



## **ABRIDGED SUPPLEMENTAL FINANCIAL INFORMATION PACKAGE**

*(Released on January 31, 2014 reflecting the realignment of the Bank's reportable segments,  
adoption of New International Financial Reporting Standards and Amendments,  
and the proforma impact of the previously announced stock dividend.)*

**For the Years Ended October 31, 2013 and October 31, 2012**

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## For the Years Ended October 31, 2013 and October 31, 2012

The unaudited information contained in this abridged package is designed to improve the readers' understanding of the financial performance of TD Bank Group ("TD" or "the Bank") reflecting the effects of the following changes: (i) realignment of the Bank's reportable segments; (ii) implementation of new standards and amendments under International Financial Reporting Standards that require retrospective adoption effective November 1, 2013, (the "New IFRS Standards and Amendments"); and (iii) the proforma impact of the TD stock dividend announced on December 5, 2013. This information should be used in conjunction with the accompanying Press Release dated January 31, 2014. Pages of this package that were not impacted by these three changes have not been included.

### Segment Realignment

Commencing with the Bank's first quarter Report to Shareholders in 2014, the Bank will report its results under the following segments, with comparative periods recast to reflect the realigned segments:

- **Canadian Retail**, which consists of the existing Canadian Personal and Commercial Banking segment, including Canadian credit cards and TD Auto Finance Canada, and will now also include the results of the Canadian wealth and insurance businesses
- **U.S. Retail**, which consists of the existing U.S. Personal and Commercial Banking segment, including U.S. credit cards and TD Auto Finance U.S., and will now also include the results of the U.S. wealth business and the Bank's investment in TD Ameritrade
- **Wholesale Banking**
- **Corporate**

In this abridged package, the Bank has updated the corresponding segment results, including regulatory capital disclosures, retrospectively for fiscal 2013 and 2012. The appendix pages have been included to facilitate readers' understanding of the Bank's transition to its current reportable segments.

### New IFRS Standards and Amendments

The Bank adopted the following New IFRS Standards and Amendments which were applicable to the Bank. Each of these standards are effective for annual periods beginning on or after January 1, 2013, which is November 1, 2013 for the Bank, and have been applied retrospectively to all applicable periods presented, allowing for certain practical exceptions and transition relief:

- IFRS 10, *Consolidated Financial Statements*, which replaces IAS 27, *Consolidated and Separate Financial Statements*, and SIC-12, *Consolidation – Special-Purpose Entities*;
- IFRS 11, *Joint Arrangements*; and
- International Accounting Standard (IAS) 19 (Revised 2011), *Employee Benefits*.

The New IFRS Standards and Amendments have an immaterial impact on regulatory risk-weighted asset calculations, regulatory capital calculations, and the regulatory capital ratios. As a result, the New IFRS Standards and Amendments were not incorporated into the regulatory capital disclosures presented.

### Stock Dividend

The Bank's Board of Directors declared a stock dividend of one common share per each issued and outstanding common share, which has the same effect as a two-for-one split of the common share. Shareholders of record as at the close of business on January 23, 2014 are entitled to receive the stock dividend on the payment date of January 31, 2014. In future periods, the Bank will present earnings per share figures to give effect to the stock dividend. The pro forma effect on the Bank's basic and diluted earnings per share has been presented as if the stock dividend was retrospectively applied to all periods presented.

### How the Bank Reports

The Bank prepares its consolidated financial statements in accordance with IFRS, the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as the "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its segments and to measure overall Bank performance. The Bank removes "items of note", net of income taxes, from reported results to arrive at adjusted results, as items of note relate to items which management does not believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

As explained, adjusted results are different from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

The Bank measures and evaluates the performance of each segment based on adjusted results and adjusted return on common equity (ROE). Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS and, therefore, may not be comparable to similar term used by other issuers.

The Bank determines its segments based on the view taken by the Chief Executive Officer to regularly evaluate performance and make key operating decisions, and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.



# Highlights

<i>For the period ended</i>		2013				2012				Full Year	
LINE #		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Income Statement (\$ millions, except as noted)</b>											
1	Net interest income	\$ 4,183	\$ 4,145	\$ 3,901	\$ 3,845	\$ 3,842	\$ 3,817	\$ 3,680	\$ 3,687	\$ 16,074	\$ 15,026
2	Non-interest income	2,817	2,940	2,706	2,722	2,735	2,669	2,582	2,534	11,185	10,520
3	Total revenue	7,000	7,085	6,607	6,567	6,577	6,486	6,262	6,221	27,259	25,546
	Provision for (reversal of) credit losses										
4	Loans	380	472	402	360	543	413	353	360	1,614	1,669
5	Debt securities classified as loans	(27)	(11)	3	3	3	3	3	3	(32)	12
6	Acquired credit-impaired loans	(1)	16	12	22	19	22	32	41	49	114
7	Total provision for (reversal of) credit losses	352	477	417	385	565	438	388	404	1,631	1,795
8	Insurance claims and related expenses	711	1,140	609	596	688	645	512	579	3,056	2,424
9	Non-interest expenses	4,164	3,771	3,632	3,502	3,611	3,475	3,376	3,554	15,069	14,016
10	Income (loss) before provision for income taxes	1,773	1,697	1,949	2,084	1,713	1,928	1,986	1,684	7,503	7,311
11	Provision for (recovery of) income taxes	238	249	289	359	176	289	350	270	1,135	1,085
12	Income before equity in net income of an investment in associate	1,535	1,448	1,660	1,725	1,537	1,639	1,636	1,414	6,368	6,226
	Equity in net income of an investment in associate, net of income taxes	81	75	57	59	57	62	54	61	272	234
14	Net income – reported	1,616	1,523	1,717	1,784	1,594	1,701	1,690	1,475	6,640	6,640
15	Adjustment for items of note, net of income taxes	199	61	110	126	160	117	43	284	496	604
16	Net income – adjusted	1,815	1,584	1,827	1,910	1,754	1,818	1,733	1,759	7,136	7,064
17	Preferred dividends	49	38	49	49	49	49	49	49	185	196
18	<b>Net income available to common shareholders and non-controlling interests in subsidiaries – adjusted</b>	<b>\$ 1,766</b>	<b>\$ 1,546</b>	<b>\$ 1,778</b>	<b>\$ 1,861</b>	<b>\$ 1,705</b>	<b>\$ 1,769</b>	<b>\$ 1,684</b>	<b>\$ 1,710</b>	<b>\$ 6,951</b>	<b>\$ 6,868</b>
<b>Attributable to:</b>											
19	Non-controlling interests – adjusted	\$ 27	\$ 26	\$ 26	\$ 26	\$ 26	\$ 26	\$ 26	\$ 26	\$ 105	\$ 104
20	Common shareholders – adjusted	1,739	1,520	1,752	1,835	1,679	1,743	1,658	1,684	6,846	6,764
<b>Earnings per Share (EPS) (\$) and Weighted-Average Number of Common Shares Outstanding (millions)<sup>1</sup></b>											
21	Basic earnings: Reported	\$ 0.84	\$ 0.79	\$ 0.89	\$ 0.93	\$ 0.83	\$ 0.89	\$ 0.89	\$ 0.78	\$ 3.46	\$ 3.40
22	Adjusted	0.95	0.82	0.95	1.00	0.92	0.96	0.92	0.93	3.72	3.73
23	Diluted earnings: Reported	0.84	0.79	0.89	0.93	0.83	0.89	0.89	0.77	3.44	3.38
24	Adjusted	0.95	0.82	0.95	1.00	0.91	0.95	0.91	0.93	3.71	3.71
	Weighted-average number of common shares outstanding										
25	Basic	1,833.4	1,842.8	1,841.8	1,833.6	1,824.7	1,817.3	1,808.3	1,802.2	1,837.9	1,813.2
26	Diluted	1,839.0	1,848.1	1,847.4	1,845.2	1,840.1	1,832.1	1,825.1	1,818.4	1,845.1	1,829.7
<b>Balance Sheet (\$ billions)</b>											
27	Total assets	\$ 862.0	\$ 834.7	\$ 826.2	\$ 818.3	\$ 811.1	\$ 806.1	\$ 773.1	\$ 779.1	\$ 862.0	\$ 811.1
28	Total equity	51.4	50.1	50.1	48.9	48.1	47.4	45.5	45.2	51.4	48.1
<b>Risk Metrics (\$ billions, except as noted)</b>											
29	Risk-weighted assets <sup>2,3</sup>	\$ 286.4	\$ 283.5	\$ 281.8	\$ 274.4	\$ 245.9	\$ 246.4	\$ 242.0	\$ 243.6	\$ 286.4	\$ 245.9
30	Common Equity Tier 1 (CET1) <sup>4</sup>	25.8	25.4	24.7	24.3	n/a	n/a	n/a	n/a	25.8	n/a
31	Common Equity Tier 1 capital ratio <sup>3,4</sup>	9.0 %	8.9 %	8.8 %	8.8 %	n/a	n/a	n/a	n/a	9.0 %	n/a
32	Tier 1 capital <sup>2</sup>	\$ 31.5	\$ 31.1	\$ 30.4	\$ 30.0	\$ 31.0	\$ 30.0	\$ 29.1	\$ 28.4	\$ 31.5	\$ 31.0
33	Tier 1 capital ratio <sup>2,3</sup>	11.0 %	11.0 %	10.8 %	10.9 %	12.6 %	12.2 %	12.0 %	11.6 %	11.0 %	12.6 %
34	Total capital ratio <sup>2,3</sup>	14.2 %	14.2 %	14.0 %	14.2 %	15.7 %	15.2 %	15.1 %	14.7 %	14.2 %	15.7 %
	After-tax impact of 1% increase in interest rates on:										
35	Common shareholders' equity (\$ millions)	\$ (31)	\$ (90)	\$ (104)	\$ (107)	\$ (162)	\$ (166)	\$ (180)	\$ (92)	\$ (31)	\$ (162)
36	Annual net income (\$ millions)	380	266	298	157	166	(30)	(30)	(30)	380	166
37	Net impaired loans – personal, business, and government (\$ millions) <sup>5</sup>	2,243	2,164	2,066	2,033	2,100	1,975	1,993	2,121	2,243	2,100
38	Net impaired loans – personal, business, and government as a % of net loans and acceptances <sup>5</sup>	0.50 %	0.50 %	0.48 %	0.49 %	0.52 %	0.49 %	0.51 %	0.55 %	0.50 %	0.52 %
39	Provision for credit losses as a % of net average loans and acceptances <sup>5</sup>	0.34	0.43	0.39	0.35	0.54	0.42	0.37	0.38	0.38	0.43
	Rating of senior debt:										
40	Moody's	Aa1	Aa1	Aa1	Aa1	Aaa	Aaa	Aaa	Aaa	Aa1	Aaa
41	Standard and Poor's	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-

<sup>1</sup> Basic EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. For the calculation of diluted EPS, adjustments are made to the net income attributable to common shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.

<sup>2</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>3</sup> The final CAR Guideline postponed the CVA capital add-on charge until January 1, 2014.

<sup>4</sup> Effective Q1 2013, the Bank implemented the Basel III regulatory framework. As a result, the Bank began reporting the measures, CET1 and CET1 capital ratio, in accordance with the "all-in" methodology. Accordingly, amounts for periods prior to Q1 2013 are not applicable (n/a).

<sup>5</sup> Excludes acquired credit-impaired (ACI) loans and debt securities classified as loans.

## Shareholder Value

(\$ millions, except as noted)  
For the period ended

LINE #	2013				2012				Full Year		
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012	
<b>Business Performance</b>											
Net income available to common shareholders and non-controlling interests in subsidiaries – reported	1	\$ 1,567	\$ 1,485	\$ 1,668	\$ 1,735	\$ 1,545	\$ 1,652	\$ 1,641	\$ 1,426	\$ 6,455	\$ 6,264
Average common equity	2	45,541	45,359	44,702	43,584	42,560	41,824	40,249	39,811	44,791	41,102
Return on common equity – reported	3	13.4 %	12.8 %	15.1 %	15.6 %	14.2 %	15.5 %	16.3 %	14.0 %	14.2 %	15.0 %
Return on common equity – adjusted	4	15.1 %	13.3 %	16.1 %	16.7 %	15.7 %	16.6 %	16.8 %	16.8 %	15.3 %	16.5 %
Return on risk-weighted assets – adjusted <sup>1</sup>	5	2.43 %	2.14 %	2.59 %	2.81 %	2.72 %	2.84 %	2.78 %	2.90 %	2.50 %	2.83 %
Efficiency ratio – reported	6	59.5 %	53.2 %	55.0 %	53.3 %	54.9 %	53.6 %	53.9 %	57.1 %	55.3 %	54.9 %
Efficiency ratio – adjusted	7	55.4 %	52.4 %	53.1 %	50.6 %	52.9 %	49.9 %	52.2 %	50.3 %	52.9 %	51.3 %
Effective tax rate											
Reported	8	13.4 %	14.7 %	14.8 %	17.2 %	10.3 %	15.0 %	17.6 %	16.0 %	15.1 %	14.8 %
Adjusted (TEB)	9	19.0 %	19.7 %	18.7 %	20.9 %	17.1 %	20.6 %	20.8 %	22.5 %	19.6 %	20.3 %
Net interest margin	10	2.22 %	2.22 %	2.21 %	2.15 %	2.22 %	2.23 %	2.25 %	2.22 %	2.20 %	2.23 %
Average number of full-time equivalent staff	11	78,896	78,917	78,414	78,756	79,000	78,783	78,005	77,786	78,748	78,397
<b>Common Share Performance</b>											
Closing market price (\$)	12	\$ 47.82	\$ 43.28	\$ 41.30	\$ 41.65	\$ 40.62	\$ 39.46	\$ 41.75	\$ 38.77	\$ 47.82	\$ 40.62
Book value per common share (\$)	13	25.33	24.60	24.52	23.89	23.60	23.34	22.34	22.31	25.33	23.60
Closing market price to book value	14	1.89	1.76	1.68	1.74	1.72	1.69	1.87	1.74	1.89	1.72
Price-earnings ratio											
Reported	15	13.9	12.6	11.7	11.8	12.0	11.6	12.7	12.3	13.9	12.0
Adjusted	16	12.9	11.8	10.8	11.0	11.0	10.8	11.6	11.1	12.9	11.0
Total shareholder return on common shareholders' investment <sup>2</sup>	17	22.3 %	13.9 %	2.7 %	11.3 %	11.9 %	6.9 %	5.5 %	7.0 %	22.3 %	11.9 %
Number of common shares outstanding (millions)	18	1,835.0	1,839.7	1,844.1	1,841.1	1,832.3	1,823.3	1,816.4	1,807.5	1,835.0	1,832.3
Total market capitalization (\$ billions)	19	\$ 87.7	\$ 79.6	\$ 76.2	\$ 76.7	\$ 74.4	\$ 71.9	\$ 75.8	\$ 70.1	\$ 87.7	\$ 74.4
<b>Dividend Performance</b>											
Dividend per common share (\$)	20	\$ 0.43	\$ 0.40	\$ 0.40	\$ 0.39	\$ 0.39	\$ 0.36	\$ 0.36	\$ 0.34	\$ 1.62	\$ 1.45
Dividend yield	21	3.5 %	3.7 %	3.7 %	3.7 %	3.6 %	3.5 %	3.4 %	3.6 %	3.7 %	3.8 %
Common dividend payout ratio											
Reported	22	50.6	51.1	45.4	41.3	46.2	40.3	40.3	43.8	46.9	42.5
Adjusted	23	44.8	49.1	42.6	38.5	41.8	37.6	39.3	36.4	43.5	38.7

<sup>1</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>2</sup> Return is calculated based on share price movement and reinvested dividends over the trailing twelve month period.

## Adjustments for Items of Note, Net of Income Taxes<sup>1</sup>

*For the period ended*

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Increase (Decrease) in Net Income Due to Items of Note (\$ millions)</b>										
1	\$ 59	\$ 59	\$ 58	\$ 56	\$ 60	\$ 59	\$ 59	\$ 60	\$ 232	\$ 238
2	15	(70)	22	(24)	35	–	9	45	(57)	89
3	–	–	–	–	–	–	–	9	–	9
4	–	–	–	–	–	(2)	1	1	–	–
5	–	–	–	–	3	6	3	5	–	17
6	14	24	30	24	25	25	30	24	92	104
7	30	–	–	70	–	77	–	171	100	248
8	–	–	–	–	–	(30)	(59)	(31)	–	(120)
9	–	–	–	–	–	(18)	–	–	–	(18)
10	–	–	–	–	37	–	–	–	–	37
11	(29)	48	–	–	–	–	–	–	19	–
12	90	–	–	–	–	–	–	–	90	–
13	20	–	–	–	–	–	–	–	20	–
14	\$ 199	\$ 61	\$ 110	\$ 126	\$ 160	\$ 117	\$ 43	\$ 284	\$ 496	\$ 604
<b>Total</b>										
<b>Increase (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 16)</b>										
15	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.13	\$ 0.13
16	0.01	(0.04)	0.01	(0.01)	0.02	–	–	0.03	(0.03)	0.05
17	–	–	–	–	–	–	–	0.01	–	–
18	–	–	–	–	–	–	–	–	–	–
19	–	–	–	–	–	–	–	–	–	0.01
20	0.01	0.01	0.02	0.01	0.01	0.01	0.02	0.01	0.05	0.06
21	0.02	–	–	0.04	–	0.04	–	0.10	0.05	0.14
22	–	–	–	–	–	(0.01)	(0.03)	(0.02)	–	(0.07)
23	–	–	–	–	–	(0.01)	–	–	–	(0.01)
24	–	–	–	–	0.02	–	–	–	–	0.02
25	(0.02)	0.03	–	–	–	–	–	–	0.01	–
26	0.05	–	–	–	–	–	–	–	0.05	–
27	0.01	–	–	–	–	–	–	–	0.01	–
28	\$ 0.11	\$ 0.03	\$ 0.06	\$ 0.07	\$ 0.08	\$ 0.06	\$ 0.02	\$ 0.16	\$ 0.27	\$ 0.33
<b>Total</b>										

<sup>1</sup> For detailed footnotes to the items of note, see page 58.

## Segmented Results Summary

(\$ millions, except as noted)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Net Income (loss) – Adjusted</b>										
Canadian Retail	\$ 1,271	\$ 934	\$ 1,200	\$ 1,276	\$ 1,077	\$ 1,193	\$ 1,154	\$ 1,143	\$ 4,681	\$ 4,567
U.S. Retail	478	513	436	425	397	415	402	405	1,852	1,619
Total Retail	1,749	1,447	1,636	1,701	1,474	1,608	1,556	1,548	6,533	6,186
Wholesale Banking	122	148	220	160	309	180	197	194	650	880
Corporate	(56)	(11)	(29)	49	(29)	30	(20)	17	(47)	(2)
<b>Total Bank</b>	<b>\$ 1,815</b>	<b>\$ 1,584</b>	<b>\$ 1,827</b>	<b>\$ 1,910</b>	<b>\$ 1,754</b>	<b>\$ 1,818</b>	<b>\$ 1,733</b>	<b>\$ 1,759</b>	<b>\$ 7,136</b>	<b>\$ 7,064</b>
<b>Return on Common Equity – Adjusted</b>										
Canadian Retail	45.0 %	33.7 %	46.0 %	48.7 %	39.3 %	43.1 %	43.1 %	43.3 %	43.3 %	42.3 %
U.S. Retail	8.4	9.0	8.1	8.0	7.6	7.7	7.7	7.6	8.4	7.7
Wholesale Banking <sup>1</sup>	12.1	14.3	20.9	15.1	30.3	16.7	19.5	18.7	15.6	21.2
<b>Total Bank<sup>1</sup></b>	<b>15.1 %</b>	<b>13.3 %</b>	<b>16.1 %</b>	<b>16.7 %</b>	<b>15.7 %</b>	<b>16.6 %</b>	<b>16.8 %</b>	<b>16.8 %</b>	<b>15.3 %</b>	<b>16.5 %</b>
<b>Percentage of Adjusted Net Income Mix<sup>2</sup></b>										
Total Retail	93 %	91 %	88 %	91 %	83 %	90 %	89 %	89 %	91 %	88 %
Wholesale Banking	7	9	12	9	17	10	11	11	9	12
<b>Total Bank</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>
<b>Geographic Contribution to Total Revenue<sup>3</sup></b>										
Canada	65 %	65 %	67 %	67 %	69 %	69 %	66 %	67 %	66 %	68 %
United States	28	27	26	24	23	23	25	24	26	24
Other International	7	8	7	9	8	8	9	9	8	8
<b>Total Bank</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>

<sup>1</sup> OSFI guidance issued in November 2012 permits banks to defer capital relating to CVA capital until January 1, 2014. The Bank has chosen to continue to allocate capital to Wholesale Banking, for fiscal 2013 inclusive of CVA capital. However, total Bank results exclude CVA capital to align with the revised OSFI guidance issued in November 2012.

<sup>2</sup> Percentages exclude the Corporate segment results.

<sup>3</sup> TEB amounts are not included.

## Canadian Retail Segment

### RESULTS OF OPERATIONS

(\$ millions, except as noted)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 2,298	\$ 2,269	\$ 2,149	\$ 2,206	\$ 2,218	\$ 2,203	\$ 2,111	\$ 2,074	\$ 8,922	\$ 8,606
2	2,299	2,219	2,178	2,164	2,157	2,155	2,025	2,050	8,860	8,387
3	4,597	4,488	4,327	4,370	4,375	4,358	4,136	4,124	17,782	16,993
4	224	216	245	244	306	288	274	283	929	1,151
5	711	1,140	609	596	688	645	512	579	3,056	2,424
6	2,032	1,934	1,921	1,867	1,988	1,865	1,855	1,777	7,754	7,485
7	1,630	1,198	1,552	1,663	1,393	1,560	1,495	1,485	6,043	5,933
8	393	288	382	411	341	392	371	366	1,474	1,470
9	1,237	910	1,170	1,252	1,052	1,168	1,124	1,119	4,569	4,463
10	34	24	30	24	25	25	30	24	112	104
11	\$ 1,271	\$ 934	\$ 1,200	\$ 1,276	\$ 1,077	\$ 1,193	\$ 1,154	\$ 1,143	\$ 4,681	\$ 4,567
12	\$ 11.2	\$ 11.0	\$ 10.7	\$ 10.4	\$ 10.9	\$ 11.0	\$ 10.9	\$ 10.5	\$ 10.8	\$ 10.8
13	43.8 %	32.8 %	44.8 %	47.8 %	38.4 %	42.2 %	41.9 %	42.4 %	42.3 %	41.3 %
14	45.0 %	33.7 %	46.0 %	48.7 %	39.3 %	43.1 %	43.1 %	43.3 %	43.3 %	42.3 %

### Key Performance Indicators (\$ billions, except as noted)

15	\$ 93	\$ 94	\$ 91	\$ 90	\$ 87	\$ 86	\$ 88	\$ 88	\$ 93	\$ 87
16	162.6	158.4	155.4	154.7	152.8	148.8	145.3	144.0	157.8	147.7
17	61.4	62.2	62.5	63.1	63.4	63.5	63.6	63.4	62.3	63.5
18	14.3	14.0	13.7	13.8	13.9	13.8	13.5	13.4	14.0	13.7
19	15.2	15.2	15.4	15.5	15.6	15.9	16.1	16.1	15.3	15.9
20	15.9	15.3	15.1	15.2	15.1	15.2	15.4	13.8	15.4	14.9
21	269.4	265.1	262.1	262.3	260.8	257.2	253.9	250.7	264.8	255.7
22	47.2	46.1	44.8	42.9	42.1	40.7	39.4	37.8	45.2	40.0
23	152.7	150.3	149.9	150.4	149.1	146.3	142.8	139.9	150.8	144.5
24	75.6	73.9	71.0	71.3	70.3	68.5	66.0	66.3	73.0	67.8
25	17.3	17.2	16.9	16.4	16.1	15.9	16.2	16.0	17.0	16.1
26	2.92 %	2.94 %	2.92 %	2.91 %	2.96 %	2.98 %	2.97 %	2.89 %	2.92 %	2.95 %
27	2.92 %	2.94 %	2.92 %	2.91 %	2.96 %	2.98 %	3.00 %	2.91 %	2.92 %	2.96 %
28	285	270	267	261	250	240	242	237	285	250
29	204	199	205	197	194	191	188	182	204	194
30	993	1,049	923	807	943	989	877	763	3,772	3,572
31	44.2 %	43.1 %	44.4 %	42.7 %	45.4 %	42.8 %	44.9 %	43.1 %	43.6 %	44.0 %
32	1,986	1,901	1,880	1,835	1,955	1,830	1,837	1,759	7,602	7,381
33	43.2 %	42.4 %	43.4 %	42.0 %	44.7 %	42.0 %	44.2 %	42.5 %	42.7 %	43.3 %
34	1,179	1,169	1,165	1,166	1,168	1,160	1,153	1,150	1,179	1,168
35	39,441	39,604	39,449	39,644	39,981	42,938	42,701	42,279	39,535	41,971

<sup>1</sup> Items of note relate primarily to integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada and set-up costs in preparation for the previously announced affinity relationship with Aimia with respect to Aeroplan Visa credit cards and the related acquisition of accounts. See footnotes 7 and 14, respectively, on page 58.

<sup>2</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>3</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

<sup>4</sup> Effective Q4 2012, 2,683 full-time equivalent (FTE) staff related to the electronic distribution channels were transferred to the Corporate segment. The expenses related to these FTE have been allocated to Canadian Retail Segment.



## U.S. Retail Segment – Canadian Dollars

### RESULTS OF OPERATIONS

(\$ millions, except as noted)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
Net interest income	\$ 1,428	\$ 1,375	\$ 1,268	\$ 1,102	\$ 1,148	\$ 1,180	\$ 1,178	\$ 1,157	\$ 5,173	\$ 4,663
Non-interest income	536	655	507	451	400	372	436	362	2,149	1,570
Total revenue	1,964	2,030	1,775	1,553	1,548	1,552	1,614	1,519	7,322	6,233
Provision for (reversal of) credit losses										
Loans	211	218	182	151	231	150	157	114	762	652
Debt securities classified as loans	(27)	(11)	3	3	3	3	3	3	(32)	12
Acquired credit-impaired loans <sup>1</sup>	(1)	16	12	22	20	22	32	41	49	115
Total provision for (reversal of) credit losses	183	223	197	176	254	175	192	158	779	779
Non-interest expenses	1,344	1,268	1,131	1,025	965	1,088	981	1,212	4,768	4,246
Income (loss) before income taxes	437	539	447	352	329	289	441	149	1,775	1,208
Provision for (recovery of) income taxes	66	95	64	44	20	7	86	(21)	269	92
Net income (excluding Ameritrade) – reported	371	444	383	308	309	282	355	170	1,506	1,116
Adjustments for items of note, net of income taxes <sup>2</sup>	30	–	–	70	37	77	–	180	100	294
<b>Net income (excluding Ameritrade) – adjusted</b>	<b>\$ 401</b>	<b>\$ 444</b>	<b>\$ 383</b>	<b>\$ 378</b>	<b>\$ 346</b>	<b>\$ 359</b>	<b>\$ 355</b>	<b>\$ 350</b>	<b>\$ 1,606</b>	<b>\$ 1,410</b>
Equity in net income of an investment in associate, net of income taxes <sup>3</sup>	77	69	53	47	51	56	47	55	246	209
<b>Net income – adjusted</b>	<b>\$ 478</b>	<b>\$ 513</b>	<b>\$ 436</b>	<b>\$ 425</b>	<b>\$ 397</b>	<b>\$ 415</b>	<b>\$ 402</b>	<b>\$ 405</b>	<b>\$ 1,852</b>	<b>\$ 1,619</b>
Average common equity (\$ billions)	\$ 22.5	\$ 22.5	\$ 22.1	\$ 21.0	\$ 20.7	\$ 21.5	\$ 21.1	\$ 21.2	\$ 22.0	\$ 21.1
Return on common equity – reported	7.9 %	9.0 %	8.1 %	6.7 %	6.9 %	6.3 %	7.7 %	4.2 %	8.0 %	6.3 %
Return on common equity – adjusted	8.4	9.0	8.1	8.0	7.6	7.7	7.7	7.6	8.4	7.7
<b>Key Performance Indicators (\$ billions, except as noted)</b>										
Risk-weighted assets <sup>4,5</sup>	\$ 138	\$ 136	\$ 134	\$ 126	\$ 111	\$ 108	\$ 101	\$ 100	\$ 138	\$ 111
Average loans – personal										
Residential mortgages	21.4	20.6	19.7	18.3	17.1	16.4	14.9	14.0	20.0	15.6
Consumer instalment and other personal										
HELOC	10.7	10.6	10.5	10.3	10.1	10.3	9.9	10.2	10.5	10.1
Indirect Auto	16.2	15.8	14.9	14.0	13.2	12.7	11.4	11.1	15.2	12.1
Other	0.7	0.8	0.5	0.4	0.5	0.6	0.6	0.7	0.6	0.6
Credit card	7.0	6.8	4.2	1.2	1.2	1.1	1.0	1.0	4.8	1.1
Total average loans – personal	56.0	54.6	49.8	44.2	42.1	41.1	37.8	37.0	51.1	39.5
Average loans and acceptances – business	52.8	51.1	49.9	48.0	46.8	47.1	44.8	44.9	50.4	45.9
Average debt securities classified as loans	2.6	2.9	3.2	2.8	3.1	3.4	3.5	3.8	2.9	3.4
Average deposits – Personal	66.3	65.6	64.2	60.0	58.2	59.6	57.1	56.0	64.0	57.7
Business	56.8	54.4	52.9	50.9	50.5	51.0	49.4	50.4	53.7	50.4
TD Ameritrade insured deposit accounts	75.3	72.8	68.2	65.4	61.4	61.0	58.0	60.8	70.4	60.3
Margin on average earning assets (TEB) <sup>6</sup>	3.89 %	3.80 %	3.67 %	3.28 %	3.48 %	3.59 %	3.74 %	3.61 %	3.66 %	3.60 %
Assets under administration	21	21	20	20	21	21	21	22	21	21
Assets under management	53	47	42	14	13	13	14	14	53	13
Efficiency ratio – reported	68.4 %	62.5 %	63.7 %	66.0 %	62.3 %	70.1 %	60.8 %	79.8 %	65.1 %	68.1 %
Efficiency ratio – adjusted	67.0 %	62.5 %	63.7 %	59.8 %	61.8 %	61.9 %	60.8 %	60.3 %	63.4 %	61.2 %
Non-interest expenses – adjusted (\$ millions)	1,315	1,268	1,131	928	958	960	981	916	4,642	3,815
Number of U.S. retail banking stores as at period end <sup>7</sup>	1,317	1,312	1,310	1,325	1,315	1,299	1,288	1,284	1,317	1,315
Average number of full-time equivalent staff	25,225	25,213	25,018	25,526	25,611	25,285	25,052	25,407	25,247	25,340

<sup>1</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.

<sup>2</sup> Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. Retail acquisitions, litigation and litigation-related charge/reserve, and the impact of Superstorm Sandy. See footnotes 4, 8 and 11 on page 58.

<sup>3</sup> The equity in net income of an investment in associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>4</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the “all-in” methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>5</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

<sup>6</sup> For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, TEB is not included in the separate disclosure for total revenue and income taxes.

<sup>7</sup> Includes full service retail banking stores.

## U.S. Retail Segment – U.S. Dollars

### RESULTS OF OPERATIONS

(US\$ millions, except as noted)  
For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 1,381	\$ 1,335	\$ 1,244	\$ 1,110	\$ 1,164	\$ 1,160	\$ 1,185	\$ 1,134	\$ 5,070	\$ 4,643
2	515	635	499	454	406	365	439	355	2,103	1,565
3	1,896	1,970	1,743	1,564	1,570	1,525	1,624	1,489	7,173	6,208
4	204	213	178	151	234	148	157	112	746	651
5	(26)	(11)	3	3	3	3	3	3	(31)	12
6	(1)	15	12	23	20	22	33	40	49	115
7	177	217	193	177	257	173	193	155	764	778
8	1,297	1,231	1,110	1,033	978	1,070	987	1,193	4,671	4,228
9	422	522	440	354	335	282	444	141	1,738	1,202
10	65	91	63	45	22	5	87	(23)	264	91
11	357	431	377	309	313	277	357	164	1,474	1,111
12	29	–	–	71	37	76	–	180	100	293
13	386	431	377	380	350	353	357	344	1,574	1,404
14	73	68	52	48	51	55	47	54	241	207
15	\$ 459	\$ 499	\$ 429	\$ 428	\$ 401	\$ 408	\$ 404	\$ 398	\$ 1,815	\$ 1,611
16	\$ 21.5	\$ 21.6	\$ 21.7	\$ 21.0	\$ 20.9	\$ 21.1	\$ 21.2	\$ 20.8	\$ 21.6	\$ 20.9
<b>Key Performance Indicators (US\$ billions, except as noted)</b>										
17	\$ 132	\$ 132	\$ 133	\$ 127	\$ 111	\$ 107	\$ 103	\$ 100	\$ 132	\$ 111
18	20.6	20.0	19.3	18.4	17.4	16.2	15.0	13.8	19.6	15.6
19	10.3	10.3	10.3	10.3	10.2	10.1	10.0	9.9	10.3	10.0
20	15.6	15.3	14.7	14.1	13.4	12.4	11.5	10.9	14.9	12.1
21	0.8	0.7	0.5	0.5	0.6	0.6	0.5	0.6	0.6	0.6
22	6.7	6.6	4.1	1.2	1.2	1.1	1.0	1.0	4.7	1.1
23	54.0	52.9	48.9	44.5	42.8	40.4	38.0	36.2	50.1	39.4
24	50.9	49.6	48.9	48.4	47.4	46.3	45.1	44.0	49.5	45.7
25	2.5	2.8	3.1	2.8	3.1	3.3	3.5	3.7	2.8	3.4
26	63.9	63.6	63.0	60.4	59.0	58.6	57.5	54.9	62.7	57.5
27	54.7	52.8	52.0	51.2	51.3	50.1	49.6	49.4	52.7	50.1
28	72.6	70.6	67.0	65.9	62.2	60.0	58.3	59.5	69.0	60.0
29	1,269	1,231	1,110	935	971	944	987	897	4,545	3,799

<sup>1</sup> Includes all FDIC covered loans and other ACI loans.

<sup>2</sup> Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. Retail acquisitions, litigation and litigation-related charge/reserve, and the impact of Superstorm Sandy. See footnotes 4, 8 and 11 on page 58.

<sup>3</sup> The equity in net income of an investment in associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>4</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>5</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

## Wholesale Banking Segment

### RESULTS OF OPERATIONS

(\$ millions, except as noted)  
For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 509	\$ 505	\$ 485	\$ 483	\$ 481	\$ 447	\$ 434	\$ 443	\$ 1,982	\$ 1,805
2	94	59	158	117	244	191	174	240	428	849
3	603	564	643	600	725	638	608	683	2,410	2,654
4	5	23	3	(5)	8	21	6	12	26	47
5	423	351	375	393	374	406	384	406	1,542	1,570
6	175	190	265	212	343	211	218	265	842	1,037
7	53	42	45	52	34	31	21	71	192	157
8	122	148	220	160	309	180	197	194	650	880
9	\$ 122	\$ 148	\$ 220	\$ 160	\$ 309	\$ 180	\$ 197	\$ 194	\$ 650	\$ 880
10	\$ 4.0	\$ 4.1	\$ 4.3	\$ 4.2	\$ 4.1	\$ 4.3	\$ 4.1	\$ 4.1	\$ 4.2	\$ 4.1
11	12.1 %	14.3 %	20.9 %	15.1 %	30.3 %	16.7 %	19.5 %	18.7 %	15.6 %	21.2 %
<b>Key Performance Indicators (\$ billions, except as noted)</b>										
12	\$ 47	\$ 46	\$ 49	\$ 50	\$ 43	\$ 48	\$ 48	\$ 51	\$ 47	\$ 43
13	9	9	9	8	8	7	8	8	9	8
14	70.1 %	62.2 %	58.3 %	65.5 %	51.6 %	63.6 %	63.2 %	59.4 %	64.0 %	59.2 %
15	3,535	3,592	3,549	3,470	3,545	3,588	3,540	3,538	3,536	3,553
<b>Trading-Related Income (Loss) (TEB)<sup>5</sup></b>										
16	\$ 165	\$ 102	\$ 166	\$ 120	\$ 107	\$ 127	\$ 96	\$ 201	\$ 553	\$ 531
17	93	92	93	91	96	78	105	95	369	374
18	85	91	94	81	113	155	77	84	351	429
19	\$ 343	\$ 285	\$ 353	\$ 292	\$ 316	\$ 360	\$ 278	\$ 380	\$ 1,273	\$ 1,334

<sup>1</sup> Includes the cost of credit protection incurred in hedging the lending portfolio.

<sup>2</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework excluding CVA capital in accordance with OSFI guidance, and are presented based on the "all-in" methodology. In 2012, amounts were calculated in accordance with the Basel II regulatory framework inclusive of Market Risk Amendments.

<sup>3</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

<sup>4</sup> Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, CDS, reserves, etc., for the corporate lending business.

<sup>5</sup> Includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

### RESULTS OF OPERATIONS

(\$ millions)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ (52)	\$ (4)	\$ (1)	\$ 54	\$ (5)	\$ (13)	\$ (43)	\$ 13	\$ (3)	\$ (48)
2	(112)	7	(137)	(10)	(66)	(49)	(53)	(118)	(252)	(286)
3	(164)	3	(138)	44	(71)	(62)	(96)	(105)	(255)	(334)
4	(60)	15	(28)	(30)	(3)	(46)	(84)	(49)	(103)	(182)
5	365	218	205	217	284	116	156	159	1,005	715
6	(469)	(230)	(315)	(143)	(352)	(132)	(168)	(215)	(1,157)	(867)
7	(274)	(176)	(202)	(148)	(219)	(141)	(128)	(146)	(800)	(634)
8	4	6	4	12	6	6	7	6	26	25
9	(191)	(48)	(109)	17	(127)	15	(33)	(63)	(331)	(208)
10	135	37	80	32	98	15	13	80	284	206
11	\$ (56)	\$ (11)	\$ (29)	\$ 49	\$ (29)	\$ 30	\$ (20)	\$ 17	\$ (47)	\$ (2)
<b>Decomposition of Adjustments for Items of Note, Net of Income Taxes<sup>3</sup></b>										
12	\$ 59	\$ 59	\$ 58	\$ 56	\$ 60	\$ 59	\$ 59	\$ 60	\$ 232	\$ 238
13	15	(70)	22	(24)	35	–	9	45	(57)	89
14	–	–	–	–	–	(2)	1	1	–	–
15	–	–	–	–	3	6	3	5	–	17
16	–	–	–	–	–	(30)	(59)	(31)	–	(120)
17	–	–	–	–	–	(18)	–	–	–	(18)
18	(29)	48	–	–	–	–	–	–	19	–
19	90	–	–	–	–	–	–	–	90	–
20	\$ 135	\$ 37	\$ 80	\$ 32	\$ 98	\$ 15	\$ 13	\$ 80	\$ 284	\$ 206
<b>Decomposition of Items included in Net Income (Loss) – Adjusted</b>										
21	\$ (139)	\$ (115)	\$ (113)	\$ (130)	\$ (191)	\$ (55)	\$ (95)	\$ (92)	\$ (497)	\$ (433)
22	56	78	58	153	136	59	49	83	345	327
23	27	26	26	26	26	26	26	26	105	104
24	\$ (56)	\$ (11)	\$ (29)	\$ 49	\$ (29)	\$ 30	\$ (20)	\$ 17	\$ (47)	\$ (2)

<sup>1</sup> Includes the elimination of TEB adjustments reported in Wholesale Banking results.

<sup>2</sup> Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.

<sup>3</sup> For detailed footnotes to the items of note, see page 58.

## Net Interest Income and Margin

(\$ millions, except as noted)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Interest Income</b>										
Loans	\$ 4,793	\$ 4,769	\$ 4,476	\$ 4,476	\$ 4,558	\$ 4,562	\$ 4,419	\$ 4,412	\$ 18,514	\$ 17,951
Securities	1,016	995	966	1,036	1,042	1,068	1,046	1,043	4,013	4,199
Deposits with banks	22	21	25	20	22	19	18	29	88	88
Total interest income	5,831	5,785	5,467	5,532	5,622	5,649	5,483	5,484	22,615	22,238
<b>Interest Expense</b>										
Deposits	1,126	1,117	1,061	1,157	1,163	1,182	1,152	1,173	4,461	4,670
Securitization liabilities	230	233	225	239	243	260	261	262	927	1,026
Subordinated notes and debentures	105	110	115	117	152	153	153	154	447	612
Preferred shares and capital trust securities	1	–	1	4	44	44	43	43	6	174
Other	186	180	164	170	178	193	194	165	700	730
Total interest expense	1,648	1,640	1,566	1,687	1,780	1,832	1,803	1,797	6,541	7,212
<b>Net Interest Income (NII)</b>	4,183	4,145	3,901	3,845	3,842	3,817	3,680	3,687	16,074	15,026
TEB adjustment	100	80	77	75	112	71	74	70	332	327
<b>Net Interest Income (TEB)</b>	\$ 4,283	\$ 4,225	\$ 3,978	\$ 3,920	\$ 3,954	\$ 3,888	\$ 3,754	\$ 3,757	\$ 16,406	\$ 15,353
Average total assets (\$ billions)	\$ 854	\$ 855	\$ 846	\$ 828	\$ 807	\$ 805	\$ 783	\$ 779	\$ 846	\$ 793
Average earning assets (\$ billions)	748	742	723	709	689	681	667	660	731	674
Net interest margin as a % of average earning assets	2.22 %	2.22 %	2.21 %	2.15 %	2.22 %	2.23 %	2.25 %	2.22 %	2.20 %	2.23 %
<b>Impact on Net Interest Income due to Impaired Loans</b>										
Net interest income recognized on impaired debt securities classified as loans	\$ (26)	\$ (28)	\$ (35)	\$ (24)	\$ (24)	\$ (29)	\$ (32)	\$ (36)	\$ (113)	\$ (121)
Net interest income foregone on impaired loans	26	25	26	26	27	25	26	27	103	105
Recoveries	(2)	(2)	(1)	(1)	(1)	(1)	–	(2)	(6)	(4)
<b>Total</b>	\$ (2)	\$ (5)	\$ (10)	\$ 1	\$ 2	\$ (5)	\$ (6)	\$ (11)	\$ (16)	\$ (20)

## Non-Interest Income

(\$ millions) For the period ended	LINE #	2013				2012				Full Year	
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Investment and Securities Services</b>											
TD Waterhouse fees and commissions	1	\$ 118	\$ 97	\$ 93	\$ 98	\$ 93	\$ 89	\$ 103	\$ 99	\$ 406	\$ 384
Full-service brokerage and other securities services	2	139	156	153	148	136	143	142	141	596	562
Underwriting and advisory	3	84	89	93	99	108	107	123	99	365	437
Investment management fees	4	90	87	93	56	63	58	66	54	326	241
Mutual fund management	5	301	295	277	268	260	251	247	239	1,141	997
Total investment and securities services	6	732	724	709	669	660	648	681	632	2,834	2,621
<b>Credit fees</b>	7	191	202	189	203	185	188	191	181	785	745
<b>Net securities gains (losses)</b>	8	35	32	107	130	178	36	120	39	304	373
<b>Trading income (loss)</b>	9	(58)	(106)	(36)	(79)	(66)	27	(45)	43	(279)	(41)
<b>Service charges</b>	10	484	485	440	454	453	456	425	441	1,863	1,775
<b>Card services</b>	11	386	368	320	271	274	270	249	246	1,345	1,039
<b>Insurance revenue<sup>1</sup></b>	12	968	942	903	921	920	915	842	860	3,734	3,537
<b>Trust fees</b>	13	36	37	40	35	34	39	40	36	148	149
<b>Other income</b>											
Foreign exchange – non-trading	14	50	61	62	49	53	67	36	31	222	187
Income (loss) from financial instruments designated at fair value through profit or loss											
Trading-related income (loss) <sup>2</sup>	15	11	(13)	11	(7)	7	24	(33)	16	2	14
Related to insurance subsidiaries <sup>1</sup>	16	17	(40)	10	(5)	(6)	18	(17)	10	(18)	5
Securitization liabilities	17	17	40	6	36	15	(59)	135	(23)	99	68
Loan commitments	18	(17)	(163)	(6)	(26)	(11)	2	(71)	(12)	(212)	(92)
Other <sup>3,4</sup>	19	(35)	371	(49)	71	39	38	29	34	358	140
Total other income (loss)	20	43	256	34	118	97	90	79	56	451	322
<b>Total non-interest income</b>	21	\$ 2,817	\$ 2,940	\$ 2,706	\$ 2,722	\$ 2,735	\$ 2,669	\$ 2,582	\$ 2,534	\$ 11,185	\$ 10,520

<sup>1</sup> The results of the Bank's Insurance business within Canadian Retail include both insurance revenue and the income from investments that fund policy liabilities which are designated at fair value through profit or loss within the Bank's property and casualty insurance subsidiaries.

<sup>2</sup> Includes \$7 million for Q4 2013 (Q3 2013 – \$(11) million; Q2 2013 – \$11 million; Q1 2013 – \$(5) million; Q4 2012 – \$7 million; Q3 2012 – \$23 million; Q2 2012 – \$(34) million; Q1 2012 – \$13 million) related to securities designated at fair value through profit or loss which have been combined with derivatives to form economic hedging relationships.

<sup>3</sup> Includes changes in fair value of CDS hedging the corporate loan book and a substantial portion of change in fair value of derivatives hedging the reclassified available-for-sale (AFS) securities portfolio.

<sup>4</sup> Includes gains on the sale of debt securities classified as loans reported in the U.S. Retail segment.

## Non-Interest Expenses

(\$ millions) For the period ended		2013				2012				Full Year	
LINE #		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Salaries and Employee Benefits</b>											
1	Salaries	\$ 1,230	\$ 1,223	\$ 1,144	\$ 1,154	\$ 1,218	\$ 1,167	\$ 1,150	\$ 1,112	\$ 4,751	\$ 4,647
2	Incentive compensation	412	397	417	408	375	372	405	409	1,634	1,561
3	Pension and other employee benefits	294	303	330	339	249	256	278	268	1,266	1,051
4	<b>Total salaries and employee benefits</b>	<b>1,936</b>	<b>1,923</b>	<b>1,891</b>	<b>1,901</b>	<b>1,842</b>	<b>1,795</b>	<b>1,833</b>	<b>1,789</b>	<b>7,651</b>	<b>7,259</b>
<b>Occupancy</b>											
5	Rent	193	193	189	180	181	179	174	170	755	704
6	Depreciation	84	82	82	82	86	81	79	78	330	324
7	Other	107	82	93	89	88	88	89	81	371	346
8	<b>Total occupancy</b>	<b>384</b>	<b>357</b>	<b>364</b>	<b>351</b>	<b>355</b>	<b>348</b>	<b>342</b>	<b>329</b>	<b>1,456</b>	<b>1,374</b>
<b>Equipment</b>											
9	Rent	53	55	54	54	57	53	50	50	216	210
10	Depreciation	46	49	47	46	44	42	42	56	188	184
11	Other	126	108	104	105	127	99	103	102	443	431
12	<b>Total equipment</b>	<b>225</b>	<b>212</b>	<b>205</b>	<b>205</b>	<b>228</b>	<b>194</b>	<b>195</b>	<b>208</b>	<b>847</b>	<b>825</b>
<b>Amortization of Other Intangibles</b>											
13	Software	83	57	57	52	64	45	51	40	249	200
14	Other	70	69	67	66	69	68	70	70	272	277
15	<b>Total amortization of other intangibles</b>	<b>153</b>	<b>126</b>	<b>124</b>	<b>118</b>	<b>133</b>	<b>113</b>	<b>121</b>	<b>110</b>	<b>521</b>	<b>477</b>
16	<b>Marketing and Business Development</b>	194	171	171	149	221	157	164	126	685	668
17	<b>Restructuring costs</b>	129	–	–	–	–	–	–	–	129	–
18	<b>Brokerage-Related Fees</b>	79	79	83	76	71	72	77	76	317	296
19	<b>Professional and Advisory Services</b>	300	247	254	208	311	215	177	222	1,009	925
20	<b>Communications</b>	70	73	68	70	71	70	69	72	281	282
<b>Other Expenses</b>											
21	Capital and business taxes	28	43	40	36	41	41	36	31	147	149
22	Postage	51	50	54	46	49	46	54	47	201	196
23	Travel and relocation	50	46	47	43	45	46	42	42	186	175
24	Other	565	444	331	299	244	378	266	502	1,639	1,390
25	<b>Total other expenses</b>	<b>694</b>	<b>583</b>	<b>472</b>	<b>424</b>	<b>379</b>	<b>511</b>	<b>398</b>	<b>622</b>	<b>2,173</b>	<b>1,910</b>
26	<b>Total non-interest expenses</b>	<b>\$ 4,164</b>	<b>\$ 3,771</b>	<b>\$ 3,632</b>	<b>\$ 3,502</b>	<b>\$ 3,611</b>	<b>\$ 3,475</b>	<b>\$ 3,376</b>	<b>\$ 3,554</b>	<b>\$ 15,069</b>	<b>\$ 14,016</b>

# Balance Sheet

LINE #	As at	2013				2012			
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>ASSETS</b>									
<b>Cash and due from banks</b>									
1		\$ 3,581	\$ 3,067	\$ 3,042	\$ 3,136	\$ 3,436	\$ 2,989	\$ 3,087	\$ 2,870
<b>Interest-bearing deposits with banks</b>									
2		28,583	21,538	19,541	30,149	21,692	17,260	18,276	13,006
3	Trading loans, securities, and other <sup>1</sup>	101,940	96,799	94,615	97,840	94,531	89,851	85,001	84,586
4	Derivatives	49,461	49,846	60,402	59,640	60,919	66,786	55,772	66,166
5	Financial assets designated at fair value through profit or loss	6,532	6,153	6,113	6,283	6,173	5,871	5,511	5,512
6	Available-for-sale securities	79,544	90,318	81,080	88,718	98,576	96,294	89,996	97,435
7		237,477	243,116	242,210	252,481	260,199	258,802	236,280	253,699
<b>Held-to-maturity securities</b>									
8		29,961	16,434	12,851	–	–	–	–	–
<b>Securities purchased under reverse repurchase agreements</b>									
9		64,283	64,030	68,546	66,052	69,198	70,376	71,592	69,619
<b>Loans</b>									
<b>Residential mortgages</b>									
10		185,820	181,510	176,564	174,069	172,172	167,668	161,698	158,408
<b>Consumer instalment and other personal: HELOC</b>									
11		72,347	73,027	73,526	74,302	75,065	75,149	75,231	75,130
<b>Indirect Auto</b>									
12		31,037	30,568	29,051	28,228	27,667	26,938	25,298	24,676
<b>Other</b>									
13		15,808	15,665	15,716	15,324	15,195	15,485	15,886	16,105
<b>Credit card</b>									
14		22,222	21,503	20,837	15,442	15,358	15,361	15,430	15,750
<b>Business and government</b>									
15		116,799	110,244	110,624	104,865	101,041	101,787	97,369	97,726
<b>Debt securities classified as loans</b>									
16		3,744	4,114	5,099	4,936	4,994	5,334	5,818	6,237
17		447,777	436,631	431,417	417,166	411,492	407,722	396,730	394,032
18	Allowance for loan losses	(2,855)	(2,863)	(2,737)	(2,686)	(2,644)	(2,518)	(2,394)	(2,282)
19	Loans, net of allowance for loan losses	444,922	433,768	428,680	414,480	408,848	405,204	394,336	391,750
<b>Other</b>									
20	Customers' liability under acceptances	6,399	7,936	8,829	8,352	7,223	9,437	9,421	7,606
21	Investment in TD Ameritrade	5,300	5,163	5,337	5,248	5,344	5,322	5,196	5,235
22	Goodwill	13,293	13,120	12,896	12,291	12,311	12,463	12,283	12,438
23	Other intangibles	2,493	2,490	2,472	2,212	2,217	2,174	2,189	2,274
24	Land, buildings, equipment, and other depreciable assets	4,635	4,523	4,421	4,353	4,402	4,267	4,174	4,186
25	Current income tax receivable	583	831	854	515	439	468	413	386
26	Deferred tax assets	1,800	1,718	1,064	1,347	1,255	1,159	1,258	1,158
27	Other assets	18,711	16,996	15,421	17,634	14,489	16,206	14,610	14,848
28		53,214	52,777	51,294	51,952	47,680	51,496	49,544	48,131
29	<b>Total assets</b>	<b>\$ 862,021</b>	<b>\$ 834,730</b>	<b>\$ 826,164</b>	<b>\$ 818,250</b>	<b>\$ 811,053</b>	<b>\$ 806,127</b>	<b>\$ 773,115</b>	<b>\$ 779,075</b>
<b>LIABILITIES</b>									
<b>Trading deposits</b>									
30		\$ 50,967	\$ 53,750	\$ 43,104	\$ 44,894	\$ 38,774	\$ 32,563	\$ 25,131	\$ 26,630
<b>Derivatives</b>									
31		49,471	51,751	62,636	62,580	64,997	69,784	59,772	68,269
<b>Securitization liabilities at fair value</b>									
32		21,960	24,649	25,995	25,122	25,324	24,689	28,420	27,800
<b>Other financial liabilities designated at fair value through profit or loss</b>									
33		12	57	15	25	17	33	48	25
34		122,410	130,207	131,750	132,621	129,112	127,069	113,371	122,724
<b>Deposits</b>									
<b>Personal: Non-term</b>									
35		261,463	253,487	242,476	235,952	224,457	218,195	209,854	206,552
<b>Term</b>									
36		58,005	59,237	61,059	64,183	67,302	69,190	68,392	70,000
<b>Banks</b>									
37		17,149	10,467	13,705	12,169	14,957	14,656	15,390	16,061
<b>Business and government</b>									
38		204,988	186,777	185,437	182,739	181,038	183,196	176,366	177,121
39		541,605	509,968	502,677	495,043	487,754	485,237	470,002	469,734
<b>Other</b>									
40	Acceptances	6,399	7,936	8,829	8,352	7,223	9,437	9,421	7,606
41	Obligations related to securities sold short	41,829	39,865	40,023	34,209	33,435	32,070	29,763	29,835
42	Obligations related to securities sold under repurchase agreements	34,414	31,786	30,011	37,344	38,816	34,493	37,530	34,876
43	Securitization liabilities at amortized cost	25,592	25,645	25,623	25,288	26,190	25,951	26,601	25,171
44	Provisions	696	564	731	739	656	736	595	799
45	Current income tax payable	137	54	68	127	167	250	82	97
46	Deferred tax liabilities	321	305	330	326	327	490	430	477
47	Other liabilities	29,226	30,242	27,127	26,353	25,700	29,372	26,035	28,715
48		138,614	136,397	132,742	132,738	132,514	132,799	130,457	127,576
49	<b>Subordinated notes and debentures</b>	<b>7,982</b>	<b>7,984</b>	<b>8,864</b>	<b>8,834</b>	<b>11,318</b>	<b>11,341</b>	<b>11,575</b>	<b>11,589</b>
50	<b>Liability for preferred shares</b>	<b>27</b>	<b>27</b>	<b>26</b>	<b>26</b>	<b>26</b>	<b>31</b>	<b>31</b>	<b>32</b>
51	<b>Liability for capital trust securities</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>122</b>	<b>2,224</b>	<b>2,218</b>	<b>2,228</b>	<b>2,217</b>
52	<b>Total liabilities</b>	<b>810,638</b>	<b>784,583</b>	<b>776,059</b>	<b>769,384</b>	<b>762,948</b>	<b>758,690</b>	<b>727,664</b>	<b>733,872</b>
<b>EQUITY</b>									
53	Common shares	19,316	19,218	19,133	19,023	18,691	18,351	18,074	17,727
54	Preferred shares	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395
55	Treasury shares: Common	(145)	(144)	(126)	(135)	(166)	(178)	(163)	(157)
56	Preferred	(2)	(3)	–	(3)	(1)	(1)	(1)	–
57	Contributed surplus	170	181	190	185	196	203	200	214
58	Retained earnings	23,982	23,350	22,619	21,858	20,868	20,313	19,501	18,658
59	Accumulated other comprehensive income (loss)	3,159	2,651	3,402	3,058	3,645	3,872	2,960	3,877
60		49,875	48,648	48,613	47,381	46,628	45,955	43,966	43,714
61	<b>Non-controlling interests in subsidiaries</b>	<b>1,508</b>	<b>1,499</b>	<b>1,492</b>	<b>1,485</b>	<b>1,477</b>	<b>1,482</b>	<b>1,485</b>	<b>1,489</b>
62	<b>Total equity</b>	<b>51,383</b>	<b>50,147</b>	<b>50,105</b>	<b>48,866</b>	<b>48,105</b>	<b>47,437</b>	<b>45,451</b>	<b>45,203</b>
63	<b>Total liabilities and equity</b>	<b>\$ 862,021</b>	<b>\$ 834,730</b>	<b>\$ 826,164</b>	<b>\$ 818,250</b>	<b>\$ 811,053</b>	<b>\$ 806,127</b>	<b>\$ 773,115</b>	<b>\$ 779,075</b>

<sup>1</sup> Includes trading loans, trading securities and commodities.



## Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

(\$ millions) As at	LINE #	2013				2012			
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>Banking Book Equities</b>									
Publicly traded									
Balance sheet and fair value	1	\$ 612	\$ 673	\$ 653	\$ 583	\$ 524	\$ 439	\$ 402	\$ 384
Unrealized gain (loss) <sup>1</sup>	2	42	35	24	31	19	57	60	79
Privately held									
Balance sheet and fair value	3	1,374	1,610	1,643	1,633	1,616	1,623	1,625	1,655
Unrealized gain (loss) <sup>1</sup>	4	93	131	118	116	122	108	104	86
Total banking book equities									
Balance sheet and fair value	5	1,986	2,283	2,296	2,216	2,140	2,062	2,027	2,039
Unrealized gain (loss) <sup>1</sup>	6	135	166	142	147	141	165	164	165
<b>Assets Under Administration<sup>2</sup></b>									
U.S. Retail	7	\$ 21,310	\$ 20,694	\$ 20,379	\$ 20,037	\$ 20,557	\$ 20,902	\$ 20,705	\$ 21,779
Canadian Retail	8	284,719	270,371	266,955	261,074	249,984	239,995	242,346	236,995
<b>Total</b>	9	<b>\$ 306,029</b>	<b>\$ 291,065</b>	<b>\$ 287,334</b>	<b>\$ 281,111</b>	<b>\$ 270,541</b>	<b>\$ 260,897</b>	<b>\$ 263,051</b>	<b>\$ 258,774</b>
<b>Assets Under Management</b>									
U.S. Retail	10	\$ 53,262	\$ 47,590	\$ 42,037	\$ 13,793	\$ 13,071	\$ 13,384	\$ 13,628	\$ 14,265
Canadian Retail	11	203,594	198,818	204,554	197,400	194,231	190,465	188,460	181,967
<b>Total</b>	12	<b>\$ 256,856</b>	<b>\$ 246,408</b>	<b>\$ 246,591</b>	<b>\$ 211,193</b>	<b>\$ 207,302</b>	<b>\$ 203,849</b>	<b>\$ 202,088</b>	<b>\$ 196,232</b>

<sup>1</sup> Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.

<sup>2</sup> Excludes mortgage-backed securities (MBS) under Canadian Retail, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFI's definition of assets under administration.

## Goodwill, Other Intangibles, and Restructuring Costs

(\$ millions) As at	LINE #	2013				2012				Full Year	
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Goodwill</b>											
Balance at beginning of period	1	\$ 13,120	\$ 12,896	\$ 12,291	\$ 12,309	\$ 12,463	\$ 12,283	\$ 12,438	\$ 12,257	\$ 12,309	\$ 12,257
Arising during the period											
MBNA acquisition	2	-	-	-	-	(29)	1	1	120	-	93
Epoch acquisition	3	(1)	-	501	-	-	-	-	-	500	-
Other	4	-	-	-	-	-	-	-	(1)	-	(1)
Foreign exchange and other adjustments	5	174	224	104	(18)	(123)	179	(156)	62	484	(38)
Balance at end of period	6	\$ 13,293	\$ 13,120	\$ 12,896	\$ 12,291	\$ 12,311	\$ 12,463	\$ 12,283	\$ 12,438	\$ 13,293	\$ 12,311
<b>Other Intangibles<sup>1</sup></b>											
Balance at beginning of period	7	\$ 1,531	\$ 1,569	\$ 1,382	\$ 1,449	\$ 1,493	\$ 1,545	\$ 1,633	\$ 1,274	\$ 1,449	\$ 1,274
Arising during the period											
MBNA acquisition	8	-	-	-	-	39	-	(3)	422	-	458
Target acquisition	9	-	-	98	-	-	-	-	-	98	-
Epoch acquisition	10	-	-	149	-	-	-	-	-	149	-
Amortized in the period	11	(70)	(69)	(67)	(66)	(69)	(68)	(70)	(70)	(272)	(277)
Foreign exchange and other adjustments	12	17	31	7	(1)	(14)	16	(15)	7	54	(6)
Balance at end of period	13	\$ 1,478	\$ 1,531	\$ 1,569	\$ 1,382	\$ 1,449	\$ 1,493	\$ 1,545	\$ 1,633	\$ 1,478	\$ 1,449
<b>Deferred Tax Liability on Other Intangibles</b>											
Balance at beginning of period	14	\$ (386)	\$ (399)	\$ (356)	\$ (377)	\$ (400)	\$ (414)	\$ (441)	\$ (461)	\$ (377)	\$ (461)
Arising during the period											
Epoch acquisition	15	3	-	(60)	-	-	-	-	-	(57)	-
Recognized in the period	16	20	21	20	20	19	20	21	23	81	83
Foreign exchange and other adjustments	17	(5)	(8)	(3)	1	4	(6)	6	(3)	(15)	1
Balance at end of period	18	\$ (368)	\$ (386)	\$ (399)	\$ (356)	\$ (377)	\$ (400)	\$ (414)	\$ (441)	\$ (368)	\$ (377)
<b>Net Other Intangibles Closing Balance</b>											
	19	\$ 1,110	\$ 1,145	\$ 1,170	\$ 1,026	\$ 1,072	\$ 1,093	\$ 1,131	\$ 1,192	\$ 1,110	\$ 1,072
<b>Total Goodwill and Net Other Intangibles Closing Balance</b>											
	20	\$ 14,403	\$ 14,265	\$ 14,066	\$ 13,317	\$ 13,383	\$ 13,556	\$ 13,414	\$ 13,630	\$ 14,403	\$ 13,383
<b>Restructuring Costs</b>											
Balance at beginning of period	21	\$ 3	\$ 3	\$ 4	\$ 4	\$ 3	\$ 3	\$ 4	\$ 5	\$ 4	\$ 5
Arising during the period	22	129	-	-	-	-	-	-	-	129	-
Amount utilized during the period:	23	(27)	-	(1)	-	-	-	(1)	(1)	(28)	(2)
Foreign exchange and other adjustments	24	-	-	-	-	1	-	-	-	-	1
Balance at end of period	25	\$ 105	\$ 3	\$ 3	\$ 4	\$ 4	\$ 3	\$ 3	\$ 4	\$ 105	\$ 4

<sup>1</sup> Excludes the balance and amortization of software, which is otherwise included in other intangibles.

# Impaired Loans<sup>1,2</sup>

(\$ millions, except as noted)

As at

## CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT

### Personal, Business, and Government Loans

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 2,628	\$ 2,531	\$ 2,494	\$ 2,518	\$ 2,367	\$ 2,363	\$ 2,530	\$ 2,493	\$ 2,518	\$ 2,493
2	690	704	696	691	811	649	664	653	2,781	2,777
3	510	423	389	352	399	368	315	333	1,674	1,415
4	22	18	7	(2)	(4)	6	(2)	4	45	4
5	532	441	396	350	395	374	313	337	1,719	1,419
6	22	17	-	-	12	38	4	6	39	60
7	1,244	1,162	1,092	1,041	1,218	1,061	981	996	4,539	4,256
8	(684)	(636)	(604)	(585)	(506)	(596)	(670)	(489)	(2,509)	(2,261)
9	560	526	488	456	712	465	311	507	2,030	1,995
10	(519)	(454)	(463)	(478)	(557)	(480)	(458)	(474)	(1,914)	(1,969)
11	-	-	-	-	-	-	-	-	-	-
12	23	25	12	(2)	(4)	19	(20)	4	58	(1)
13	64	97	37	(24)	151	4	(167)	37	174	25
14	\$ 2,692	\$ 2,628	\$ 2,531	\$ 2,494	\$ 2,518	\$ 2,367	\$ 2,363	\$ 2,530	\$ 2,692	\$ 2,518

## GROSS IMPAIRED LOANS BY SEGMENT

### Personal, Business, and Government Loans

15	\$ 1,158	\$ 1,175	\$ 1,218	\$ 1,215	\$ 1,238	\$ 1,076	\$ 1,152	\$ 1,168	\$ 1,158	\$ 1,238
16	1,405	1,368	1,272	1,244	1,205	1,208	1,180	1,317	1,405	1,205
17	60	38	10	(3)	(1)	4	(14)	4	60	(1)
18	1,465	1,406	1,282	1,241	1,204	1,212	1,166	1,321	1,465	1,204
19	69	47	31	38	76	79	45	41	69	76
20	\$ 2,692	\$ 2,628	\$ 2,531	\$ 2,494	\$ 2,518	\$ 2,367	\$ 2,363	\$ 2,530	\$ 2,692	\$ 2,518

## NET IMPAIRED LOANS BY SEGMENT

### Personal, Business, and Government Loans

21	\$ 882	\$ 880	\$ 909	\$ 914	\$ 1,000	\$ 863	\$ 943	\$ 950	\$ 882	\$ 1,000
22	1,273	1,236	1,132	1,099	1,059	1,061	1,032	1,141	1,273	1,059
23	54	35	9	(3)	(1)	3	(13)	3	54	(1)
24	1,327	1,271	1,141	1,096	1,058	1,064	1,019	1,144	1,327	1,058
25	34	13	16	23	42	48	31	27	34	42
26	\$ 2,243	\$ 2,164	\$ 2,066	\$ 2,033	\$ 2,100	\$ 1,975	\$ 1,993	\$ 2,121	\$ 2,243	\$ 2,100
27	0.50 %	0.50 %	0.48 %	0.49 %	0.52 %	0.49 %	0.51 %	0.55 %	0.50 %	0.52 %

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Excludes ACI loans and debt securities classified as loans.

<sup>3</sup> Includes adjustments made in Q4 2012 to certain past due accounts.

<sup>4</sup> Includes \$162 million for Q4 2012 related to certain Canadian personal past due accounts.

<sup>5</sup> Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by Canadian Retail.

<sup>6</sup> Includes \$49 million for Q4 2012 related to performing U.S. personal loans which had been discharged in bankruptcy proceedings.

<sup>7</sup> Includes \$74 million for Q3 2012 related to reclassification of performing second lien U.S. HELOCs where the borrower is delinquent on any property loans with another lender.

## Analysis of Change in Equity

(\$ millions, except as noted) For the period ended		LINE #	2013				2012				Full Year	
		#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Common Shares</b>												
Balance at beginning of period		1	\$ 19,218	\$ 19,133	\$ 19,023	\$ 18,691	\$ 18,351	\$ 18,074	\$ 17,727	\$ 17,491	\$ 18,691	\$ 17,491
Issued												
Options		2	112	90	33	62	58	22	116	57	297	253
Dividend reinvestment plan		3	86	82	77	270	282	255	231	179	515	947
Purchase of shares for cancellation		4	(100)	(87)	-	-	-	-	-	-	(187)	-
Balance at end of period		5	19,316	19,218	19,133	19,023	18,691	18,351	18,074	17,727	19,316	18,691
<b>Preferred Shares</b>												
Balance at beginning of period		6	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395
Balance at end of period		7	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395	3,395
<b>Treasury Shares – Common</b>												
Balance at beginning of period		8	(144)	(126)	(135)	(166)	(178)	(163)	(157)	(116)	(166)	(116)
Purchase of shares		9	(987)	(1,031)	(728)	(806)	(1,045)	(570)	(692)	(868)	(3,552)	(3,175)
Sale of shares		10	986	1,013	737	837	1,057	555	686	827	3,573	3,125
Balance at end of period		11	(145)	(144)	(126)	(135)	(166)	(178)	(163)	(157)	(145)	(166)
<b>Treasury Shares – Preferred</b>												
Balance at beginning of period		12	(3)	-	(3)	(1)	(1)	(1)	-	-	(1)	-
Purchase of shares		13	(29)	(24)	(18)	(15)	(16)	(22)	(24)	(15)	(86)	(77)
Sale of shares		14	30	21	21	13	16	22	23	15	85	76
Balance at end of period		15	(2)	(3)	-	(3)	(1)	(1)	(1)	-	(2)	(1)
<b>Contributed Surplus</b>												
Balance at beginning of period		16	181	190	185	196	203	200	214	212	196	212
Net premium (discount) on treasury shares		17	-	(1)	5	(7)	(1)	3	-	8	(3)	10
Stock options expensed		18	5	6	6	8	5	5	5	7	25	22
Stock options exercised		19	(16)	(14)	(6)	(14)	(11)	(3)	(20)	(13)	(50)	(47)
Other		20	-	-	-	2	-	(2)	1	-	2	(1)
Balance at end of period		21	170	181	190	185	196	203	200	214	170	196
<b>Retained Earnings</b>												
Balance at beginning of period		22	23,350	22,619	21,858	20,863	20,313	19,501	18,658	18,077	20,863	18,077
Net income		23	1,589	1,497	1,691	1,758	1,568	1,675	1,664	1,449	6,535	6,356
Dividends												
Common		24	(779)	(746)	(746)	(706)	(702)	(655)	(651)	(613)	(2,977)	(2,621)
Preferred		25	(49)	(38)	(49)	(49)	(49)	(49)	(49)	(49)	(185)	(196)
Actuarial gains and (losses) on employee benefit plans		26	195	287	(135)	(8)	(262)	(159)	(121)	(206)	339	(748)
Net premium on repurchase of common shares		27	(324)	(269)	-	-	-	-	-	-	(593)	-
Balance at end of period		28	23,982	23,350	22,619	21,858	20,868	20,313	19,501	18,658	23,982	20,868
<b>Accumulated Other Comprehensive Income (loss)</b>												
Balance at beginning of period		29	2,651	3,402	3,058	3,645	3,872	2,960	3,877	3,326	3,645	3,326
Net change in unrealized gains (losses) on AFS securities		30	(46)	(573)	59	(183)	58	260	72	136	(743)	526
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities		31	427	519	251	(49)	(80)	329	(336)	125	1,148	38
Net change in gains (losses) on derivatives designated as cash flow hedges		32	127	(697)	34	(355)	(205)	323	(653)	290	(891)	(245)
Balance at end of period		33	3,159	2,651	3,402	3,058	3,645	3,872	2,960	3,877	3,159	3,645
<b>Non-Controlling Interests in Subsidiaries</b>												
Balance at beginning of period		34	1,508	1,499	1,492	1,485	1,477	1,482	1,485	1,489	1,508	1,477
Balance at end of period		35	\$ 51,383	\$ 50,147	\$ 50,105	\$ 48,866	\$ 48,105	\$ 47,437	\$ 45,451	\$ 45,203	\$ 51,383	\$ 48,105
<b>NUMBER OF COMMON SHARES OUTSTANDING (thousands)</b>												
Balance at beginning of period		36	1,839,661	1,844,134	1,841,092	1,832,259	1,823,339	1,816,432	1,807,455	1,801,995	1,832,259	1,801,995
Issued												
Options		37	3,238	2,541	858	1,735	1,683	684	3,548	1,807	8,372	7,722
Dividend reinvestment plan		38	1,828	1,848	1,892	6,526	7,007	6,546	5,656	4,638	12,094	23,847
Purchase of shares for cancellation		39	(9,636)	(8,400)	-	-	-	-	-	-	(18,036)	-
Impact of treasury shares <sup>1</sup>		40	(134)	(462)	292	572	230	(323)	(227)	(985)	268	(1,305)
Balance at end of period		41	1,834,957	1,839,661	1,844,134	1,841,092	1,832,259	1,823,339	1,816,432	1,807,455	1,834,957	1,832,259

<sup>1</sup> The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)		2013				2012				Full Year	
<i>For the period ended</i>		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
<b>Unrealized Gains (Losses) on Available-for-Sale Securities</b>											
Balance at beginning of period	1	\$ 778	\$ 1,351	\$ 1,292	\$ 1,475	\$ 1,417	\$ 1,157	\$ 1,085	\$ 949	\$ 1,475	\$ 949
Change in unrealized gains (losses)	2	8	(544)	136	(93)	106	280	153	150	(493)	689
Reclassification to earnings of losses (gains)	3	(54)	(29)	(77)	(90)	(48)	(20)	(81)	(14)	(250)	(163)
Net change for the period	4	(46)	(573)	59	(183)	58	260	72	136	(743)	526
Balance at end of period	5	732	778	1,351	1,292	1,475	1,417	1,157	1,085	732	1,475
<b>Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities</b>											
Balance at beginning of period	6	295	(224)	(475)	(426)	(346)	(675)	(339)	(464)	(426)	(464)
Investment in foreign operations	7	752	823	397	(87)	(132)	573	(578)	229	1,885	92
Hedging activities	8	(439)	(415)	(198)	51	65	(325)	323	(139)	(1,001)	(76)
Recovery of (provision for) income taxes	9	114	111	52	(13)	(13)	81	(81)	35	264	22
Net change for the period	10	427	519	251	(49)	(80)	329	(336)	125	1,148	38
Balance at end of period	11	722	295	(224)	(475)	(426)	(346)	(675)	(339)	722	(426)
<b>Gains (losses) on Derivatives Designated as Cash Flow Hedges</b>											
Balance at beginning of period	12	1,578	2,275	2,241	2,596	2,801	2,478	3,131	2,841	2,596	2,841
Change in gains (losses)	13	619	(251)	358	(58)	38	749	(563)	610	668	834
Reclassification to earnings of losses (gains)	14	(492)	(446)	(324)	(297)	(243)	(426)	(90)	(320)	(1,559)	(1,079)
Net change for the period	15	127	(697)	34	(355)	(205)	323	(653)	290	(891)	(245)
Balance at end of period	16	1,705	1,578	2,275	2,241	2,596	2,801	2,478	3,131	1,705	2,596
<b>Accumulated Other Comprehensive Income at End of Period</b>	17	\$ 3,159	\$ 2,651	\$ 3,402	\$ 3,058	\$ 3,645	\$ 3,872	\$ 2,960	\$ 3,877	\$ 3,159	\$ 3,645

## Adjustments for Items of Note, Net of Income Taxes - Footnotes<sup>1</sup>

<sup>1</sup> The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.

<sup>2</sup> Amortization of intangibles relate primarily to the TD Banknorth acquisition in 2005 and its privatization in 2007, the acquisitions by TD Banknorth of Hudson United Bancorp in 2006 and Interchange Financial Services in 2007, the Commerce acquisition in 2008, the amortization of intangibles included in equity in net income of TD Ameritrade, the acquisition of the credit card portfolios of MBNA Canada in 2012, the acquisition of Target's U.S. credit card portfolio and Epoch in 2013. Amortization of software is recorded in amortization of intangibles; however, amortization of software is not included for purposes of items of note, which only includes amortization of intangibles acquired as a result of asset acquisitions and business combinations.

<sup>3</sup> During 2008, as a result of deterioration in markets and severe dislocation in the credit market, the Bank changed its trading strategy with respect to certain trading debt securities. Since the Bank no longer intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to the available-for-sale category effective August 1, 2008. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with CDS and interest rate swap contracts. This includes foreign exchange translation exposure related to the debt securities portfolio and the derivatives hedging it. These derivatives are not eligible for reclassification and are recorded on a fair value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. The Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.

<sup>4</sup> As a result of U.S. Retail acquisitions, the Bank incurred integration charges and direct transaction costs. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting a business combination and consist primarily of finders' fees, advisory fees, and legal fees. The first quarter of 2012 was the last quarter U.S. Retail included any further integration charges or direct transaction costs as an item of note.

<sup>5</sup> The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in Wholesale Banking and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the PCL related to the portion that was hedged through the CDS is netted against this item of note.

<sup>6</sup> As a result of the Chrysler Financial acquisition in Canada and the U.S., the Bank incurred integration charges and direct transaction costs. As well the Bank experienced volatility in earnings as a result of changes in the fair value of contingent consideration. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees, and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting a business combination and consist primarily of finders' fees, advisory fees, and legal fees. Contingent consideration is defined as part of the purchase agreement, whereby the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets exceed a pre-established threshold. Contingent consideration is recorded at fair value on the date of acquisition. Changes in fair value subsequent to acquisition are recorded in the Consolidated Statement of Income. Adjusted earnings exclude the gains and losses on contingent consideration in excess of the acquisition date fair value. While integration charges and direct transaction costs related to this acquisition were incurred for both Canada and the U.S., the majority of these charges relate to integration initiatives undertaken for U.S. Retail. The fourth quarter of 2012 was the last quarter U.S. Retail included any further Chrysler-related integration charges or direct transaction costs as an item of note.

<sup>7</sup> As a result of the acquisition of the credit card portfolio of MBNA Canada, as well as certain other assets and liabilities, the Bank incurred integration charges and direct transaction costs. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication, rebranding and certain charges against revenue related to promotional-rate card origination activities), integration-related travel costs, employee severance costs, the cost of amending certain executive employment and award agreements, contract termination fees, and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting the business combination and consist primarily of finders' fees, advisory fees and legal fees. Integration charges and direct transaction costs related to this acquisition are incurred by Canadian Retail. The integration charges to date are higher than what was anticipated when the transaction was announced. The elevated spending is primarily due to additional costs incurred (other than the amounts capitalized) to build out technology platforms for the business.

<sup>8</sup> As a result of certain adverse judgments and settlements in the U.S. in 2012 and after continued evaluation of this portfolio of cases throughout that year, the Bank took prudent steps to record litigation provisions in accordance with applicable accounting standards. In 2013, the Bank further reassessed its litigation provisions and determined that additional litigation and litigation-related charges were required as a result of recent developments and settlements reached in the U.S.

<sup>9</sup> Excluding the impact related to the credit card portfolio of MBNA Canada and other consumer loan portfolios (which is recorded in Canadian Retail results), "Reduction of allowance for incurred but not identified credit losses", formerly known as "General allowance increase (release) in Canadian Retail and Wholesale Banking" includes \$41 million (\$30 million after tax) in Q3 2012, \$80 million (\$59 million after tax) in Q2 2012 and \$41 million (\$31 million after tax) in Q1 2012, all of which are attributable to the Wholesale Banking and non-MBNA related Canadian Retail loan portfolios. Beginning in 2013, the change in the "allowance for incurred but not identified credit losses" in the normal course of business is included in the Corporate segment net income and is no longer be recorded as an item of note.

<sup>10</sup> This represents the impact of changes in the income tax statutory rate on net deferred income tax balances.

<sup>11</sup> In Q4 2012, the Bank provided \$62 million (\$37 million after tax) for certain estimated losses resulting from Superstorm Sandy which primarily relate to an increase in provision for credit losses, fixed asset impairments and charges against revenue relating to fee reversals.

<sup>12</sup> In Q3 2013, the Bank recorded a provision for credit losses of \$48 million after tax for residential loan losses from Alberta flooding. In Q4 2013, an after-tax provision of \$29 million was released. The reduction in the provision reflects an updated estimate incorporating more current information regarding the extent of damage, actual delinquencies in impacted areas, and greater certainty regarding payments to be received under the Alberta Disaster Recovery Program and from property and default insurance.

<sup>13</sup> The Bank undertook certain measures commencing in Q4 2013, which are expected to continue through fiscal year 2014, to reduce costs in a sustainable manner and achieve greater operational efficiencies. To implement these measures, the Bank recorded a provision of \$129 million (\$90 million after tax) for restructuring initiatives related primarily to retail branch and real estate optimization initiatives.

<sup>14</sup> On September 16, 2013, the Bank (i) confirmed that it had entered into an agreement pursuant to which TD will become the primary issuer of Aeroplan Visa credit cards commencing on January 1, 2014 (the "affinity relationship"); and (ii) announced that the Bank will acquire approximately 50% of the existing Aeroplan credit card portfolio from CIBC. During the fourth quarter of 2013, in preparation for the affinity relationship with Aimia and the expected acquisition of part of the CIBC credit card portfolio, the Bank incurred program set up costs related to information technology, external professional consulting, marketing, training, and program management. These costs are included as an item of note in the Canadian Retail segment.

<sup>15</sup> The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.



## APPENDIX

*(The following pages have been included to facilitate readers' understanding of the Bank's transition to its current reportable segments)*

**For the Years Ended October 31, 2013 and October 31, 2012**

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## Appendix – Canadian Personal and Commercial Banking

### RESULTS OF OPERATIONS

(\$ millions, except as noted)

For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 2,151	\$ 2,126	\$ 2,010	\$ 2,058	\$ 2,071	\$ 2,055	\$ 1,967	\$ 1,930	\$ 8,345	\$ 8,023
2	680	695	655	665	678	675	636	640	2,695	2,629
3	2,831	2,821	2,665	2,723	2,749	2,730	2,603	2,570	11,040	10,652
4	224	216	245	244	306	288	274	283	929	1,151
5	1,362	1,281	1,267	1,226	1,344	1,259	1,225	1,161	5,136	4,989
6	1,245	1,324	1,153	1,253	1,099	1,183	1,104	1,126	4,975	4,512
7	331	351	306	333	294	319	295	301	1,321	1,209
8	914	973	847	920	805	864	809	825	3,654	3,303
9	34	24	30	24	25	25	30	24	112	104
10	\$ 948	\$ 997	\$ 877	\$ 944	\$ 830	\$ 889	\$ 839	\$ 849	\$ 3,766	\$ 3,407
11	\$ 7.9	\$ 7.8	\$ 7.8	\$ 7.7	\$ 7.7	\$ 7.8	\$ 7.8	\$ 7.5	\$ 7.8	\$ 7.7
12	45.8 %	49.4 %	44.6 %	47.5 %	41.9 %	44.1 %	42.1 %	43.7 %	46.8 %	42.9 %
13	47.5 %	50.6 %	46.3 %	48.7 %	43.1 %	45.4 %	43.4 %	44.8 %	48.3 %	44.2 %
<b>Key Performance Indicators (\$ billions, except as noted)</b>										
14	\$ 82	\$ 83	\$ 81	\$ 79	\$ 78	\$ 77	\$ 79	\$ 79	\$ 82	\$ 78
Average loans – personal										
15	162.6	158.4	155.4	154.7	152.8	148.8	145.3	144.0	157.8	147.7
Residential mortgages										
16	61.4	62.2	62.5	63.1	63.4	63.5	63.6	63.4	62.3	63.5
Consumer instalment and other personal										
17	14.3	14.0	13.7	13.8	13.9	13.8	13.5	13.4	14.0	13.7
HELOC										
18	12.3	12.3	12.5	12.6	12.7	12.8	13.0	13.1	12.4	12.9
Indirect Auto										
19	15.9	15.3	15.1	15.2	15.1	15.2	15.4	13.8	15.4	14.9
Other										
20	266.5	262.2	259.2	259.4	257.9	254.1	250.8	247.7	261.9	252.7
Credit card										
21	47.2	46.1	44.8	42.9	42.1	40.7	39.4	37.8	45.2	40.0
Total average loans – personal										
Average loans and acceptances – business										
22	152.7	150.3	149.9	150.4	149.1	146.3	142.8	139.9	150.8	144.5
Average deposits										
23	75.6	73.9	71.0	71.3	70.3	68.5	66.0	66.3	73.0	67.8
Personal										
Business										
24	2.81 %	2.83 %	2.80 %	2.79 %	2.83 %	2.86 %	2.84 %	2.77 %	2.81 %	2.82 %
Margin on average earning assets including securitized assets – reported										
25	2.81 %	2.83 %	2.80 %	2.79 %	2.83 %	2.86 %	2.87 %	2.79 %	2.81 %	2.84 %
Margin on average earning assets including securitized assets – adjusted										
26	48.1 %	45.4 %	47.5 %	45.0 %	48.9 %	46.1 %	47.1 %	45.2 %	46.5 %	46.8 %
Efficiency ratio – reported										
27	46.5 %	44.2 %	46.0 %	43.8 %	47.7 %	44.8 %	46.0 %	44.2 %	45.1 %	45.7 %
Efficiency ratio – adjusted										
28	1,316	1,248	1,226	1,194	1,311	1,224	1,207	1,143	4,984	4,885
Non-interest expenses – adjusted (\$ millions)										
29	1,179	1,169	1,165	1,166	1,168	1,160	1,153	1,150	1,179	1,168
Number of Canadian retail branches at period end										
30	28,418	28,345	28,048	28,385	28,449	31,270	31,017	30,696	28,301	30,354
Average number of full-time equivalent staff <sup>4</sup>										

<sup>1</sup> Items of note relate primarily to integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada and set-up costs in preparation for the previously announced affinity relationship with Aimia with respect to Aeroplan Visa credit cards and the related acquisition of accounts. See footnotes 7 and 14, respectively, on page 58.

<sup>2</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>3</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

<sup>4</sup> Effective Q4 2012, 2,683 full-time equivalent (FTE) staff related to the electronic distribution channels were transferred to the Corporate segment. The expenses related to these FTE have been allocated to Canadian Personal and Commercial Banking.



## Appendix – Canadian Wealth and Insurance

### RESULTS OF OPERATIONS

(\$ millions, except as noted)  
For the period ended

LINE #	2013				2012				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2013	2012
1	\$ 147	\$ 143	\$ 139	\$ 148	\$ 147	\$ 148	\$ 144	\$ 144	\$ 577	\$ 583
2	968	942	903	921	920	915	842	860	3,734	3,537
3	17	(40)	10	(5)	(6)	18	(17)	10	(18)	5
4	634	622	610	583	565	547	564	540	2,449	2,216
5	1,766	1,667	1,662	1,647	1,626	1,628	1,533	1,554	6,742	6,341
6	711	1,140	609	596	688	645	512	579	3,056	2,424
7	670	653	654	641	644	606	630	616	2,618	2,496
8	385	(126)	399	410	294	377	391	359	1,068	1,421
9	62	(63)	76	78	47	73	76	65	153	261
10	323	(63)	323	332	247	304	315	294	915	1,160
11	\$ 323	\$ (63)	\$ 323	\$ 332	\$ 247	\$ 304	\$ 315	\$ 294	\$ 915	\$ 1,160

### Breakdown of Total Net Income (loss)

12	\$ 182	\$ 180	\$ 170	\$ 167	\$ 153	\$ 154	\$ 153	\$ 144	\$ 699	\$ 604
13	141	(243)	153	165	94	150	162	150	216	556

### Total Wealth and Insurance

14	\$ 3.3	\$ 3.2	\$ 2.9	\$ 2.7	\$ 3.2	\$ 3.2	\$ 3.1	\$ 3.0	\$ 3.0	\$ 3.1
15	38.8 %	(7.8) %	45.7 %	48.8 %	30.7 %	37.8 %	41.3 %	39.0 %	30.5 %	37.4 %

### Key Performance Indicators (\$ billions, except as noted)

Wealth										
16	\$ 11	\$ 11	\$ 10	\$ 11	\$ 9	\$ 9	\$ 9	\$ 9	\$ 11	\$ 9
17	285	270	267	261	250	240	242	237	285	250
18	204	199	205	197	194	191	188	182	204	194
Insurance										
19	993	1,049	923	807	943	989	877	763	3,772	3,572
Total Wealth and Insurance										
20	37.9 %	39.2 %	39.4 %	38.9 %	39.6 %	37.2 %	41.1 %	39.6 %	38.8 %	39.4 %
21	11,023	11,259	11,401	11,259	11,532	11,668	11,684	11,583	11,234	11,617

<sup>1</sup> Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.

<sup>2</sup> The amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.