96	1.96	2.01
State   Closing market price (\$)   13   \$ 77.17   \$ 72.11   \$ 74.82   \$ 73.34   \$ 64.27   \$ 64.23   \$ 67.41   \$ 60.86   \$ 56.89   \$ 36.71   \$ 39.34   \$ 38.26   \$ 36.58   \$ 37.76   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 38.26   \$ 36.58   \$ 37.76   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36		12	85,258		82.581	82.571	83.090		83.508	82.975	81.978	83.639	83.358		81,233
State   Closing market price (\$)   13   \$ 77.17   \$ 72.11   \$ 74.82   \$ 73.34   \$ 64.27   \$ 64.23   \$ 67.41   \$ 60.86   \$ 56.89   \$ 36.71   \$ 39.34   \$ 38.26   \$ 36.58   \$ 37.76   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 38.26   \$ 36.58   \$ 37.76   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 38.08   \$ 36.25   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 39.34   \$ 36.32   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.71   \$ 36.81   \$ 37.76   \$ 36.71   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36.81   \$ 36	3										,		,		
Book Value per common share (\$)	Common Share Performance														
Closing market price to book value  15	Closing market price (\$)	13	\$ 77.17	\$ 72.11	\$ 74.82	\$ 73.34	\$ 64.27	\$ 64.23	\$ 67.41	\$ 60.86	\$ 56.89	\$ 77.17	\$ 64.27	\$ 73.34	\$ 60.86
Price-earnings ratio Reported 16 13.2 12.7 13.8 13.3 12.1 12.7 14.0 13.0 12.8 Adjusted 17 12.4 11.9 13.0 13.2 11.9 12.4 13.4 12.5 11.9  Total shareholder return on common shareholders' investment 1 18 24.3 % 16.3 % 14.9 % 24.8 % 17.1 % 19.3 % 31.7 % 17.9 % 12.2 %  Number of common shares outstanding (millions) 19 1,826.1 1,844.6 1,843.7 1,839.6 1,848.6 1,843.4 1,856.4 1,857.2 1,854.8 10.0 \$105.5\$  Dividend Performance  Dividend per common share (\$) 21 3.5 % 3.7 % 3.3 % 3.5 % 3.7 % 3.6 % 3.4 % 3.8 % 3.9 %  Common dividend payout ratio Reported 23 40.4 43.5 48.3 42.1 41.1 45.9 41.6 45.7 44.5 43.7 42.8 42.6 46.1	Book value per common share (\$)	14	39.34	38.26	36.58	37.76	36.32	38.08	36.25	36.71	35.68	39.34	36.32	37.76	36.71
Reported 16	Closing market price to book value	15	1.96	1.88	2.05	1.94	1.77	1.69	1.86	1.66	1.59	1.96	1.77	1.94	1.66
Reported 16	Price-earnings ratio														
Adjusted 17 12.4 11.9 13.0 13.2 11.9 12.4 13.4 12.5 11.9 12.4 11.9 13.0 13.2 12.5 Total shareholder return on common shareholders' investment <sup>3</sup> 18 24.3 % 16.3 % 14.9 % 24.8 % 17.1 % 19.3 % 31.7 % 17.9 % 12.2 % 24.3 % 17.1 % 24.8 % 17.9 % Number of common shareholders' investment <sup>3</sup> 18 24.3 % 16.3 % 14.9 % 24.8 % 17.1 % 19.3 % 31.7 % 17.9 % 12.2 % 24.3 % 17.1 % 24.8 % 17.9 % Number of common shares outstanding (millions) 19 1,826.1 1,844.6 1,843.7 1,839.6 1,848.6 1,843.4 1,856.4 1,857.2 1,854.8 1,826.1 1,848.6 1,839.6 1,857.2 Total market capitalization (\$billions) 20 \$ 140.9 \$ 133.0 \$ 137.9 \$ 134.9 \$ 118.8 \$ 118.4 \$ 125.1 \$ 113.0 \$ 105.5 \$ 140.9 \$ 118.8 \$ 134.9 \$ 113.0 \$ 134.9	Reported	16	13.2	12.7	13.8	13.3	12.1	12.7	14.0	13.0	12.8	13.2	12.1	13.3	13.0
Total shareholder return on common shares outstanding (millions)  18 24.3 % 16.3 % 14.9 % 24.8 % 17.1 % 19.3 % 31.7 % 17.9 % 12.2 % Number of common shares outstanding (millions)  19 1,826.1 1,844.6 1,843.7 1,839.6 1,848.6 1,843.4 1,856.4 1,857.2 1,854.8 1,826.1 1,846.6 1,839.6 1,857.2 Total market capitalization (\$ billions)  20 21 21 24.3 % 17.1 % 24.8 % 17.9 % 14.9 % 14.9 % 14.9 % 14.9 % 14.1 45.9 41.6 45.7 44.5 43.7 42.8 42.6 46.1		17		11.9	13.0				13.4	12.5				13.2	
Shareholders' investment <sup>3</sup> 18  24.3 % 16.3 % 14.9 % 24.8 % 17.1 % 19.3 % 31.7 % 17.9 % 12.2 % 0utstanding (millions)  19  1,826.1 1,844.6 1,843.7 1,839.6 1,848.6 1,843.4 1,856.4 1,857.2 1,854.8 1,826.1 1,848.6 1,839.6 1,857.2 1,854.8 1,826.1 1,848.6 1,839.6 1,857.2 1,854.8 1,826.1 1,848.6 1,839.6 1,857.2 1,854.8 1,	•												-		
Number of common shares outstanding (millions) 19	shareholders' investment <sup>3</sup>	18	24.3 %	16.3	% 14.9 %	24.8	% 17.1 %	6 19.3	% 31.7 %	17.9 %	12.2 %	24.3 %	6 17.1 %	24.8 %	17.9 %
Outstanding (millions)  19														,,	
Dividend Performance       Dividend yield       20       \$ 140.9       \$ 133.0       \$ 137.9       \$ 134.9       \$ 118.8       \$ 118.4       \$ 125.1       \$ 113.0       \$ 105.5       \$ 140.9       \$ 118.8       \$ 113.0       \$ 113.0         Dividend Performance       Dividend per common share (\$)       21       \$ 0.67       \$ 0.67       \$ 0.60       \$ 0.60       \$ 0.60       \$ 0.55       \$ 0.55       \$ 0.55       \$ 0.55       \$ 1.94       \$ 1.75       \$ 2.35       \$ 2.16         Dividend yield donor of vidend payout ratio Reported       23       40.4       43.5       48.3       42.1       41.1       45.9       41.6       45.7       44.5       43.7       42.8       42.6       46.1		19	1.826.1	1 844 6	1 843 7	1 839 6	1 848 6	1 843 4	1 856 4	1 857 2	1 854 8	1.826.1	1 848 6	1 839 6	1 857 2
Dividend Performance  Dividend per common share (\$) 21  \$ 0.67  \$ 0.60  \$ 0.60  \$ 0.60  \$ 0.55															
Dividend per common share (\$) 21 S 0.67 S 0.60 S 0.60 S 0.60 S 0.55 S 0.	(+)		*				<del>*</del>		* .==	,		*	*		*
Dividend yield 4 22 3.5 % 3.7 % 3.3 % 3.5 % 3.7 % 3.6 % 3.4 % 3.8 % 3.9 % 3.5 % 3.6 % 3.9 % Common dividend payout ratio  Reported 23 40.4 43.5 48.3 42.1 41.1 45.9 41.6 45.7 44.5 43.7 42.8 42.6 46.1	Dividend Performance														
Dividend yield 4 22 3.5 % 3.7 % 3.3 % 3.5 % 3.7 % 3.6 % 3.4 % 3.8 % 3.9 % 3.5 % 3.6 % 3.9 % Common dividend payout ratio  Reported 23 40.4 43.5 48.3 42.1 41.1 45.9 41.6 45.7 44.5 43.7 42.8 42.6 46.1	Dividend per common share (\$)	21	\$ 0.67	\$ 0.67	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.55	\$ 0.55	0.55	\$ 1.94	\$ 1.75	\$ 2.35	\$ 2.16
Common dividend payout ratio Reported 23 40.4 43.5 48.3 42.1 41.1 45.9 41.6 45.7 44.5 43.7 42.8 42.6 46.1			3.5 %			3.5	% 3.7 %	3.6				3.5 %	<b>6</b> 3.6 %		
Reported 23 <b>40.4</b> 43.5 48.3 42.1 41.1 45.9 41.6 45.7 44.5 <b>43.7</b> 42.8 42.6 46.1				1							/-				
		23	40.4	43.5	48.3	42.1	41.1	45,9	41.6	45.7	44.5	43.7	42.8	42.6	46.1
rujusion 27 70:1 41.9 30.3   40.7 37:1 44.0 41.2   44.0 40.0 40.4   40.0 41.0   42.3 44.3	Adjusted	24	40.1	41.4	38.3	43.9	39.7	44.8	41.2	44.8	43.4	40.0	41.8	42.3	44.3

<sup>1</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

Amounts are calculated in accordance with the Basel III regulatory tramework, and are presented based on the all-in methodology.

Net interest margin is net interest income calculated as a percentage of average earnings assets.

Return is calculated based on share price movement and dividends reinvested over a trailing one year period.

Dividend yield is calculated as the dividend per common share divided by the daily average closing stock price in the relevant period. Dividend per common share is derived as follows: a) for the quarter – by annualizing the dividend per common share paid during the quarter; b) for the year-to-date – by annualizing the year-to-date dividend per common share paid; and c) for the full year – dividend per common share paid during the year.

#### Adjustments for Items of Note<sup>1</sup>

Total

(\$ millions, except as noted)	LINE			20	18				201	7			2016			Year to I	Date		Full Y	ear
For the period ended	#	(	Q3		<b>Q2</b>	Q1		Q4	Q3	Q2		Q1	Q4	Q3	l L.,	2018	2017		2017	2016
Pre-Tax Increase (Decrease) in Net Income																				
Amortization of intangibles <sup>2</sup>	1	\$	77	\$	86 \$	85	\$	78 \$	74 \$	78	\$	80 9	80 \$	79	\$	248 \$	232	\$	310 \$	335
Charges associated with the Scottrade transaction <sup>3</sup>	2	•	18	*	77	73	T	46		_	-	,	_	_	*	168		1	46	_
Impact from U.S. tax reform <sup>4</sup>	3		_		_	48		_	_	_		_	_	_		48	_		_	_
Dilution gain on the Scottrade transaction <sup>5</sup>	4		_		_	_		(204)	_	_		_	_	_		_	_		(204)	_
Loss on sale of the Direct Investing business in Europe <sup>6</sup>	5		_		_	_			42	_		_	_	_		_	42		42	_
Fair value of derivatives hedging the reclassified available-for-sale securities																				
portfolio <sup>7</sup>	6		_		_	_		_	_	_		(41)	(19)	_		_	(41)		(41)	(7)
Impairment of goodwill, non-financial assets, and other charges <sup>8</sup>	7		_		_	_		_	_	_			-	_		_			` _′	111
Total	8	\$	95	\$	163 \$	206	\$	(80) \$	116 \$	78	\$	39 \$	61 \$	79	\$	464 \$	233	\$	153 \$	439
Provision for (Recovery of) Income Taxes	•			=																
` ,		•	40	•	40 6	47	<b>.</b>	40.0	40.0	00	•	04 6	00 6	04	•	40.0	50	•	70 0	
Amortization of intangibles <sup>9</sup>	9	Þ		\$	13 \$	17	Ф	19 \$	18 \$	20	\$	21 \$		21	2	42 \$	59	\$	78 \$	89
Charges associated with the Scottrade transaction	10		-		4	(405)		10	-	-		-	_	-		5	-		10	-
Impact from U.S. tax reform <sup>4</sup>	11		61		-	(405)		_	-	-		-	-	-		(344)	_		_	-
Dilution gain on the Scottrade transaction	12		-		-	_		-	-	-		-	-	-		-	2		2	_
Loss on sale of the Direct Investing business in Europe	13		-		-	_		-	2	-		-	-	-		-	2		2	-
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio	14											(7)	(2)				(7)		(7)	(4)
	14 15		-		-	_		_	_	_		(7)	(3)	-		-	(7)		(7)	(1)
Impairment of goodwill, non-financial assets, and other charges	-	_	-	_		-	-					-			_	-	_	<u> </u>		(5)
Total	16	\$	73	\$	17 \$	(387)	\$	29 \$	20 \$	20	\$	14 \$	17 \$	21	\$	(297) \$	54	\$	83 \$	83
Total After-Tax Increase (Decrease) in Net Income	17	\$	22	\$	146 \$	593	\$	(109) \$	96 \$	58	\$	25 \$	44 \$	58	\$	761 \$	179	\$	70 \$	356
After-Tax Increase (Decrease) in Diluted Earnings per Share (\$)10																				
Amortization of intangibles	18	\$	0.03	\$	0.04 \$	0.04	\$	0.03 \$	0.03 \$	0.03	\$	0.03	0.03 \$	0.03	\$	0.11 \$	0.10	\$	0.13 \$	0.14
Charges associated with the Scottrade transaction	19		0.01		0.04	0.04		0.02	-	_	7		-	-	*	0.09	-	1	0.02	_
Impact from U.S. tax reform	20		(0.03)		_	0.24		_	_	_		_	_	_		0.21	_		_	_
Dilution gain on the Scottrade transaction	21	l `	_		_	-		(0.11)	_	_		_	_	_		_	_		(0.11)	_
Loss on sale of the Direct Investing business in Europe	22	I	_		_	_		_	0.02	_		_	_	_		_	0.02		0.02	_
Fair value of derivatives hedging the reclassified available-for-sale securities		I																		
portfolio	23	I	_		_	_		_	_	_		(0.02)	(0.01)	_		_	(0.02)		(0.02)	_
Impairment of goodwill, non-financial assets, and other charges	24	I	_		_	_		_	_	_		· · · · /		_		_		1	· · · · · · ·	0.06

<sup>1</sup> The adjustments for items of note are removed from reported results to arrive at adjusted results.

25

Amortization of intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after tax amounts for amortization of intangibles relating to the equity in net income of the investment in TD Ameritrade. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

0.32

(0.06) \$

0.05

0.03

- On September 18, 2017, the Bank acquired Scottrade Bank and TD Ameritrade acquired Scottrade Financial Services Inc. (Scottrade), together with the Bank's purchase of TD Ameritrade shares issued in connection with TD Ameritrade's acquisition of Scottrade (the "Scottrade transaction"). Scottrade Bank merged with TD Bank, N.A. The Bank and TD Ameritrade incurred acquisition related charges including employee severance, contract termination fees, direct transaction costs, and other one-time charges. These amounts have been recorded as an adjustment to net income and include charges associated with the Bank's acquisition of Scottrade Bank and the after tax amounts for the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. These amounts are reported in the U.S. Retail segment.
- The reduction of the U.S. federal corporate tax rate enacted by the *Tax Cuts and Jobs Act* (the "U.S. Tax Act") resulted in a one-time net charge to earnings during the first quarter of 2018 of \$453 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a \$405 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018, resulting in a net \$61 million deferred income tax benefit. The earnings impact was reported in the Corporate segment.
- In connection with TD Ameritrade's acquisition of Scottrade on September 18, 2017, TD Ameritrade issued 38.8 million shares, of which the Bank purchased 11.1 million pursuant to its pre-emptive rights. As a result of the share issuances, the Bank's common stock ownership percentage in TD Ameritrade decreased and the Bank realized a dilution gain of \$204 million reported in the Corporate segment.
- 6 On June 2, 2017, the Bank completed the sale of its Direct Investing business in Europe to Interactive Investor PLC. A loss of \$40 million after tax was recorded in the Corporate segment in other income (loss). The loss is not considered to be in the normal course of business for the Bank.
- The Bank changed its trading strategy with respect to certain trading debt securities and reclassified these securities from trading to available-for-sale (AFS) under IAS 39 (classified as fair value through other comprehensive income (FVOCI) under IFRS 9) effective August 1, 2008. These debt securities are economically hedged, primarily with credit default swap (CDS) and interest rate swap contracts which are recorded on a fair value basis with changes in fair value recorded in the period's earnings. As a result the derivatives were accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts were reported in the Corporate segment. Adjusted results of the Bank in prior periods exclude the gains and losses of the derivatives in excess of the accrued amount. Effective February 1, 2017, the total gains and losses as a result of changes in fair value of these derivatives are recorded in Wholesale Banking.
- <sup>8</sup> In the second quarter of 2016, the Bank recorded impairment losses on goodwill, certain intangibles, other non-financial assets and deferred tax assets, as well as other charges relating to the Direct Investing business in Europe that had been experiencing continued losses. These amounts are reported in the Corporate segment.
- 9 The amount reported in the first quarter of 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform Item of Note.
- 10 The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

### Canadian Retail Segment

(\$ millions, except as noted)	LINE		2018			2	2017		2016	<u> </u>	Year to	Date	Fu	II Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4 Q3		2018	2017	2017	2016
					•				•					· · · · · · · · · · · · · · · · · · ·
Net interest income	1	\$ 2,948	\$ 2,781	\$ 2,825	\$ 2,773	\$ 2,692	\$ 2,533	\$ 2,613	\$ 2,551 \$ 2,519	i i	\$ 8,554	\$ 7,838	\$ 10,611	\$ 9,979
Non-interest income	2	2,851	2,731	2,725	2,625	2,637	2,599	2,590	2,599 2,622		8,307	7,826	10,451	10,230
Total revenue	3	5,799	5,512	5,550	5,398	5,329	5,132	5,203	5,150 5,141		16,861	15,664	21,062	20,209
Provision for credit losses <sup>1</sup>														
Impaired <sup>2</sup>	4	226	219	237	244	238	235	269	263 258		682	742	986	1,011
Performing <sup>3</sup>	5	20	_	33	_	_	-	-			53	-	_	-
Total provision for credit losses	6	246	219	270	244	238	235	269	263 258		735	742	986	1,011
Insurance claims and other related expenses	7	627	558	575	615	519	538	574	585 692		1,760	1,631	2,246	2,462
Non-interest expenses	8	2,400	2,232	2,311	2,272	2,219	2,218	2,225	2,250 2,133		6,943	6,662	8,934	8,557
Income (loss) before income taxes	9	2,526	2,503	2,394	2,267	2,353	2,141	2,135	2,052 2,058		7,423	6,629	8,896	8,179
Provision for (recovery of) income taxes	10	674	670	637	603	628	571	569	550 549		1,981	1,768	2,371	2,191
Net income – reported	11	\$ 1,852	\$ 1,833	\$ 1,757	\$ 1,664	\$ 1,725	\$ 1,570	\$ 1,566	\$ 1,502 \$ 1,509		\$ 5,442	\$ 4,861	\$ 6,525	\$ 5,988
														•
Average common equity (\$ billions)	12	\$ 15.1	\$ 14.9	\$ 14.8	\$ 14.4	\$ 14.6	\$ 14.3	\$ 14.4	\$ 14.4 \$ 14.3		\$ 14.9	\$ 14.4	\$ 14.4	\$ 14.3
Return on common equity – reported <sup>4</sup>	13	48.6 %	50.6	% 47.2 %	45.7	% 46.9 °	% 45.0 °	% 43.2 %	41.5 % 41.9	%	48.8 %	45.0 %	45.2	% 41.9 %
												•		
Key Performance Indicators (\$ billions, except as noted)														
Common Equity Tier 1 Capital risk-weighted assets <sup>5</sup>	14	\$ 107	\$ 105	\$ 102	\$ 100	\$ 99	\$ 100	\$ 99	\$ 99 \$ 99		\$ 107	\$ 99	\$ 100	\$ 99
Average loans – personal											•		l'	,
Real estate secured lending														
Residential mortgages	15	190.1	189.8	190.0	189.4	188.0	187.5	188.2	188.0 185.6		190.0	187.9	188.2	186.0
Home Equity Line of Credit (HELOC) – amortizing <sup>6</sup>	16	45.4	42.1	40.0	37.5	33.6	31.4	30.1	28.3 26.7		42.5	31.7	33.2	26.2
Real estate secured lending – amortizing	17	235.5	231.9	230.0	226.9	221.6	218.9	218.3	216.3 212.3		232.5	219.6	221.4	212.2
HELOC – non-amortizing <sup>6</sup>	18	35.6	35.5	35.7	35.9	36.0	35.1	35.2	35.8 36.1		35.6	35.5	35.6	36.1
Indirect auto <sup>6</sup>	19	23.7	22.9	22.8	22.3	21.6	20.9	20.8	20.6 19.9		23.1	21.0	21.4	19.7
Other <sup>6</sup>	20	18.2	17.8	17.3	17.1	17.0	16.5	16.2	16.0 16.2		17.7	16.6	16.7	16.0
Credit card	21	19.2	18.8	19.6	19.3	19.2	18.8	19.3	19.1 19.1		19.2	19.1	19.1	19.0
Total average loans – personal	22	332.2	326.9	325.4	321.5	315.4	310.2	309.8	307.8 303.6		328.1	311.8	314.2	303.0
Average loans and acceptances – business	23	73.7	71.8	69.7	68.1	66.5	65.4	63.8	62.7 61.6		71.7	65.2	66.0	60.8
Average deposits														
Personal	24	190.7	189.6	189.2	186.4	185.0	181.6	179.8	176.1 172.2		189.9	182.1	183.2	171.1
Business	25	111.9	109.7	109.3	107.4	105.6	99.2	99.0	95.6 90.6		110.4	101.3	102.8	89.1
Wealth	26	23.9	24.0	24.2	23.3	23.7	24.5	24.2	22.5 21.3		24.0	24.2	24.0	20.9
Net interest margin including securitized assets	27	2.93 %		% 2.88 %				% 2.82 %	2.78 % 2.79		2.90 %	2.82 %		% 2.78 %
Assets under administration (AUA)	28	\$ 403	\$ 392	\$ 397	\$ 387	\$ 370	\$ 404	\$ 390	\$ 379 \$ 372			\$ 370	\$ 387	\$ 379
Assets under management (AUM)	29	297	289	289	283	272	279	266	271 268		297	272	283	271
Gross originated insurance premiums (\$ millions)	30	1,143	973	882	1,038	1,104	938	860	1,031 1,091		2,998	2,902	3,940	3,965
Efficiency ratio – reported	31	41.4 %	40.5		42.1			% 42.8 %	43.7 % 41.5		41.2 %	42.5 %		% 42.3 %
Number of Canadian retail branches at period end	32	1,108	1,121	1,129	1,128	1,138	1,153	1,154	1,156 1,152		1,108	1,138	1,128	1,156
Average number of full-time equivalent staff	33	38,838	38,051	38,050	38,222	38,736	39,227	39,347	39,149 38,852		38,316	39,102	38,880	38,575

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, the provision for credit losses (PCL) related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

<sup>3</sup> PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>4</sup> Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2016, 2017, and 2018.

<sup>&</sup>lt;sup>5</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

<sup>&</sup>lt;sup>8</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

### U.S. Retail Segment - Canadian Dollars

#### RESULTS OF OPERATIONS

(\$ millions, except as noted)	LINE			2018					- 2	2017					2	016		Year	to Da	ate	ÌΠ	F	ull Yea	ır
For the period ended	#	Q3		Q2	Q <sup>2</sup>	1	Q4		Q3		Q2		Q1	<u> </u>	Q4		Q3	2018		2017	╽Ĺ	2017		2016
Net interest income	1	\$ 2,114	\$	1,977	\$ 1,9	40	\$ 1,872	\$	1,924	\$	1,851	\$	1,839	\$	1,832	\$	1,755	\$ 6,031	\$	5,614	\$	7,486	\$	7,093
Non-interest income <sup>1</sup>	2	698		654	7	03	669		715		664		687		592		591	2,055		2,066		2,735		2,366
Total revenue <sup>2</sup>	3	2,812		2,631	2,6	43	2,541		2,639		2,515		2,526		2,424		2,346	8,086		7,680		10,221		9,459
Provision for credit losses <sup>3</sup>																								
Impaired <sup>4</sup>	4	185		199	1	87	199		176		118		155		175		111	571		449		648		534
Performing <sup>5</sup>	5	37		5		60	4		4		34		102		18		57	102		140		144		210
Total provision for credit losses	6	222	1	204	2	47	203		180		152		257		193		168	673		589		792		744
Non-interest expenses	7	1,528		1,488	1,4	47	1,529		1,466		1,449		1,434		1,499		1,372	4,463		4,349		5,878		5,693
Income (loss) before income taxes	8	1,062	1	939		49	809		993		914		835		732		806	2,950		2,742		3,551		3,022
Provision for (recovery of) income taxes <sup>1</sup>	9	144		94	1	03	138		210		177		146		124		143	341		533		671		498
U.S. Retail Bank net income - reported	10	918		845	8	46	671		783		737		689		608		663	2,609		2,209		2,880		2,524
Adjustments for items of note, net of income taxes <sup>6</sup>	11	-		12		4	16		_		-		-		-		-	16		_		16		_
U.S. Retail Bank net income - adjusted	12	918		857	8	50	687		783		737		689		608		663	2,625		2,209		2,896		2,524
Equity in net income of an investment in TD Ameritrade -															·									
reported <sup>1,7</sup>	13	225		134	1	06	105		118		108		111		93		125	465		337		442		435
Adjustments for items of note, net of income taxes <sup>8</sup>	14	18		61		68	20		-		-		-		_		-	147		_		20		_
Equity in net income of an investment in TD Ameritrade -															·									
adjusted <sup>1,7</sup>	15	243		195	1	74	125		118		108		111		93		125	612		337		462		435
Net income – adjusted	16	1,161		1,052	1,0	24	812		901		845		800		701		788	3,237		2,546		3,358		2,959
Net income – reported	17	\$ 1,143	\$	979	\$ 9	52	\$ 776	\$	901	\$	845	\$	800	\$	701	\$	788	\$ 3,074	\$	2,546	\$	3,322	\$	2,959
Average common equity (\$ billions)	18	\$ 34.7	\$	33.9	\$ 33	3.8	\$ 33.1	\$	34.6	\$	34.6	\$	34.9	\$	33.7	\$	33.0	\$ 34.1	\$	34.7	\$	34.3	\$	33.7
Return on common equity – reported <sup>9</sup>	19	13.1 %	ó	11.9 %	5 11	1.2 %	9.3	%	10.3	%	10.0	%	9.1 %		8.3 %	6	9.5 %	12.0 %	6	9.8 %		9.7	%	8.8 %
Return on common equity – adjusted <sup>9</sup>	20	13.3		12.7	12	2.0	9.7		10.3		10.0		9.1		8.3		9.5	12.7		9.8		9.8		8.8
Key Performance Indicators (\$ billions,				-		•	-					,		-		,		 				. —	•	· · · ·

#### Key Performance Indicators (\$ billions except as noted)

except as noted)																												_
Common Equity Tier 1 Capital risk-weighted assets 10	21	\$ 237	\$	228	\$	218		\$ 228	\$	214	\$	232	\$	218	\$	223	\$	211		\$	237	\$	214	\$	228	\$	223	1
Average loans – personal																												
Residential mortgages	22	29.8		28.7		28.9		28.4		27.8		28.0		27.9		27.2		26.8			29.0		27.9		28.0		27.5	
Consumer instalment and other personal																												
HELOC	23	12.4		12.2		12.3		12.2		12.8		13.0		13.1		13.0		13.0			12.3		13.0		12.8		13.4	
Indirect auto	24	29.3		28.8		28.8		27.9		28.3		28.0		28.2		27.5		26.6			29.0		28.2		28.1		26.8	
Other	25	8.0		0.8		0.8		8.0		8.0		0.7		8.0		0.7		0.7			0.8		8.0		8.0		0.7	
Credit card	26	16.3		15.5		15.8		14.3		14.4		14.1		14.5		13.3		12.7			15.9		14.4	╛┖	14.4		13.2	╛
Total average loans – personal	27	88.6		86.0		86.6		83.6		84.1		83.8		84.5		81.7		79.8			87.0		84.3		84.1		81.6	
Average loans and acceptances – business	28	107.1		104.6		104.3		101.6		105.9		106.2		106.4		101.9		98.8			105.5		106.2		105.0		99.4	
Average debt securities classified as loans	29	n/a		n/a		n/a		0.7		8.0		8.0		1.3		1.4		1.5			n/a		1.0		0.9		1.6	
Average deposits																												
Personal	30	115.2		112.2		109.4		106.5		112.1		112.7		108.6		104.6		102.4			112.3		111.1		110.0		103.2	
Business	31	85.3		84.6		82.2		82.4		85.2		87.4		87.3		85.1		80.2			84.0		86.6		85.6		83.1	
TD Ameritrade insured deposit accounts	32	142.1		140.7		138.3		124.0		120.4		125.8		126.3		116.8		108.9			140.4		124.2		124.1		112.3	
Net interest margin <sup>2,11</sup>	33		%		%	3.19	%	3.18	%		%	3.05	%	3.03 %	•	3.13	%		%		3.25	%	3.07 %	ر		%	3.12 %	ı
Assets under administration	34	\$ 25	\$	3 24	\$	23		\$ 23	\$	23	\$	25	\$	23	\$	23	\$	22		\$	25	\$	23	\$	23	\$	23	
Assets under management	35	76		76		80		81		76		82		78		89		96			76		76		81		89	
Efficiency ratio – reported	36		%	56.6	%	54.8	%	60.2	%		%	57.6	%	56.8 %	•	61.8	%		%		55.2	%	56.6 %	ر		%	60.2 %	,
Efficiency ratio – adjusted	37	54.3		55.9		54.6		59.1		55.6		57.6		56.8		61.8		58.5			54.9		56.6		57.3		60.2	
Non-interest expenses – adjusted (\$ millions)	38	\$ 1,528	\$	1,472	\$	1,442		\$ 1,503	\$	1,466	\$	1,449	\$	1,434	\$	1,499	\$	1,372		\$	4,442	\$	4,349	\$	5,852	\$	5,693	
Number of U.S. retail stores as at period end 12	39	1,246		1,244		1,244		1,270		1,260		1,260		1,257		1,278		1,267			1,246		1,260		1,270		1,278	1
Average number of full-time equivalent staff	40	26,804		26,382		26,168		26,094		25,812		25,745		26,037		26,103		25,998		2	6,452		25,866	」L	25,923		25,732	L

- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment during the first quarter of 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21%, as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018. The earnings impact was reported in the Corporate segment.
- <sup>2</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
- <sup>3</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.
- 4 PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- <sup>6</sup> Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 3 on page 3.
- Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
- Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 3 on page 3.
- Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2016, 2017, and 2018.
- <sup>10</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.
- Net interest margin a) includes the value of tax-exempt interest income, adjusted to its equivalent before-tax value, and b) excludes the impact related to the TD Ameritrade insured deposit accounts (IDA). This ratio a) excludes the impact of cash collateral deposited by affiliates with the U.S. banks, which has been eliminated at the U.S. Retail segment level, and b) the allocation to the IDA has been changed to reflect the Basel III liquidity rules.
- <sup>12</sup> Includes full service retail banking stores.

### U.S. Retail Segment – U.S. Dollars

(US\$ millions, except as noted)	LINE			-	2018				2017				2016			Year to	Date		Full Yea	ar
For the period ended	#		Q3		Q2	Q1		Q4	Q3	Q2	Q1		Q4	Q3		2018	2017		2017	2016
						•					·									
Net interest income	1	\$	1,620	\$	1,551 \$	1,533	\$	1,498 \$	1,457 \$	1,391 \$	1,381	\$	1,396 \$	1,354	\$	4,704 \$	4,229	\$	5,727 \$	5,346
Non-interest income <sup>1</sup>	2		536		513	555		534	542	498	517		452	456		1,604	1,557		2,091	1,784
Total revenue <sup>2</sup>	3		2,156		2,064	2,088		2,032	1,999	1,889	1,898		1,848	1,810		6,308	5,786		7,818	7,130
Provision for credit losses <sup>3</sup>																				
Impaired <sup>4</sup>	4		142		158	148		160	134	88	116		133	86		448	338		498	402
Performing <sup>5</sup>	5		28		3	47		3	3	26	77		13	44		78	106		109	157
Total provision for credit losses	6		170		161	195		163	137	114	193		146	130		526	444		607	559
Non-interest expenses	7		1,172		1,167	1,144		1,222	1,113	1,088	1,077		1,142	1,058		3,483	3,278		4,500	4,289
Income (loss) before income taxes	8		814		736	749		647	749	687	628		560	622		2,299	2,064		2,711	2,282
Provision for (recovery of) income taxes <sup>1</sup>	9		111		73	80		109	159	133	110		95	110		264	402		511	376
U.S. Retail Bank net income - reported	10		703		663	669		538	590	554	518		465	512		2,035	1,662		2,200	1,906
Adjustments for items of note, net of income taxes <sup>6</sup>	11		-		10	3		13	_	_	_		-	-		13	_		13	_
U.S. Retail Bank net income – adjusted	12		703		673	672		551	590	554	518		465	512		2,048	1,662		2,213	1,906
Equity in net income of an investment in TD Ameritrade – reported <sup>1,7</sup>	13		174		107	82		83	88	82	83		71	97		363	253		336	328
Adjustments for items of note, net of income taxes <sup>8</sup>	14		14		47	55		16	_	_	_		_	_		116	_		16	_
Equity in net income of an investment in TD Ameritrade – adjusted 1,7	15		188		154	137		99	88	82	83		71	97		479	253		352	328
Net income – adjusted	16		891		827	809		650	678	636	601		536	609		2,527	1,915		2,565	2,234
Net income – reported	17	\$	877	\$	770 \$	751	\$	621 \$	678 \$	636 \$	601	\$	536 \$	609	\$	2,398 \$	1,915	\$	2,536 \$	2,234
		Ť		•			1 7									_,,,,,,	.,			
Average common equity (US\$ billions)	18	\$	26.6	\$	26.6 \$	26.7	\$	26.4 \$	26.2 \$	26.0 \$	26.2	\$	25.7 \$	25.4	\$	26.6 \$	26.1	\$	26.2 \$	25.4
Key Performance Indicators (US\$ billions, except as noted)																				
Common Equity Tier 1 Capital risk-weighted assets <sup>9</sup>	19	\$	182	\$	178 \$	177	\$	176 \$	172 \$	170 \$	167	\$	166 \$	162	\$	182 \$	172	\$	176 \$	166
Average loans – personal																				
Residential mortgages	20		22.9		22.5	22.8		22.7	21.1	21.0	20.9		20.7	20.6		22.7	21.0		21.4	20.7
Consumer instalment and other personal																				
HELOC	21		9.5		9.6	9.7		9.7	9.7	9.8	9.9		9.9	10.0		9.6	9.8		9.8	10.1
Indirect auto	22		22.4		22.6	22.8		22.3	21.4	21.0	21.2		21.0	20.5		22.6	21.2		21.5	20.2
Other	23		0.6		0.6	0.6		0.6	0.6	0.5	0.6		0.6	0.6		0.6	0.6		0.6	0.6
Credit card	24		12.5		12.2	12.5		11.5	10.9	10.6	10.9		10.1	9.8		12.4	10.8		11.0	9.9
Total average loans – personal	25		67.9		67.5	68.4		66.8	63.7	62.9	63.5		62.3	61.5		67.9	63.4		64.3	61.5
Average loans and acceptances – business	26		82.1		82.0	82.4		81.3	80.2	79.7	79.9		77.7	76.2		82.2	80.0		80.3	74.9
Average debt securities classified as loans	27		n/a		n/a	n/a		0.6	0.6	0.6	1.0		1.1	1.2		n/a	0.7		0.7	1.2
Average deposits																				
Personal	28		88.4		87.9	86.5		85.2	85.0	84.6	81.5		79.7	79.0		87.5	83.7		84.1	77.8
Business	29	I	65.4		66.3	65.0		65.9	64.6	65.6	65.6		64.9	61.8	1	65.6	65.2	1	65.4	62.6
TD Ameritrade insured deposit accounts	30	I	108.9		110.3	109.3		99.2	91.3	94.5	94.8		89.1	84.0		109.5	93.5		94.9	84.6
Assets under administration	31	I	19		19	19		18	18	18	18		17	17	1	19	18	1	18	17
Assets under management	32	I	58		59	65		63	61	60	60		66	74	1	58	61	1	63	66
Non-interest expenses – adjusted (US\$ millions)	33		1,172		1,154	1,140	1	1,201	1,113	1,088	1,077	1	1,142	1,058	<u> </u>	3,466	3,278	Ь	4,479	4,289

¹ The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment during the first quarter of 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21%, as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018. The earnings impact was reported in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.

<sup>&</sup>lt;sup>3</sup> Includes all FDIC covered loans and other ACI loans.

<sup>&</sup>lt;sup>4</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 3 on page 3.

<sup>&</sup>lt;sup>7</sup> Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 3 on page 3.

Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

### Wholesale Banking Segment

(\$ millions, except as noted)	LINE		2018			2	2017		2	016	Y	ear to Date	Ful	II Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
Net interest income (TEB)	1	\$ 276	\$ 272	\$ 329	\$ 277	\$ 329	\$ 805	\$ 393	\$ 396	\$ 390	\$ 877	\$ 1,527	\$ 1,804	\$ 1,685
Non-interest income <sup>1,2</sup>	2	519	600	546	417	573	13	464	345	469	1,665	1,050	1,467	1,345
Total revenue	3	795	872	875	694	902	818	857	741	859	2,542	2,577	3,271	3,030
Provision for (recovery of) credit losses <sup>3</sup>														
Impaired <sup>2,4</sup>	4	-	(8)	_	_	_	(4)	(24)	1	11	(8	) (28)	(28)	74
Performing <sup>5</sup>	5	(14)	24	(7)	_	_	_	-	-	-	3	_		_
Total provision for (recovery of) credit losses	6	(14)	16	(7)	_	-	(4)	(24)	1	11	(5	) (28)	(28)	74
Non-interest expenses	7	518	501	511	420	504	481	524	432	437	1,530	1,509	1,929	1,739
Income (loss) before income taxes	8	291	355	371	274	398	341	357	308	411	1,017	1,096	1,370	1,217
Provision for (recovery of) income taxes (TEB) <sup>6</sup>	9	68	88	93	43	105	93	90	70	109	249	288	331	297
Net income (loss) - reported	10	\$ 223	\$ 267	\$ 278	\$ 231	\$ 293	\$ 248	\$ 267	\$ 238	\$ 302	\$ 768	\$ 808	\$ 1,039	\$ 920
	l												-	
Average common equity (\$ billions)	11	\$ 6.3	\$ 5.8	\$ 5.5	\$ 5.7	\$ 5.9	\$ 6.2	\$ 6.0	\$ 5.9	\$ 5.9	\$ 5.9	\$ 6.1	\$ 6.0	\$ 6.0
Return on common equity <sup>7,8</sup>	12	14.0 %	18.7	% 20.1 %	6 16.0	% 19.6 °	% 16.4 %	17.5 %	16.1	% 20.4 %	17.5	<b>%</b> 17.8 %	17.4	% 15.5 %
	l												-	
Key Performance Indicators														
(\$ billions, except as noted)													_	
Common Equity Tier 1 Capital risk-weighted assets9	13	\$ 70	\$ 70	\$ 61	\$ 62	\$ 63	\$ 70	\$ 69	\$ 67	\$ 67	\$ 70	\$ 63	\$ 62	\$ 67
Gross drawn <sup>10</sup>	14	24	22	20	20	20	20	19	21	21	24	20	20	21
Efficiency ratio	15	65.2 %	57.5	% 58.4 %	60.5	% 55.9 °	% 58.8 %	61.1 %	58.3	% 50.9 %	60.2	<b>%</b> 58.6 %	59.0	% 57.4 %
Average number of full-time equivalent staff	16	4,239	4,053	4,027	4,043	4,014	3,969	3,929	3,893	3,808	4,107	3,971	3,989	3,766
44	•		_											
Trading-Related Income (Loss) (TEB) <sup>11</sup>	ı													
Interest rate and credit		\$ 21	\$ 166	\$ 205	\$ 121	\$ 207	\$ 85	\$ 248	\$ 159	\$ 239	\$ 392		\$ 661	\$ 741
Foreign exchange	18	178	153	185	159	205	136	173	156	149	516		673	622
Equity and other	19	76	156	125	31	51	204	94	65	59	357	349	380	273
Total trading-related income (loss)	20	\$ 275	\$ 475	\$ 515	\$ 311	\$ 463	\$ 425	\$ 515	\$ 380	\$ 447	\$ 1,265	\$ 1,403	\$ 1,714	\$ 1,636

- <sup>1</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment and treated as an item of note.
- <sup>2</sup> Effective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.
- <sup>3</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in Wholesale Banking was recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- 5 PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment during the first quarter of 2018 to Wholesale Banking's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The earnings impact was reported in the Corporate segment.
- <sup>7</sup> Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2016, 2017, and 2018.
- <sup>8</sup> CVA is included in accordance with OSFI guidance.
- Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.
- 10 Includes gross loans and bankers' acceptances, excluding letters of credit, cash collateral, CDS, and allowance for credit losses relating to the corporate lending business.
- <sup>11</sup> Includes trading-related income reported in net interest income and non-interest income.

#### **Corporate Segment**

(\$ millions)	LINE		2018			2017	7		2016		Year	to Date		Full Ye	ar
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	<u> </u>	2017	2016
		•													
Net interest income (loss) <sup>1,2</sup>	1	\$ 317	\$ 368 \$	336	\$ 408 \$	322 \$	(80) \$	296	\$ 293 \$	260	\$ 1,021	\$ 538	\$	946 \$	1,166
Non-interest income (loss) <sup>2,3</sup>	2	162	84	(44)	229	94	88	238	137	95	202	420	1	649	451
Total revenue <sup>4</sup>	3	479	452	292	637	416	8	534	430	355	1,223	958	i l	1,595	1,617
Provision for credit losses <sup>2,5,6</sup>													1		
Impaired <sup>7</sup>	4	119	110	133	104	94	84	102	63	49	362	280		384	252
Performing <sup>8</sup>	5	(12)	7	50	27	(7)	33	29	28	70	45	55	l L	82	249
Total provision for credit losses	6	107	117	183	131	87	117	131	91	119	407	335		466	501
Non-interest expenses	7	671	601	577	607	666	638	714	667	698	1,849	2,018	l L	2,625	2,888
Income (loss) before income taxes and equity in net income of an investment															
in TD Ameritrade	8	(299)	(266)	(468)	(101)	(337)	(747)	(311)	(328)	(462)	(1,033)	(1,395)		(1,496)	(1,772)
Provision for (recovery of) income taxes <sup>1,9</sup>	9	(181)	(106)	207	(144)	(183)	(584)	(209)	(189)	(225)	(80)	(976)		(1,120)	(843)
Equity in net income of an investment in TD Ameritrade	10	5	(3)	41	(2)	4	3	2	1	(4)	43	9	l L	7	(2)
Net income (loss) – reported <sup>9</sup>	11	(113)	(163)	(634)	41	(150)	(160)	(100)	(138)	(241)	(910)	(410)		(369)	(931)
Adjustments for items of note, net of income taxes <sup>10</sup>	12	4	73	521	(145)	96	58	25	44	58	598	179	l L	34	356
Net income (loss) – adjusted	13	\$ (109)	\$ (90) \$	(113)	\$ (104) \$	(54) \$	(102) \$	(75)	\$ (94) \$	(183)	\$ (312)	\$ (231)	\$	(335) \$	(575)
December 10 and Additional Control of Maria National Terran 10															
Decomposition of Adjustments for Items of Note, Net of Income Taxes <sup>10</sup>			1		T				1				1		
Amortization of intangibles	14	\$ 65	\$ 73 \$	68	\$ 59 \$	56 \$	58 \$	59	\$ 60 \$	58	\$ 206		\$	232 \$	246
Impact from the U.S. tax reform	15	(61)	_	453	-	-	-	-	_	-	392	_	1	_	-
Dilution gain on the Scottrade transaction	16	-	_	-	(204)	-	-	-	_	-	_	_		(204)	-
Loss on sale of the Direct Investing business in Europe	17	-	_	-	_	40	_	-	_	-	_	40		40	-
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio	18							(34)	(46)			(24)		(24)	(6)
Impairment of goodwill, non-financial assets, and other charges	19	_	_	_	_	_	_	(34)	(16)	_	_	(34)		(34)	(6) 116
Total adjustments for items of note	20	<u> </u>	\$ 73 <b>\$</b>	521	\$ (145) \$	96 \$	58 \$	25	\$ 44 \$	58	\$ 598	\$ 179	\$	34 \$	356
Total adjustments for items of note	20	<b>\$</b> 4	\$ 13 \$	521	\$ (145) \$	90 ф	36 \$	25	\$ 44 \$	00	\$ 596	\$ 179	Ф	<u>34 \$</u>	330
Decomposition of Items included in Net Income (Loss) - Adjusted															
Net corporate expenses	21	\$ (214)	\$ (189) \$	(198)	\$ (182) \$	(166) \$	(186) \$	(233)	\$ (215) \$	(222)	\$ (601)	\$ (585)	\$	(767) \$	(836)
Other	22	87	81	67	43	83	56	129	92	10	235	268	*	311	146
Non-controlling interests	23	18	18	18	35	29	28	29	29	29	54	86		121	115
Net income (loss) – adjusted	24	\$ (109)	\$ (90) \$	(113)	\$ (104) \$	(54) \$	(102) \$	(75)	\$ (94) \$	(183)	\$ (312)		\$	(335) \$	(575)
· •			(==/,	/	1	, .	` / '	/		, ,	,	. ( . ,			
Average number of full-time equivalent staff	25	15,377	14,574	14,336	14,212	14,528	14,540	14,195	13,830	13,320	14,764	14,419		14,368	13,160

- <sup>1</sup> Includes the elimination of TEB adjustments reported in Wholesale Banking's results.
- <sup>2</sup> Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
- <sup>3</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment.
- <sup>4</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
- <sup>5</sup> PCL relates to the Bank's U.S. strategic cards portfolio and debt securities residing in the Corporate segment.
- <sup>6</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time net charge to earnings during the first quarter of 2018 of \$453 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances and a \$405 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018, resulting in a net \$61 million deferred income tax benefit.
- For detailed footnotes to the items of note, refer to page 3.

## Net Interest Income and Margin

(\$ millions, except as noted)	LINE		2018			2	017		201	6	Year to Date	9	Fu	II Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
Interest Income	_	•								•				
Loans	1	\$ 7,184	\$ 6,618	\$ 6,469	\$ 6,258	\$ 6,045	\$ 5,655	\$ 5,705	\$ 5,589	\$ 5,433	<b>\$ 20,271</b> \$ 1	7,405	\$ 23,663	\$ 21,751
Securities	2	2,130	1,808	1,700	1,487	1,464	1,425	1,347	1,219	1,100	5,638	4,236	5,723	4,584
Deposits with banks	3	197	183	139	141	115	115	75	68	62	519	305	446	225
Total interest income	4	9,511	8,609	8,308	7,886	7,624	7,195	7,127	6,876	6,595	<b>26,428</b> 2	1,946	29,832	26,560
Interest Expense														
Deposits	5	2,850	2,404	2,109	1,858	1,729	1,553	1,475	1,340	1,194		4,757	6,615	4,758
Securitization liabilities	6	149	143	139	133	116	112	111	103	113	431	339	472	452
Subordinated notes and debentures	7	82	80	92	103	97	91	100	107	104	254	288	391	395
Other	8	775	584	538	462	415	330	300	254	260	· — / · · · — — — — — — — — — — — — — —	1,045	1,507	1,032
Total interest expense	9	3,856	3,211	2,878	2,556	2,357	2,086	1,986	1,804	1,671	9,945	6,429	8,985	6,637
Net Interest Income TEB adjustment	10 11	5,655 26	5,398 17	5,430 105	5,330 26	5,267 59	5,109 457	5,141 112	5,072 86	4,924 79	<b>16,483</b> 1 <b>148</b>	5,517 628	20,847 654	19,923 312
Net Interest Income (TEB)	12	\$ 5,681	\$ 5,415	\$ 5,535	\$ 5,356	\$ 5,326	\$ 5,566	\$ 5,253	\$ 5,158	\$ 5,003	<b>\$ 16,631</b> \$ 1	6,145	\$ 21,501	\$ 20,235
						•				•				
Average total assets (\$ billions)	13	\$ 1,308	\$ 1,272	\$ 1,266	\$ 1,230	\$ 1,239	\$ 1,217	\$ 1,212	\$ 1,196	\$ 1,157	\$ 1,282 \$	1,223	\$ 1,224	\$ 1,159
Average earning assets (\$ billions)	14	1,152	1,124	1,116	1,077	1,077	1,056	1,041	1,031	989	1,130	1,058	1,063	991
		-												
Net interest margin	15	1.95 %	1.97	% 1.93 %	1.96 %	% 1.94 <sup>9</sup>	% 1.98	% 1.96 %	1.96 %	1.98 %	1.95 %	1.96 %	1.96	% 2.01 %

### **Non-Interest Income**

(\$ millions)	LINE		2018			2017			2016		Year	to Date	Full	<b>′</b> ear
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
	1			*				<u>.</u>			-		•	, , ,
Investment and Securities Services										-	_	· · · · · · · · · · · · · · · · · · ·		
Broker dealer fees and commissions	1	\$ 136	\$ 134 \$		\$ 118 \$	118 \$	129 \$	128	\$ 119 \$	117		\$ 375	\$ 493 \$	
Full-service brokerage and other securities services	2	266	249	256	245	242	235	238	226	216	771	715	960	853
Underwriting and advisory	3	194	115	123	126	161	147	155	132	177	432	463	589	546
Investment management fees	4	136	137	141	135	136	133	130	130	126	414	399	534	505
Mutual fund management	5	454	436	452	437	445	429	427	420	410	1,342	1,301	1,738	1,623
Trust fees	6	34	34	34	34	40	36	35	37	40	102	111	145	153
Total investment and securities services	7	1,220	1,105	1,156	1,095	1,142	1,109	1,113	1,064	1,086	3,481	3,364	4,459	4,143
Credit fees	8	325	292	282	278	304	284	264	268	271	899	852	1,130	1,048
Net securities gain (loss)	9	16	3	3	41	37	36	14	28	37	22	87	128	54
Trading income (loss)	10	125	318	287	141	237	(288)	213	83	174	730	162	303	395
Income (loss) from non-trading financial instruments														
at fair value through profit or loss	11	8	5	13	n/a	n/a	n/a	n/a	n/a	n/a	26	n/a	n/a	n/a
Income (loss) from financial instruments designated														
at fair value through profit or loss														
Related to insurance subsidiaries <sup>1</sup>	12	7	(15)	(19)	(6)	(59)	23	(51)	1	36	(27)	(87)	(93)	33
Loan commitments <sup>2</sup>	13	(20)	(19)	(55)	(28)	(77)	(3)	(59)	(14)	-	(94)	(139)	(167)	(48)
Other	14	-	(2)	(1)	3	(1)	6	(2)	(3)	6	(3)	3	6	(5)
Service charges	15	695	652	671	658	682	645	663	656	641	2,018	1,990	2,648	2,571
Card services	16	623	550	595	560	638	566	624	582	592	1,768	1,828	2,388	2,313
Insurance revenue <sup>1</sup>	17	1,030	1,024	944	943	956	909	952	945	959	2,998	2,817	3,760	3,796
Other income														
Foreign exchange – non-trading	18	69	40	43	20	22	44	54	33	28	152	120	140	122
Other <sup>3</sup>	19	132	116	11	235	138	33	194	30	(53)	259	365	600	(30)
Total other income (loss)	20	201	156	54	255	160	77	248	63	(25)	411	485	740	92
Total non-interest income	21	\$ 4,230	\$ 4,069 \$	3,930	\$ 3,940 \$	4,019 \$	3,364 \$	3,979	\$ 3,673 \$	3,777	\$ 12,229	\$ 11,362	\$ 15,302 \$	14,392

<sup>1</sup> The results of the Bank's insurance business within Canadian Retail include both insurance revenue and the changes in fair value from investments that fund policy liabilities which are designated at fair value through profit or loss within the Bank's property and casualty insurance subsidiaries.

The results of the Bank's economic hedges on loan commitments are included in Other income – Other.

Includes dilution gain of \$204 million, on the Scottrade transaction, in the fourth quarter of 2017. For further details, refer to footnote 5 on page 3.

### Non-Interest Expenses

					ı									
(\$ millions)	LINE		2018			2017			2016		Year to D		Full	
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
Salaries and Employee Benefits														
Salaries	1	\$ 1,591	\$ 1,452 \$	1,467	\$ 1,467 \$	1.473 \$	1.427 \$	1,472	\$ 1.441 \$	1,399	\$ 4,510 \$	4,372	\$ 5,839 \$	5,576
Incentive compensation	2	643	626	685	570	640	610	634	528	546	1,954	1.884	2.454	2,170
Pension and other employee benefits	3	406	419	408	390	414	441	480	352	381	1,233	1.335	1.725	1,552
Total salaries and employee benefits	4	2,640	2.497	2.560	2.427	2.527	2.478	2.586	2.321	2.326	7.697	7.591	10,018	9,298
rotal data los and omployed zonome		2,0.0	2,101	2,000	2, .2.	2,021	2,0	2,000	2,02	2,020	.,,	7,001	10,010	0,200
Occupancy														
Rent	5	229	226	229	224	236	230	227	233	222	684	693	917	915
Depreciation and impairment losses	6	93	92	89	96	115	95	96	117	107	274	306	402	427
Other	7	112	119	124	122	105	120	128	131	103	355	353	475	483
Total occupancy	8	434	437	442	442	456	445	451	481	432	1,313	1,352	1,794	1,825
Equipment														
Rent	9	57	52	47	45	47	46	46	48	44	156	139	184	182
Depreciation and impairment losses	10	57	48	48	50	49	50	52	51	49	153	151	201	202
Other	11	173	165	150	157	153	153	144	140	138	488	450	607	560
Total equipment	12	287	265	245	252	249	249	242	239	231	797	740	992	944
Amortization of Other Intangibles														
Software and asset servicing rights	13	133	154	133	123	115	112	106	118	115	420	333	456	438
Other	14	53	62	63	63	58	63	64	64	63	178	185	248	270
Total amortization of other intangibles	15	186	216	196	186	173	175	170	182	178	598	518	704	708
Marketing and Business Development	16	206	184	156	203	173	184	166	198	190	546	523	726	743
Restructuring Charges	17	35	(7)	45	(4)	(6)	17	(5)	1	(3)	73	6	2	(18)
Brokerage-Related Fees	18	71	76	82	74	76	82	82	78	77	229	240	314	316
Professional and Advisory Services	19	313	262	251	324	272	280	289	379	300	826	841	1,165	1,232
Other Expenses <sup>1</sup>	20	945	892	869	924	935	876	916	969	909	2,706	2,727	3,651	3,829
Total non-interest expenses	21	\$ 5,117	\$ 4,822 \$	4,846	\$ 4,828 \$	4,855 \$	4,786 \$	4,897	\$ 4,848 \$	4,640	\$ 14,785 \$	14,538	\$ 19,366 \$	18,877
		• •,•••	. , +	,,,,,	, , +	,	, +	,,,,,,	, , , , , , , ,	,,,,,,	,	,,,,,,	,	-,

<sup>&</sup>lt;sup>1</sup> Includes the retailer program partners' share of the U.S. strategic cards portfolio.

Balance Sheet										
(\$ millions) As at	LINE #	Q3	2018 Q2	Q1	Q4	2017 Q3	Q2	Q1	2016 Q4	Q3
ASSETS		- ·				<u></u>	<del>,,</del>			
Cash and due from banks	1	\$ 5,541	\$ 4,197 \$	3,896	\$ 3,971 \$	4,113 \$	5,271 \$	3,748 \$	3,907 \$	3,593
Interest-bearing deposits with banks	2	34,578	36,387	44,893	51,185	45,601	54,227	54,438	53,714	54,605
Trading loans, securities, and other	3	124,061	114,017	111,875	103,918	99,819	111,833	110,261	99,257	102,934
Non-trading financial assets at fair value through profit or loss Derivatives	4 5	3,865 47,567	4,087 55,098	4,504 60,557	n/a 56,195	n/a 63,087	n/a 62,674	n/a 60,640	n/a 72,242	n/a 77,858
Financial assets designated at fair value through profit or loss	6	3,246	3,442	3,305	4,032	3,833	3,971	4,594	4,283	4,333
Financial assets at fair value through other comprehensive income	7	130,152	134,011	135,262	n/a	n/a	n/a	n/a	n/a	n/a
Available-for-sale securities	8	n/a	n/a	n/a	146,411	123,273	121,992	113,275	107,571	99,674
Held-to-maturity securities	9 10	308,891 n/a	310,655 n/a	315,503 n/a	310,556 71,363	290,012 71,233	300,470 82,330	288,770 77,981	283,353 84,395	284,799 81,341
Debt securities at amortized cost, net of allowance for credit losses	11	99,839	90,106	81,695	n/a	n/a	n/a	n/a	n/a	n/a
Securities purchased under reverse repurchase agreements	12	129,019	140,914	124,600	134,429	120,400	113,834	96,389	86,052	100,109
Loans										
Residential mortgages Consumer instalment and other personal: HELOC	13 14	221,777 95,615	219,152 91,603	217,871 88,521	222,079 87,419	215,505 84,295	217,143 81,366	215,658 78,729	217,336 78,358	215,050 76,977
Consumer instalment and other personal: HELOC Indirect auto	15	52,995	51,631	50,501	51,464	48,932	49,693	47,980	48,947	47,508
Other	16	19,127	18,772	18,689	18,218	18,165	17,982	17,656	17,226	16,980
Credit card	17	34,664	33,664	33,134	33,007	32,463	32,463	31,814	31,914	31,099
Business and government  Debt securities classified as loans	18 19	214,585 n/a	210,726 n/a	201,878 n/a	200,978 3,209	193,505 3,181	202,672 1,034	195,600 1,036	194,074 1,674	186,089 1,707
	20	638,763	625,548	610,594	616,374	596,046	602,353	588,473	589,529	575,410
Allowance for loan losses	21	(3,535)	(3,549)	(3,465)	(3,783)	(3,677)	(3,892)	(3,815)	(3,873)	(3,773)
Loans, net of allowance for loan losses	22	635,228	621,999	607,129	612,591	592,369	598,461	584,658	585,656	571,637
Other Customers' liability under acceptances	23	15,090	14,913	14,817	17,297	16,855	17,002	11,741	15,706	15,756
Investment in TD Ameritrade	24	8,175	7,904	7,505	7,784	6,714	7,281	6,883	7,091	6,859
Goodwill	25	16,360	16,169	15,558	16,156	15,630	16,942	16,222	16,662	16,262
Other intangibles	26	2,483	2,509	2,521	2,618	2,586	2,716	2,661	2,639	2,542
Land, buildings, equipment, and other depreciable assets Deferred tax assets	27 28	5,212 2,724	5,187 2,661	5,102 2,352	5,313 2,497	5,154 2,472	5,461 2,394	5,355 2,295	5,482 2,084	5,309 1,850
Amounts receivable from brokers, dealers and clients	29	14,322	15,826	22,902	29,971	16,818	31,188	22,666	17,436	25,057
Other assets	30	15,042	14,409	12,843	13,264	12,424	14,343	13,076	12,790	12,717
Total assets	31	79,408 \$ 1,292,504	79,578	83,600	94,900	78,653	97,327	80,899	79,890	86,352
	32	\$ 1,292,504	\$ 1,283,836 \$	1,261,316	\$ 1,278,995 \$	1,202,381 \$	1,251,920 \$	1,186,883	1,176,967 \$	1,182,436
LIABILITIES Trading deposits	33	\$ 107,599	\$ 103,393 \$	93,827	\$ 79,940 \$	81,732 \$	92,958 \$	91,485	79,786 \$	73,084
Trading deposits Derivatives	34	42,966	47,905	58,578	51,214	61,300	57,353	57,936	65,425	69,720
Securitization liabilities at fair value	35	12,018	12,240	11,840	12,757	12,435	12,824	12,537	12,490	12,145
	36	162,583	163,538	164,245	143,911	155,467	163,135	161,958	157,701	154,949
Deposits Personal: Non-term	37	421,161	421,387	406,914	417,648	383,700	409,701	392,377	389,052	372,451
Term	38	51,644	50,596	50,417	50,507	49,543	50,395	50,217	50,180	50,203
Banks	39	19,609	22,307	22,959	25,887	22,729	22,689	20,443	17,201	18,959
Business and government	40	346,154	335,511	333,154	338,782	317,895	324,327	311,497	317,227	316,299
Other	41	838,568	829,801	813,444	832,824	773,867	807,112	774,534	773,660	757,912
Acceptances	42	15,090	14,934	14,817	17,297	16,855	17,002	11,741	15,706	15,756
Obligations related to securities sold short	43	39,354	37,405	37,167	35,482	34,806	32,611	30,532	33,115	44,564
Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost	44 45	94,609 15,296	96,177 15,389	83,948 15,773	88,591 16,076	78,118 16,688	74,608 17,198	59,338 17,183	48,973 17,918	58,762 19,313
Amounts payable to brokers, dealers and clients	46	14,756	17,835	24,996	32,851	17,694	29,433	24,494	17,857	24,445
Insurance-related liabilities	47	6,643	6,541	6,713	6,775	6,727	6,778	6,923	7,046	7,235
Other liabilities	48	20,895	17,923	19,521	20,470	18,981	19,322	18,484	19,886	19,355
Subordinated notes and debentures	49 50	206,643 7,023	206,204 7,631	202,935 7,518	217,542 9,528	189,869 9,714	196,952 8,482	168,695 8,394	160,501 10,891	189,430 8,941
Total liabilities	51	1,214,817	1,207,174	1,188,142	1,203,805	1,128,917	1,175,681	1,113,581	1,102,753	1,111,232
EQUITY	٠.	.,=,	.,_0.,	.,.55,.12	.,	.,.==;= ''	.,,	.,,	.,2,,.00	.,,202
Shareholders' Equity										
Common shares	52	21,099	21,203	21,094	20,931	20,912	20,809	20,836	20,711	20,597
Preferred shares Treasury shares: Common	53 54	4,850 (168)	5,100 (108)	4,750 (92)	4,750 (176)	4,750 (22)	4,400 (245)	4,400 (218)	4,400 (31)	3,400
Preferred	54 55	(3)	(5)	(92)	(176)	(8)	(245)	(5)	(5)	(42) (5)
Contributed surplus	56	195	194	229	214	207	200	206	203	197
Retained earnings	57	44,223	43,363	41,744	40,489	39,473	37,577	37,330	35,452	34,387
Accumulated other comprehensive income (loss)	58 59	6,498 76,694	5,923 75,670	4,472 72,188	8,006 74,207	6,564 71,876	11,853 74,587	9,131 71,680	11,834 72,564	11,037 69,571
Non-controlling interests in subsidiaries	60	993	75,670	986	983	1,588	1,652	1,622	1,650	1,633
Total equity	61	77,687	76,662	73,174	75,190	73,464	76,239	73,302	74,214	71,204
Total liabilities and equity	62	\$ 1,292,504	\$ 1,283,836 \$	1,261,316	\$ 1,278,995 \$	1,202,381 \$	1,251,920 \$	1,186,883	1,176,967 \$	1,182,436
			• • • • • • • • • • • • • • • • • • • •	,	· · · · · · · · · · · · · · · · · · ·			,		

### Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

(\$ millions)	LINE	# Q3 Q2					:	2017			2	2016	
As at	#	Q3	Q2	Q1		Q4	 Q3		Q2	 Q1	Q4		Q3
Banking Book Equities Publicly traded	_												
Balance sheet and fair value	1 \$	722	\$ 684	\$ 68	7 \$	583	\$ 587	\$	666	\$ 627	\$ 517	\$	420
Unrealized gain (loss) <sup>1</sup>	2	189	152	16	2	59	70		107	79	45		25
Privately held													
Balance sheet and fair value	3	1,762	1,734	1,64	9	1,704	1,672		1,780	1,711	1,723		1,673
Unrealized gain (loss) <sup>1</sup>	4	30	24		1	93	121		117	111	93		96
Total banking book equities													
Balance sheet and fair value	5	2,484	2,418	2,33	3	2,287	2,259		2,446	2,338	2,240		2,093
Unrealized gain (loss) <sup>1</sup>	6	219	176	16	3	152	191		224	190	138		121
Assets Under Administration <sup>2</sup>													
U.S. Retail	7	25,004	\$ 24,277	\$ 22,93	3 \$	23,349	\$ 22,638	\$	24,679	\$ 23,077	\$ 23,124	\$	21,828
Canadian Retail	8	403,267	392,091	396,67		387,400	370,372		403,579	390,389	378,697		372,197
Total	9 \$	428,271	\$ 416,368	\$ 419,60	7 \$	410,749	\$ 393,010	\$	428,258	\$ 413,466	\$ 401,821	\$	394,025
Assets Under Management													
U.S. Retail	10 \$	76,006	\$ 76,022	\$ 79,72	3 \$	81,028	\$ 75,825	\$	82,002	\$ 77,534	\$ 88,515	\$	96,088
Canadian Retail	11	296,929	289,150	288,63	1	282,824	271,734		279,421	265,721	270,738		267,981
Total	12	372,935	\$ 365,172	\$ 368,35	7 \$	363,852	\$ 347,559	\$	361,423	\$ 343,255	\$ 359,253	\$	364,069

<sup>&</sup>lt;sup>1</sup> Unrealized gain (loss) on publicly traded and privately held securities at FVOCI (IAS 39 – AFS securities) are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.

<sup>&</sup>lt;sup>2</sup> Excludes mortgage-backed securities (MBS) in the Canadian Retail segment, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFI's definition of AUA.

## Goodwill, Other Intangibles, and Restructuring Charges

(\$ millions)	LINE			2018				2017				2016			Year to D	Date		Full Yea	ar
As at	#	Q3		Q2	Q1		Q4	Q3	Q2	Q1		Q4	Q3		2018	2017		2017	2016
					- '						•			-					
Goodwill	_																		
Balance at beginning of period	1	\$ 16,169	\$	15,558 \$	16,156	\$	15,630 \$	16,942 \$	16,222 \$	16,662	\$	16,262 \$	15,689	\$	16,156 \$	16,662	\$	16,662 \$	16,337
Additions	2	· -		_	82		34	_	_	10		_	_		82	10		44	_
Foreign currency translation adjustments and other	3	191		611	(680)		492	(1,312)	720	(450)		400	573		122	(1,042)		(550)	325
Balance at end of period	4	\$ 16,360	\$	16,169 \$	15,558	\$	16,156 \$	15,630 \$	16,942 \$	16,222	\$	16,662 \$	16,262	\$	16,360 \$	15,630	\$	16,156 \$	16,662
Other Intangibles <sup>1</sup>																			
Balance at beginning of period	5	\$ 670	\$	712 \$	798	\$	843 \$	954 \$	987 \$	1,008	6	1,054 \$	1,090	\$	798 \$	1,008	\$	1,008 \$	1,280
Additions	6	_	1		_	*	_	_	_	61		_	_	1	_	61	1	61	-
Amortized in the period	7	(53)		(62)	(63)		(63)	(58)	(63)	(64)		(64)	(63)		(178)	(185)		(248)	(270)
Foreign currency translation adjustments and other	8	<b>`</b> 5		20	(23)		`18 <sup>′</sup>	(53)	`30 <sup>′</sup>	(18)		`18 <sup>′</sup>	27		` ź	(41)		(23)	(2)
Balance at end of period	9	\$ 622	\$	670 \$	712	\$	798 \$	843 \$	954 \$	987	\$	1,008 \$	1,054	\$	622 \$	843	\$	798 \$	1,008
Deferred Tax Liability on Other Intangibles	_																		
,	40 6	<b>.</b> (7.1)	٠.	(00) •	(100)	•	(4.40) 0	(400) 0	(404) 0	(00.4)	_	(0.17)	(000)	•	(100) 0	(00.4)	_	(004)	(075)
Balance at beginning of period		\$ (74)	\$	(80) \$	(129)	\$	(140) \$	(169) \$	(181) \$	(204)	Þ	(217) \$	(226)	\$	(129) \$	(204)	\$	(204) \$	(275)
Recognized in the period	11	9		9	44		16	16	17	18 5		18	18		62	51		67	77
Foreign currency translation adjustments and other	12	(1)	_	(3)	5	•	(5)	13	(5)	ŭ		(5)	(9)	_	1 (20) 0	13	_	8 (100) 4	(6)
Balance at end of period	13	\$ (66)	\$	(74) \$	(80)	\$	(129) \$	(140) \$	(169) \$	(181)	5	(204) \$	(217)	\$	(66) \$	(140)	\$	(129) \$	(204)
Net Other Intangibles Closing Balance	14	\$ 556	\$	596 \$	632	\$	669 \$	703 \$	785 \$	806	\$	804 \$	837	\$	556 \$	703	\$	669 \$	804
	_				1									_			_		
Total Goodwill and Net Other Intangibles	45	<b>.</b> 40.040		40.705 6	40.400	•	40.005 0	40.000 €	47.707 6	47.000		47.400 @	47.000		40.040 0	40.000		40.005 €	47.400
Closing Balance	15	\$ 16,916	\$	16,765 \$	16,190	Ъ	16,825 \$	16,333 \$	17,727 \$	17,028	<b>•</b>	17,466 \$	17,099	\$	16,916 \$	16,333	\$	16,825 \$	17,466
Restructuring Charges																			
Balance at beginning of period	16	\$ 123	\$	146 \$	117	\$	129 \$	152 \$	143 \$	198	6	213 \$	240	\$	117 \$	198	\$	198 \$	486
Additions	17	35	1	1	45		6	_	18	1		16	_	1	81	19	'	25	20
Amount used	18	(33)	1	(21)	(12)		(11)	(10)	(11)	(47)		(19)	(28)		(66)	(68)		(79)	(276)
Release of unused amounts	19	` _		(8)	`		(10)	(6)	`(1)	(6)		(15)	(3)		(8)	(13)		(23)	(38)
Foreign currency translation adjustments and other	20	2		5	(4)		` 3 <sup>′</sup>	(7)	`3	(3)		3	4		`a´	(7)		(4)	` 6 <sup>′</sup>
Balance at end of period	21	\$ 127	\$	123 \$	146	\$	117 \$	129 \$	152 \$	143	\$	198 \$	213	\$	127 \$	129	\$	117 \$	198

<sup>&</sup>lt;sup>1</sup> Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles.

## Loans Managed<sup>1,2,3,4</sup>

(\$ millions)	LINE			2018			2018				:	2018	
As at	#	L	<u> </u>	 Q3	 		 Q2		L	<u> </u>		Q1	 
					Year-to-date	 <del>.</del>	 <u> </u>	 Year-to-date		•		•	 Year-to-date
				Gross	write-offs,		Gross	write-offs,				Gross	write-offs,
			Gross	impaired	net of	Gross	impaired	net of		Gross		impaired	net of
Type of Loan			loans	loans⁵	recoveries	loans	loans ⁵	recoveries		loans		loans 5	recoveries
Residential mortgages	1	\$	226,082	\$ 710	\$ 20	\$ 223,257	\$ 723	\$ 12	\$	221,655	\$	721	\$ 6
Consumer instalment and other personal	2		167,699	1,303	605	161,965	1,301	398		157,663		1,327	196
Credit card	3		34,664	394	943	33,664	415	628		33,134		431	311
Business and government <sup>6</sup>	4		218,501	557	65	214,217	554	41		205,454		569	16
Total loans managed	5		646,946	2,964	1,633	633,103	2,993	1,079		617,906		3,048	529
Less: Loans securitized and sold to third parties				•	•								
Residential mortgages <sup>7</sup>	6		4,557	_	-	4,366	_	_		4,049		_	_
Business and government	7		1,257	-	-	1,304	_	_		1,348		_	-
Total loans securitized and sold to third parties	8		5,814	-	-	5,670	_	_		5,397		_	-
Total loans managed, net of loans securitized	9	\$	641,132	\$ 2,964	\$ 1,633	\$ 627,433	\$ 2,993	\$ 1,079	\$	612,509	\$	3,048	\$ 529
					1								1
				2017			2017					2017	
				Q4			Q3					Q2	

					<b>Q</b> T						Q3					Q2		
Type of Loan			Gross		Gross impaired loans		Year-to-date write-offs, net of recoveries		Gross loans		Gross impaired loans		Year-to-date write-offs, net of recoveries	Gross		Gross impaired loans		Year-to-date write-offs, net of recoveries
Residential mortgages	10	\$	225.837	\$	750	\$	35	\$	218.920	\$	737	\$	26	\$ 220,725	\$	845	\$	15
Consumer instalment and other personal	11	· ·	157,043	•	1,312	*	803	-	151,329	•	1,263	•	592	148,958	•	1,353	•	406
Credit card	12		33,007		424		1,120		32,463		368		843	32,463		391		569
Business and government <sup>6</sup>	13		202,093		599		88		194,690		617		45	203,820		701		28
Total loans managed	14		617,980		3,085		2,046		597,402		2,985		1,506	605,966		3,290		1,018
Less: Loans securitized and sold to third parties			•	-	•		•		•		•		•			•		
Residential mortgages <sup>7</sup>	15		4,052		_		_		3,711		_		_	3,932		_		-
Business and government	16		1,428		_		_		1,514		_		_	1,554		_		-
Total loans securitized and sold to third parties	17		5,480		_		_		5,225		_			5,486				_
Total loans managed, net of loans securitized	18	\$	612,500	\$	3,085	\$	2,046	\$	592,177	\$	2,985	\$	1,506	\$ 600,480	\$	3,290	\$	1,018

			:	2017 Q1			2016 Q4				2016 Q3	
				- Q I			<b>Q4</b>		l		Q3	
					Year-to-date			Year-to-date				Year-to-date
				Gross	write-offs,		Gross	write-offs,			Gross	write-offs,
		Gross		impaired	net of	Gross	impaired	net of		Gross	impaired	net of
Type of Loan		loans		loans	recoveries	loans	loans	recoveries		loans	loans	recoveries
Residential mortgages	19	\$ 218,972	\$	843	\$ 6	\$ 220,575	\$ 852	\$ 30	\$	217,975	\$ 841	\$ 20
Consumer instalment and other personal	20	144,277		1,405	214	144,432	1,392	698		141,358	1,366	511
Credit card	21	31,814		398	277	31,914	374	1,005		31,099	331	748
Business and government <sup>6</sup>	22	196,802		753	7	195,238	891	102		187,260	929	56
Total loans managed	23	591,865		3,399	504	592,159	3,509	1,835		577,692	3,467	 1,335
Less: Loans securitized and sold to third parties												
Residential mortgages <sup>7</sup>	24	3,664		_	_	3,614	_	_		3,308	_	-
Business and government	25	1,636		_	_	1,664	_	_		1,703	_	-
Total loans securitized and sold to third parties	26	5,300		- '	- '	5,278	- '	- '		5,011	- '	 - '
Total loans managed, net of loans securitized	27	\$ 586.565	\$	3.399	\$ 504	\$ 586 881	\$ 3 509	\$ 1 835	\$	572 681	\$ 3 467	\$ 1 335

- Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded. Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.
- <sup>3</sup> Amounts include securitized mortgages that remain on balance sheet under IFRS.
- <sup>4</sup> Includes loans that are measured at FVOCI.
- Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated borrower risk rating (BRR) 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.
- <sup>6</sup> Includes additional securitized commercial loans.
- Residential mortgages are primarily comprised of loans securitized into MBS through U.S. government-sponsored entities.

## Gross Loans and Acceptances by Industry Sector and Geographic Location 1,2

2.7

51.0

16.7

n/a

67.7 %

36

37

38

39

40

41

(\$ millions, except as noted) As at	LINE #			018 Q3	• • •			)18 Q2			20 C	18 21	
710 ut	"			40								••	
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 191,559	\$ 29,966	\$ -	\$ 221,525	\$ 190,066	\$ 28,825	\$ -	\$ 218,891	\$ 190,218	\$ 27,388	\$ -	\$ 217,606
Consumer instalment and other personal		Ψ 131,333	Ψ 23,300	Ψ –	Ψ 221,323	ψ 130,000	Ψ 20,023	Ψ —	Ψ 210,031	Ψ 130,210	Ψ 27,500	Ψ –	Ψ 217,000
HELOC	2	83.270	12,313	_	95.583	79,350	12,218	_	91.568	76.636	11,845	_	88.481
Indirect auto	3	23.753	29.242	_	52.995	22.794	28.837	_	51,631	22.465	28.036	_	50.501
Other	4	18.319	796	6	19,121	17.964	794	8	18.766	17.889	784	8	18,681
Credit card	5	17,850	16,806	8	34,664	17,983	15,674	7	33,664	17,761	15,366	7	33,134
Total personal	6	334,751	89,123	14	423,888	328,157	86,348	15	414,520	324,969	83,419	15	408,403
Business and Government <sup>3</sup>	U	334,731	09,123	14	423,000	320,137	00,540	13	414,520	324,909	03,419	13	400,403
Real estate													
Residential	7	18,133	7,847	_	25.980	17,796	7,636	_	25,432	17.661	7,276	_	24,937
Non-residential	8	13,163	22,339	62	35,564	13,141	22,171	32	35,344	12,937	21,289	18	34,244
	9			62	61.544		29.807	32	60.776	30.598		18	
Total real estate	-	31,296	30,186		. , .	30,937				,	28,565		59,181
Agriculture	10 11	7,324	706	77 284	8,107	7,254	743	_ 261	7,997	6,978	720	-	7,698
Automotive Financial	12	7,102 18,541	5,062 6,706	264 1.146	12,448	6,412 19,049	5,134 5,088	1,106	11,807	6,449 20,704	4,846	251 1.116	11,546 26,833
	13			,	26,393				25,243		5,013	, .	
Food, beverage, and tobacco	13	2,326 648	3,395 533	34	5,755	2,136 587	3,137 594	37	5,310	1,991 537	2,849 670	35	4,875 1,207
Forestry				_	1,181			-	1,181			_	15,574
Government, public sector entities, and education Health and social services	15 16	3,936 6,316	12,541	Ξ	16,477 18.355	3,731 6.529	12,416	-	16,147	3,467 6.109	12,107		
	17	-,	12,039		-,		11,948	_	18,477	.,	11,456	_	17,565 4,709
Industrial construction and trade contractors	18	3,089 1,643	2,043 1,871	198	5,132 3.712	2,930 1.614	2,117 1.813	_ 1	5,047	2,891 1.410	1,818		4,709 3.003
Metals and mining	18	1,643 4.141	1,871 2.148	198	3,712 6.358	1,614 3,953	2,189	64	3,428 6,206	1,410 3.895	1,593 1,797	- 48	3,003 5.740
Pipelines, oil, and gas Power and utilities	20	4,141 2.539	2,148 2.923	161	6,358 5.623	3,953 1.874	2,189 2.555	167	6,206 4.596	3,895 1.975	3,216	48 174	5,740 5.365
Professional and other services	20	2,539 4.423		79	16.035	4,219		94		1,975 4.041		174 75	5,365 14,886
Retail sector	22	, .	11,533		.,		11,318		15,631	, -	10,770	75	
	23	3,077 2,903	4,719 7.442	- 91	7,796	3,074 2.872	4,649 7,226	_ 149	7,723	2,907 2,709	4,369 6.639	- 72	7,276 9.420
Sundry manufacturing and wholesale	23 24	,	7,442 4,564	82	10,436		, .	267	10,247	2,709 3.651	.,	72 80	., .
Telecommunications, cable, and media	24 25	4,122	,		8,768	4,201	5,183		9,651	- ,	3,380		7,111
Transportation Other	25 26	1,797 4,228	10,014	14 26	11,825	1,755 4.035	10,254 2,243	33	12,042	1,707 3.652	9,867 1.683	12 13	11,586
		, .	2,135		6,389	,		39	6,317	- ,	1		5,348
Total business and government	27	109,451	120,560	2,323	232,334	107,162	118,414	2,250	227,826	105,671	111,358	1,894	218,923
Other Loans			_		_								
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Acquired credit-impaired loans <sup>4</sup>	29	_	519	-	519	-	557		557	-	578		578
Total other loans	30	-	519	-	519	-	557	_	557	_	578	_	578
Total Gross Loans and Acceptances	31	\$ 444,202	\$ 210,202	\$ 2,337	\$ 656,741	\$ 435,319	\$ 205,319	\$ 2,265	\$ 642,903	\$ 430,640	\$ 195,355	\$ 1,909	\$ 627,904
Portfolio as a % of Total Gross Loans and													
Acceptances Personal													
Residential mortgages <sup>3</sup>	32	29.2	% 4.6	% - %	33.8 %	29.6 %	4.5	% - %	34.1 %	30.3	% 4.4 9	% - %	6 34.7 %
Consumer instalment and other personal				/0 - 70				70 - 70				/o – 7	
HELOC	33	12.7	1.9	-	14.6	12.3	1.9	-	14.2	12.2	1.9	_	14.1
Indirect auto	34	3.6	4.4	-	8.0	3.6	4.4	-	8.0	3.6	4.4	_	8.0
Other	35	2.8	0.1	-	2.9	2.8	0.1	-	2.9	2.8	0.1	_	2.9
Credit aard	26	2.7	2.5		F 2	2.0	2.5		F 2	2.0	2.5		E 2

5.2

64.5

35.4

n/a

0.1

0.1

100.0 %

2.8

51.1

16.7

n/a

67.8 %

2.5

13.4

18.4

n/a

0.1

0.1

31.9 %

0.3

n/a

0.3 %

5.3

64.5

35.4

n/a

0.1

0.1

100.0 %

2.8

51.7

16.9

n/a

68.6 %

2.5

13.3

17.7

n/a

0.1

0.1

31.1 %

0.3

n/a

0.3 %

**Total Gross Loans and Acceptances** 

Business and Government<sup>3</sup>

Debt securities classified as loans

Acquired credit-impaired loans<sup>4</sup>

Total personal

Other Loans

Total other loans

Credit card

0.4

n/a

0.4 %

2.5

13.5

18.3

n/a

0.1

0.1

31.9 %

5.3

65.0

34.9

n/a

0.1

0.1

100.0 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>&</sup>lt;sup>4</sup> Includes all FDIC covered loans and other ACI loans.

### Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions, except as noted)	LINE		20					17			201		
As at	#	<u> </u>	Q	4		<u> </u>	G	23		<u> </u>	Q:	2	
Dy Industry Costor			United	<del> </del>		r · · · · ·	United	<del> </del>		r · · · · ·	United	<del> </del>	<del> </del>
By Industry Sector Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>2</sup>	1	\$ 190,325	\$ 31,460	\$ -	\$ 221,785	\$ 189,148	\$ 26,061	\$ -	\$ 215,209	\$ 188,293	\$ 28,500	\$ -	\$ 216,793
Consumer instalment and other personal		φ 190,323	ф 31,400	φ –	φ 221,700	φ 109,140	φ 20,001	Ф —	ф 215,209	φ 100,293	φ 20,500	<b>ў</b> —	\$ 210,793
HELOC	2	74.937	12,434	_	87,371	72,206	12.036	_	84,242	68.104	13,194		81,298
Indirect auto	3	22.282	29,182	_	51,464	21,633	27,299	_	48,932	20,858	28,835	_	49,693
Other	4	17,355	29, 162 846	7	18,208	17,394	754	7	18,155	17,197	763	7	49,093 17,967
Credit card	5	18,028	14,972	7	33,007	18,211	14,244	8	32,463	17,197	14,530	7	32,463
Total personal	6	322,927	88.894	14	411,835	318,592	80.394	15	399.001	312,378	85.822	14	398.214
	О	322,921	00,094	14	411,033	310,392	60,394	15	399,001	312,376	00,022	14	390,214
Business and Government <sup>2</sup>													
Real estate	7	47.004	7.040		05.007	40.500	7.740		04.000	40.000	7.500		00.500
Residential		17,981	7,316	_	25,297	16,528	7,710	_	24,238	16,060	7,503	-	23,563
Non-residential	8	12,832	22,163	14	35,009	12,771	21,064	14	33,849	13,215	22,745	12	35,972
Total real estate	9	30,813	29,479	14	60,306	29,299	28,774	14	58,087	29,275	30,248	12	59,535
Agriculture	10	6,676	710	_	7,386	6,595	786	-	7,381	6,417	879	-	7,296
Automotive	11	6,657	7,335	244	14,236	6,441	7,499	247	14,187	6,621	7,261	227	14,109
Financial	12	13,102	7,137	579	20,818	14,556	4,012	482	19,050	14,781	4,211	447	19,439
Food, beverage, and tobacco	13	1,969	3,191	48	5,208	1,994	2,674	52	4,720	1,986	3,036	27	5,049
Forestry	14	500	567	_	1,067	481	752	-	1,233	479	659	_	1,138
Government, public sector entities, and education	15	4,251	12,429	_	16,680	4,024	11,876	-	15,900	4,883	12,364	_	17,247
Health and social services	16	5,841	11,410	_	17,251	5,760	10,478	-	16,238	5,577	11,723	_	17,300
Industrial construction and trade contractors	17	2,946	1,852	-	4,798	2,927	1,847	-	4,774	2,797	2,003	_	4,800
Metals and mining	18	1,406	1,675	1	3,082	1,332	1,507	_	2,839	1,341	1,700	_	3,041
Pipelines, oil, and gas	19	3,998	2,078	76	6,152	3,906	2,130	56	6,092	3,312	2,932	67	6,311
Power and utilities	20	2,010	3,221	159	5,390	2,043	3,104	154	5,301	2,316	2,888	166	5,370
Professional and other services	21	3,870	10,391	90	14,351	3,901	9,782	98	13,781	3,968	11,341	150	15,459
Retail sector	22	2,793	4,915	_	7,708	2,713	4,717	_	7,430	2,670	5,050	_	7,720
Sundry manufacturing and wholesale	23	2,755	7,023	55	9,833	2,678	7,004	54	9,736	2,535	7,527	111	10,173
Telecommunications, cable, and media	24	1,966	3,800	208	5,974	1,590	3,962	186	5,738	1,528	4,359	194	6,081
Transportation	25	1,672	9,997	18	11,687	1,719	9,923	6	11,648	1,722	11,143	23	12,888
Other	26	3,808	2,140	87	6,035	3,643	2,195	58	5,896	3,713	2,561	38	6,312
Total business and government	27	97,033	119,350	1,579	217,962	95,602	113,022	1,407	210,031	95,921	121,885	1,462	219,268
Other Loans													
Debt securities classified as loans	28	2,297	703	209	3,209	2,252	713	216	3,181	-	814	220	1,034
Acquired credit-impaired loans <sup>3</sup>	29	_	665	_	665	_	688	_	688	-	839	_	839
Total other loans	30	2,297	1,368	209	3,874	2,252	1,401	216	3,869	_	1,653	220	1,873
Total Gross Loans and Acceptances	31	\$ 422,257	\$ 209,612	\$ 1,802	\$ 633,671	\$ 416,446	\$ 194,817	\$ 1,638	\$ 612,901	\$ 408,299	\$ 209,360	\$ 1,696	\$ 619,355
Portfolio as a % of Total Gross Loans and Acceptances Personal													
Residential mortgages <sup>2</sup>	32	30.0 %	5.0 %	<u> </u>	35.0 %	30.9 %	4.3	% - %	35.2 %	30.4 %	4.6 %	- 9	% 35.0 %
Consumer instalment and other personal													
HELOC	33	11.8	2.0	_	13.8	11.8	2.0	_	13.8	11.0	2.1	_	13.1
Indirect auto	34	3.5	4.6	_	8.1	3.5	4.5	_	8.0	3.4	4.7	_	8.1
Other	35	2.7	0.1	_	2.8	2.8	0.1	_	2.9	2.8	0.1	_	2.9
Credit card	36	2.9	2.4	_	5.3	3.0	2.3	_	5.3	2.8	2.4	_	5.2
Total personal	37	50.9	14.1	_	65.0	52.0	13.2	_	65.2	50.4	13.9	_	64.3
Business and Government <sup>2</sup>	38	15.3	18.8	0.3	34.4	15.6	18.4	0.2	34.2	15.5	19.7	0.2	35.4
Other Loans	-			3.3	J 7			V.=	·	1		V. <b>-</b>	
Debt securities classified as loans	39	0.4	0.1	_	0.5	0.4	0.1	_	0.5	_	0.1	0.1	0.2
Acquired credit-impaired loans <sup>3</sup>	39 40	0.4	0.1	_	0.5	0.4	0.1	_	0.5	_	0.1	U. I	0.1
	40	0.4	0.1		0.1	0.4	0.1		0.1		0.1	0.1	0.3
Total other loans													
Total Gross Loans and Acceptances	42	66.6 %	33.1 %	0.3 %	100.0 %	68.0 %	31.8	% 0.2 %	100.0 %	65.9 %	33.8 %	0.3	% 100.0 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.
<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
<sup>3</sup> Includes all FDIC covered loans and other ACI loans.

### Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions, except as noted) As at	LINE #			)17 Q1				)16 Q4				116 Q3	
		ı	• •	· · · · · · · · · · · · · · · · · · ·		L		·		L		· · · · · · · · · · · · · · · · · · ·	
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>2</sup>	1	\$ 188,308	\$ 27,000	\$ -	\$ 215,308	\$ 189,299	\$ 27,662	\$ -	\$ 216,961	\$ 188,046	\$ 26,621	\$ -	\$ 214,667
Consumer instalment and other personal													
HELOC	2	65,934	12,722	_	78,656	65,068	13,208	_	78,276	63,952	12,937	_	76,889
Indirect auto	3	20,484	27,496	_	47,980	20,577	28,370	_	48,947	20,388	27,120	_	47,508
Other	4	16,910	721	10	17,641	16,456	745	8	17,209	16,254	706	1	16,961
Credit card	5	17,712	14,095	7	31,814	18,226	13,680	8	31,914	17,934	13,165	_	31,099
Total personal	6	309,348	82,034	17	391,399	309,626	83,665	16	393,307	306,574	80,549	1	387,124
Business and Government <sup>2</sup>	·	000,010	02,00		001,000	000,020	00,000		000,007	000,011	00,010		001,121
Real estate													
Residential	7	16,168	6,710	_	22,878	16,001	6,852	_	22,853	15,916	6,719	_	22,635
Non-residential	8	13,187	21,223	_	34.410	12,780	21,675	18	34.473	12,660	20,822	_	33.482
	9	29,355	27,933		57,288	28,781	28,527	18	57,326	28,576	27,541		56,117
Total real estate													
Agriculture	10	6,295	796	-	7,091	6,017	570	-	6,587	5,968	547	- 74	6,515
Automotive	11	5,861	5,988	219	12,068	5,483	5,757	272	11,512	5,162	5,611		10,847
Financial	12	12,150	3,965	76	16,191	10,198	4,719	496	15,413	9,571	3,564	544	13,679
Food, beverage, and tobacco	13	1,990	3,689	26	5,705	2,076	3,741	26	5,843	2,198	2,772	_	4,970
Forestry	14	454	614	-	1,068	523	594	-	1,117	584	540	-	1,124
Government, public sector entities, and education	15	5,349	11,456	-	16,805	6,589	11,388	-	17,977	6,445	10,709	-	17,154
Health and social services	16	5,563	10,844		16,407	5,480	10,792		16,272	5,469	10,237	_	15,706
Industrial construction and trade contractors	17	2,629	1,769	13	4,411	2,486	1,834	69	4,389	2,390	1,880		4,270
Metals and mining	18	1,359	1,465	140	2,964	1,379	1,490	85	2,954	1,375	1,513	193	3,081
Pipelines, oil, and gas	19	3,303	2,858	46	6,207	3,871	3,006	92	6,969	4,149	3,125	-	7,274
Power and utilities	20	1,902	2,515	-	4,417	1,792	2,643	_	4,435	1,907	2,458	_	4,365
Professional and other services	21	3,941	11,023	201	15,165	4,065	11,215	38	15,318	3,819	9,990	17	13,826
Retail sector	22	2,507	4,310	25	6,842	2,517	4,553	-	7,070	2,418	4,222	-	6,640
Sundry manufacturing and wholesale	23	2,395	7,370	99	9,864	2,305	7,395	111	9,811	2,436	7,578	36	10,050
Telecommunications, cable, and media	24	1,719	4,533	189	6,441	2,083	4,819	200	7,102	2,308	4,765	141	7,214
Transportation	25	1,698	10,908	25	12,631	1,634	11,648	13	13,295	1,568	11,028	3	12,599
Other	26	3,395	1,947	_	5,342	3,775	2,022	93	5,890	3,699	2,183		5,882
Total business and government	27	91,865	113,983	1,059	206,907	91,054	116,713	1,513	209,280	90,042	110,263	1,008	201,313
Other Loans													
Debt securities classified as loans	28	_	820	216	1,036	_	1,403	271	1,674	_	1,438	269	1,707
Acquired credit-impaired loans <sup>3</sup>	29	_	872	_	872	_	974	_	974	_	1,022	_	1,022
Total other loans	30	_	1.692	216	1,908	_	2.377	271	2.648	_	2.460	269	2,729
Total Gross Loans and Acceptances	31	\$ 401,213	\$ 197,709	\$ 1,292	\$ 600,214	\$ 400.680	\$ 202,755	\$ 1,800	\$ 605,235	\$ 396,616	\$ 193,272	\$ 1,278	\$ 591,166
Total Gross Edans and Acceptances	31	Ψ 401,213	ψ 137,703	Ψ 1,202	ψ 000,214	Ψ 400,000	ψ 202,733	ψ 1,000	Ψ 003,233	Ψ 330,010	Ψ 133,272	ψ 1,270	ψ 331,100
Portfolio as a % of Total Gross Loans and													
Acceptances													
Personal													
Residential mortgages <sup>2</sup>	32	31.4 %	6 4.5	% - %	6 35.9 %	31.3 %	4.6	% - %	% 35.9 %	31.8 %	4.5	% - 9	% 36.3 %
Consumer instalment and other personal													
HELOC	33	11.0	2.1	-	13.1	10.8	2.1	-	12.9	10.8	2.2	-	13.0
Indirect auto	34	3.4	4.6	-	8.0	3.4	4.7	-	8.1	3.4	4.6	-	8.0
Other	35	2.8	0.1	-	2.9	2.7	0.1	-	2.8	2.8	0.1	-	2.9
Credit card	36	2.9	2.4	_	5.3	3.0	2.3	-	5.3	3.1	2.2	_	5.3
Total personal	37	51.5	13.7	_	65.2	51.2	13.8	_	65.0	51.9	13.6	_	65.5
Business and Government <sup>2</sup>	38	15.3	19.0	0.2	34.5	15.0	19.4	0.2	34.6	15.2	18.7	0.1	34.0
Other Loans													
Debt securities classified as loans	39	_	0.1	0.1	0.2	_	0.2	_	0.2	_	0.2	0.1	0.3
Acquired credit-impaired loans <sup>3</sup>	40		0.1	0.1	0.2	_	0.2	_	0.2		0.2	0.1	0.3
·			0.1								0.2	- 0.1	
Total other loans	41	_	0.2	0.1	0.3	_	0.4	_	0.4	_	0.4	0.1	0.5

0.3 %

100.0 %

100.0 %

32.7 %

0.2 %

**Total Gross Loans and Acceptances** 

100.0 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.
<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
<sup>3</sup> Includes all FDIC covered loans and other ACI loans.

Impaired Loans <sup>1,2,3</sup>														
					1				1		1		1	
(\$ millions, except as noted)	LINE		2018	•			2017			2016		ear to Date		II Year
As at	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
CHANGE IN GROSS IMPAIRED LOANS BY SEGMI	FNT													
Personal, Business, and Government Loans														
Impaired loans at beginning of period	1	\$ 2.993	\$ 3.048	\$ 3.085	\$ 2.985	\$ 3.290	\$ 3.399	\$ 3.509	\$ 3.467	\$ 3.567	\$ 3.085	\$ 3.509	\$ 3.509	\$ 3.244
Classified as impaired during the period <sup>4</sup>	·	Ψ 2,000	φ 0,040	φ 0,000	Ψ 2,000	Ψ 0,200	Ψ 0,000	φ 0,000	Ψ 0,407	ψ 0,007	,,,,,,	ψ 0,000	Ψ 0,000	Ψ 0,211
Canadian Retail	2	541	501	539	520	499	534	631	648	662	1.581	1.664	2.184	2.682
U.S. Retail – in USD	3	492	503	570	530	462	463	489	439	395	1,565		1.944	2.062
<ul> <li>foreign exchange</li> </ul>	4	149	145	148	139	139	157	161	140	119	442	457	596	687
ů ů	5	641	648	718	669	601	620	650	579	514	2,007	1,871	2,540	2,749
Wholesale Banking	6	_	_	_	_	_	-	_	-	48				190
Total classified as impaired during the period	7	1.182	1,149	1.257	1.189	1.100	1.154	1,281	1,227	1,224	3.588	3,535	4.724	5.621
Transferred to performing during the period	8	(198)	(250)	(189)	(184)	(222)	(340)	(220)	(274)	(463)	(637		(966)	(1,521)
Net repayments	9	(336)	(357)	(340)	(328)	(362)	(392)	(474)	(354)	(379)	(1,033	(1,228)	(1,556)	(1,523)
Disposals of loans	10	(7)	(4)	(9)	· -	` _	· -		(1)	(3)	(20	) –		(4)
Net classified as impaired during the period	11	641	538	719	677	516	422	587	598	379	1,898	1,525	2,202	2,573
Amounts written off	12	(699)	(696)	(648)	(652)	(615)	(648)	(623)	(620)	(579)	(2,043	<b>)</b> (1,886)	(2,538)	(2,350)
Exchange and other movements	13	29	103	(108)	75	(206)	117	(74)	64	100	24	(163)	(88)	42
Change during the period	14	(29)	(55)	(37)	100	(305)	(109)	(110)	42	(100)	(121	) (524)	(424)	265
Total Gross Impaired Loans - Balance at														
End of Period	15	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,399	\$ 3,509	\$ 3,467	\$ 2,964	\$ 2,985	\$ 3,085	\$ 3,509
GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans														
Canadian Retail	16	\$ 779	\$ 785	\$ 842	\$ 818	\$ 843	\$ 936	\$ 1,011	\$ 994	\$ 1,005	\$ 779	\$ 843	\$ 818	\$ 994
U.S. Retail - in USD	17	1,680	1,720	1,768	1,729	1,688	1,681	1,779	1,754	1,724	1,680	1,688	1,729	1,754
<ul> <li>foreign exchange</li> </ul>	18	505	488	407	501	417	614	536	598	527	505	417	501	598
	19	2,185	2,208	2,175	2,230	2,105	2,295	2,315	2,352	2,251	2,185	2,105	2,230	2,352
Wholesale Banking	20	-	_	31	37	37	59	73	163	211	_	37	37	163
Total Gross Impaired Loans	21	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,399	\$ 3,509	\$ 3,467	\$ 2,964	\$ 2,985	\$ 3,085	\$ 3,509
NET IMPAIRED LOANS BY SEGMENT														
Personal, Business, and Government Loans														
Canadian Retail	22	\$ 522	\$ 514	\$ 561	\$ 555	\$ 571	\$ 661	\$ 715	\$ 705	\$ 732	\$ 522		\$ 555	\$ 705
U.S. Retail - in USD	23	1,348	1,379	1,430	1,415	1,397	1,411	1,482	1,469	1,473	1,348	1,397	1,415	1,469
<ul> <li>foreign exchange</li> </ul>	24	405	392	329	411	345	515	446	501	450	405	345	411	501
	25	1,753	1,771	1,759	1,826	1,742	1,926	1,928	1,970	1,923	1,753	1,742	1,826	1,970
Wholesale Banking	26			16	17	17	37	47	110	131	-	. 17	17	110
Total Net Impaired Loans	27	\$ 2,275	\$ 2,285	\$ 2,336	\$ 2,398	\$ 2,330	\$ 2,624	\$ 2,690	\$ 2,785	\$ 2,786	\$ 2,275	\$ 2,330	\$ 2,398	\$ 2,785
Net Impaired Loans as a % of Net Loans				-		•	-	*		•	<b>1</b>	*		-
• • • • • • • • • • • • • • • • • • • •											11		11	

0.35 %

and Acceptances

0.38 %

0.43 %

0.45 %

0.46 %

0.48 %

0.35 %

0.38 %

0.38 %

0.46 %

0.38 %

0.37 %

Includes customers' liability under acceptances.
 Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

<sup>&</sup>lt;sup>3</sup> Includes loans that are measured at FVOCI.

<sup>\*</sup> Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

(\$ millions, except as noted) As at	LINE #					018 Q3								2018 Q2								018 Q1		 
							•		•															
By Industry Sector				U	nited								United								United			
Personal		Can	ada	S	ates		Int'l		Total		Canada		States		Int'l		Total		Canada		States		Int'l	Total
Residential mortgages	1	\$ 2	241	\$	469	\$	-	\$	710	\$	253	\$	470	\$	- '	\$	723	\$	274	\$	447	\$	- '	\$ 721
Consumer instalment and other personal																								
HELOC	2	1	124		845		-		969		114		851		_		965		117		816		-	933
Indirect auto	3		59		223		-		282		60		223		_		283		79		259		-	338
Other	4		45		7		_		52		46		7		_		53		46		10		_	56
Credit card <sup>3</sup>	5	1	119		275		_		394		136		279		_		415		143		288		_	431
Total personal	6		588	1	,819		-		2,407		609		1,830		-		2,439		659		1,820		-	2,479
Business and Government																								ļ
Real estate																								
Residential	7		11		28		_		39		11		31		_		42		9		34		_	43
Non-residential	8		6		108		_		114		5		115		_		120		6		83		_	89
Total real estate	9		17		136				153	1	16		146				162		15		117			 132
Agriculture	10		5		2		Ξ		7		6		2		_		8		8		2		_	10
Automotive	11		1		10		Ξ		11		2		15		_		17		3		14		_	17
Financial	12		•		30		-		30		_		26		_		26		_		28		_	28
	13		-		30 14		-		30 18		_		13		_		13		2		26 10		_	26 12
Food, beverage, and tobacco	14		4		14		-		10		_		13		_		13		_		10		_	12
Forestry	15		1		•		-		5		_		4		_		1 5		-				_	
Government, public sector entities, and education			•		4		-		-		1				-		•		-		11		-	11
Health and social services	16		13		13		-		26		15		11		-		26		13		11		-	24
Industrial construction and trade contractors	17		19		21		-		40		19		22		-		41		18		24		-	42
Metals and mining	18		20		6		-		26		20		6		-		26		20		6		-	26
Pipelines, oil, and gas	19		34		12		-		46		34		_		-		34		43		24		-	67
Power and utilities	20		_		1		-		1		_		1		-		1		_		1		-	1
Professional and other services	21		10		45		-		55		9		50		-		59		11		50		-	61
Retail sector	22		14		38		-		52		13		38		_		51		13		37		-	50
Sundry manufacturing and wholesale	23		29		21		-		50		32		25		_		57		31		27		-	58
Telecommunications, cable, and media	24		-		4		-		4				4		-		4				2		-	2
Transportation	25		4		14		-		18		2		8		-		10		3		9		-	12
Other	26		7		7		-		14		6		7		-		13		9		6		-	 15
Total business and government	27		178		379		-		557		175		379		-		554		189		380		-	569
Total Gross Impaired Loans <sup>4</sup>	28	\$ 7	766	\$ 2	,198	\$	_	\$	2,964	\$	784	\$	2,209	\$	-	\$	2,993	\$	848	\$	2,200	\$	-	\$ 3,048
Gross Impaired Loans as a % of Gross Loans and Acceptances																								
Personal																								
Residential mortgages	29	0	.13 %	,	1.57 9	<b>%</b>	- %	6	0.32 %	1	0.13	%	1.63	%	- %	)	0.33 %		0.14	%	1.63	6	- %	0.33 %
Consumer instalment and other personal		l	- /			-		-	/0	1					^		/0		•			-	,,	/0
HELOC	30	0	.15		6.86		_		1.01		0.14		6.96		_		1.05		0.15		6.89		_	1.05
Indirect auto	31		.25		0.76		_		0.53	1	0.26		0.77		_		0.55	1	0.15		0.92		_	0.67
Other	32		.25		0.88		_		0.33	1	0.26		0.88		_		0.28		0.26		1.28		_	0.30
Credit card <sup>3</sup>	33		.67		1.64		_		1.14	1	0.26		1.78		_		1.23	1	0.80		1.88			1.30
Total personal	34		.18		2.04				0.57	+-	0.70		2.12				0.59	+-	0.80		2.18			 0.61
•										+-								1						
Business and Government	35		.16		0.32		-		0.24	1	0.16		0.32		-		0.24		0.18		0.35		-	 0.26

Total Gross Impaired Loans<sup>4</sup>

0.17 %

1.06 %

- %

0.45 %

0.18 %

1.09 %

0.47 %

0.20 %

1.14 %

0.49

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

### Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions, except as noted)	LINE			2017				;	2017				2017		
As at	#			Q4			<u> </u>		Q3			<u> </u>	Q2	<del></del>	
	i							<del> </del>						<u> </u>	
By Industry Sector			United					United					United		
Personal		Canada	States		nt'l	Total	Canada	States		Int'l	Total	Canada	States	Int'l	Total
Residential mortgages	1	\$ 296	\$ 454	\$	- \$	750	\$ 296	\$ 441	\$	- \$	737	\$ 359	\$ 486 \$	-	\$ 845
Consumer instalment and other personal															
HELOC	2	108	847		-	955	118	818		-	936	129	895	-	1,024
Indirect auto	3	48	254		-	302	44	227		-	271	41	230	-	271
Other	4	48	7		-	55	49	7		-	56	50	8	-	58
Credit card <sup>2</sup>	5	144	280		-	424	140	228		_	368	152	239	_	391
Total personal	6	644	1,842		_	2,486	647	1,721			2,368	731	1,858	_	2,589
Business and Government															
Real estate															
Residential	7	10	34		_	44	18	35		-	53	19	39	_	58
Non-residential	8	5	83		_	88	6	66		_	72	6	62	_	68
Total real estate	9	15	117		_	132	24	101		-	125	25	101	_	126
Agriculture	10	7	2		_	9	7	1		_	8	10	1	_	11
Automotive	11	2	15		_	17	3	15		_	18	3	14	_	17
Financial	12	_	46		_	46	1	28		_	29	1	31	_	32
Food, beverage, and tobacco	13	2	11		_	13	3	15		_	18	3	17	_	20
Forestry	14	_	1		_	1	_	1		_	1	1	19	_	20
Government, public sector entities, and education	15	_	10		_	10	_	6		_	6		7	_	7
Health and social services	16	15	13		_	28	14	25		_	39	12	25	_	37
Industrial construction and trade contractors	17	17	26		_	43	24	31		_	55	27	31	_	58
Metals and mining	18	21	5		_	26	15	5		_	20	15	7	_	22
Pipelines, oil, and gas	19	45	25		_	70	47	25		_	72	53	47	_	100
Power and utilities	20	-	1		_	1		1		_	1	_	1	_	1
Professional and other services	21	11	53		_	64	12	53		_	65	11	62	_	73
Retail sector	22	19	43		_	62	21	49		_	70	20	50	_	70
Sundry manufacturing and wholesale	23	20	30		_	50	23	36		_	59	24	43	_	67
Telecommunications, cable, and media	24	_	2		_	2	4	3		_	7	1	8	_	9
Transportation	25	6	8		_	14	5	7		_	12	6	9	_	15
Other	26	5	6		_	11	4	8		_	12	4	12	_	16
Total business and government	27	185	414		_	599	207	410		_	617	216	485		701
Total Gross Impaired Loans <sup>3</sup>	28	\$ 829	\$ 2.256	\$	_ 9		\$ 854	\$ 2.131	\$	_ _ \$		\$ 947	\$ 2.343 \$		\$ 3,290
Gross Impaired Loans Gross Impaired Loans as a % of Gross Loans	20	<b>ў</b> 629	\$ 2,230	φ	_ 1	3,000	φ 654	φ 2,131	Ψ	_	2,965	φ 947	\$ 2,343 \$		\$ 3,290
and Acceptances															
Personal															
Residential mortgages	29	0.16 %	1.44	%	- %	0.34 %	0.16 %	1.69	%	- %	0.34 %	0.19 %	1.71 %	- %	0.39 %
Consumer instalment and other personal															
HELOC	30	0.14	6.81		_	1.09	0.16	6.80		_	1.11	0.19	6.78	_	1.26
Indirect auto	31	0.22	0.87		_	0.59	0.20	0.83		_	0.55	0.20	0.80	_	0.55
Other	32	0.28	0.83		_	0.30	0.28	0.93		_	0.31	0.29	1.05	_	0.32
Credit card <sup>2</sup>	33	0.80	1.87		_	1.28	0.77	1.60		_	1.13	0.85	1.65	_	1.20
Total personal	34	0.20	2.07		_	0.60	0.20	2.14		_	0.59	0.23	2.17	_	0.65
Business and Government	35	0.18	0.36		_	0.27	0.20	0.38		_	0.29	0.21	0.41	_	0.32
		0.10		%	- %	0.49 %			0/	- %	0.49 %			- %	0.53 %
Total Gross Impaired Loans <sup>3</sup>	36	U.ZU %	1.17	70	- 70	0.49 %	U.ZU %	1.13	70	- 70	0.49 %	0.23 %	1.15 %	- %	U. <b>ე</b> ა %

Primarily based on the geographic location of the customer's address.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

### Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

As at  By Industry Sector	#										2016							2016			
By Industry Sector				Q1				<b>.</b>			Q4				ļ			Q3			
By Industry Sector		•	11-1					r ·		I Indianal							I Indianal				
Dana and		0	Uni		land.		T-4-1	0		United		1411		T-4-1	0		United		1411		T-4-1
Personal		Canada	Sta		ln:		Total	Canada		States		Int'l		Total	Cana		States		Int'l		Total
Residential mortgages	1 \$	385	\$ 4	58	\$ -	- \$	843	\$ 400	\$	452	\$	-	\$	852	\$ 40	5 \$	436	\$	-	\$	841
Consumer instalment and other personal	_		_													_					
HELOC	2	145		33	-	-	1,078	149		939		-		1,088	15		902		-		1,057
Indirect auto	3	55	2	10	-	-	265	49		196		-		245		7	182		-		249
Other	4	54		8	-		62	52		7		-		59		3	7		-		60
Credit card <sup>2</sup>	5	160		38		-	398	152		222				374	14		186				331
Total personal	6	799	1,8	47	-		2,646	802		1,816				2,618	82	5	1,713				2,538
Business and Government																					
Real estate																					
Residential	7	20		55	-	-	75	10		61		-		71		6	53		-		59
Non-residential	8	6		88	-	-	74	9		99		-		108		7	115		-		122
Total real estate	9	26	1	23	-	-	149	19		160		-		179	1	3	168		-		181
Agriculture	10	12		1	-	-	13	11		1		_		12	1	1	2		_		13
Automotive	11	3		14	-	-	17	3		15		_		18		1	12		_		13
Financial	12	1		30	-	-	31	2		27		_		29		2	28		_		30
Food, beverage, and tobacco	13	3		12	-	-	15	2		6		_		8		2	6		_		8
Forestry	14	_		17	-	_	17	_		19		_		19		_	16		_		16
Government, public sector entities, and education	15	1		7		-	8	_		9		_		9		_	9		_		9
Health and social services	16	15		33		-	48	15		34		_		49	1	2	39		_		51
Industrial construction and trade contractors	17	27		26		-	53	33		26		_		59	2	8	25		_		53
Metals and mining	18	16		7		-	23	19		8		_		27	2	.0	12		_		32
Pipelines, oil, and gas	19	56		60		-	116	87		102		_		189	12	2	118		_		240
Power and utilities	20	_		1		-	1	_		1		_		1		_	1		_		1
Professional and other services	21	13		70		-	83	12		83		_		95	1	1	81		_		92
Retail sector	22	19		53		-	72	22		51		_		73	2	2	54		_		76
Sundry manufacturing and wholesale	23	22		42		-	64	19		47		_		66	1	9	40		_		59
	24	_		10		-	10	_		10		_		10		1	10		_		11
	25	5		11		-	16	2		26		_		28		3	23		_		26
	26	5		12		-	17	6		14		_		20		5	13		_		18
Total business and government	27	224	5	29	-	-	753	252		639		_		891	27	2	657		_		929
· · · · · · · · · · · · · · · · · · ·	28 \$	1,023	\$ 2,3		\$ -	- \$		\$ 1,054	\$	2,455	\$	_	\$	3,509	\$ 1,09			\$	_	\$	3,467
Gross Impaired Loans as a % of Gross Loans		,				•	,	, , , , , , , , , , , , , , , , , , , ,						,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•			
and Acceptances Personal																					
	29	0.20 %	ú 1	70 %		- %	0.39 %	0.21	%	1.63	%	- %	)	0.39 %	0.2	2 %	1.64	%	- %	'n	0.39 %
Consumer instalment and other personal						, -			, .		, -							, -		-	
	30	0.22		33	-		1.37	0.23		7.11		_		1.39	0.2		6.97		-		1.37
	31	0.27		76	-	-	0.55	0.24		0.69		-		0.50	0.3		0.67		-		0.52
	32	0.32	1.		-	-	0.35	0.32		0.94		-		0.34	0.3		0.99		-		0.35
	33	0.90	1.		-	-	1.25	0.83		1.63		_		1.17	3.0		1.41		_		1.06
Total personal	34	0.26	2.	25	-	-	0.68	0.26		2.17		-		0.67	0.2	7	2.13		-		0.66
Business and Government	35	0.23	0.	48	-	-	0.36	0.27		0.56		_		0.43	0.2	9	0.61		_		0.46
Total Gross Impaired Loans <sup>3</sup>	36	0.25 %	ú 1.	23 %		- %	0.57 %	0.26	%	1.24	%	- %		0.58 %	0.2	7 %	1.26	%	- %	'n	0.59 %

Primarily based on the geographic location of the customer's address.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

## Allowance for Loan Losses (Under IFRS 9)<sup>1</sup>

(\$ millions) As at	LINE #	Q3	2018 Q2	Q1	Year to Date 2018
STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED) Change in Stage 3 allowance for loan losses (impaired)			-	·	
Allowance at beginning of period	1	\$ 708	\$ 712 \$	706	\$ 706
Stage 3 provision for loan losses (impaired)					
Transfer to Stage 1	2	(49)	(15)	(15)	(79)
Transfer to Stage 2	3	(34)	(29)	(29)	(92)
Transfer to Stage 3	4	187	190	194	571
Net remeasurement due to transfers	5	16	12	35	63
Net draws (repayments)	6	40	9	(43)	6
Derecognition of financial assets (excluding disposals and write-offs)	7 8	(152)	(146)	(35) 459	(333)
Change to risk, parameters, and models	9	528 536	505 526	566	1,492 1,628
Total Stage 3 provision for loan losses (impaired) Write-offs	10	(699)	(696)	(676)	(2,071)
Recoveries	11	145	146	147	438
Disposals	12	(5)	(2)	(6)	(13)
Foreign exchange and other adjustments	13	4	22	(25)	1
Balance at end of period	14	689	708	712	689
STAGE 2 ALLOWANCE FOR LOAN LOSSES					
Change in Stage 2 allowance for loan losses					
Allowance at beginning of period	15	1,627	1,616	1,529	1,529
Stage 2 provision for loan losses	-	,-	, ,	,-	,-
Transfer to Stage 1	16	(264)	(235)	(212)	(711)
Transfer to Stage 2	17	132	132	133	397
Transfer to Stage 3	18	(176)	(171)	(172)	(519)
Net remeasurement due to transfers	19	121	101	115	337
Net draws (repayments)	20	(56)	(31)	(9)	(96)
Derecognition of financial assets (excluding disposals)	21	(156)	(142)	(147)	(445)
Change to risk, parameters, and models	22	376	320	424	1,120
Total for Stage 2 provision for loan losses	23	(23)	(26)	132	83
Disposals  Facility available and other adjustments	24 25	(4) 12	(4) 41	(3) (42)	(11) 11
Foreign exchange and other adjustments	25 26		1,627		1,612
Balance at end of period	20	1,612	1,021	1,616	1,012
STAGE 1 ALLOWANCE FOR LOAN LOSSES Change in Stage 1 allowance for loan losses					
Allowance at beginning of period	27	2,055	1,958	2,022	2,022
Stage 1 provision for loan losses	21	2,033	1,550	2,022	2,022
Transfer to Stage 1	28	313	250	227	790
Transfer to Stage 2	29	(98)	(103)	(104)	(305)
Transfer to Stage 3	30	(11)	(19)	(22)	(52)
Net remeasurement due to transfers	31	(110)	(91)	(84)	(285)
New originations or purchases	32	271	238	227	736
Net draws (repayments)	33	1	(5)	69	65
Derecognition of financial assets (excluding disposals)	34	(141)	(163)	(143)	(447)
Change to risk, parameters, and models	35	(162)	(59)	(170)	(391)
Total Stage 1 provision for loan losses	36	63	48	-	111
Disposals	37	(11)	(4)	(4)	(19)
Foreign exchange and other adjustments	38	18	53	(60)	11
Balance at end of period	39	2,125	2,055	1,958	2,125
Acquired Credit-Impaired Loans	40	20	24	26	20
Allowance for loan losses at end of period	41	4,446	4,414	4,312	4,446
Consisting of:					
Allowance for loan losses					
Canada	42	1,430	1,438	1,455	1,430
United States	43	2,105	2,111	2,010	2,105
Total allowance for loan losses Allowance for off-balance sheet instruments	44 45	3,535 911	3,549 865	3,465 847	3,535 911
Total allowance for loan losses, including off-balance sheet positions, at end of period	46	\$ 4,446	\$ 4,414 \$	4,312	\$ 4,446

<sup>1</sup> For further details on definitions and explanation on movements, refer to Note 6 in the Bank's third quarter 2018 Interim Consolidated Financial Statements.

(\$ millions)	LINE		2017			2016		Year to Date	,	Full Yea	
As at	#	Q4	Q3	Q2	Q1	Q4	Q3	2017	J L.	2017	2016
COUNTERPARTY-SPECIFIC ALLOWANCE									11		
Change in Allowance for Credit Losses – Counterparty-Specific											
Impairment allowances at beginning of period	1 \$	272 \$	280 \$	296 \$	399	\$ 418 \$	405	\$ 399	\$	399 \$	369
Charge to the income statement – counterparty-specific	2	16	15	(19)	(37)	7	14	(41)		(25)	81
Amounts written off	3	(37)	(10)	(26)	(11)	(41)	(18)	(47)		(84)	(99)
Recoveries of amounts written off in previous periods	4	7	10	21	27	12	11	58		65	58
Disposals of loans	5	_	_	_	(63)	_	(1)	(63)		(63)	(1)
Exchange and other movements	6	5	(23)	8	(19)	3	7	(34)		(29)	(9)
Balance at end of period	7	263	272	280	296	399	418	272	1 -	263	399
COLLECTIVELY ASSESSED ALLOWANCE									1		•
Change in Allowance for Credit Losses – Individually Insignificant											
Impairment allowances at beginning of period	8	547	574	609	593	532	524	593		593	505
Charge to the income statement – individually insignificant	9	531	493	452	539	495	415	1.484		2.015	1.790
Amounts written off	10	(644)	(629)	(653)	(649)	(570)	(551)	(1,931)		(2,575)	(2,252)
Recoveries of amounts written off in previous periods	11	134	145	144	137	125	131	426		560	544
Disposals of loans	12	_	_	_	_	(1)	_	_		_	(1)
Exchange and other movements	13	17	(36)	22	(11)	12	13	(25)		(8)	`7
Balance at end of period	14	585	547	574	609	593	532	547	1 -	585	593
Change in Allowance for Credit Losses – Incurred but not Identified									1 -		
Impairment allowances at beginning of period	15	3,398	3,597	3.426	3,381	3,280	3,080	3,381		3,381	2,873
Charge to the income statement – incurred but not identified	16	31	(3)	67	131	46	127	195		226	459
Disposals of loans	17	_	-	_	(20)	_	-	(20)		(20)	
Exchange and other movements	18	73	(196)	104	(66)	55	73	(158)		(85)	49
Balance at end of period	19	3.502	3.398	3.597	3.426	3.381	3.280	3,398		3.502	3,381
Allowance for credit losses at end of period	20	4.350	4.217	4.451	4.331	4.373	4.230	4.217		4.350	4.373
Consisting of:	20	4,000	7,217	7,701	7,001	4,070	7,200	7,217		4,000	4,010
Allowance for loan losses											
Canada	21	1.346	1.364	1.367	1.382	1.392	1.419	1,364		1,346	1,392
United States	22	2,429	2,308	2,520	2,428	2,476	2,349	2,308		2,429	2,476
Other International	23	2,429 0	2,306 5	2,520 5	2,426 5	2,476	∠,349 5	2,306		∠,429 Ω	2,476 5
Total allowance for loan losses		3,783	3,677	3,892	3,815	3,873	3,773	3,677	+	3,783	3,873
	24				3,815 516						
Allowance for credit losses for off-balance sheet instruments	25	567	540	559		500	457	540		567	500
Allowance for credit losses at end of period	26 \$	4,350 \$	4,217 \$	4,451 \$	4,331	\$ 4,373 \$	4,230	\$ 4,217	1 15	4,350 \$	4,373

#### Allowance for Loan Losses by Industry Sector and Geographic Location (Under IFRS 9)1,2 (\$ millions, except as noted) LINE 2018 Q3 2018 2018 As at By Industry Sector United United United Stage 3 allowance for loan losses (impaired) States Int'l Total States Int'l Total Int'l Total Personal Residential mortgages 11 30 41 12 29 41 25 39 Consumer instalment and other personal 11 57 HELOC. 2 61 72 60 68 66 Indirect auto 3 42 22 64 43 24 67 53 23 76 Other 4 30 32 33 2 35 35 2 37 Credit card 5 76 268 344 86 262 348 85 256 341 Total personal 170 383 553 182 377 559 196 363 559 **Business and Government** Real estate 13 Residential 10 13 5 5 6 6 Non-residential 8 12 15 17 19 12 14 Total real estate 9 17 25 23 32 9 18 27 9 Agriculture 10 2 2 2 2 3 3 Automotive 11 Financial 12 4 4 6 6 13 Food, beverage, and tobacco 3 2 3 2 3 14 15 Government, public sector entities, and education Health and social services 16 8 5 6 5 Industrial construction and trade contractors 17 15 18 15 3 18 14 3 17 18 Metals and mining 10 9 10 6 17 Pipelines, oil, and gas 19 18 18 18 24 31 Power and utilities 20 Professional and other services 21 6 10 11 Retail sector 22 9 3 10 Sundry manufacturing and wholesale 23 10 13 14 18 13 3 16 Telecommunications, cable, and media 24 Transportation 25 2 2 2 3 Other 26 10 15 15 10 Total business and government 27 86 50 136 89 60 149 93 60 153 Other Loans Acquired credit-impaired loans 28 20 20 24 24 26 26 Total other loans 29 20 20 24 24 26 26 Total Stage 3 allowance for loan losses (impaired) 30 256 453 709 271 461 732 289 449 738 Stage 1 and Stage 2 allowance for loan losses - Performing<sup>3</sup> Personal 31 924 689 1,613 912 707 1,619 923 659 1,582 32 1.145 **Business and Government** 250 963 1,213 255 1 198 243 902 943 Total Stage 1 and Stage 2 allowance for loan losses 33 1,174 1,652 2,826 1,167 1,650 1,166 1,561 2,727 Allowance for loan losses - On-Balance Sheet Loans 1.430 2.105 3.535 1.438 2.111 3.549 1.455 2.010 3.465 35 Allowance for loan losses - Off-Balance Sheet Positions 207 704 911 208 657 865 215 632 847 1.670 4.312 Total allowance for loan losses 1.637 2.809 1.646 2.768 2.642 Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans4 Residential mortgages 37 4.6 % 6.4 % 5.8 5.7 5.1 % 5.6 % 5.4 % Consumer instalment and other personal HELOC 38 8.9 7.2 7.4 7.0 7.0 7.7 7.0 7.1 Indirect auto 39 9.9 22.7 71.7 10.8 23.7 8.9 22.5 Other 40 66.7 28.6 61.5 71 7 28.6 66.0 76.1 20.0 66 1 Credit card 63.2 41 63 9 97.5 87.3 93.9 83.9 59 4 88.9 79 1 Total personal 42 28.9 23.0 29.9 20.6 22.9 29.7 19.9 22.5 **Business and Government** 43 48.3 24.4 50.9 15.8 26.9 49.2 15.8 26.9 13.2 Total Stage 3 allowance for loan losses (impaired)<sup>4</sup> 44 33.4 19.7 23.2 34.6 19.8 23.7 34.1 19.2 23.4 % Total allowance for loan losses as a % of gross loans 45 0.4 % 1.3 % 0.7 % 1.4 % 0.7 % 0.4 % 1.4 % 0.7 %

Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses under IFRS 9 and incurred but not identified allowance for loan losses under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>4</sup> Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

#### Allowance for Credit Losses by Industry Sector and Geographic Location (Under IAS 39) (\$ millions, except as noted) 2017 2017 As at By Industry Sector Allowance for Credit Losses - Counterparty-Specific and United United United Individually Insignificant – On-Balance Sheet Loans Canada States Int'l Total Canada Int'l Total Canada States Int'l Total Personal 17 25 42 18 22 40 18 23 41 Residential mortgages Consumer instalment and other personal 52 50 56 62 HELOC 20 57 37 42 Indirect auto 35 18 53 32 10 32 34 Other 29 30 33 31 Credit card 5 206 296 216 242 314 524 178 477 185 182 342 299 308 493 Total personal **Business and Government** Real estate Residential 14 15 13 Non-residential 12 Total real estate 17 26 10 14 24 10 12 22 Agriculture 10 Automotive 11 Financial 12 Food, beverage, and tobacco 13 Forestry 14 15 Government, public sector entities, and education Health and social services 16 17 10 Industrial construction and trade contractors 15 21 21 31 21 25 18 Metals and mining 19 Pipelines, oil, and gas 23 31 23 31 25 34 20 Power and utilities Professional and other services 21 12 14 15 22 Retail sector 19 Sundry manufacturing and wholesale 23 13 17 19 13 19 15 24 Telecommunications, cable, and media 25 Transportation 26 27 93 163 106 178 103 173 Total business and government Other Loans Debt securities classified as loans 28 126 126 120 120 134 134 29 54 54 Acquired credit-impaired loans 35 44 44 Total other loans 30 161 161 164 164 188 188 Total Allowance for Credit Losses - Counterparty-Specific and 31 275 573 848 284 535 819 288 566 854 Individually Insignificant Allowance for Credit Losses - Incurred but Not Identified -On-Balance Sheet Loans Personal Residential mortgages 32 12 24 36 25 39 34 43 Consumer instalment and other personal 73 HELOC Indirect auto 227 162 214 235 393 35 210 167 200 31 201 Credit card 36 420 509 929 440 473 913 464 541 1,005 37 Total personal 766 855 1,621 786 807 1,593 804 911 1,715 Business and Government 38 1.008 1.288 981 1.231 275 Other Loans Debt securities classified as loans 39 40 20 20 34 35 35 Total other loans Total Allowance for Credit Losses - Incurred but Not Identified 41 1,071 1,856 2,935 1,080 1,773 2,858 1,079 1,954 3,038 Allowance for Loan Losses - On-Balance Sheet Loans 42 1,346 2,429 3,783 1,364 2,308 3,677 1,367 2,520 3,892 Allowances for Credit Losses - Off-Balance Sheet Instruments 43 184 380 567 183 355 540 181 376 550 **Total Allowance for Credit Losses** 1,530 2,809 11 4,350 1,547 2,663 4,217 1,548 2,896 4,451 Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a % of Gross Impaired Loans<sup>3</sup> Personal Residential mortgages 45 5.5 5.6 5.0 5.4 5.0 4.7 4.9 Consumer instalment and other personal HELOC 46 5.6 6.1 4.7 Indirect auto 47 77.1 7.9 18.9 79.5 7.9 19.6 78.0 4.3 15.5 Other 48 60.4 42.9 58.2 61.2 42.9 58.9 62.0 37.5 58.6 Credit card 49 64.6 86.4 79.0 64.3 90.4 80.4 64.5 90.4 80.3 Total personal 50 28.3 18.6 21.1 27.5 17.4 20.1 25.3 16.6 19.0 51 Business and Government 14.4 24.7

22.3 %

0.7 %

33.3 %

0.4 %

17.4 %

1.3 %

%

21.9 %

30.4 %

0.4 %

16.1 %

1.3 %

Total Allowance for Credit Losses - Counterparty-Specific and

Total allowance for credit losses as a % of gross loans

Individually Insignificant<sup>3</sup>

52

33.2 %

18.3 %

1.3 %

0.9 %

20.2 %

0.7 %

Primarily based on the geographic location of the customer's address.

Includes all FDIC covered loans and other ACI loans.

<sup>&</sup>lt;sup>3</sup> Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

## 

(\$ millions, except as noted) As at	LINE #		201 Q1				2016 Q4				2016 Q3		
	" <b>L</b>	•				l			*				
By Industry Sector  Allowance for Credit Losses – Counterparty-Specific and	Г		United			r · · · · ·	United			,	United		
Individually Insignificant – On-Balance Sheet Loans		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Personal	. [							_				_	
Residential mortgages Consumer instalment and other personal	1	\$ 19	\$ 28	\$ - \$	47	\$ 15 \$	\$ 34 \$	- \$	49	\$ 15 \$	21 \$	- \$	36
HELOC	2	8	70	_	78	9	76	-	85	8	56	_	64
Indirect auto	3	43	6	-	49	40	6	-	46	40	4	-	44
Other Credit card	4 5	32 104	4 208	<del>-</del>	36 312	32 106	3 184	_	35 290	33 100	3 161	_	36 261
Total personal	6	206	316	-	522	202	303	-	505	196	245	_	441
Business and Government													
Real estate Residential	7	7	9	_	16	7	7	_	14	7	8	_	15
Non-residential	8	3	9	_	12	2	12	_	14	2	14	_	16
Total real estate	9	10	18	-	28	9	19	-	28	9	22	-	31
Agriculture Automotive	10 11	2 1	_ 1	_	2 2	2 2	_ 1	-	2	1 1	_ 2	_	1 3
Financial	12	-	3	_	3	_	3	-	3		3	_	3
Food, beverage, and tobacco Forestry	13 14	_	2 5	_	2 5	-	2	-	2	-	1 6	_	1 6
Government, public sector entities, and education	15	_	1	_	1	_	1	_	1	_	1	_	1
Health and social services	16	6	8	_	14	4	5	-	9	5	6	_	11
Industrial construction and trade contractors  Metals and mining	17 18	19 1	4 2	_	23 3	22 1	4	_	26 5	21 1	5 4	_	26 5
Pipelines, oil, and gas	19	26	13	_	39	36	25	_	61	62	25	_	87
Power and utilities	20	- 8	_	=	-	_ 8	1	-	1	_ 8	-	-	-
Professional and other services Retail sector	21 22	11	8	_	16 17	11	8	_	16 19	11	10 11	_	18 22
Sundry manufacturing and wholesale	23	14	5	-	19	16	6	-	22	8	6	_	14
Telecommunications, cable, and media Transportation	24 25	2	1	-	1 3	_ 2	1	-	1	_ 2	1	_	1 3
Other	26	3	6	_	9	2	8	_	10	3	4	_	7
Total business and government	27	103	84	=	187	115	104	_	219	132	108	_	240
Other Loans Debt securities classified as loans	28	_	135	_	135	_	206	_	206	_	203	_	203
Acquired credit-impaired loans <sup>2</sup>	29	_	61	_	61	_	62	_	62	_	66	_	66
Total other loans	30	=	196	=	196	=	268	=	268	=	269	-	269
Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant	31	309	596		905	317	675		992	328	622		950
Allowance for Credit Losses – Incurred but Not Identified –	31	309	590	<del>-</del>	905	317	0/5		992	320	022		950
On-Balance Sheet Loans													
Personal Residential mortgages	32	10	33		43	11	37		48	14	50		64
Consumer instalment and other personal		10								,,,			
HELOC Indirect auto	33 34	4 165	66	-	70 387	4	60 228	-	64 396	5	103 217	-	108
Other	34	170	222 28	_	387 198	168 167	228	-	396 196	158 167	217	-	375 194
Credit card	36	452	508	-	960	450	474	_	924	468	427	_	895
Total personal	37	801	857		1,658	800	828		1,628	812	824		1,636
Business and Government Other Loans	38	272	942	5	1,219	275	918	5	1,198	279	850	5	1,134
Debt securities classified as loans	39	_	33		33		55		55		53		53
Total other loans	40	-	33		33		55		55		53		53
Total Allowance for Credit Losses – Incurred but Not Identified  Allowance for Loan Losses – On-Balance Sheet Loans	41 42	1,073 1,382	1,832 2,428	5 5	2,910 3,815	1,075 1,392	1,801 2,476	5 5	2,881 3,873	1,091 1,419	1,727 2,349	5 5	2,823 3,773
Allowances for Credit Losses – Off-Balance Sheet Loans  Allowances for Credit Losses – Off-Balance Sheet Instruments	43	179	335	2	516	173	325	2	500	172	283	2	457
Total Allowance for Credit Losses	44	\$ 1,561	\$ 2,763	\$ 7 \$	4,331	\$ 1,565 \$	\$ 2,801 \$	7 \$	4,373	\$ 1,591 \$	2,632 \$	7 \$	4,230
Allowance for Credit Losses – Counterparty-Specific and													
Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup>													
Personal	=												
Residential mortgages Consumer instalment and other personal	45	4.9	% 6.1 %	- %	5.6 %	3.8 %	7.5 %	- %	5.8 %	3.7 %	4.8 %	- %	4.3 %
HELOC	46	5.5	7.5	_	7.2	6.0	8.1	-	7.8	5.2	6.2	_	6.1
Indirect auto Other	47 48	78.2 59.3	2.9 50.0	-	18.5 58.1	81.6 61.5	3.1 42.9	-	18.8 59.3	59.7	2.2 42.9	-	17.7
Other Credit card	48 49	59.3 65.0	50.0 87.4	_	78.4	69.7	42.9 82.9	_	59.3 77.5	62.3 69.0	42.9 86.6	_	60.0 78.9
Total personal	50	25.8	17.1	-	19.7	25.2	16.7	-	19.3	23.8	14.3	-	17.4
Business and Government  Total Allowance for Credit Losses – Counterparty-Specific and	51	46.0	15.9		24.8	45.6	16.3		24.6	48.5	16.4		25.8
Individually Insignificant <sup>3</sup>	52	30.2	% 16.8 %	- %	20.9 %	30.1 %	16.6 %	- %	20.6 %	29.9 %	14.9 %	- %	19.6 %
	_									1			
Total allowance for credit losses as a % of gross loans and acceptances <sup>3</sup>	53	0.4	% 1.3 %	1.1 %	0.7 %	0.4 %	1.3 %	0.7 %	0.7 %	0.4 %	1.2 %	0.7 %	0.7 %
and acceptances	53	0.4	/0 1.3 %	1.1 %	0.7 %	0.4 %	1.3 %	U.1 %	0.7 %	0.4 %	1.4 70	U.1 %	0.7 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.

Includes all FDIC covered loans and other ACI loans.

<sup>&</sup>lt;sup>3</sup> Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

## Provision for Credit Losses 1,2,3,4

(\$ millions)	LINE		2018			2017			2016		Year to	Date Date		Full Yea	ar
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017		2017	2016
	•	•		*	• • • • •							•			
PROVISION FOR CREDIT LOSSES Impaired <sup>5</sup>	_														
Canadian Retail	1	\$ 226	\$ 219 \$	237	\$ 244 \$	238 \$	235 \$	269	\$ 263 \$	258	\$ 682 5	742	\$	986 \$	1,011
U.S. Retail	2	185	199	187	199	176	118	155	175	111	571	449		648	534
Wholesale Banking	3	-	(8)	-	_	-	(4)	(24)	1	11	(8)	(28)		(28)	74
Corporate	4	119	110	133	104	94	84	102	63	49	362	280		384	252
Total Provision for Credit Losses - Impaired	5	530	520	557	547	508	433	502	502	429	1,607	1,443		1,990	1,871
Performing <sup>6</sup>															
Canadian Retail	6	20	-	33	-	-	_	_	-	-	53	_		_	_
U.S. Retail	7	37	5	60	4	4	34	102	18	57	102	140		144	210
Wholesale Banking	8	(14)	24	(7)	_	-	_	_	-	-	3	_		-	_
Corporate	9	(12)	7	50	27	(7)	33	29	28	70	45	55		82	249
Total Provision for Credit Losses - Performing	10	31	36	136	31	(3)	67	131	46	127	203	195		226	459
Total Provision for Credit Losses	11	\$ 561	\$ 556 \$	693	\$ 578 \$	505 \$	500 \$	633	\$ 548 \$	556	\$ 1,810	1,638	\$	2,216 \$	2,330
PROVISION FOR CREDIT LOSSES BY SEGMENT															
Canadian Retail	12	\$ 246	\$ 219 \$	270	\$ 244 \$	238 \$	235 \$	269	\$ 263 \$	258	\$ 735 9	742	\$	986 \$	1,011
U.S. Retail – in USD	13	170	161	195	163	137	114	193	146	130	526	444	Ι Ι Ψ	607	559
- foreign exchange	14	52	43	52	40	43	38	64	47	38	147	145		185	185
ierergin erreringe	15	222	204	247	203	180	152	257	193	168	673	589		792	744
Wholesale Banking <sup>7</sup>	16	(14)	16	(7)	_	-	(4)	(24)	1	11	(5)	(28)		(28)	74
Corporate		( /		(- /			(-)	( /			(-)	(==)		()	1
U.S. strategic cards portfolio <sup>8</sup> – in USD	17	83	91	145	105	68	89	99	72	63	319	256		361	262
– foreign exchange	18	24	26	38	27	21	30	34	22	19	88	85		112	86
Wholesale Banking – CDS <sup>7</sup>	19	n/a	n/a	n/a	(1)	(2)	(2)	(2)	(3)	(3)	n/a	(6)		(7)	(12)
Increase/(reduction) of allowance for incurred but not			Ĭ					. ,	, ,	. ,	1	. ,		, ,	
identifiable credit losses <sup>9</sup>	20	n/a	n/a	n/a	_	-	-	_	-	40	n/a	_		-	165
Total Corporate	21	107	117	183	131	87	117	131	91	119	407	335		466	501
Total Provision for Credit Losses	22	\$ 561	\$ 556 \$	693	\$ 578 \$	505 \$	500 \$	633	\$ 548 \$	556	\$ 1,810 5	1,638	\$	2,216 \$	2,330

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, results have been prepared in accordance with IFRS 9.

<sup>&</sup>lt;sup>2</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.

<sup>&</sup>lt;sup>3</sup> Includes provision for off-balance sheet positions.

<sup>&</sup>lt;sup>4</sup> Includes loans and debt securities that are measured at FVOCI and debt securities measured at amortized cost.

<sup>&</sup>lt;sup>5</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

Teffective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> The retailer program partners' share of the U.S. strategic cards portfolio's PCL.

Under IAS 39, the incurred but not identified PCL was included in the Corporate segment's results for management reporting.

## Provision for Loan Losses by Industry Sector and Geographic Location (Under IFRS 9)<sup>1,2,3</sup>

<sup>3</sup> Includes provision for off-balance sheet positions.

(\$ millions, except as noted) For the period ended	LINE #	<u> </u>		2018 Q3					2018 Q2		1
By Industry Sector		Comedo	United	1-41		Tatal	0	United	1-49	T-1-1	Consider
Stage 3 provision for loan losses (impaired) Personal		Canada	States	Int'	·	Total	Canada	States	Int'l	Total	Canada
Residential mortgages	1	\$ 2	\$ 6	s -	\$	8	\$ 3	\$ 4	\$ -	\$ 7	\$ -
Consumer Instalment and Other Personal		l* -	• •	Ψ	•	·	Ψ	Ψ -	Ψ	Ψ ,	Ψ
HELOC	2	6	5	_		11	(1)	7	_	6	2
Indirect auto	3	48	60	-		108	42	63	_	105	57
Other	4	46	38	-		84	40	38	-	78	45
Credit card	5	112	200			312	120	193	_	313	123
Total personal	6	214	309	-		523	204	305		509	227
Business and Government											
Real estate	7	(4)	(4)			(2)		_		_	(2)
Residential Non-residential	7 8	(1) 1	(1) (4)	-		(2) (3)	1	6	_	7	(2)
	9	<u> </u>				(5)	1	6		7	(1)
Total real estate Agriculture	10	l -	(5)	_		(5) 1		-	_	<i>'</i>	(1)
Automotive	11	l <u>:</u>	1	_		i	_	_	_	_	2
Financial	12	I =	i	_		i	_	4	_	4	_
Food, beverage, and tobacco	13	_	<u>.</u>	_		-	_	_	_		_
Forestry	14	_	_	-		_	_	_	_	_	_
Government, public sector entities, and education	15	_	_	_		-	-	(1)	_	(1)	_
Health and social services	16	1	1	-		2	-	-	-	-	1
Industrial construction and trade contractors	17	2	1	-		3	2	1	-	3	-
Metals and mining	18	2	1	-		3	3	_	_	3	(1)
Pipelines, oil, and gas	19	-	1	-		1	1	(7)	-	(6)	-
Power and utilities	20 21	- 1	(2)	_		(1)	_ 1	_	_	_ 1	_
Professional and other services Retail sector	22	3	(2)	_		3	3	_	_	3	3
Sundry manufacturing and wholesale	23	(3)	_	_		(3)	_	_	_	-	_
Telecommunications, cable, and media	24	(3)	_	_		(3)	_	_	_	_	_
Transportation	25	l –	_	_		_	_	(1)	_	(1)	1
Other	26	3	4	_		7	4	-	_	4	5
Total business and government	27	10	3	_		13	15	2	_	17	10
Other Loans											
Acquired credit-impaired loans	28	_	(6)	_		(6)	_	(6)	_	(6)	_
Total other loans	29		(6)			(6)		(6)		(6)	
Total Stage 3 provision for loan losses (impaired)	30	224	306	-		530	219	301		520	237
Stage 1 and Stage 2 provision for loan losses											
Personal, business and government	31	21	19	_		40	] -	22	_	22	32
Total provision for loan losses	32	\$ 245	\$ 325	\$ -	\$	570	\$ 219	\$ 323	\$ -	\$ 542	\$ 269
Stage 3 provision for loan losses (impaired)											
as a % of Average Net Loans and Acceptances Personal											
Residential mortgages	33	_	% 0.08	% -	%	0.01 %	0.01 9	6 0.06	% - '	% 0.01	% - %
Consumer instalment and other personal											
HELOC	34	0.03	0.16	-		0.05	(0.01)	0.24	_	0.03	0.01
Indirect auto	35	0.83	0.82	-		0.83	0.77	0.90	_	0.85	1.02
Other	36	1.02	18.99	-		1.78	0.92	19.93	-	1.73	1.04
Credit card	37	2.56	5.09	_		3.76	2.90	5.25	-	4.01	2.76
Total personal	38	0.26	1.41	-		0.50	0.26	1.47	_	0.51	0.28
Business and Government	39	0.04	0.01			0.02	0.06	0.01		0.03	0.04
Total Stage 3 provision for loan losses (impaired)	40	0.20	0.59			0.33	0.21	0.62		0.34	0.22
Total Stage 3 provision for loan losses (impaired) Excluding Other Loans	41	0.20	0.61	_		0.33	0.21	0.63	_	0.34	0.22
Total Provision for Loan Losses as a % of Average Net Loans							-				
and Acceptances											
Total Provision for Loan Losses	42	0.22	% 0.63	% -	%	0.35 %	0.21 9		% - '		% 0.25 %
Total Provision for Loan Losses Excluding Other Loans	43	0.22	0.64			0.35	0.21	0.68	_	0.36	0.25
1 Primarily based on the geographic location of the customer's address. 2 Includes loans that are measured at FVOCI.											

2018 Q1

Int'l

Total

2

130

80

345 561

> (4) (3) (7)

> > 2

(1)

(2) (1) (1) -(1) 2 -(2) 11

5 (9)

(9)

557

132

689

0.02

1.02 1.76

4.18 0.55 0.01

0.36

0.36

0.44 **%** 0.45

United States

2

73

35

222

(6)

-3 (1)

(2) -(1)

(1) (1) -

(3)

(9)

320

100

420

0.03 %

1.02 17.42

5.84 1.58 (0.02)

0.65

0.67

0.85 % 0.87

<sup>29</sup> 

## Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39)<sup>1,2</sup>

(\$ millions, except as noted) For the period ended	LINE #		2017 Q4				2017 Q3				2017 Q2		
By Industry Sector Provision for Credit Losses – Counterparty-Specific and		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Individually Insignificant		Cariada	States	IIICI	Total	Cariada	States	IIICI	Total	Carlada	States	III(I	Total
Personal Residential mortgages	1	s 6 s	4 \$	- \$	10	\$ 5 <b>\$</b>	7 \$	- <b>\$</b>	12	s 4 s	(3) \$	- \$	1
Consumer Instalment and Other Personal		, ,	•	Ψ				Ψ		Ψ		Ÿ	•
HELOC Indirect auto	2	2 63	7 60	-	9 123	3 60	8 54	-	11 114	1 47	(5) 54	-	(4) 101
Other	4	43	39	_	82	41	31	_	72	41	25	_	66
Credit card	5	121	185	_	306	113	165	_	278	127	156		283
Total personal  Business and Government	6	235	295		530	222	265		487	220	227		447
Real estate													
Residential	7	-	- 3	-	- 3	(1)	1	_	-	1	(2)	-	(1)
Non-residential Total real estate	8 9		3		3	(1)		<del></del>		1	(3)		(3)
Agriculture	10	-	_	-	-	-	<u>-</u>	-	-	<u>-</u>	-	-	-
Automotive Financial	11 12	-	_ 15	-	_ 15	-	1 4	Ξ	1 4	-	(2)	-	(2)
Food, beverage, and tobacco	13	_	-	_	-	_	-	_	-	_	_ 1	_	1
Forestry	14	-	-	-	-	-	- (1)	-	- (1)	1	(5)	-	(4)
Government, public sector entities, and education Health and social services	15 16	_ 1	(2)	_	_ (1)	_	(1) (3)	=	(1) (3)	1	- 6	_	7
Industrial construction and trade contractors	17	3		-	3	2	7	-	9	4	_	-	4
Metals and mining Pipelines, oil, and gas	18 19	_	_	_	_	5 (1)	_ 1	_	5 -	(2)	_ (5)	_	(7)
Power and utilities	20	-	_	-	_	=	-	_	_	-	=	_	-
Professional and other services Retail sector	21 22	_ 3	-	-	3	3	1	Ξ	4	1	2	-	3 5
Sundry manufacturing and wholesale	23	-	_	_	-	1	(3)	_	(2)	-	(3)	_	(3)
Telecommunications, cable, and media	24	-	-	-	-	7	(1)	-	(1)	1	<del>-</del>	-	1
Transportation Other	25 26	_ 1	1 2	_	1 3	1	(1) 9	_	10	1 2	1 (1)	_	2 1
Total business and government	27	8	19	-	27	14	16	_	30	13	(9)	-	4
Other Loans	28	_	3		3	_					(5)		(5)
Debt securities classified as loans Acquired credit-impaired loans <sup>3</sup>	28 29	_	(13)	_	(13)	_	(9)	_	(9)	_	(13)	_	(13)
Total other loans	30	-	(10)	-	(10)	-	(9)		(9)	-	(18)	-	(18)
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	31	243	304	_	547	236	272	_	508	233	200		433
Provisions for Credit Losses – Incurred but not Identified	31	243	304		547	230	212		306	233	200		433
Personal, business and government	32	(6)	48	3	45	1	(7)	1	(5)	9	58	-	67
Other Loans Debt securities classified as loans	33	(1)	(13)	_	(14)	1	1	_	2	_	_	_	_
Total other loans	34	(1)	(13)		(14)	1	1		2	-		_	-
Total Provisions for Credit Losses – Incurred but not Identified	35	(7)	35	3	31	2	(6)	1	(3)	9	58		67
Total Provision for Credit Losses	36	\$ 236 \$	339 \$	3 \$	578	\$ 238 \$	266 \$	1 \$	505	\$ 242 \$	258 \$	- \$	500
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances													
Personal		-											
Residential mortgages Consumer instalment and other personal	37	0.01 %	0.06 %	- %	0.02 %	0.01 %	0.10 %	- %	0.02 %	0.01 %	(0.04) %	- %	- %
HELOC	38	0.01	0.23	-	0.04	0.02	0.26	-	0.05	0.01	(0.16)	-	(0.02)
Indirect auto Other	39 40	1.15 1.00	0.85 19.27	_	0.98 1.83	1.13 0.95	0.78 15.32	_	0.93 1.60	0.94 1.00	0.79 13.23	_	0.86 1.54
Credit card	41	2.75	5.39	-	3.91	2.58	4.92	_	3.59	3.06	4.80	-	3.83
Total personal  Business and Government	42 43	0.29 0.03	1.41 0.07	_	0.52 0.05	0.28 0.06	1.30 0.06	_	0.49 0.06	0.29 0.06	1.13 (0.03)	_	0.47 0.01
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	44	0.23	0.62	_	0.35	0.23	0.56	_	0.33	0.24	0.42	_	0.29
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant Excluding Other Loans	45	0.23 %	0.65 %	- %	0.36 %	0.23 %	0.58 %	- %	0.34 %	0.24 %	0.42	- %	0.29
Total Provision for Loan Losses as a % of Average Net Loans	45	0.23 %	0.00 %	- 70	0.30 %	0.23 %	U.30 76	- 70	0.34 %	U.24 %	U. <del>4</del> 0 76	- 70	0.31 %
and Acceptances		0.00	0.00 2/	0.00	0.0= ' [	0.00	0.55 01	0.00 27	0.00		0.54 27		0.01
Total Provision for Loan Losses Total Provision for Loan Losses Excluding Other Loans	46 47	0.22 % 0.22	0.69 % 0.75	0.88 % 1.04	0.37 % 0.39	0.23 % 0.23	0.55 % 0.57	0.32 % 0.39	0.33 % 0.33	0.25 % 0.25	0.54 % 0.58	- %	0.34 % 0.35
	71	V.22	00		0.00	0.20	0.07	3.00	0.00	0.20	0.00		0.00

Primarily based on the geographic location of the customer's address.
 Includes provision for off-balance sheet positions.
 Includes all FDIC covered loans and other ACI loans.

## Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39 – Continued)<sup>1,2</sup>

\$ millions, except as noted) For the period ended	LINE #		2017 Q1				2016 Q4				2016 Q3		
By Industry Sector Provision for Credit Losses – Counterparty-Specific and	Γ	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Individually Insignificant	-	Canada	States	inti	Iotai	Canada	States	Inti	rotai	Canada	States	inti	Total
Personal													
Residential mortgages	1 ;	\$ 7 \$	(1) \$	- \$	6	\$ 5 \$	18 \$	- \$	23	\$ 3 \$	4 \$	- \$	7
Consumer Instalment and Other Personal													
HELOC	2	_1	(3)	-	(2)	3	27	-	30	1	4	-	5
Indirect auto	3	75	61	-	136	63	46	-	109	67	32	-	99
Other Credit card	4 5	47 124	33 182	_	80 306	42 126	26 128	_	68 254	47 124	23 101	_	70 225
Fotal personal	6	254	272		526	239	245		484	242	164		406
Business and Government	٠ -	254	212		520	239	243		404	242	104		400
Real estate													
Residential	7	_	2	_	2	_	(1)	_	(1)	_	(1)	_	(1
Non-residential	8	1	(3)	_	(2)	_	1	_	1	(1)	_	_	(1
otal real estate	9	1	(1)	_	_	_		_		(1)	(1)	_	(2
griculture	10		_	_	_	1	_	_	1	(1)	-	_	(1
utomotive	11	_	_	_	_	1	(1)	_	-		1	-	`1
inancial	12	-	-	-	-	_	<u>-</u>	-	-	_	(1)	-	(1
ood, beverage, and tobacco	13	-	_	_	-	-	1	-	1	-	(1)	-	(1
orestry	14	-	(2)	-	(2)	-	1	-	1	-	(1)	-	(1
overnment, public sector entities, and education	15	_	(1)	-	(1)	<del>-</del>	_	-	_	(1)	(5)	-	(6
ealth and social services	16	2	(7)	-	(5)	1	(2)	-	(1)	1	5	-	6
dustrial construction and trade contractors	17	-	- (4)	-	- (4)	3	(1)	-	2	2	1	-	3
etals and mining ipelines, oil, and gas	18 19	(8)	(1) (11)	_	(1) (19)	- (4)	1	-	1	1 8	1	-	:
peilines, oii, and gas ower and utilities	20	(8)		_	(19)	(1)	1	-	1	8	-	-	
rofessional and other services	21	2	(1)	_	2	3	(1)	_	2	2	2	_	-
etail sector	22	2	(3)	_	(1)	5	(3)	_	2	3	3	_	
undry manufacturing and wholesale	23	_	(0)	_	-	6	(0)	_	6	7	(1)	_	
elecommunications, cable, and media	24	_	_	_	_	1	(1)	_	_	_	2	_	
ransportation	25	_	_	_	_	1	_	_	1	1	1	_	
other	26	1	6	_	7	1	6	_	7	1	2	_	3
otal business and government	27	_	(21)	_	(21)	22	2	_	24	23	8	_	31
other Loans					` /.								
Debt securities classified as loans	28	_	_	_	_	_	1	_	1	_	_	_	_
cquired credit-impaired loans <sup>3</sup>	29	_	(3)	-	(3)	-	(7)	-	(7)	-	(8)	-	3)
otal other loans	30		(3)	-	(3)	_	(6)	-	(6)	-	(8)	-	3)
otal Provision for Credit Losses – Counterparty-Specific and									• • •				
Individually Insignificant	31	254	248	-	502	261	241	-	502	265	164	-	429
rovisions for Credit Losses – Incurred but not Identified	Ī												
ersonal, business and government	32	4	126	-	130	(15)	61	_	46	23	104	(1)	126
Other Loans													
bebt securities classified as loans	33		1	-	1	-		-	-	-	1	-	1
otal other loans	34		11	-	1			-		-	1	-	1
otal Provisions for Credit Losses – Incurred but not Identified	35	4	127	-	131	(15)	61	_	46	23	105	(1)	127
otal Provision for Credit Losses	36	\$ 258 \$	375 \$	- \$	633	\$ 246 \$	302 \$	- \$	548	\$ 288 \$	269 \$	(1) \$	556
rovision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances ersonal	_												
esidential mortgages onsumer instalment and other personal	37	0.01 %	(0.01) %	- %	0.01 %	0.01 %	0.27 %	- %	0.04 %	0.01 %	0.06 %	- %	0.01
HELOC	38	0.01	(0.09)	-	(0.01)	0.02	0.83	-	0.15	0.01	0.12	-	0.03
Indirect auto Other	39 40	1.46 1.14	0.87	_	1.12 1.86	1.24 1.04	0.66 13.36	_	0.91	1.35 1.17	0.48 12.02	_	0.89 1.60
Other edit card	40	1.14 2.81	16.74 5.31	_	1.86 3.91	1.04 2.89	13.36 4.04	_	1.61 3.37	1.17 2.85	12.02 3.36	_	3.0
tal personal	41	0.33	1.31	_	0.53	2.89 0.31	4.04 1.21	_	0.50	0.32	0.83	_	0.4
siness and Government	43	0.55	(0.07)	_	(0.04)	0.10	0.01	_	0.05	0.10	0.03	_	0.0
tal Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	44	0.25	0.50	_	0.33	0.26	0.50	_	0.34	0.27	0.35	_	0.2
tal Provision for Credit Losses – Counterparty-Specific and ndividually Insignificant Excluding Other Loans	45	0.25 %	0.51 %	- %	0.34 %	0.26 %	0.52 %	- %	0.34 %	0.27 %	0.37 %	- %	0.3
etal Provision for Loan Losses as a % of Average Net Loans	.0 _	5.20 //	0.01 /0	,,	0.54 /0	J.20 /0	J.JL /V	/0	3.34 /0	J.E1 /0	0.07 /0	70	0.0
and Acceptances	. r=												
otal Provision for Loan Losses otal Provision for Loan Losses Excluding Other Loans	46	0.26 %	0.76 %	- %	0.42 %	0.25 %	0.63 %	- %	0.37 %	0.29 %	0.58 %	(0.25) %	0.3
	47	0.26	0.77	_	0.42	0.25	0.65	_	0.37	0.29	0.60	(0.31)	0.3

Primarily based on the geographic location of the customer's address.
 Includes provision for off-balance sheet positions.
 Includes all FDIC covered loans and other ACI loans.

## Analysis of Change in Equity

(\$ millions, except as noted) For the period ended	LINE #	Q3	2018 Q2	Q1	Q4	2017 Q3	Q2	Q1	2016 Q4	Q3	Year 1	to Date 2017	Full Ye 2017	ear 2016
Common Shares Balance at beginning of period Issued	1	\$ 21,203	\$ 21,094 \$	20,931 \$	\$ 20,912 \$	20,809 \$	20,836 \$	20,711	\$ 20,597 \$	20,499	\$ 20,931	\$ 20,711	\$ 20,711 \$	20,294
Options Dividend reinvestment plan	2 3 4	28 89	24 92	72 91	27 82	18 85	56 84 (167)	47 78	30 84	12 86	124 272	121 247	148 329	186 335
Purchase of shares for cancellation Balance at end of period	5	(221) 21,099	(7) 21,203	21,094	(90) 20,931	20,912	(167) 20,809	20,836	20,711	20,597	(228) 21,099	20,912	(257) 20,931	(104) 20,711
Preferred Shares Balance at beginning of period Issue of shares	6 7	5,100 -	4,750 350	4,750 -	4,750 —	4,400 350	4,400 —	4,400 -	3,400 1,000	3,400	4,750 350	4,400 350	4,400 350	2,700 1,700
Redemption of shares Balance at end of period	8 9	(250) 4,850	5,100	4,750	4,750	4,750	4,400	4,400	4,400	3,400	(250) 4,850	4,750	4,750	4,400
Treasury Shares – Common Balance at beginning of period Purchase of shares Sale of shares	10 11 12	(108) (2,571) 2,511	(92) (1,691) 1,675	(176) (1,899) 1,983	(22) (2,684) 2,530	(245) (2,180) 2,403	(218) (2,312) 2,285	(31) (2,478) 2,291	(42) (1,361) 1,372	(4) (1,389) 1,351	(176) (6,161) 6,169	(31) (6,970) 6,979	(31) (9,654) 9,509	(49) (5,769) 5,787
Balance at end of period	13	(168)	(108)	(92)	(176)	(22)	(245)	(218)	(31)	(42)	(168)	(22)	(176)	(31)
Treasury Shares – Preferred Balance at beginning of period Purchase of shares	14 15	(5) (24)	(9) (48)	(7) (31)	(8) (38)	(7) (46)	(5) (41)	(5) (50)	(5) (58)	(4) (23)	(7) (103)	(5) (137)	(5) (175)	(3) (115)
Sale of shares Balance at end of period	16 17	26 (3)	52 (5)	29 (9)	39 (7)	45 (8)	39 (7)	50 (5)	58 (5)	(5)	(3)	134 (8)	173 (7)	113 (5)
Contributed Surplus Balance at beginning of period Net premium (discount) on treasury shares	18 19	194 8	229 (34)	214 24	207 6	200 9	206 1	203	197 10	189 10	214 (2)	203 17	203 23	214 26
Stock options expensed Stock options exercised Other	20 21 22	3 (5) (5)	3 (4) -	3 (11) (1)	3 (3) 1	3 (3) (2)	4 (9) (2)	5 (8) (1)	3 (4) (3)	3 (2) (3)	9 (20) (6)	12 (20) (5)	15 (23) (4)	6 (34) (9)
Balance at end of period	23	195	194	229	214	207	200	206	203	197	195	207	214	203
Retained Earnings Balance at beginning of period Impact of adoption of IFRS 9	24 25	43,363	41,744	40,489 53	39,473 n/a	37,577 n/a	37,330 n/a	35,452 n/a	34,387 n/a	33,442 n/a	40,489 53	35,452 n/a	35,452 n/a	32,053 n/a
Net income Dividends Common	26 27	3,087 (1,222)	2,898 (1,239)	2,335 (1,102)	2,677 (1,105)	2,740 (1,108)	2,475 (1,113)	2,504 (1,021)	2,274 (1,019)	2,329 (1,020)	8,320 (3,563)	7,719 (3,242)	10,396 (4,347)	8,821 (4,002)
Preferred Share issue expenses and others	28 29	(59) –	(52) (4)	(52)	(50)	(47) (4)	(48)	(48)	(43) (8)	(36)	(163) (4)	(143)	(193)	(141)
Net premium on repurchase of common shares Actuarial gains (losses) on employee benefit plans Realized gains (losses) on equity securities	30 31	(1,236) 290	(37) 53	20	(427) (79)	315	(713) (354)	- 443	(139)	(328)	(1,273) 363	(713) 404	(1,140) 325	(383) (882)
at fair value through other comprehensive income Balance at end of period	32 33	44,223	43,363	1 41,744	n/a 40,489	n/a 39,473	n/a 37,577	n/a 37,330	n/a 35,452	n/a 34,387	44,223	n/a 39,473	n/a 40,489	n/a 35,452
Accumulated Other Comprehensive Income (loss) Balance at beginning of period Impact of adoption of IFRS 9	34 35	5,923 -	4,472 -	8,006 (77)	6,564 n/a	11,853 n/a	9,131 n/a	11,834 n/a	11,037 n/a	8,689 n/a	8,006 (77)	11,834 n/a	11,834 n/a	10,209 n/a
Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income Reclassification to earnings of changes in allowance for credit losses on debt securities at fair value through other	36	(19)	(167)	6	n/a	n/a	n/a	n/a	n/a	n/a	(180)	n/a	n/a	n/a
comprehensive income  Reclassification to earnings of net losses (gains) in respect of debt securities at fair value through other comprehensive	37	(16)	12	4	n/a	n/a	n/a	n/a	n/a	n/a	-	n/a	n/a	n/a
income Change in unrealized gains (losses) on equity securities	38	(1)	(3)	(2)	n/a	n/a	n/a	n/a	n/a	n/a	(6)	n/a	n/a	n/a
at fair value through other comprehensive income Net change in unrealized gains (losses) on AFS securities Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of	39 40	25 n/a	2 n/a	26 n/a	n/a 36	n/a (94)	n/a 289	n/a 93	n/a 26	n/a 207	53 n/a	n/a 288	n/a 324	n/a 218
hedging activities Net change in gains (losses) on derivatives designated as	41	656	2,028	(2,245)	1,638	(4,428)	2,325	(1,423)	1,290	1,635	439	(3,526)	(1,888)	1,324
cash flow hedges Balance at end of period	42 43	(70) 6,498	(421) 5,923	(1,246) 4,472	(232) 8,006	(767) 6,564	108 11,853	(1,373) 9,131	(519) 11,834	506 11,037	(1,737) 6,498	(2,032) 6,564	(2,264) 8,006	83 11,834
Non-Controlling Interests in Subsidiaries Total Equity	44 45	993 \$ 77,687	992 \$ 76,662 \$	986 73,174 \$	983 5 75,190 \$	1,588 73,464 \$	1,652 76,239 \$	1,622 73,302	1,650 \$ 74,214 \$	1,633 71,204	993 \$ 77,687	1,588	983 \$ 75,190 \$	1,650 74,214
. Orac Equity	70	¥ 11,001	ψ 10,002 \$	10,114	, , , , , , , , , , , , , , , , , , ,	10, <del>101</del> \$	10,200 V	10,002	ψ /7,214 Φ	11,204	Ψ /1,00/	ψ 10, <del>1</del> 04	Ψ 13,130 Φ	17,414

## Analysis of Change in Equity (continued)

(\$ millions, except as noted)	LINE		2018			20	17		20	16	Year t	o Date	Full	Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016
NUMBER OF COMMON SHARES OUTSTANDING (thousands) <sup>1</sup>														
Balance at beginning of period	46	1,844,590	1,843,656	1,839,589	1,848,593	1,843,449	1,856,383	1,857,180	1,854,821	1,853,509	1,839,589	1,857,180	1,857,180	1,855,145
Issued														
Options	47	538	469	1,473	433	372	1,162	1,020	679	273	2,480	2,554	2,987	4,918
Dividend reinvestment plan	48	1,162	1,288	1,232	1,137	1,309	1,287	1,142	1,378	1,506	3,682	3,738	4,875	5,977
Purchase of shares for cancellation	49	(19,400)	(600)	_	(7,980)	_	(15,000)	_	_	_	(20,000)	(15,000)	(22,980)	(9,500)
Impact of treasury shares	50	(751)	(223)	1,362	(2,594)	3,463	(383)	(2,959)	302	(467)	388	121	(2,473)	640
Balance at end of period	51	1,826,139	1,844,590	1,843,656	1,839,589	1,848,593	1,843,449	1,856,383	1,857,180	1,854,821	1,826,139	1,848,593	1,839,589	1,857,180

<sup>1</sup> The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

### Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)	LINE		2018		1	2017	,		201	3	Year to	n Date	Full Y	'ear
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	, Q3	2018	2017	2017	2016
To the period chaca	"				·	40	42	۳.		- 40	20.0	2011	2017	2010
Unrealized Gains (Losses) on Debt Securities at Fair Value through Other Comprehensive Income														
Balance at beginning of period	1	\$ 379	\$ 537 \$	510	\$ n/a \$	n/a \$	n/a \$	n/a	\$ n/a \$	n/a	\$ 510 \$	n/a	\$ n/a \$	n/a
Impact of adoption of IFRS 9	2	_	_	19	n/a	n/a	n/a	n/a	n/a	n/a	19	n/a	n/a	n/a
Change in unrealized gains (losses)	3	(19)	(167)	6	n/a	n/a	n/a	n/a	n/a	n/a	(180)	n/a	n/a	n/a
Change in allowance for expected credit losses on debt securities														
at fair value through other comprehensive income	4	(16)	12	4	n/a	n/a	n/a	n/a	n/a	n/a	-	n/a	n/a	n/a
Reclassification to earnings of losses (gains)	5	(1)	(3)	(2)	n/a	n/a	n/a	n/a	n/a	n/a	(6)	n/a	n/a	n/a
Net change for the period	6	(36)	(158)	8	n/a	n/a	n/a	n/a	n/a	n/a	(186)	n/a	n/a	n/a
Balance at end of period	7	343	379	537	n/a	n/a	n/a	n/a	n/a	n/a	343	n/a	n/a	n/a
Haveelined Coine (Leones) on Available for Sale Securities														
Unrealized Gains (Losses) on Available-for-Sale Securities Balance at beginning of period	8	n/a	n/a	n/a	587	681	392	299	273	66	n/a	299	299	81
Change in unrealized gains (losses)	9	n/a	n/a	n/a	97	(46)	296	120	39	233	n/a	370	467	274
Reclassification to earnings of losses (gains)	10	n/a	n/a	n/a	(61)	(48)	(7)	(27)	(13)	(26)	n/a	(82)	(143)	(56)
Net change for the period	11	n/a	n/a	n/a	36	(94)	289	93	26	207	n/a	288	324	218
Balance at end of period	12	n/a	n/a	n/a	623	587	681	392	299	273	n/a	587	623	299
balance at end of period	12	11/4	II/a	II/a	023	367	001	392	299	213	II/a	367	023	299
Unrealized Gains (Losses) on Equity Securities at Fair Value through Other Comprehensive Income														
Balance at beginning of period	13	45	43	113	n/a	n/a	n/a	n/a	n/a	n/a	113	n/a	n/a	n/a
Impact of adoption of IFRS 9	14	-	_	(96)	n/a	n/a	n/a	n/a	n/a	n/a	(96)	n/a	n/a	n/a
Change in unrealized gains (losses)	15	25	2	27	n/a	n/a	n/a	n/a	n/a	n/a	54	n/a	n/a	n/a
Reclassification to retained earnings of losses (gains)	16	-	_	(1)	n/a	n/a	n/a	n/a	n/a	n/a	(1)	n/a	n/a	n/a
Net change for the period	17	25	2	26	n/a	n/a	n/a	n/a	n/a	n/a	53	n/a	n/a	n/a
Balance at end of period	18	70	45	43	n/a	n/a	n/a	n/a	n/a	n/a	70	n/a	n/a	n/a
Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities	40		5.540	7.704	0.450	10.504	0.050	0.070		0.754		0.070	0.070	0.055
Balance at beginning of period	19 20	7,574	5,546 2,791	7,791	6,153 2,275	10,581	8,256	9,679	8,389	6,754 2,268	7,791 543	9,679	9,679	8,355 1,290
Investment in foreign operations Reclassification to earnings of net losses (gains) on investment in	20	838	2,791	(3,086)	2,215	(6,112)	3,210	(1,907)	1,639	2,200	343	(4,809)	(2,534)	1,290
foreign operations	21	_	_	_	_	(25)	(9)	17	_	_	_	(17)	(17)	_
Hedging activities	22	(248)	(1,038)	1,145	(864)	2,309	(1,201)	652	(475)	(861)	(141)	1,760	896	43
Reclassification to earnings of net losses (gains) on hedges of		(= ,	(1,000)	.,	()	_,	(.,=,		()	()	(,	.,		
investments in foreign operations	23	_	_	_	_	13	9	(17)	_	_	_	5	5	_
Recovery of (provision for) income taxes	24	66	275	(304)	227	(613)	316	(168)	126	228	37	(465)	(238)	(9)
Net change for the period	25	656	2,028	(2,245)	1,638	(4,428)	2,325	(1,423)	1,290	1,635	439	(3,526)	(1,888)	1,324
Balance at end of period	26	8,230	7,574	5,546	7,791	6,153	10,581	8,256	9,679	8,389	8,230	6,153	7,791	9,679
				•		-	-	•		-		·		
Gains (losses) on Derivatives Designated as Cash Flow Hedges	07	(0.07F)	(4.054)	(400)	(470)	E04	400	4.050	0.075	1 000	(400)	4.050	4.050	4 770
Balance at beginning of period	27 28	(2,075)	(1,654) 393	(408)	(176) 888	591	483 1,375	1,856	2,375 591	1,869	(408)	1,856	1,856	1,773 835
Change in gains (losses) Reclassification to earnings of losses (gains)	28 29	524 (594)	(814)	(2,395) 1,149	(1,120)	(2,503) 1,736	(1,267)	(1,214) (159)	(1,110)	1,530 (1,024)	(1,478) (259)	(2,342) 310	(1,454) (810)	(752)
,	30	, ,	` ′			(767)	108			506				83
Net change for the period		(70)	(421)	(1,246)	(232)	. ,		(1,373)	(519)		(1,737)	(2,032)	(2,264)	
Balance at end of period	31	(2,145)	(2,075)	(1,654)	(408)	(176)	591	483	1,856	2,375	(2,145)	(176)	(408)	1,856
Accumulated Other Comprehensive Income at End of Period	32	\$ 6,498	\$ 5,923 \$	4,472	\$ 8,006 \$	6,564 \$	11,853 \$	9,131	\$ 11,834 \$	11,037	\$ 6,498 \$	6,564	\$ 8,006 \$	11,834

## Analysis of Change in Non-Controlling Interests in Subsidiaries and Investment in TD Ameritrade

(\$ millions)	LINE	2018			2017				2016		Year to Date			Full Year		
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3		2018	2017	l L	2017	2016
NON-CONTROLLING INTERESTS IN SUBSIDIARIES																
Balance at beginning of period	1	\$ 992	\$ 986 \$	983	\$ 1,588 \$	1,652 \$	1,622 \$	1,650	\$ 1,633 \$	1,612	\$	983 \$	1,650	\$	1,650 \$	1,610
On account of income	2	18	18	18	35	29	28	29	29	29		54	86		121	115
On account of redemption of REIT preferred shares	3	_	-	_	(617)	_	_	_	-	_		-	_		(617)	_
Foreign exchange and other adjustments	4	(17)	(12)	(15)	(23)	(93)	2	(57)	(12)	(8)		(44)	(148)		(171)	(75)
Balance at end of period	5	\$ 993	\$ 992 \$	986	\$ 983 \$	1,588 \$	1,652 \$	1,622	\$ 1,650 \$	1,633	\$	993 \$	1,588	\$	983 \$	1,650
INVESTMENT IN TO AMERITRADE																
Balance at beginning of period	6	\$ 7,904	\$ 7,505 \$	7,784	\$ 6,714 \$	7,281 \$	6,883 \$	7,091	\$ 6,859 \$	6,473	\$	7,784 \$	7,091	\$	7,091 \$	6,683
Increase in reported investment through direct																
ownership	7	_	-	_	487	_	_	_	-	-		-	_		487	_
Dilution gain on the Scottrade transaction	8	_	_	_	204	_	_	_	_	_		-	_		204	_
Decrease in reported investment through																
dividends received	9	(63)	(62)	(63)	_	(51)	(54)	(107)	(49)	_		(188)	(212)		(212)	(200)
Equity in net income, net of income taxes	10	230	131	147	103	122	111	113	94	121		508	346		449	433
Foreign exchange and other adjustments	11	104	330	(363)	276	(638)	341	(214)	187	265		71	(511)		(235)	175
Balance at end of period	12	\$ 8,175	\$ 7,904 \$	7,505	\$ 7,784 \$	6,714 \$	7,281 \$	6,883	\$ 7,091 \$	6,859	\$	8,175 \$	6,714	\$	7,784 \$	7,091

## Acronyms

Acronym	Definition	Acronym	Definition
ACI	Acquired Credit-Impaired	HELOC	Home Equity Line of Credit
AFS	Available-For-Sale	IFRS	International Financial Reporting Standards
AOCI	Accumulated Other Comprehensive Income	MBS	Mortgage-Backed Securities
AUA	Assets under Administration	N/A	Not Applicable
AUM	Assets under Management	OCI	Other Comprehensive Income
BRR	Borrower Risk Rating	OSFI	Office of the Superintendent of Financial Institutions Canada
CDS	Credit Default Swaps	PCL	Provision for Credit Losses
EPS	Earnings Per Share	RESL	Real Estate Secured Lending
EVaR	Economic Value at Risk	ROE	Return on Common Equity
FDIC	Federal Deposit Insurance Corporation	ТЕВ	Taxable Equivalent Basis
FVOCI	Fair Value Through Other Comprehensive Income		

### Appendix - Canadian Personal and Commercial Banking

(\$ millions, except as noted)	LINE	2018			2017				201	16	Yea	r to Date	Full Year		
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2018	2017	2017	2016	
Net interest income	1	\$ 2,753	\$ 2,598	\$ 2,645	\$ 2,603	\$ 2,526	\$ 2,369	\$ 2,445	\$ 2,396	\$ 2,364	\$ 7,996	\$ 7,340	\$ 9,943	\$ 9,367	
Non-interest income	2	937	872	902	857	902	838	869	829	821	2,711	2,609	3,466	3,245	
Total revenue	3	3,690	3,470	3,547	3,460	3,428	3,207	3,314	3,225	3,185	10,707	9,949	13,409	12,612	
Provision for credit losses <sup>1</sup>															
Impaired <sup>2</sup>	4	226	219	237	244	238	235	269	263	258	682	742	986	1,011	
Performing <sup>3</sup>	5	20		33	_		_	_	_	_	53	-	_	_	
Total provision for credit losses	6	246	219	270	244	238	235	269	263	258	735	742	986	1,011	
Non-interest expenses	7	1,546	1,421	1,478	1,465	1,418	1,407	1,407	1,443	1,358	4,445	4,232	5,697	5,456	
Income (loss) before income taxes	8	1,898	1,830	1,799	1,751	1,772	1,565	1,638	1,519	1,569	5,527	4,975	6,726	6,145	
Provision for (recovery of) income taxes	9	506	488	480	469	473	418	438	406	418	1,474	1,329	1,798	1,637	
Net income – reported	10	\$ 1,392	\$ 1,342	\$ 1,319	\$ 1,282	\$ 1,299	\$ 1,147	\$ 1,200	\$ 1,113	\$ 1,151	\$ 4,053	\$ 3,646	\$ 4,928	\$ 4,508	
Average common equity (\$ billions)	11	\$ 11.7	\$ 11.5	\$ 11.3	\$ 11.1	\$ 11.2	\$ 11.1	\$ 11.0	\$ 11.0	\$ 10.9	\$ 11.5	\$ 11.1	\$ 11.1	\$ 10.8	
Return on common equity – reported <sup>4</sup>	12	47.2 %		% 46.1 %	T		% 42.5 %		40.3 %	42.0 %		<b>%</b> 43.9 %	44.4 %	,	
• • • •		/0		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		70 .0.0	70 12.0 70	10.0 /0	10.0 70	12.0 70		70 10.0 70		11.0 70	
Key Performance Indicators															
(\$ billions, except as noted)					v				ı	i					
Common Equity Tier 1 Capital risk-weighted assets <sup>5</sup>	13	\$ 100	\$ 98	\$ 96	\$ 94	\$ 92	\$ 93	\$ 91	\$ 91	\$ 91	\$ 100	\$ 92	\$ 94	\$ 91	
Average loans – personal															
Real estate secured lending															
Residential mortgages	14	190.1	189.8	190.0	189.4	188.0	187.5	188.2	188.0	185.6	190.0	187.9	188.2	186.0	
HELOC – amortizing <sup>6</sup>	15	45.4	42.1	40.0	37.5	33.6	31.4	30.1	28.3	26.7	42.5	31.7	33.2	26.2	
Real estate secured lending – amortizing	16	235.5	231.9	230.0	226.9	221.6	218.9	218.3	216.3	212.3	232.5	219.6	221.4	212.2	
HELOC – non-amortizing <sup>6</sup>	17	35.6	35.5	35.7	35.9	36.0	35.1	35.2	35.8	36.1	35.6	35.5	35.6	36.1	
Indirect auto <sup>6</sup>	18	23.7	22.9	22.8	22.3	21.6	20.9	20.8	20.6	19.9	23.1	21.0	21.4	19.7	
Other <sup>6</sup>	19	13.0	12.9	12.7	12.8	12.7	12.5	12.4	12.4	12.6	12.8	12.6	12.6	12.4	
Credit card	20	19.2	18.8	19.6	19.3	19.2	18.8	19.3	19.1	19.1	19.2	19.1	19.1	19.0	
Total average loans – personal	21	327.0	322.0	320.8	317.2	311.1	306.2	306.0	304.2	300.0	323.2	307.8	310.1	299.4	
Average loans and acceptances – business	22	73.7	71.8	69.7	68.1	66.5	65.4	63.8	62.7	61.6	71.7	65.2	66.0	60.8	
Average deposits															
Personal	23	190.7	189.6	189.2	186.4	185.0	181.6	179.8	176.1	172.2	189.9	182.1	183.2	171.1	
Business	24	111.9	109.7	109.3	107.4	105.6	99.2	99.0	95.6	90.6	110.4	101.3	102.8	89.1	
Net interest margin including securitized assets	25	2.82 %	2.80							2.69 %	2.80		2.74 %		
Efficiency ratio – reported	26	41.9	41.0	41.7	42.3	41.4	43.9	42.5	44.7	42.6	41.5	42.5	42.5	43.3	
Number of Canadian retail branches at period end	27	1,108	1,121	1,129	1,128	1,138	1,153	1,154	1,156	1,152	1,108	1,138	1,128	1,156	
Average number of full-time equivalent staff	28	27,093	26,657	26,958	27,280	27,532	27,561	27,866	27,875	27,688	26,906	27,654	27,560	27,523	
Additional Information on Canadian															
Wealth and Insurance															
Breakdown of Total Net Income (loss)															
Wealth	29	\$ 298	\$ 293	\$ 311	\$ 272	\$ 268	\$ 244	\$ 244	\$ 250	\$ 250	\$ 902	\$ 756	\$ 1,028	\$ 935	
Insurance	30	162	198	127	110	158	179	122	139	108	487	459	569	545	
												,			

<sup>1</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>4</sup> Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2016, 2017, and 2018.

Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.
 HELOC, Indirect auto, and Other are included in Consumer installment and other personal on the Interim Consolidated Balance Sheet.