



**Bank Financial Group**



## **SUPPLEMENTAL FINANCIAL INFORMATION**

For the Quarter Ended  
April 30, 2004

**For the Quarter Ended April 30, 2004**  
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The supplemental information contained in this package is designed to improve the readers' understanding of the TD Bank Financial Group's financial performance. This information should be used in conjunction with the quarterly financial statement to shareholders, which is prepared in accordance with Canadian generally accepted accounting principles (GAAP). The Bank refers to results prepared in accordance with GAAP as the "**reported basis**".

The Bank also utilizes earnings before the amortization of intangibles to assess each of its businesses and to measure overall Bank performance. To arrive at this measure, the Bank removes special items and the amortization of intangibles from reported basis earnings. The Bank views special items as transactions that are not part of the normal daily business operations and are therefore not indicative of underlying trends. Previously, the Bank reported operating cash basis earnings. Since the only distinction between operating cash basis and reported basis earnings in 2003 and 2004 was the amortization of intangibles (as there were no special items), the Bank now refers to earnings before amortization of intangibles as it is a better description of this measure.

The majority of the Bank's intangible amortization relates to the Canada Trust acquisition in fiscal 2000. The Bank excludes the amortization of intangibles as this approach ensures comparable treatment with goodwill which is not amortized. Consequently, the Bank believes that earnings before amortization of intangibles provides the reader with an understanding of the Bank's results that can be consistently tracked from period to period.

As explained, earnings before amortization of intangibles is different from reported results determined in accordance with GAAP. Earnings before amortization of intangibles and related terms are not defined terms under GAAP and therefore may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's earnings before amortization of intangibles and its reported results is provided on page 1.

Beginning in fiscal 2004, the Bank no longer discusses net interest income on a taxable equivalent basis (TEB) at the total Bank level, as it is not useful at that level. However, on a segmented basis, the Bank continues to report net interest income on a TEB basis, which is then eliminated in the Corporate segment on page 8. TEB means that the non-taxable or tax-exempt income such as dividends is adjusted to its equivalent before tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for more meaningful comparison of net interest income with similar institutions.

The Bank reports economic profit and return on invested capital for the total Bank and for each of its major business segments. Economic profit/(loss) is earnings/(loss) before amortization of intangibles applicable to common shares after providing a charge for invested capital. Invested capital is equal to common equity plus the cumulative amount of goodwill and intangible assets amortized as of the reporting date.

Certain comparative amounts have been reclassified to conform with current period presentation.

## Highlights



| FOR THE PERIOD ENDED   | LINE #              | 2004     |          | 2003     |          |          | 2002     |          |          | Year to Date |          | Full Year |          |          |
|--|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|--------------|----------|-----------|----------|----------|
|  |                     | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | 2004         | 2003     | 2003      | 2002     |          |
| <b>Income Statement (\$millions)</b>   |                     |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Net income applicable to common shareholders - reported basis                                  | 1                   | \$ 490   | \$ 582   | \$ 480   | \$ 480   | \$ (295) | \$ 324   | \$ (219) | \$ (428) | \$ 132       | \$ 1,072 | \$ 29     | \$ 989   | \$ (160) |
| Amortization of intangible assets, net of tax  | 2                   | 107      | 179      | 112      | 119      | 127      | 133      | 156      | 154      | 160          | 286      | 260       | 491      | 634      |
| Gain on sale of mutual fund and custody business, net of tax                                   | 3                   | -        | -        | -        | -        | -        | -        | -        | (18)     | -            | -        | -         | -        | (32)     |
| Net income applicable to common shareholders - before amortization of intangibles <sup>1</sup> | 4                   | 597      | 761      | 592      | 599      | (168)    | 457      | (63)     | (292)    | 292          | 1,358    | 289       | 1,480    | 442      |
| Preferred dividends  | 5                   | 21       | 21       | 21       | 21       | 22       | 23       | 23       | 23       | 24           | 42       | 45        | 87       | 93       |
| Net income - before amortization of intangibles <sup>1</sup>                                   | 6                   | \$ 618   | \$ 782   | \$ 613   | \$ 620   | \$ (146) | \$ 480   | \$ (40)  | \$ (269) | \$ 316       | \$ 1,400 | \$ 334    | \$ 1,567 | \$ 535   |
| <b>Per common share and average number of shares</b>   |                     |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Basic net income - reported basis  | 7                   | \$ .74   | \$ .89   | \$ .74   | \$ .74   | \$ (.46) | \$ .50   | \$ (.34) | \$ (.67) | \$ .20       | \$ 1.63  | \$ .04    | \$ 1.52  | \$ (.25) |
| - before amortization of intangibles <sup>1</sup>  | 8                   | .91      | 1.16     | .91      | .92      | (.26)    | .71      | (.10)    | (.46)    | .46          | 2.07     | .45       | 2.28     | .69      |
| Diluted net income - reported basis  | 9                   | .74      | .88      | .73      | .73      | (.46)    | .50      | (.34)    | (.67)    | .20          | 1.62     | .04       | 1.51     | (.25)    |
| - before amortization of intangibles <sup>1</sup>  | 10                  | .90      | 1.15     | .90      | .91      | (.26)    | .70      | (.10)    | (.46)    | .45          | 2.05     | .44       | 2.26     | .68      |
| Average number of common shares outstanding - basic (millions)                                 | 11                  | 656.8    | 654.8    | 653.8    | 651.3    | 648.5    | 645.6    | 643.3    | 641.5    | 639.8        | 655.8    | 647.0     | 649.8    | 641.0    |
| - diluted  | 12                  | 662.0    | 660.0    | 658.3    | 655.3    | 652.2    | 649.7    | 647.3    | 646.6    | 647.1        | 660.9    | 651.0     | 653.9    | 646.9    |
| <b>Balance sheet (\$billions)</b>  |                     |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Total assets   | 13                  | \$ 312.3 | \$ 316.2 | \$ 273.5 | \$ 302.2 | \$ 321.7 | \$ 311.4 | \$ 278.0 | \$ 309.6 | \$ 300.7     | \$ 312.3 | \$ 321.7  | \$ 273.5 | \$ 278.0 |
| Total common equity  | 14                  | 12.2     | 12.0     | 11.6     | 11.4     | 11.1     | 11.7     | 11.6     | 12.0     | 12.4         | 12.2     | 11.1      | 11.6     | 11.6     |
| Investment securities - surplus over book <sup>2</sup> (\$millions)                            | 15                  | 405      | 412      | 369      | 298      | 196      | 131      | 224      | 246      | 474          | 405      | 196       | 369      | 224      |
| <b>Capital and Risk Metrics (\$billions)</b>   |                     |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Risk-weighted assets   | 16                  | \$ 102.3 | \$ 110.1 | \$ 108.2 | \$ 114.0 | \$ 118.3 | \$ 121.1 | \$ 120.6 | \$ 129.9 | \$ 126.3     | \$ 102.3 | \$ 118.3  | \$ 108.2 | \$ 120.6 |
| Tier 1 capital   | 17                  | 12.2     | 11.9     | 11.3     | 11.1     | 10.4     | 10.3     | 9.8      | 10.0     | 10.4         | 12.2     | 10.4      | 11.3     | 9.8      |
| Tangible common equity <sup>3</sup>  | 18                  | 8.2      | 8.0      | 7.4      | 7.2      | 6.7      | 6.5      | 6.2      | 6.5      | 6.8          | 8.2      | 6.7       | 7.4      | 6.2      |
| Tier 1 capital ratio   | 19                  | 11.9 %   | 10.9 %   | 10.5 %   | 9.7 %    | 8.8 %    | 8.5 %    | 8.1 %    | 7.7 %    | 8.2 %        | 11.9 %   | 8.8 %     | 10.5 %   | 8.1 %    |
| Total capital ratio  | 20                  | 16.4     | 15.5     | 15.6     | 13.9     | 12.4     | 11.8     | 11.6     | 10.6     | 11.2         | 16.4     | 12.4      | 15.6     | 11.6     |
| Tangible common equity as a percentage of RWA  | 21                  | 8.0      | 7.3      | 6.9      | 6.3      | 5.7      | 5.4      | 5.1      | 5.0      | 5.4          | 8.0      | 5.7       | 6.9      | 5.1      |
| After tax impact of 1% increase in interest rates on   |                     |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Common shareholders' equity (\$millions)   | 22                  | \$ (40)  | \$ (32)  | \$ (13)  | \$ (45)  | \$ (40)  | \$ (27)  | \$ (40)  | \$ (48)  | \$ (36)      | \$ (40)  | \$ (40)   | \$ (13)  | \$ (40)  |
| Annual net income (\$millions)   | 23                  | (4)      | (9)      | 4        | (10)     | (10)     | (1)      | (5)      | 2        | (3)          | (4)      | (10)      | 4        | (5)      |
| Net impaired loans (\$millions)  | 24                  | (567)    | (584)    | (641)    | (643)    | (742)    | (661)    | (975)    | (799)    | (41)         | (567)    | (742)     | (641)    | (975)    |
| Net impaired loans as a % of net loans   | 25                  | (.4)%    | (.5)%    | (.5)%    | (.5)%    | (.6)%    | (.5)%    | (.7)%    | (.6)%    | - %          | (.4)%    | (.6)%     | (.5)%    | (.7)%    |
| Provision for credit losses as a % of net average loans  | 26                  | (.62)    | (.33)    | (.27)    | .19      | .31      | .34      | 2.84     | 3.81     | 1.26         | (.48)    | .33       | .15      | 2.24     |
| Rating of senior debt:   | Moody's             | Aa3          | Aa3      | Aa3       | Aa3      | Aa3      |
|  | Standard and Poor's | A+       | A+       | A+       | A+       | A+       | A+       | AA-      | AA-      | AA-          | A+       | A+        | A+       | AA-      |

<sup>1</sup> Excludes gain on sale of mutual fund record keeping and custody business

<sup>2</sup> Excludes debt security positions which are used as part of the Bank's Asset and Liability Management hedging activities and preferred shares that are hedged

<sup>3</sup> Tangible common equity is common shareholders' equity plus contributed surplus less net intangibles and goodwill

## Shareholder Value



**Bank Financial Group**

| FOR THE PERIOD ENDED   | LINE # | 2004     |          | 2003     |          |          | 2002     |          |          | Year to Date |          | Full Year |          |          |
|--|--------|----------|----------|----------|----------|----------|----------|----------|----------|--------------|----------|-----------|----------|----------|
|  |        | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | Q2           | 2004     | 2003      | 2003     | 2002     |
| <b>Business performance (\$millions)</b>   |        |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Net income applicable to common shareholders - reported basis                      | 1      | \$ 490   | \$ 582   | \$ 480   | \$ 480   | \$ (295) | \$ 324   | \$ (219) | \$ (428) | \$ 132       | \$ 1,072 | \$ 29     | \$ 989   | \$ (160) |
| Economic profit <sup>1,2</sup>   | 2      | 207      | 376      | 210      | 227      | (563)    | 76       | (457)    | (692)    | (96)         | 583      | (487)     | (50)     | (1,132)  |
| Total revenue <sup>3</sup>   | 3      | 2,769    | 2,789    | 2,473    | 2,595    | 2,413    | 2,559    | 2,442    | 2,420    | 2,497        | 5,558    | 4,972     | 10,040   | 10,189   |
| Net interest income  | 4      | 1,484    | 1,476    | 1,379    | 1,402    | 1,445    | 1,390    | 1,388    | 1,404    | 1,308        | 2,960    | 2,835     | 5,616    | 5,300    |
| Average common equity  | 5      | 12,058   | 11,665   | 11,396   | 11,107   | 11,484   | 11,607   | 11,817   | 12,227   | 12,407       | 11,839   | 11,520    | 11,396   | 12,144   |
| Average invested capital <sup>4</sup>  | 6      | 14,849   | 14,331   | 13,900   | 13,536   | 13,875   | 13,868   | 13,934   | 14,189   | 14,212       | 14,566   | 13,846    | 13,792   | 14,025   |
| Return on Equity - reported basis  | 7      | 16.5 %   | 19.8 %   | 16.7 %   | 17.1 %   | (10.5)%  | 11.1 %   | (7.4)%   | (13.9)%  | 4.4 %        | 18.2 %   | .5 %      | 8.7 %    | (1.3)%   |
| - before amortization of intangibles <sup>5</sup>                                  | 8      | 20.1     | 26.0     | 20.6     | 21.4     | (6.0)    | 15.6     | (2.1)    | (9.5)    | 9.7          | 23.1     | 5.1       | 13.0     | 3.6      |
| Return on invested capital - before amortization of intangibles <sup>2, 4, 5</sup> | 9      | 16.4     | 21.1     | 16.9     | 17.6     | (5.7)    | 13.1     | (1.8)    | (8.2)    | 8.4          | 18.7     | 3.8       | 10.5     | 3.2      |
| Return on risk-weighted assets - before amortization of intangibles <sup>5</sup>   | 10     | 2.36     | 2.84     | 2.19     | 2.12     | (0.50)   | 1.58     | (0.13)   | (0.83)   | 1.02         | 2.63     | 0.56      | 1.35     | 0.42     |
| Efficiency ratio - reported basis  | 11     | 82.0     | 69.0     | 79.3     | 72.6     | 106.3    | 76.5     | 76.2     | 77.1     | 77.9         | 75.5     | 90.9      | 83.3     | 75.8     |
| - before amortization of intangibles <sup>3</sup>                                  | 12     | 76.2     | 62.9     | 72.2     | 65.4     | 98.0     | 68.2     | 67.0     | 67.8     | 67.6         | 69.5     | 82.7      | 75.6     | 66.3     |
| Net interest margin  | 13     | 2.34     | 2.37     | 2.26     | 2.15     | 2.29     | 2.22     | 2.20     | 2.17     | 2.06         | 2.35     | 2.26      | 2.23     | 2.07     |
| Number of full-time equivalent staff at period end                                 | 14     | 41,918   | 41,950   | 41,934   | 42,786   | 42,805   | 43,239   | 43,208   | 44,890   | 44,946       | 41,918   | 42,805    | 41,934   | 43,208   |
| Number of domestic retail outlets at period end                                    | 15     | 1,026    | 1,031    | 1,093    | 1,162    | 1,165    | 1,172    | 1,178    | 1,182    | 1,228        | 1,026    | 1,165     | 1,093    | 1,178    |
| Number of retail brokerage offices at period end                                   | 16     | 265      | 268      | 270      | 272      | 285      | 283      | 283      | 283      | 285          | 265      | 285       | 270      | 283      |
| <b>Common share performance</b>  |        |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Closing market price   | 17     | \$ 44.48 | \$ 43.38 | \$ 43.86 | \$ 37.49 | \$ 33.94 | \$ 32.18 | \$ 29.35 | \$ 33.00 | \$ 41.87     | \$ 44.48 | \$ 33.94  | \$ 43.86 | \$ 29.35 |
| Book value per common share  | 18     | 18.63    | 18.27    | 17.64    | 17.47    | 17.04    | 18.10    | 17.91    | 18.62    | 19.38        | 18.63    | 17.04     | 17.64    | 17.91    |
| Closing market price to book value   | 19     | 2.39     | 2.37     | 2.49     | 2.15     | 1.99     | 1.78     | 1.64     | 1.77     | 2.16         | 2.39     | 1.99      | 2.49     | 1.64     |
| Price earnings ratio - before amortization of intangibles <sup>5, 6</sup>          | 20     | 11.5     | 16.1     | 19.5     | 30.0     | -        | 54.5     | 43.8     | 21.3     | 15.0         | 11.5     | -         | 19.5     | 43.8     |
| Total market return on common shareholders' investment <sup>7</sup>                | 21     | 34.8 %   | 38.5 %   | 53.4 %   | 17.0 %   | (16.3)%  | (21.8)%  | (15.2)%  | (13.3)%  | 10.5 %       | 34.8 %   | (16.3)%   | 53.4 %   | (15.2)%  |
| Number of common shares outstanding (millions)                                     | 22     | 655.3    | 657.6    | 656.3    | 653.4    | 651.1    | 647.9    | 645.4    | 643.2    | 641.4        | 655.3    | 651.1     | 656.3    | 645.4    |
| Total market capitalization (\$billions)   | 23     | \$ 29.1  | \$ 28.5  | \$ 28.8  | \$ 24.5  | \$ 22.1  | \$ 20.8  | \$ 18.9  | \$ 21.2  | \$ 26.9      | \$ 29.1  | \$ 22.1   | \$ 28.8  | \$ 18.9  |
| <b>Dividend Performance</b>  |        |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Dividend per common share  | 24     | \$ 0.34  | \$ 0.32  | \$ 0.32  | \$ 0.28  | \$ 0.28  | \$ 0.28  | \$ 0.28  | \$ 0.28  | \$ 0.28      | \$ 0.66  | \$ 0.56   | \$ 1.16  | \$ 1.12  |
| Dividend yield <sup>8</sup>  | 25     | 2.7 %    | 2.8 %    | 2.9 %    | 3.1 %    | 3.4 %    | 3.5 %    | 3.7 %    | 3.2 %    | 2.6 %        | 2.8 %    | 3.5 %     | 3.2 %    | 3.2 %    |
| Common dividend payout ratio - before amortization of intangibles <sup>5</sup>     | 26     | 37.5     | 27.5     | 35.3     | 30.6     | -        | 39.6     | -        | -        | 61.3         | 31.9     | 125.3     | 50.9     | 162.4    |

<sup>1</sup> Economic profit is net income applicable to common shareholders, before the amortization of purchased intangibles, less a charge for the cost of Invested Capital. The rate charged for Invested Capital is 10.7% for 2004, 10.9% for 2003 and 11.2% for 2002.

<sup>2</sup> Q2/03 includes a charge of \$26 million after-tax for the past amortization of goodwill that became impaired during the period

<sup>3</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$22 million pre-tax, Q1/02 - \$18 million pre-tax)

<sup>4</sup> Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date

<sup>5</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, Q1/02 - \$14 million after-tax)

<sup>6</sup> Closing common share price divided by diluted net income per common share for trailing 4 quarters

<sup>7</sup> Change in market price plus dividends paid in trailing 4 quarters as a percentage of the prior year's closing market price per common share

<sup>8</sup> Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period

**Net Income**


**(\$MILLIONS)**  
**FOR THE PERIOD ENDED**

| LINE #   | 2004      |               | 2003          |               |               | 2002            |               |                 | Year to Date    |               | Full Year       |              |               |                 |
|--|-----------|---------------|---------------|---------------|---------------|-----------------|---------------|-----------------|-----------------|---------------|-----------------|--------------|---------------|-----------------|
|  | Q2        | Q1            | Q4            | Q3            | Q2            | Q1              | Q4            | Q3              | Q2              | 2004          | 2003            | 2003         | 2002          |                 |
| Interest income  | 1         | \$ 2,720      | \$ 2,845      | \$ 2,659      | \$ 2,840      | \$ 2,874        | \$ 2,829      | \$ 2,920        | \$ 2,941        | \$ 2,735      | \$ 5,565        | \$ 5,703     | \$ 11,202     | \$ 11,606       |
| Interest expense   | 2         | 1,236         | 1,369         | 1,280         | 1,438         | 1,429           | 1,439         | 1,532           | 1,537           | 1,427         | 2,605           | 2,868        | 5,586         | 6,306           |
| <b>Net interest income</b>   | <b>3</b>  | <b>1,484</b>  | <b>1,476</b>  | <b>1,379</b>  | <b>1,402</b>  | <b>1,445</b>    | <b>1,390</b>  | <b>1,388</b>    | <b>1,404</b>    | <b>1,308</b>  | <b>2,960</b>    | <b>2,835</b> | <b>5,616</b>  | <b>5,300</b>    |
| Provision for credit losses  | 4         | (192)         | (104)         | (83)          | 59            | 98              | 112           | 950             | 1,250           | 400           | (296)           | 210          | 186           | 2,925           |
| <b>Net interest income after credit loss provision</b>                                   | <b>5</b>  | <b>1,676</b>  | <b>1,580</b>  | <b>1,462</b>  | <b>1,343</b>  | <b>1,347</b>    | <b>1,278</b>  | <b>438</b>      | <b>154</b>      | <b>908</b>    | <b>3,256</b>    | <b>2,625</b> | <b>5,430</b>  | <b>2,375</b>    |
| <b>Other income</b>  |           |               |               |               |               |                 |               |                 |                 |               |                 |              |               |                 |
| Investment and securities services   | 6         | 654           | 611           | 567           | 579           | 482             | 504           | 460             | 522             | 534           | 1,265           | 986          | 2,132         | 2,085           |
| Credit fees  | 7         | 76            | 91            | 84            | 113           | 100             | 118           | 78              | 100             | 116           | 167             | 218          | 415           | 415             |
| Net investment securities gains/(losses)   | 8         | 59            | 45            | 23            | 18            | (23)            | 5             | (14)            | (8)             | (12)          | 104             | (18)         | 23            | 26              |
| Trading income   | 9         | (69)          | 52            | (22)          | (19)          | 15              | 130           | 64              | (73)            | 106           | (17)            | 145          | 104           | 529             |
| Service charges  | 10        | 168           | 165           | 165           | 168           | 153             | 155           | 157             | 151             | 143           | 333             | 308          | 641           | 596             |
| Loan securitizations   | 11        | 107           | 111           | 89            | 60            | 54              | 47            | 53              | 63              | 46            | 218             | 101          | 250           | 218             |
| Card services  | 12        | 52            | 49            | 47            | 74            | 65              | 66            | 66              | 64              | 57            | 101             | 131          | 252           | 249             |
| Insurance revenue (net of claims)  | 13        | 143           | 111           | 119           | 112           | 97              | 92            | 100             | 95              | 96            | 254             | 189          | 420           | 375             |
| Trust fees   | 14        | 23            | 17            | 15            | 19            | 19              | 17            | 18              | 18              | 22            | 40              | 36           | 70            | 76              |
| Gain on sale of mutual fund record keeping and custody business                          | 15        | -             | -             | -             | -             | -               | -             | -               | 22              | -             | -               | -            | -             | 40              |
| Written down of investment in JVs  | 16        | -             | -             | -             | -             | (39)            | -             | -               | -               | -             | -               | (39)         | (39)          | -               |
| Gains/(Losses) on derivatives & loan sales (non-core) not booked to sectoral             | 17        | 15            | (3)           | (19)          | (13)          | (31)            | (50)          | -               | -               | -             | 12              | (81)         | (113)         | -               |
| Other  | 18        | 57            | 64            | 26            | 82            | 76              | 85            | 72              | 84              | 81            | 121             | 161          | 269           | 320             |
| <b>Total other income</b>  | <b>19</b> | <b>1,285</b>  | <b>1,313</b>  | <b>1,094</b>  | <b>1,193</b>  | <b>968</b>      | <b>1,169</b>  | <b>1,054</b>    | <b>1,038</b>    | <b>1,189</b>  | <b>2,598</b>    | <b>2,137</b> | <b>4,424</b>  | <b>4,929</b>    |
| <b>Net interest and other income</b>   | <b>20</b> | <b>2,961</b>  | <b>2,893</b>  | <b>2,556</b>  | <b>2,536</b>  | <b>2,315</b>    | <b>2,447</b>  | <b>1,492</b>    | <b>1,192</b>    | <b>2,097</b>  | <b>5,854</b>    | <b>4,762</b> | <b>9,854</b>  | <b>7,304</b>    |
| <b>Non-interest expenses</b>   |           |               |               |               |               |                 |               |                 |                 |               |                 |              |               |                 |
| Salaries and employee benefits   | 21        | 971           | 943           | 941           | 959           | 893             | 965           | 802             | 868             | 882           | 1,914           | 1,858        | 3,758         | 3,566           |
| Occupancy including depreciation   | 22        | 150           | 147           | 173           | 178           | 153             | 152           | 154             | 154             | 151           | 297             | 305          | 656           | 605             |
| Equipment including depreciation   | 23        | 137           | 120           | 177           | 150           | 156             | 167           | 171             | 172             | 157           | 257             | 323          | 650           | 661             |
| Restructuring costs  | 24        | (7)           | -             | -             | 5             | 87              | -             | -               | -               | -             | (7)             | 87           | 92            | -               |
| Goodwill impairment  | 25        | -             | -             | -             | -             | 624             | -             | -               | -               | -             | -               | 624          | 624           | -               |
| Other  | 26        | 858           | 545           | 494           | 405           | 452             | 461           | 508             | 447             | 497           | 1,403           | 913          | 1,812         | 1,922           |
| <b>Total non-interest expenses excluding amortization of intangibles</b>                 | <b>27</b> | <b>2,109</b>  | <b>1,755</b>  | <b>1,785</b>  | <b>1,697</b>  | <b>2,365</b>    | <b>1,745</b>  | <b>1,635</b>    | <b>1,641</b>    | <b>1,687</b>  | <b>3,864</b>    | <b>4,110</b> | <b>7,592</b>  | <b>6,754</b>    |
| <b>Income before provision for income taxes</b>  | <b>28</b> | <b>852</b>    | <b>1,138</b>  | <b>771</b>    | <b>839</b>    | <b>(50)</b>     | <b>702</b>    | <b>(143)</b>    | <b>(449)</b>    | <b>410</b>    | <b>1,990</b>    | <b>652</b>   | <b>2,262</b>  | <b>550</b>      |
| Provision for income taxes   | 29        | 211           | 333           | 135           | 196           | 73              | 199           | (119)           | (211)           | 76            | 544             | 272          | 603           | (81)            |
| <b>Net income before non-controlling interest</b>  | <b>30</b> | <b>641</b>    | <b>805</b>    | <b>636</b>    | <b>643</b>    | <b>(123)</b>    | <b>503</b>    | <b>(24)</b>     | <b>(238)</b>    | <b>334</b>    | <b>1,446</b>    | <b>380</b>   | <b>1,659</b>  | <b>631</b>      |
| Non-controlling interest   | 31        | 23            | 23            | 23            | 23            | 23              | 23            | 16              | 13              | 18            | 46              | 46           | 92            | 64              |
| <b>Net income - before amortization of intangibles</b>                                   | <b>32</b> | <b>618</b>    | <b>782</b>    | <b>613</b>    | <b>620</b>    | <b>(146)</b>    | <b>480</b>    | <b>(40)</b>     | <b>(251)</b>    | <b>316</b>    | <b>1,400</b>    | <b>334</b>   | <b>1,567</b>  | <b>567</b>      |
| Preferred dividends  | 33        | 21            | 21            | 21            | 21            | 22              | 23            | 23              | 23              | 24            | 42              | 45           | 87            | 93              |
| <b>Net income applicable to common shareholders - before amortization of intangibles</b> | <b>34</b> | <b>597</b>    | <b>761</b>    | <b>592</b>    | <b>599</b>    | <b>(168)</b>    | <b>457</b>    | <b>(63)</b>     | <b>(274)</b>    | <b>292</b>    | <b>1,358</b>    | <b>289</b>   | <b>1,480</b>  | <b>474</b>      |
| Amortization of intangibles, net of tax  | 35        | 107           | 179           | 112           | 119           | 127             | 133           | 156             | 154             | 160           | 286             | 260          | 491           | 634             |
| <b>Net income applicable to common shareholders - reported basis</b>                     | <b>36</b> | <b>\$ 490</b> | <b>\$ 582</b> | <b>\$ 480</b> | <b>\$ 480</b> | <b>\$ (295)</b> | <b>\$ 324</b> | <b>\$ (219)</b> | <b>\$ (428)</b> | <b>\$ 132</b> | <b>\$ 1,072</b> | <b>\$ 29</b> | <b>\$ 989</b> | <b>\$ (160)</b> |

# Performance Measures Summary - Total Bank



## RESULTS OF OPERATIONS - before amortization of intangibles<sup>1</sup>

(\$millions)

| FOR THE PERIOD ENDED   | LINE # | 2004          |               | 2003          |               |                 | 2002          |                |                 | Year to Date  |                 | Full Year     |                        |
|--|--------|---------------|---------------|---------------|---------------|-----------------|---------------|----------------|-----------------|---------------|-----------------|---------------|------------------------|
|  |        | Q2            | Q1            | Q4            | Q3            | Q2              | Q1            | Q4             | Q3              | 2004          | 2003            | 2003          | 2002                   |
| <b>Net income</b>  |        |               |               |               |               |                 |               |                |                 |               |                 |               |                        |
| Personal and Commercial Banking  | 1      | \$ 357        | \$ 359        | \$ 327        | \$ 335        | \$ 306          | \$ 309        | \$ 287         | \$ 282          | \$ 264        | \$ 716          | \$ 615        | \$ 1,277 \$ 1,114      |
| Wealth Management  | 2      | 106           | 115           | 104           | 82            | (299)           | 38            | 21             | 18              | 31            | 221             | (261)         | (75) 125               |
| Total Retail   | 3      | 463           | 474           | 431           | 417           | 7               | 347           | 308            | 300             | 295           | 937             | 354           | 1,202 1,239            |
| Wholesale Banking  | 4      | 167           | 181           | 126           | 110           | (133)           | 157           | (356)          | (542)           | 35            | 348             | 24            | 260 (657)              |
| Corporate  | 5      | (12)          | 127           | 56            | 93            | (20)            | (24)          | 8              | (27)            | (14)          | 115             | (44)          | 105 (47)               |
| <b>Total Bank</b>  | 6      | <b>\$ 618</b> | <b>\$ 782</b> | <b>\$ 613</b> | <b>\$ 620</b> | <b>\$ (146)</b> | <b>\$ 480</b> | <b>\$ (40)</b> | <b>\$ (269)</b> | <b>\$ 316</b> | <b>\$ 1,400</b> | <b>\$ 334</b> | <b>\$ 1,567 \$ 535</b> |
| <b>Return on Invested Capital</b>                                      |        |               |               |               |               |                 |               |                |                 |               |                 |               |                        |
| Personal and Commercial Banking  | 7      | 20.0 %        | 19.8 %        | 18.8 %        | 19.3 %        | 18.2 %          | 17.8 %        | 16.9 %         | 16.7 %          | 16.4 %        | 19.9 %          | 18.0 %        | 18.5 % 16.8 %          |
| Wealth Management  | 8      | 15.3          | 16.2          | 14.2          | 11.1          | (41.5)          | 4.4           | 2.5            | 2.1             | 3.6           | 15.8            | (17.6)        | (3.6) 3.7              |
| Wholesale Banking  | 9      | 27.5          | 27.9          | 19.2          | 16.1          | (19.2)          | 18.9          | (31.2)         | (51.8)          | 2.9           | 27.7            | 9             | 8.6 (16.1)             |
| <b>Total Bank</b>  | 10     | <b>16.4 %</b> | <b>21.1 %</b> | <b>16.9 %</b> | <b>17.6 %</b> | <b>(5.7)%</b>   | <b>13.1 %</b> | <b>(1.8)%</b>  | <b>(8.2)%</b>   | <b>8.4 %</b>  | <b>18.7 %</b>   | <b>3.8 %</b>  | <b>10.5 % 3.2 %</b>    |
| <b>Percentage net income mix<sup>2</sup></b>                           |        |               |               |               |               |                 |               |                |                 |               |                 |               |                        |
| Total Retail   | 11     | 73 %          | 72 %          | 77 %          | 79 %          | 100 %           | 69 %          | 100 %          | 100 %           | 89 %          | 73 %            | 94 %          | 82 % 100 %             |
| Wholesale Banking  | 12     | 27            | 28            | 23            | 21            | -               | 31            | -              | -               | 11            | 27              | 6             | 18 -                   |
| <b>Total Bank</b>  | 13     | <b>100 %</b>    | <b>100 %</b>  | <b>100 %</b>   | <b>100 %</b>    | <b>100 %</b>  | <b>100 %</b>    | <b>100 %</b>  | <b>100 % 100 %</b>     |
| <b>Percentage geographic contribution to total revenue<sup>3</sup></b> |        |               |               |               |               |                 |               |                |                 |               |                 |               |                        |
| Canada   | 14     | 74 %          | 73 %          | 76 %          | 71 %          | 75 %            | 72 %          | 73 %           | 74 %            | 77 %          | 74 %            | 74 %          | 73 % 74 %              |
| United States of America   | 15     | 15            | 16            | 16            | 15            | 14              | 19            | 15             | 13              | 16            | 15              | 16            | 16 15                  |
| Other  | 16     | 11            | 11            | 8             | 14            | 11              | 9             | 12             | 13              | 7             | 11              | 10            | 11 11                  |
| <b>Total Bank</b>  | 17     | <b>100 %</b>    | <b>100 %</b>  | <b>100 %</b>   | <b>100 %</b>    | <b>100 %</b>  | <b>100 %</b>    | <b>100 %</b>  | <b>100 % 100 %</b>     |

<sup>1</sup> Excludes gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, and 2002 - \$32 million after-tax)

<sup>2</sup> Percentages exclude Corporate segment results

<sup>3</sup> The taxable equivalent amounts (TEB) are not included in geographic contribution to total revenue.

**BASIS OF PRESENTATION OF RESULTS:** Results of each Segment reflect revenue, expenses, assets and liabilities generated by the businesses in that segment. Transfer pricing of funds sold or purchased, and of commissions for services provided are generally at market rates. The Bank measures and evaluates the performance of each Segment based on Net Income before amortization of intangibles, Economic Profit, and Return on Invested Capital. A Segment's Invested Capital represents the capital required for economic risks, including credit, market, and operational risks, plus the purchased amounts of goodwill and intangible assets net of impairment writedowns. Economic Profit is determined as the Net Income applicable to common shareholders before the amortization of purchased intangibles, less a charge for the cost of Invested Capital.

**CORPORATE:** Includes the Non-Core Lending Portfolio, non-controlling interests in subsidiaries, the effects of asset securitization programs, treasury management, general provisions for credit losses, the elimination of taxable equivalent revenue and income tax, corporate level tax benefits, and residual unallocated revenues, expenses and taxes.

# Performance Measures - Personal and Commercial Banking Segment



## RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

| FOR THE PERIOD ENDED                                   | LINE # | 2004     |          | 2003     |          |        |          | 2002     |          |        | Year to Date |          | Full Year |          |
|--|--------|----------|----------|----------|----------|--------|----------|----------|----------|--------|--------------|----------|-----------|----------|
|  |        | Q2       | Q1       | Q4       | Q3       | Q2     | Q1       | Q4       | Q3       | Q2     | 2004         | 2003     | 2003      | 2002     |
| Net interest income (TEB)                              | 1      | \$ 1,011 | \$ 1,038 | \$ 1,024 | \$ 1,031 | \$ 999 | \$ 1,032 | \$ 1,032 | \$ 1,020 | \$ 973 | \$ 2,049     | \$ 2,031 | \$ 4,086  | \$ 4,058 |
| Other income   | 2      | 520      | 486      | 475      | 466      | 429    | 433      | 433      | 438      | 421    | 1,006        | 862      | 1,803     | 1,710    |
| Total revenue  | 3      | 1,531    | 1,524    | 1,499    | 1,497    | 1,428  | 1,465    | 1,465    | 1,458    | 1,394  | 3,055        | 2,893    | 5,889     | 5,768    |
| Provision for credit losses                            | 4      | 87       | 106      | 128      | 105      | 104    | 123      | 120      | 132      | 115    | 193          | 227      | 460       | 505      |
| Non-interest expenses                                  | 5      | 909      | 884      | 873      | 873      | 852    | 865      | 886      | 879      | 864    | 1,793        | 1,717    | 3,463     | 3,501    |
| Net income before taxes                                | 6      | 535      | 534      | 498      | 519      | 472    | 477      | 459      | 447      | 415    | 1,069        | 949      | 1,966     | 1,762    |
| Income taxes (TEB)                                     | 7      | 178      | 175      | 171      | 184      | 166    | 168      | 172      | 165      | 151    | 353          | 334      | 689       | 648      |
| Net income   | 8      | \$ 357   | \$ 359   | \$ 327   | \$ 335   | \$ 306 | \$ 309   | \$ 287   | \$ 282   | \$ 264 | \$ 716       | \$ 615   | \$ 1,277  | \$ 1,114 |
| Economic profit <sup>1</sup>                           | 9      | \$ 190   | \$ 191   | \$ 166   | \$ 174   | \$ 151 | \$ 148   | \$ 114   | \$ 111   | \$ 100 | \$ 381       | \$ 299   | \$ 639    | \$ 438   |
| Average Invested Capital (\$billions)                  | 10     | 7.1      | 7.0      | 6.7      | 6.7      | 6.7    | 6.7      | 6.5      | 6.5      | 6.4    | 7.0          | 6.7      | 6.7       | 6.5      |
| Return on Invested Capital                             | 11     | 20.0 %   | 19.8 %   | 18.8 %   | 19.3 %   | 18.2 % | 17.8 %   | 16.9 %   | 16.7 %   | 16.4 % | 19.9 %       | 18.0 %   | 18.5 %    | 16.8 %   |
| <b>Key performance indicators (\$billions)</b>         |        |          |          |          |          |        |          |          |          |        |              |          |           |          |
| Risk-weighted assets                                   | 12     | \$ 56    | \$ 56    | \$ 56    | \$ 54    | \$ 54  | \$ 53    | \$ 52    | \$ 56    | \$ 55  | 56           | 54       | 56        | 52       |
| Average loans - personal                               | 13     | 93       | 93       | 88       | 88       | 87     | 85       | 84       | 81       | 79     | 93           | 86       | 87        | 80       |
| Average loans and acceptances - business               | 14     | 16       | 16       | 17       | 17       | 17     | 18       | 18       | 18       | 18     | 16           | 18       | 17        | 18       |
| Average securitized loans                              | 15     | 27       | 26       | 26       | 23       | 22     | 22       | 22       | 23       | 23     | 27           | 22       | 23        | 23       |
| Average deposits - personal                            | 16     | 87       | 87       | 85       | 84       | 83     | 83       | 82       | 81       | 80     | 87           | 83       | 84        | 80       |
| Average deposits - business                            | 17     | 27       | 27       | 27       | 26       | 25     | 25       | 24       | 23       | 22     | 27           | 25       | 26        | 23       |
| Margin on avg. earning assets incl. securitized assets | 18     | 3.08%    | 3.14%    | 3.18%    | 3.26%    | 3.34%  | 3.36%    | 3.38%    | 3.40%    | 3.40%  | 3.11%        | 3.35%    | 3.28%     | 3.42%    |
| Efficiency ratio                                       | 19     | 59.4%    | 58.0%    | 58.2%    | 58.3%    | 59.7%  | 59.0%    | 60.5%    | 60.3%    | 62.0%  | 58.7%        | 59.4%    | 58.8%     | 60.7%    |

<sup>1</sup> The rate charged for Invested Capital is 9% for 2004, 9% for 2003, and 10% for 2002

The Personal and Commercial Banking segment provides financial services to approximately 10 million personal, small business, insurance and commercial customers. Under the TD Canada Trust brand, the retail operations provide a full range of financial products and services to our personal and small business customers through the telephone, the Internet, automated banking machines, and branches. TD Commercial Banking provides lending, deposit, savings and investment products to Canadian businesses, plus a full range of day-to-day banking, cash management, trade and treasury services.

## Performance Measures - Wealth Management Segment



### RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

| FOR THE PERIOD ENDED                              | LINE # | 2004   |        | 2003   |        |          | 2002    |         |         | Year to date |          | Full Year |          |
|---|--------|--------|--------|--------|--------|----------|---------|---------|---------|--------------|----------|-----------|----------|
|   |        | Q2     | Q1     | Q4     | Q3     | Q2       | Q1      | Q4      | Q3      | 2004         | 2003     | 2003      | 2002     |
| Net interest income (TEB)                         | 1      | \$ 125 | \$ 118 | \$ 117 | \$ 113 | \$ 95    | \$ 106  | \$ 107  | \$ 106  | \$ 243       | \$ 201   | \$ 431    | \$ 426   |
| Brokerage commissions & other income <sup>1</sup> | 2      | 583    | 557    | 516    | 501    | 388      | 468     | 431     | 459     | 1,140        | 856      | 1,873     | 1,895    |
| Total revenue                                     | 3      | 708    | 675    | 633    | 614    | 483      | 574     | 538     | 565     | 1,383        | 1,057    | 2,304     | 2,321    |
| Restructuring costs                               | 4      | -      | -      | -      | 5      | 21       | -       | -       | -       | -            | 21       | 26        | -        |
| Goodwill impairment                               | 5      | -      | -      | -      | -      | 274      | -       | -       | -       | -            | 274      | 274       | -        |
| Other non-interest expenses                       | 6      | 544    | 499    | 473    | 490    | 466      | 505     | 494     | 521     | 1,043        | 971      | 1,934     | 2,080    |
| Total non-interest expenses                       | 7      | 544    | 499    | 473    | 495    | 761      | 505     | 494     | 521     | 1,043        | 1,266    | 2,234     | 2,080    |
| Net income before taxes                           | 8      | 164    | 176    | 160    | 119    | (278)    | 69      | 44      | 44      | 340          | (209)    | 70        | 241      |
| Income taxes (TEB)                                | 9      | 58     | 61     | 56     | 37     | 21       | 31      | 23      | 26      | 119          | 52       | 145       | 116      |
| Net income (loss) <sup>2</sup>                    | 10     | \$ 106 | \$ 115 | \$ 104 | \$ 82  | \$ (299) | \$ 38   | \$ 21   | \$ 18   | \$ 221       | \$ (261) | \$ (75)   | \$ 125   |
| Economic profit (loss) <sup>3,4</sup>             | 11     | \$ 21  | \$ 29  | \$ 16  | \$ (6) | \$ (421) | \$ (65) | \$ (85) | \$ (87) | \$ 50        | \$ (486) | \$ (476)  | \$ (298) |
| Average Invested Capital (\$billions)             | 12     | 2.7    | 2.7    | 2.8    | 2.8    | 3.2      | 3.4     | 3.3     | 3.2     | 2.7          | 3.3      | 3.0       | 3.3      |
| Return on Invested Capital <sup>4</sup>           | 13     | 15.3 % | 16.2 % | 14.2 % | 11.1 % | (41.5)%  | 4.4 %   | 2.5 %   | 2.1 %   | 15.8 %       | (17.6)%  | (3.6)%    | 3.7 %    |

### Key performance indicators (\$billions)

|   |    |        |        |        |        |         |        |        |        |        |         |        |        |
|---|----|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|--------|--------|
| Risk-weighted assets                              | 14 | \$ 7   | \$ 6   | \$ 6   | \$ 6   | \$ 5    | \$ 5   | \$ 6   | \$ 6   | \$ 7   | \$ 5    | \$ 6   | \$ 6   |
| Assets under administration                       | 15 | 295    | 292    | 267    | 259    | 240     | 237    | 234    | 237    | 295    | 240     | 267    | 234    |
| Assets under management                           | 16 | 121    | 119    | 113    | 113    | 110     | 112    | 112    | 122    | 121    | 110     | 113    | 112    |
| Personal margin loans                             | 17 | 7      | 6      | 5      | 5      | 5       | 5      | 4      | 5      | 7      | 5       | 5      | 4      |
| Discount brokerage average trades per day (000's) | 18 | 126    | 135    | 111    | 110    | 78      | 94     | 82     | 96     | 131    | 86      | 98     | 99     |
| Efficiency ratio                                  | 19 | 76.8 % | 74.0 % | 74.7 % | 80.6 % | 157.6 % | 88.0 % | 91.8 % | 92.2 % | 75.4 % | 119.8 % | 97.0 % | 89.6 % |

<sup>1</sup> Includes write downs of \$39 million in Q2/03 as a result of other than temporary impairments in certain international joint ventures.

<sup>2</sup> Q2/03 restructuring and goodwill impairment charges and write downs amounted to \$328 million after-tax.

<sup>3</sup> The rate charged for Invested Capital for the domestic Wealth Management, Canada Discount Brokerage, and US and International businesses are 10%, 10% and 14% for 2004, 10%, 13%, and 13% for 2003, and 10%, 14%, and 14% for 2002 respectively.

<sup>4</sup> Q2/03 includes a charge of \$26 million after-tax for the past amortization of goodwill that became impaired during the period.

The Wealth Management segment offers investors a wide array of investment products and services. It is one of Canada's largest asset managers, advisors and distributors of investment products; providing mutual funds, pooled funds, segregated account management, full service brokerage services and self-directed investing to retail, mass affluent and private client segments. In addition, investment management services are provided to pension funds, corporations, institutions, endowments, and foundations.

# Performance Measures - Wholesale Banking Segment



## RESULTS OF OPERATIONS - before amortization of intangibles

(\$millions)

| FOR THE PERIOD ENDED                                       | LINE # | 2004   |        | 2003   |        |          | 2002   |          |          | Year to Date |        | Full Year |          |            |
|--|--------|--------|--------|--------|--------|----------|--------|----------|----------|--------------|--------|-----------|----------|------------|
|  |        | Q2     | Q1     | Q4     | Q3     | Q2       | Q1     | Q4       | Q3       | 2004         | 2003   | 2003      | 2002     |            |
| Net interest income (TEB)                                  | 1      | \$ 431 | \$ 394 | \$ 351 | \$ 343 | \$ 368   | \$ 293 | \$ 444   | \$ 433   | \$ 385       | \$ 825 | \$ 661    | \$ 1,355 | \$ 1,505   |
| Trading and fee income                                     | 2      | 156    | 226    | 150    | 139    | 115      | 297    | 124      | 98       | 250          | 382    | 412       | 701      | 1,163      |
| Total revenue  | 3      | 587    | 620    | 501    | 482    | 483      | 590    | 568      | 531      | 635          | 1,207  | 1,073     | 2,056    | 2,668      |
| Provision for credit losses <sup>1</sup>                   | 4      | 10     | 7      | 8      | 3      | 2        | 2      | 841      | 1,132    | 300          | 17     | 4         | 15       | 2,490      |
| Restructuring costs  | 5      | (7)    | -      | -      | -      | 66       | -      | -        | -        | -            | (7)    | 66        | 66       | -          |
| Goodwill impairment  | 6      | -      | -      | -      | -      | 350      | -      | -        | -        | -            | -      | 350       | 350      | -          |
| Other non-interest expenses                                | 7      | 343    | 352    | 323    | 307    | 300      | 343    | 276      | 248      | 304          | 695    | 643       | 1,273    | 1,235      |
| Total non-interest expenses                                | 8      | 336    | 352    | 323    | 307    | 716      | 343    | 276      | 248      | 304          | 688    | 1,059     | 1,689    | 1,235      |
| Net income before taxes                                    | 9      | 241    | 261    | 170    | 172    | (235)    | 245    | (549)    | (849)    | 31           | 502    | 10        | 352      | (1,057)    |
| Income taxes (TEB)   | 10     | 74     | 80     | 44     | 62     | (102)    | 88     | (193)    | (307)    | (4)          | 154    | (14)      | 92       | (400)      |
| Net income (loss) <sup>2</sup>                             | 11     | \$ 167 | \$ 181 | \$ 126 | \$ 110 | \$ (133) | \$ 157 | \$ (356) | \$ (542) | \$ 35        | \$ 348 | \$ 24     | \$ 260   | \$ (657)   |
| Economic profit (loss) <sup>3</sup>                        | 12     | \$ 85  | \$ 94  | \$ 39  | \$ 20  | \$ (231) | \$ 47  | \$ (503) | \$ (674) | \$ (92)      | \$ 179 | \$ (184)  | \$ (125) | \$ (1,192) |
| Average Invested Capital (\$billions)                      | 13     | 2.4    | 2.5    | 2.5    | 2.6    | 2.9      | 3.3    | 4.6      | 4.2      | 4.1          | 2.5    | 3.1       | 2.8      | 4.2        |
| Return on Invested Capital                                 | 14     | 27.5 % | 27.9 % | 19.2 % | 16.1 % | (19.2)%  | 18.9 % | (31.2)%  | (51.8)%  | 2.9 %        | 27.7 % | .9 %      | 8.6 %    | (16.1)%    |
| <b>Key performance indicators (\$billions)</b>             |        |        |        |        |        |          |        |          |          |              |        |           |          |            |
| Risk-weighted assets                                       | 15     | \$ 35  | \$ 41  | \$ 40  | \$ 46  | \$ 48    | \$ 49  | \$ 62    | \$ 65    | \$ 63        | \$ 35  | \$ 48     | \$ 40    | \$ 62      |
| Trading securities   | 16     | 66     | 72     | 55     | 65     | 64       | 65     | 53       | 67       | 71           | 66     | 64        | 55       | 53         |
| Short sales of securities                                  | 17     | 17     | 20     | 15     | 20     | 19       | 20     | 17       | 23       | 24           | 17     | 19        | 15       | 17         |
| Average loans and customers' liabilities under acceptances | 18     | 7      | 7      | 8      | 9      | 9        | 10     | 23       | 24       | 25           | 7      | 10        | 9        | 25         |
| Efficiency ratio   | 19     | 57.2 % | 56.8 % | 64.4 % | 63.6 % | 148.3 %  | 58.2 % | 48.6 %   | 46.7 %   | 47.9 %       | 57.0 % | 98.7 %    | 82.1 %   | 46.3 %     |
| <b>Trading related income (TEB)<sup>4</sup></b>            |        |        |        |        |        |          |        |          |          |              |        |           |          |            |
| Interest rate and credit portfolios                        | 20     | \$ 176 | \$ 178 | \$ 91  | \$ 124 | \$ 184   | \$ 182 | \$ 110   | \$ 60    | \$ 171       | \$ 354 | \$ 366    | \$ 581   | \$ 741     |
| Foreign exchange portfolios                                | 21     | 61     | 65     | 61     | 57     | 65       | 65     | 45       | 62       | 50           | 126    | 130       | 248      | 217        |
| Equity and other portfolios                                | 22     | 7      | 82     | 50     | (35)   | 49       | 100    | 122      | 54       | 51           | 89     | 149       | 164      | 243        |
| TEB adjustment   | 23     | 61     | 46     | 44     | 58     | 36       | 27     | 53       | 42       | 32           | 107    | 63        | 165      | 152        |
| Total trading related income                               | 24     | \$ 305 | \$ 371 | \$ 246 | \$ 204 | \$ 334   | \$ 374 | \$ 330   | \$ 218   | \$ 304       | \$ 676 | \$ 708    | \$ 1,158 | \$ 1,353   |

<sup>1</sup> Provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio. From Q1 2003 through Q2 2004, the amounts are exclusively the cost of credit protection incurred in hedging the lending portfolio.

<sup>2</sup> Q2/03 Restructuring and goodwill impairment charges amounted to \$289 million after-tax

<sup>3</sup> The rate charged for Invested Capital is 13% for 2004, 13% for 2003, and 12% for 2002

<sup>4</sup> Includes trading-related income reported in net interest income (line 1) and trading and fee income (line 2).

The Wholesale Banking segment serves a diverse base of corporate, government, and institutional clients in key financial markets around the world. Under the TD Securities brand, the Wholesale Bank provides a full range of capital markets and investment banking products and services that include; advice on corporate strategy and mergers and acquisitions; underwriting and distributing loan, debt and equity products; structuring tailored risk management solutions; and executing financial transactions.

## Performance Measures - Corporate Segment<sup>1</sup>



### RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

**FOR THE PERIOD ENDED**

Net interest income<sup>2,3</sup>

Other Income<sup>3</sup>

Total revenue

General allowance release

Sectoral allowance release

Other provision for credit losses<sup>3</sup>

Total provision for credit losses

Non-interest expenses

Net income before taxes

Income taxes<sup>2</sup>

Non-controlling interest

Net income (loss)

| LINE # | 2004    |         | 2003     |         |         | Year to Date |          | Full Year |          |
|--------|---------|---------|----------|---------|---------|--------------|----------|-----------|----------|
|        | Q2      | Q1      | Q4       | Q3      | Q2      | Q1           | 2004     | 2003      | 2003     |
| 1      | \$ (83) | \$ (74) | \$ (113) | \$ (85) | \$ (17) | \$ (41)      | \$ (157) | \$ (58)   | \$ (256) |
| 2      | 26      | 44      | (47)     | 87      | 36      | (29)         | 70       | 7         | 47       |
| 3      | (57)    | (30)    | (160)    | 2       | 19      | (70)         | (87)     | (51)      | (209)    |
| 4      | (67)    | -       | (157)    | -       | -       | -            | (67)     | -         | (157)    |
| 5      | (200)   | (200)   | (40)     | (40)    | -       | -            | (400)    | -         | (80)     |
| 6      | (22)    | (17)    | (22)     | (9)     | (8)     | (13)         | (39)     | (21)      | (52)     |
| 7      | (289)   | (217)   | (219)    | (49)    | (8)     | (13)         | (506)    | (21)      | (289)    |
| 8      | 320     | 20      | 116      | 22      | 36      | 32           | 340      | 68        | 206      |
| 9      | (88)    | 167     | (57)     | 29      | (9)     | (89)         | 79       | (98)      | (126)    |
| 10     | (99)    | 17      | (136)    | (87)    | (12)    | (88)         | (82)     | (100)     | (323)    |
| 11     | 23      | 23      | 23       | 23      | 23      | 23           | 46       | 46        | 92       |
| 12     | \$ (12) | \$ 127  | \$ 56    | \$ 93   | \$ (20) | \$ (24)      | \$ 115   | \$ (44)   | \$ 105   |

### Decomposition of material items in net income (\$millions)

Interest on income tax refunds

Visa foreign exchange loss

Impact of Hedging Relationships Guideline (AcG-13)<sup>4</sup>

Securitization Gain/(Loss)

General allowance release

Unallocated Corporate expenses

Deferred tax charge - commercial lease

Tax Recovery re: future tax adjustment

Non-Core Lending Portfolio

Other

Total Net Income (loss)

|    |         |        |       |       |         |         |        |         |        |
|----|---------|--------|-------|-------|---------|---------|--------|---------|--------|
| 13 | \$ 20   | \$ -   | \$ -  | \$ 35 | \$ -    | \$ -    | \$ 20  | \$ -    | \$ 35  |
| 14 | -       | -      | (39)  | -     | -       | -       | -      | -       | (39)   |
| 15 | (17)    | (13)   | -     | -     | -       | -       | (30)   | -       | -      |
| 16 | 10      | 3      | 1     | 11    | -       | -       | 13     | -       | 12     |
| 17 | 43      | -      | 100   | -     | -       | -       | 43     | -       | 100    |
| 18 | (25)    | (11)   | (51)  | (17)  | (26)    | (17)    | (36)   | (43)    | (111)  |
| 19 | -       | -      | -     | -     | (30)    | -       | -      | (30)    | (30)   |
| 20 | -       | 17     | -     | -     | -       | -       | 17     | -       | -      |
| 21 | (39)    | 141    | 22    | 62    | 13      | 6       | 102    | 19      | 103    |
| 22 | (4)     | (10)   | 23    | 2     | 23      | (13)    | (14)   | 10      | 35     |
| 23 | \$ (12) | \$ 127 | \$ 56 | \$ 93 | \$ (20) | \$ (24) | \$ 115 | \$ (44) | \$ 105 |

<sup>1</sup> Refer to page 9 for a breakout of Non-Core Lending Portfolio results.

<sup>2</sup> Includes the elimination of the taxable equivalent basis (TEB) adjustments reported in the Operating Segments and Non-Core Lending Portfolio results.

<sup>3</sup> The Operating Segments results are presented before the impact of asset securitization programs, which is reclassified in the Corporate segment.

<sup>4</sup> The impact of the Hedging Relationships accounting guideline (AcG-13) results from the accounting asymmetry that occurs when hedges of interest rate risk, foreign exchange rates or credit exposures are effective for economic purposes but are marked-to-market for accounting purposes.

The Corporate Segment includes Non-Core Lending Portfolio, non-controlling interests in subsidiaries, the effects of asset securitization programs in the Personal & Commercial Banking Segment , treasury management, general provisions for credit losses, the elimination of taxable equivalent revenue and income tax, corporate level tax benefits, and residual unallocated revenues, expenses and taxes.

## Performance Measures - Non-Core Lending Portfolio<sup>1</sup>



### RESULTS OF OPERATIONS - before amortization of intangibles

(\$millions)

| FOR THE PERIOD ENDED                  | LINE # | 2004    |        | 2003    |       |         | Year to Date |        | Full Year |         |
|---------------------------------------|--------|---------|--------|---------|-------|---------|--------------|--------|-----------|---------|
|                                       |        | Q2      | Q1     | Q4      | Q3    | Q2      | Q1           | 2004   | 2003      | 2003    |
| Net interest income (TEB)             | 1      | \$ 25   | \$ 32  | \$ 40   | \$ 40 | \$ 40   | \$ 48        | \$ 57  | \$ 88     | \$ 168  |
| Trading and fee income                | 2      | 28      | 13     | (26)    | 28    | (9)     | (25)         | 41     | (34)      | (32)    |
| Total revenue                         | 3      | 53      | 45     | 14      | 68    | 31      | 23           | 98     | 54        | 136     |
| Provision for credit losses           | 4      | (200)   | (200)  | (40)    | (40)  | -       | -            | (400)  | -         | (80)    |
| Non-interest expenses                 | 5      | 313     | 28     | 40      | 10    | 8       | 14           | 341    | 22        | 72      |
| Net income before taxes               | 6      | (60)    | 217    | 14      | 98    | 23      | 9            | 157    | 32        | 144     |
| Income taxes (TEB)                    | 7      | (21)    | 76     | (8)     | 36    | 10      | 3            | 55     | 13        | 41      |
| Net income <sup>2</sup>               | 8      | \$ (39) | \$ 141 | \$ 22   | \$ 62 | \$ 13   | \$ 6         | \$ 102 | \$ 19     | \$ 103  |
| Economic profit (loss) <sup>3</sup>   | 9      | \$ (57) | \$ 111 | \$ (13) | \$ 17 | \$ (31) | \$ (41)      | \$ 54  | \$ (72)   | \$ (68) |
| Average Invested Capital (\$billions) | 10     | .5      | .7     | 1.0     | 1.3   | 1.3     | 1.3          | .6     | 1.3       | 1.2     |

### Key performance indicators (\$millions)

|   |    |        |        |        |        |         |          |        |         |        |
|---|----|--------|--------|--------|--------|---------|----------|--------|---------|--------|
| Risk-weighted assets (\$billions)                                 | 11 | \$ 3.5 | \$ 4.6 | \$ 5.8 | \$ 8.4 | \$ 10.1 | \$ 12.7  | \$ 3.5 | \$ 10.1 | \$ 5.8 |
| Total exposure (\$billions) <sup>4</sup>                          | 12 | 5.0    | 6.5    | 8.0    | 10.9   | 13.8    | 17.0     | 5.0    | 13.8    | 8.0    |
| Total drawn (\$billions) <sup>5</sup>                             | 13 | 2.6    | 3.3    | 4.2    | 6.2    | 7.2     | 9.3      | 2.6    | 7.2     | 4.2    |
| Gains/(losses) on derivatives & loan sales not booked to sectoral | 14 | 15     | (3)    | (19)   | (13)   | (31)    | (50)     | 12     | (81)    | (113)  |
| Sectoral Allowance  |    |        |        |        |        |         |          |        |         |        |
| Balance as at beginning of period                                 | 15 | 316    | 541    | 698    | 813    | 1,032   | 1,285    | 541    | 1,285   | 1,285  |
| Transfers (to)/from specific                                      | 16 | 61     | (64)   | (76)   | (95)   | (170)   | (236)    | (3)    | (406)   | (577)  |
| Recoveries  | 17 | 67     | 32     | 20     | 37     | -       | -        | 99     | -       | 57     |
| Provision for credit losses                                       | 18 | (200)  | (200)  | (40)   | (40)   | -       | -        | (400)  | -       | (80)   |
| Foreign exchange and loss on loan sales                           | 19 | (16)   | 7      | (61)   | (17)   | (49)    | (17)     | (9)    | (66)    | (144)  |
| Balance as at period end  | 20 | \$ 228 | \$ 316 | \$ 541 | \$ 698 | \$ 813  | \$ 1,032 | \$ 228 | \$ 813  | \$ 541 |

<sup>1</sup> The Non-Core Lending Portfolio business is included in the Corporate segment results found on page 8.

<sup>2</sup> Q2/04 includes a general litigation accrual of \$195 million after-tax.

<sup>3</sup> The rate charged for Invested Capital is 15% for 2004, and 13% for 2003.

<sup>4</sup> Exposure is committed authorized plus uncommitted utilized loan facilities and letters of credit and guarantees; net of specific allowances for credit losses, cash collateral and credit protection.

<sup>5</sup> Drawn (excluding letters of credit and guarantees) is utilized loan facilities net of specific allowances for credit losses, cash collateral, and credit protection.

The Non-Core Lending Portfolio was established at the end of fiscal 2002, representing just over half our total lending portfolio at the time with a majority of the exposures in communications and utilities and almost exclusively outside of Canada. The Non-Core Lending Portfolio represents accounts on which the risk-return relationship is unsatisfactory. The strategy is to manage down the portfolio in a manner which optimizes shareholder returns, leading to the eventual redeployment of capital.

## Balance Sheet



## **Bank Financial Group**

## Net Interest Income and Margin



| (\$MILLIONS)<br>FOR THE PERIOD ENDED                                 | LINE<br># | 2004     |          | 2003     |          |          | 2002     |          |          | Year to Date |          | Full Year |          |          |
|--|-----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------|----------|-----------|----------|----------|
|  |           | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | Q2           | 2004     | 2003      | 2003     | 2002     |
| <b>Interest income</b>   |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Loans  | 1         | \$ 1,691 | \$ 1,763 | \$ 1,749 | \$ 1,962 | \$ 1,897 | \$ 1,934 | \$ 1,998 | \$ 2,006 | \$ 1,651     | \$ 3,454 | \$ 3,831  | \$ 7,542 | \$ 7,796 |
| Securities   | 2         | 906      | 962      | 839      | 819      | 941      | 849      | 881      | 892      | 1,064        | 1,868    | 1,790     | 3,448    | 3,678    |
| Deposits with banks  | 3         | 123      | 120      | 71       | 59       | 36       | 46       | 41       | 43       | 20           | 243      | 82        | 212      | 132      |
| Total interest income  | 4         | 2,720    | 2,845    | 2,659    | 2,840    | 2,874    | 2,829    | 2,920    | 2,941    | 2,735        | 5,565    | 5,703     | 11,202   | 11,606   |
| <b>Interest expense</b>  |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Deposits   | 5         | 920      | 990      | 962      | 1,052    | 1,055    | 1,133    | 1,189    | 1,187    | 1,083        | 1,910    | 2,188     | 4,202    | 4,754    |
| Subordinated notes and debentures                                    | 6         | 78       | 80       | 94       | 59       | 51       | 55       | 56       | 50       | 43           | 158      | 106       | 259      | 201      |
| Other  | 7         | 238      | 299      | 224      | 327      | 323      | 251      | 287      | 300      | 301          | 537      | 574       | 1,125    | 1,351    |
| Total interest expense   | 8         | 1,236    | 1,369    | 1,280    | 1,438    | 1,429    | 1,439    | 1,532    | 1,537    | 1,427        | 2,605    | 2,868     | 5,586    | 6,306    |
| <b>Net interest income</b>   |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
|  | 9         | 1,484    | 1,476    | 1,379    | 1,402    | 1,445    | 1,390    | 1,388    | 1,404    | 1,308        | 2,960    | 2,835     | 5,616    | 5,300    |
| TEB Adjustment   | 10        | 62       | 64       | 62       | 58       | 56       | 54       | 53       | 48       | 60           | 126      | 110       | 230      | 222      |
| <b>Net interest income (TEB)</b>                                     | 11        | \$ 1,546 | \$ 1,540 | \$ 1,441 | \$ 1,460 | \$ 1,501 | \$ 1,444 | \$ 1,441 | \$ 1,452 | \$ 1,368     | \$ 3,086 | \$ 2,945  | \$ 5,846 | \$ 5,522 |
| Average total assets (\$billions)                                    | 12        | \$ 316   | \$ 304   | \$ 295   | \$ 317   | \$ 316   | \$ 303   | \$ 305   | \$ 300   | \$ 301       | \$ 310   | \$ 309    | \$ 308   | \$ 303   |
| Average earning assets (\$billions)                                  | 13        | 258      | 248      | 242      | 259      | 259      | 248      | 250      | 257      | 261          | 253      | 253       | 252      | 257      |
| Net interest margin as a % of average earning assets                 | 14        | 2.34 %   | 2.37 %   | 2.26 %   | 2.15 %   | 2.29 %   | 2.22 %   | 2.20 %   | 2.17 %   | 2.06 %       | 2.35 %   | 2.26 %    | 2.23 %   | 2.07 %   |
| Net interest margin (TEB) as a % of average earning assets           | 15        | 2.44     | 2.47     | 2.36     | 2.24     | 2.38     | 2.31     | 2.29     | 2.25     | 2.15         | 2.45     | 2.34      | 2.32     | 2.15     |
| <b>Impact on NII from impaired loans</b>                             |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Reduction/(increase) in NII from impaired loans                      | 16        | \$ 15    | \$ 17    | \$ 18    | \$ 30    | \$ 30    | \$ 33    | \$ 32    | \$ 28    | \$ 32        | \$ 32    | \$ 63     | \$ 111   | \$ 115   |
| Gross  | 17        | (3)      | (2)      | (3)      | (2)      | (3)      | (3)      | (5)      | (6)      | (5)          | (5)      | (6)       | (11)     | (20)     |
| Recoveries   | 18        | \$ 12    | \$ 15    | \$ 15    | \$ 28    | \$ 27    | \$ 30    | \$ 27    | \$ 22    | \$ 27        | \$ 27    | \$ 57     | \$ 100   | \$ 95    |
| Effective tax rate - reported basis                                  | 19        | 22.6 %   | 35.3 %   | 12.1 %   | 19.8 %   | - %      | 24.5 %   | 51.2 %   | 43.2 %   | - %          | 30.0 %   | 50.2 %    | 21.6 %   | 99.3 %   |
| Effective tax rate - before amortization of intangibles <sup>1</sup> | 20        | 24.8     | 29.3     | 17.5     | 23.4     | -        | 28.3     | 83.2     | 44.8     | 18.5         | 27.3     | 41.7      | 26.7     | -        |

<sup>1</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, Q1/02 - \$14 million after-tax)

## Other Income



**(\$MILLIONS)  
FOR THE PERIOD ENDED**

|  | LINE<br># | 2004            |          |          | 2003     |        |          | 2002     |          |          | Year to Date |          | Full Year |          |
|--|-----------|-----------------|----------|----------|----------|--------|----------|----------|----------|----------|--------------|----------|-----------|----------|
|  |           | Q2              | Q1       | Q4       | Q3       | Q2     | Q1       | Q4       | Q3       | Q2       | 2004         | 2003     | 2003      | 2002     |
| <b>Other Income</b>  |           |                 |          |          |          |        |          |          |          |          |              |          |           |          |
| TD Waterhouse fees and commissions   | 1         | \$ 293          | \$ 288   | \$ 270   | \$ 253   | \$ 202 | \$ 232   | \$ 209   | \$ 228   | \$ 240   | \$ 581       | \$ 434   | \$ 957    | \$ 922   |
| Full service brokerage and other securities services                         | 2         | 215             | 185      | 164      | 199      | 160    | 144      | 124      | 163      | 161      | 400          | 304      | 667       | 641      |
| Mutual fund management   | 3         | 146             | 138      | 133      | 127      | 120    | 128      | 127      | 131      | 133      | 284          | 248      | 508       | 522      |
| Credit fees  | 4         | 76              | 91       | 84       | 113      | 100    | 118      | 78       | 100      | 116      | 167          | 218      | 415       | 415      |
| Net investment securities gains/(losses)                                     | 5         | 59              | 45       | 23       | 18       | (23)   | 5        | (14)     | (8)      | (12)     | 104          | (18)     | 23        | 26       |
| Trading income   | 6         | (69)            | 52       | (22)     | (19)     | 15     | 130      | 64       | (73)     | 106      | (17)         | 145      | 104       | 529      |
| Service charges  | 7         | 168             | 165      | 165      | 168      | 153    | 155      | 157      | 151      | 143      | 333          | 308      | 641       | 596      |
| Loan securitizations   | 8         | 107             | 111      | 89       | 60       | 54     | 47       | 53       | 63       | 46       | 218          | 101      | 250       | 218      |
| Card services  | 9         | 52              | 49       | 47       | 74       | 65     | 66       | 66       | 64       | 57       | 101          | 131      | 252       | 249      |
| Insurance revenue (net of claims)  | 10        | 143             | 111      | 119      | 112      | 97     | 92       | 100      | 95       | 96       | 254          | 189      | 420       | 375      |
| Trust fees   | 11        | 23              | 17       | 15       | 19       | 19     | 17       | 18       | 18       | 22       | 40           | 36       | 70        | 76       |
| Gain on sale of mutual fund record keeping and custody business              | 12        | -               | -        | -        | -        | -      | -        | -        | 22       | -        | -            | -        | -         | 40       |
| Writedown of investment in JVs   | 13        | -               | -        | -        | -        | (39)   | -        | -        | -        | -        | -            | (39)     | (39)      | -        |
| Foreign exchange - non-trading   | 14        | 28              | 27       | (31)     | 26       | 28     | 25       | 25       | 29       | 27       | 55           | 53       | 48        | 110      |
| Gains/(Losses) on derivatives & loan sales (non-core) not booked to sectoral | 15        | 15              | (3)      | (19)     | (13)     | (31)   | (50)     | -        | -        | -        | 12           | (81)     | (113)     | -        |
| Other services   | 16        | 29              | 37       | 57       | 56       | 48     | 60       | 47       | 55       | 54       | 66           | 108      | 221       | 210      |
| <b>Total other income - page 3 (line 19)</b>                                 | 17        | <b>\$ 1,285</b> | \$ 1,313 | \$ 1,094 | \$ 1,193 | \$ 968 | \$ 1,169 | \$ 1,054 | \$ 1,038 | \$ 1,189 | \$ 2,598     | \$ 2,137 | \$ 4,424  | \$ 4,929 |

## Non-Interest Expenses



| (\$MILLIONS)<br>FOR THE PERIOD ENDED                        | LINE<br># | 2004     |          | 2003     |          |          | 2002     |          |          | Year to Date |          | Full Year |          |          |
|---|-----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------|----------|-----------|----------|----------|
|   |           | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | Q2           | 2004     | 2003      | 2003     | 2002     |
| <b>Salaries and employee benefits</b>                       |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Salaries  | 1         | \$ 558   | \$ 540   | \$ 593   | \$ 580   | \$ 536   | \$ 595   | \$ 581   | \$ 584   | \$ 552       | \$ 1,098 | \$ 1,131  | \$ 2,304 | \$ 2,273 |
| Incentive compensation                                      | 2         | 301      | 280      | 240      | 254      | 241      | 251      | 107      | 173      | 232          | 581      | 492       | 986      | 875      |
| Pension and other employee benefits                         | 3         | 112      | 123      | 108      | 125      | 116      | 119      | 114      | 111      | 98           | 235      | 235       | 468      | 418      |
| Total   | 4         | 971      | 943      | 941      | 959      | 893      | 965      | 802      | 868      | 882          | 1,914    | 1,858     | 3,758    | 3,566    |
| <b>Occupancy</b>  |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Rent  | 5         | 88       | 85       | 98       | 90       | 86       | 87       | 81       | 84       | 84           | 173      | 173       | 361      | 330      |
| Depreciation  | 6         | 33       | 32       | 37       | 35       | 36       | 35       | 41       | 37       | 36           | 65       | 71        | 143      | 148      |
| Other   | 7         | 29       | 30       | 38       | 53       | 31       | 30       | 32       | 33       | 31           | 59       | 61        | 152      | 127      |
| Total   | 8         | 150      | 147      | 173      | 178      | 153      | 152      | 154      | 154      | 151          | 297      | 305       | 656      | 605      |
| <b>Equipment</b>  |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Rent  | 9         | 40       | 35       | 49       | 39       | 51       | 46       | 43       | 47       | 39           | 75       | 97        | 185      | 170      |
| Depreciation  | 10        | 40       | 36       | 54       | 44       | 38       | 39       | 43       | 44       | 40           | 76       | 77        | 175      | 164      |
| Other   | 11        | 57       | 49       | 74       | 67       | 67       | 82       | 85       | 81       | 78           | 106      | 149       | 290      | 327      |
| Total   | 12        | 137      | 120      | 177      | 150      | 156      | 167      | 171      | 172      | 157          | 257      | 323       | 650      | 661      |
| <b>General</b>  |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Marketing and business development                          | 13        | 114      | 96       | 78       | 77       | 96       | 97       | 89       | 97       | 114          | 210      | 193       | 348      | 388      |
| Brokerage related fees                                      | 14        | 61       | 62       | 57       | 59       | 55       | 58       | 50       | 57       | 56           | 123      | 113       | 229      | 224      |
| Professional and advisory services                          | 15        | 97       | 91       | 123      | 87       | 87       | 75       | 105      | 84       | 87           | 188      | 162       | 372      | 366      |
| Communications  | 16        | 53       | 51       | 52       | 51       | 51       | 54       | 56       | 59       | 58           | 104      | 105       | 208      | 225      |
| Capital and business taxes                                  | 17        | 43       | 31       | 34       | 38       | 32       | 29       | 29       | 32       | 22           | 74       | 61        | 133      | 107      |
| Postage   | 18        | 28       | 24       | 23       | 21       | 25       | 22       | 22       | 23       | 31           | 52       | 47        | 91       | 96       |
| Travel and relocation                                       | 19        | 16       | 13       | 16       | 13       | 15       | 14       | 20       | 18       | 15           | 29       | 29        | 58       | 68       |
| Restructuring costs   | 20        | (7)      | -        | -        | 5        | 87       | -        | -        | -        | -            | (7)      | 87        | 92       | -        |
| Goodwill impairment   | 21        | -        | -        | -        | -        | 624      | -        | -        | -        | -            | -        | 624       | 624      | -        |
| Other   | 22        | 446      | 177      | 111      | 59       | 91       | 112      | 137      | 77       | 114          | 623      | 203       | 373      | 448      |
| Total   | 23        | 851      | 545      | 494      | 410      | 1,163    | 461      | 508      | 447      | 497          | 1,396    | 1,624     | 2,528    | 1,922    |
| <b>Total expenses excluding amortization of intangibles</b> | 24        | \$ 2,109 | \$ 1,755 | \$ 1,785 | \$ 1,697 | \$ 2,365 | \$ 1,745 | \$ 1,635 | \$ 1,641 | \$ 1,687     | \$ 3,864 | \$ 4,110  | \$ 7,592 | \$ 6,754 |
| <b>Memo Items</b>   |           |          |          |          |          |          |          |          |          |              |          |           |          |          |
| Amortization of intangibles                                 | 25        | \$ 162   | \$ 170   | \$ 175   | \$ 186   | \$ 199   | \$ 212   | \$ 226   | \$ 241   | \$ 257       | \$ 332   | \$ 411    | \$ 772   | \$ 998   |
| Less tax effect - at normal rates                           | 26        | 55       | 60       | 63       | 67       | 72       | 79       | 86       | 92       | 97           | 115      | 151       | 281      | 385      |
| - resulting from tax rate changes                           | 27        | -        | (69)     | -        | -        | -        | -        | (16)     | (5)      | -            | (69)     | -         | -        | (21)     |
| Amortization of intangibles, net of tax                     | 28        | \$ 107   | \$ 179   | \$ 112   | \$ 119   | \$ 127   | \$ 133   | \$ 156   | \$ 154   | \$ 160       | \$ 286   | \$ 260    | \$ 491   | \$ 634   |

# Investment Securities, Intangibles and Goodwill, and Restructuring Costs



**Bank Financial Group**

**(\$MILLIONS)  
AS AT**

| LINE<br>#  | 2004         |              | 2003         |              |              | 2002           |                |                | Year to Date   |              | Full Year    |              |                |              |
|--|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|----------------|--------------|
|  | Q2           | Q1           | Q4           | Q3           | Q2           | Q1             | Q4             | Q3             | 2004           | 2003         | 2003         | 2002         |                |              |
| <b>Investment securities - surplus (deficit) over book<sup>1</sup></b> |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
| Debt   | \$ -         | \$ -         | \$ -         | \$ 12        | \$ 1         | \$ (6)         | \$ 99          | \$ 47          | \$ 43          | \$ -         | \$ 1         | \$ -         | \$ 99          |              |
| Common & equivalents   | 364          | 374          | 329          | 274          | 194          | 136            | 124            | 194            | 418            | 364          | 194          | 329          | 124            |              |
| Preferred shares   | 41           | 38           | 40           | 12           | 1            | 1              | 1              | 5              | 13             | 41           | 1            | 40           | 1              |              |
| <b>Total</b>   | <b>405</b>   | <b>412</b>   | <b>369</b>   | <b>298</b>   | <b>196</b>   | <b>131</b>     | <b>224</b>     | <b>246</b>     | <b>474</b>     | <b>405</b>   | <b>196</b>   | <b>369</b>   | <b>224</b>     |              |
| <b>Identifiable intangible assets</b>                                  |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
| Opening balance  | \$ 2,570     | \$ 2,737     | \$ 2,786     | \$ 2,972     | \$ 3,171     | \$ 3,383       | \$ 3,608       | \$ 3,870       | \$ 4,107       | \$ 2,737     | \$ 3,383     | \$ 3,383     | \$ 4,381       |              |
| Arising during quarter   | 30           | 3            | 126          | -            | -            | -              | 1              | (21)           | 20             | 33           | -            | 126          | -              |              |
| Amortized in quarter   | (162)        | (170)        | (175)        | (186)        | (199)        | (212)          | (226)          | (241)          | (257)          | (332)        | (411)        | (772)        | (998)          |              |
| <b>Closing balance</b>   | <b>2,438</b> | <b>2,570</b> | <b>2,737</b> | <b>2,786</b> | <b>2,972</b> | <b>3,171</b>   | <b>3,383</b>   | <b>3,608</b>   | <b>3,870</b>   | <b>2,438</b> | <b>2,972</b> | <b>2,737</b> | <b>3,383</b>   |              |
| <b>Future tax liability on intangible assets</b>                       |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
| Opening balance  | \$ (850)     | \$ (841)     | \$ (904)     | \$ (971)     | \$ (1,043)   | \$ (1,122)     | \$ (1,192)     | \$ (1,279)     | \$ (1,376)     | \$ (841)     | \$ (1,122)   | \$ (1,122)   | \$ (1,486)     |              |
| Arising during quarter - changes in tax rates                          | -            | (69)         | -            | -            | -            | -              | (16)           | (5)            | -              | (69)         | -            | -            | (21)           |              |
| Recognized in quarter  | 52           | 60           | 63           | 67           | 72           | 79             | 86             | 92             | 97             | 112          | 151          | 281          | 385            |              |
| <b>Closing balance</b>   | <b>(798)</b> | <b>(850)</b> | <b>(841)</b> | <b>(904)</b> | <b>(971)</b> | <b>(1,043)</b> | <b>(1,122)</b> | <b>(1,192)</b> | <b>(1,279)</b> | <b>(798)</b> | <b>(971)</b> | <b>(841)</b> | <b>(1,122)</b> |              |
| <b>Net intangibles</b>   |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
|  | <b>1,640</b> | <b>1,720</b> | <b>1,896</b> | <b>1,882</b> | <b>2,001</b> | <b>2,128</b>   | <b>2,261</b>   | <b>2,416</b>   | <b>2,591</b>   |              | <b>1,640</b> | <b>2,001</b> | <b>1,896</b>   | <b>2,261</b> |
| <b>Goodwill</b>  |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
| Opening balance  | \$ 2,272     | \$ 2,263     | \$ 2,323     | \$ 2,360     | \$ 3,102     | \$ 3,134       | \$ 3,065       | \$ 2,990       | \$ 2,676       | \$ 2,263     | \$ 3,134     | \$ 3,134     | \$ 2,298       |              |
| Arising during quarter   | 27           | -            | -            | -            | -            | -              | 96             | 44             | 325            | 27           | -            | -            | 849            |              |
| Impairment   | -            | -            | -            | -            | (624)        | -              | -              | -              | -              | -            | (624)        | (624)        | -              |              |
| Foreign exchange and other adjustments                                 | 37           | 9            | (60)         | (37)         | (118)        | (32)           | (27)           | 31             | (11)           | 46           | (150)        | (247)        | (13)           |              |
| <b>Closing balance</b>   | <b>2,336</b> | <b>2,272</b> | <b>2,263</b> | <b>2,323</b> | <b>2,360</b> | <b>3,102</b>   | <b>3,134</b>   | <b>3,065</b>   | <b>2,990</b>   | <b>2,336</b> | <b>2,360</b> | <b>2,263</b> | <b>3,134</b>   |              |
| <b>Total net intangibles and goodwill</b>                              |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
|  | <b>3,976</b> | <b>3,992</b> | <b>4,159</b> | <b>4,205</b> | <b>4,361</b> | <b>5,230</b>   | <b>5,395</b>   | <b>5,481</b>   | <b>5,581</b>   |              | <b>3,976</b> | <b>4,361</b> | <b>4,159</b>   | <b>5,395</b> |
| <b>Restructuring costs accrual</b>                                     |              |              |              |              |              |                |                |                |                |              |              |              |                |              |
| Opening balance  | \$ 16        | \$ 19        | \$ 53        | \$ 74        | \$ 27        | \$ 36          | \$ 81          | \$ 137         | \$ 207         | \$ 19        | \$ 36        | \$ 36        | \$ 337         |              |
| Expensed during quarter  | (7)          | -            | -            | 5            | 93           | -              | -              | -              | -              | (7)          | 93           | 98           | -              |              |
| Amount utilized during quarter   | -            | -            | (13)         | (4)          | (5)          | (6)            | (32)           | (40)           | (61)           | -            | (11)         | (28)         | (165)          |              |
| Personal and Commercial Banking  | -            | -            | -            | -            | -            | -              | -              | (1)            | (3)            | (1)          | -            | -            | (15)           |              |
| TD Waterhouse  | -            | -            | -            | -            | -            | -              | -              | -              | -              | (1)          | (13)         | (25)         | -              |              |
| TD Waterhouse International  | -            | (1)          | (2)          | (10)         | (13)         | -              | -              | -              | -              | -            | (5)          | (8)          | (121)          |              |
| Wholesale Banking  | -            | -            | -            | (3)          | (2)          | (3)            | (12)           | (13)           | (5)            | -            | (26)         | (54)         | -              |              |
| Wholesale Banking - Equity Options                                     | (1)          | (2)          | (19)         | (9)          | (26)         | -              | -              | -              | -              | (3)          | (26)         | (54)         | -              |              |
| <b>Closing balance</b>   | <b>8</b>     | <b>16</b>    | <b>19</b>    | <b>53</b>    | <b>74</b>    | <b>27</b>      | <b>36</b>      | <b>81</b>      | <b>137</b>     | <b>8</b>     | <b>74</b>    | <b>19</b>    | <b>36</b>      |              |

<sup>1</sup> Excludes debt security positions which are used as part of the Bank's Asset and Liability Management hedging activities and preferred shares that are hedged

## Analysis of Change in Shareholders' Equity & Non-Controlling Interest



**Bank Financial Group**

| (\$MILLIONS)<br>FOR THE PERIOD ENDED                               | LINE<br># | 2004             |           |           | 2003      |           |           | 2002      |           |           | Year to Date |           | Full Year |           |
|--|-----------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|-----------|-----------|-----------|
|  |           | Q2               | Q1        | Q4        | Q3        | Q2        | Q1        | Q4        | Q3        | Q2        | 2004         | 2003      | 2003      | 2002      |
| <b>Preferred shares</b>  |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 1         | <b>1,522</b>     | \$ 1,535  | \$ 1,535  | \$ 1,786  | \$ 1,477  | \$ 1,485  | \$ 1,491  | \$ 1,487  | \$ 1,492  | \$ 1,535     | \$ 1,485  | \$ 1,485  | \$ 1,492  |
| Issued   | 2         | -                | -         | -         | -         | 550       | -         | -         | -         | -         | -            | -         | 550       | 550       |
| Redeemed   | 3         | -                | -         | -         | (251)     | (226)     | -         | -         | -         | -         | -            | -         | (226)     | (477)     |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup> | 4         | <b>4</b>         | (13)      | n/a       | (9)          | n/a       | n/a       | n/a       |
| Translation adjustment on shares issued in a foreign currency      | 5         | -                | -         | -         | -         | (15)      | (8)       | (6)       | 4         | (5)       | -            | (23)      | (23)      | (7)       |
| Closing balance  | 6         | <b>1,526</b>     | 1,522     | 1,535     | 1,535     | 1,786     | 1,477     | 1,485     | 1,491     | 1,487     | 1,526        | 1,786     | 1,535     | 1,485     |
| <b>Common shares</b>   |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 7         | <b>3,192</b>     | 3,179     | 3,078     | 3,000     | 2,917     | 2,846     | 2,782     | 2,727     | 2,663     | 3,179        | 2,846     | 2,846     | 2,259     |
| Issued - options   | 8         | <b>36</b>        | 35        | 19        | 7         | 13        | 8         | 2         | 2         | 5         | 71           | 21        | 47        | 13        |
| - cash   | 9         | -                | -         | -         | -         | -         | -         | -         | -         | -         | -            | -         | -         | 400       |
| - dividend reinvestment plan                                       | 10        | <b>11</b>        | 76        | 82        | 71        | 70        | 63        | 62        | 53        | 59        | 87           | 133       | 286       | 174       |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup> | 11        | <b>70</b>        | (98)      | n/a       | (28)         | n/a       | n/a       | n/a       |
| Repurchase of common shares  | 12        | <b>(28)</b>      | -         | -         | -         | -         | -         | -         | -         | -         | (28)         | -         | -         | -         |
| Closing balance  | 13        | <b>3,281</b>     | 3,192     | 3,179     | 3,078     | 3,000     | 2,917     | 2,846     | 2,782     | 2,727     | 3,281        | 3,000     | 3,179     | 2,846     |
| <b>Contributed surplus</b>   |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 14        | <b>12</b>        | 9         | 7         | 5         | 2         | -         | -         | -         | -         | 9            | -         | -         | -         |
| Stock option expense   | 15        | <b>3</b>         | 3         | 2         | 2         | 3         | 2         | -         | -         | -         | 6            | 5         | 9         | -         |
| Stock option exercised   | 16        | <b>(1)</b>       | -         | -         | -         | -         | -         | -         | -         | -         | (1)          | -         | -         | -         |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup> | 17        | -                | -         | n/a       | -            | n/a       | n/a       | n/a       |
| Closing balance  | 18        | <b>14</b>        | 12        | 9         | 7         | 5         | 2         | -         | -         | -         | 14           | 5         | 9         | -         |
| <b>Retained earnings</b>   |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 19        | <b>8,810</b>     | 8,388     | 8,327     | 8,089     | 8,805     | 8,710     | 9,194     | 9,701     | 9,784     | 8,388        | 8,710     | 8,710     | 9,653     |
| Net income   | 20        | <b>511</b>       | 603       | 501       | 501       | (273)     | 347       | (196)     | (405)     | 156       | 1,114        | 74        | 1,076     | (67)      |
| Dividends - common   | 21        | <b>(224)</b>     | (209)     | (209)     | (183)     | (181)     | (181)     | (180)     | (180)     | (179)     | (433)        | (362)     | (754)     | (718)     |
| - preferred  | 22        | <b>(16)</b>      | (15)      | (15)      | (16)      | (15)      | (18)      | (17)      | (17)      | (18)      | (31)         | (33)      | (64)      | (70)      |
| - preferred TD MIC   | 23        | <b>(5)</b>       | (6)       | (6)       | (5)       | (7)       | (5)       | (6)       | (6)       | (6)       | (11)         | (12)      | (23)      | (23)      |
| Foreign currency translation adjustments, net of tax               | 24        | <b>73</b>        | 73        | (210)     | (56)      | (234)     | (48)      | (83)      | 102       | (21)      | 146          | (282)     | (548)     | (32)      |
| Share issue expenses, net of tax                                   | 25        | -                | -         | -         | -         | (6)       | -         | (1)       | -         | -         | -            | (6)       | (6)       | (8)       |
| Stock options settled in cash, tax effected                        | 26        | -                | -         | -         | -         | -         | -         | (1)       | (1)       | (15)      | -            | -         | -         | (25)      |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup> | 27        | -                | -         | n/a       | -            | n/a       | n/a       | n/a       |
| Premium paid on common shares repurchased                          | 28        | <b>(235)</b>     | -         | -         | -         | -         | -         | -         | -         | -         | (235)        | -         | -         | -         |
| Other  | 29        | -                | (24)      | -         | (3)       | -         | -         | -         | -         | -         | (24)         | -         | (3)       | -         |
| Closing balance  | 30        | <b>8,914</b>     | 8,810     | 8,388     | 8,327     | 8,089     | 8,805     | 8,710     | 9,194     | 9,701     | 8,914        | 8,089     | 8,388     | 8,710     |
| <b>Total common equity</b>   | 31        | <b>12,209</b>    | 12,014    | 11,576    | 11,412    | 11,094    | 11,724    | 11,556    | 11,976    | 12,428    | 12,209       | 11,094    | 11,576    | 11,556    |
| <b>Total shareholders' equity</b>                                  | 32        | <b>\$ 13,735</b> | \$ 13,536 | \$ 13,111 | \$ 12,947 | \$ 12,880 | \$ 13,201 | \$ 13,041 | \$ 13,467 | \$ 13,915 | \$ 13,735    | \$ 12,880 | \$ 13,111 | \$ 13,041 |
| <b>Non-controlling interest in subsidiaries</b>                    |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 33        | <b>\$ 1,250</b>  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 900    | \$ 900    | \$ 900    | \$ 1,250     | \$ 1,250  | \$ 1,250  | \$ 1,272  |
| Arising from TD CaTS II issue                                      | 34        | -                | -         | -         | -         | -         | -         | 350       | -         | -         | -            | -         | 350       | -         |
| Purchase of TD Waterhouse shares                                   | 35        | -                | -         | -         | -         | -         | -         | -         | -         | -         | -            | -         | -         | (372)     |
| Closing balance  | 36        | <b>\$ 1,250</b>  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 1,250  | \$ 900    | \$ 900    | \$ 1,250     | \$ 1,250  | \$ 1,250  | \$ 1,250  |
| <b>NUMBER OF COMMON SHARES (thousands)</b>                         |           |                  |           |           |           |           |           |           |           |           |              |           |           |           |
| Opening balance  | 37        | <b>657,601</b>   | 656,261   | 653,365   | 651,075   | 647,921   | 645,399   | 643,229   | 641,379   | 639,609   | 656,261      | 645,399   | 645,399   | 628,451   |
| Issued - options   | 38        | <b>1,625</b>     | 1,829     | 946       | 359       | 1,052     | 543       | 132       | 130       | 357       | 3,454        | 1,595     | 2,900     | 818       |
| - cash   | 39        | -                | -         | -         | -         | -         | -         | -         | -         | -         | -            | -         | -         | 10,959    |
| - dividend reinvestment plan                                       | 40        | <b>236</b>       | 1,748     | 1,950     | 1,931     | 2,102     | 1,979     | 2,038     | 1,720     | 1,413     | 1,984        | 4,081     | 7,962     | 5,171     |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup> | 41        | <b>1,507</b>     | (2,237)   | n/a       | (730)        | n/a       | n/a       | n/a       |
| Repurchase of common shares  | 42        | <b>(5,660)</b>   | -         | -         | -         | -         | -         | -         | -         | -         | (5,660)      | -         | -         | -         |
| Closing balance  | 43        | <b>655,309</b>   | 657,601   | 656,261   | 653,365   | 651,075   | 647,921   | 645,399   | 643,229   | 641,379   | 655,309      | 651,075   | 656,261   | 645,399   |

<sup>1</sup> Purchased by subsidiaries of the Bank which are regulated securities entities in accordance with Regulation 92-313 of the *Bank Act*. Prospectively reflected change to CICA Handbook s. 1100 effective Q1/04

## Risk-Weighted Assets and Capital

**TD Bank Financial Group**

| (\$MILLIONS)<br>AS AT   |    | 2004              |                   |                   | 2003              |                   |                   | 2002              |                   |                   |
|---|----|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| LINE #  |    | Q2                | Q1                | Q4                | Q3                | Q2                | Q1                | Q4                | Q3                | Q2                |
| <b>Balance sheet assets</b>   |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| Cash resources  | 1  | \$ 1,638          | \$ 1,395          | \$ 1,344          | \$ 1,346          | \$ 1,205          | \$ 1,620          | \$ 1,108          | \$ 1,370          | \$ 1,150          |
| Securities  | 2  | 4,041             | 3,759             | 3,686             | 4,451             | 4,635             | 5,845             | 6,247             | 6,708             | 6,551             |
| Loans   | 3  | 57,834            | 59,810            | 59,508            | 59,979            | 62,804            | 64,231            | 64,247            | 69,971            | 68,997            |
| Customers' liability under acceptances                                | 4  | 5,348             | 5,699             | 6,400             | 6,731             | 6,429             | 6,460             | 7,066             | 7,333             | 7,540             |
| Other assets  | 5  | 6,175             | 6,055             | 5,885             | 5,834             | 6,189             | 6,158             | 6,288             | 6,479             | 6,037             |
| <b>Total balance sheet assets</b>                                     | 6  | <b>75,036</b>     | <b>76,718</b>     | <b>76,823</b>     | <b>78,341</b>     | <b>81,262</b>     | <b>84,314</b>     | <b>84,956</b>     | <b>91,861</b>     | <b>90,275</b>     |
| <b>Off-balance sheet exposures</b>                                    |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| Credit instruments  | 7  | 9,908             | 10,929            | 10,937            | 12,407            | 13,151            | 14,200            | 14,559            | 15,404            | 16,164            |
| Derivative financial instruments                                      | 8  | 6,413             | 6,343             | 5,987             | 5,853             | 6,104             | 6,554             | 6,259             | 6,567             | 5,211             |
| <b>Total off-balance sheet exposures</b>                              | 9  | <b>16,321</b>     | <b>17,272</b>     | <b>16,924</b>     | <b>18,260</b>     | <b>19,255</b>     | <b>20,754</b>     | <b>20,818</b>     | <b>21,971</b>     | <b>21,375</b>     |
| <b>Total risk-weighted asset equivalent - Credit risk</b>             | 10 | <b>91,357</b>     | <b>93,990</b>     | <b>93,747</b>     | <b>96,601</b>     | <b>100,517</b>    | <b>105,068</b>    | <b>105,774</b>    | <b>113,832</b>    | <b>111,650</b>    |
| <b>Total risk-weighted asset equivalent - Market risk</b>             | 11 | <b>10,992</b>     | <b>16,094</b>     | <b>14,470</b>     | <b>17,390</b>     | <b>17,758</b>     | <b>16,043</b>     | <b>14,859</b>     | <b>16,037</b>     | <b>14,621</b>     |
| <b>Total risk-weighted assets</b>                                     | 12 | <b>\$ 102,349</b> | <b>\$ 110,084</b> | <b>\$ 108,217</b> | <b>\$ 113,991</b> | <b>\$ 118,275</b> | <b>\$ 121,111</b> | <b>\$ 120,633</b> | <b>\$ 129,869</b> | <b>\$ 126,271</b> |
| <b>CAPITAL</b>  |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| <b>TIER 1</b>   |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| Common shareholders' equity   | 13 | \$ 12,195         | \$ 12,002         | \$ 11,567         | \$ 11,405         | \$ 11,089         | \$ 11,722         | \$ 11,556         | \$ 11,976         | \$ 12,428         |
| Qualifying preferred shares   | 14 | 1,526             | 1,522             | 1,535             | 1,525             | 1,394             | 1,375             | 1,328             | 1,491             | 1,487             |
| Contributed surplus   | 15 | 14                | 12                | 9                 | 7                 | 5                 | 2                 | -                 | -                 | -                 |
| Non-controlling interest in subsidiaries                              |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| - TD CaTS   | 16 | 1,250             | 1,250             | 1,250             | 1,250             | 1,216             | 1,188             | 1,119             | 900               | 900               |
| Less: goodwill and intangible assets in excess of 5% limit            | 17 | (2,778)           | (2,840)           | (3,035)           | (3,089)           | (3,264)           | (4,033)           | (4,213)           | (4,345)           | (4,423)           |
| <b>Total Tier 1 capital</b>   | 18 | <b>12,207</b>     | <b>11,946</b>     | <b>11,326</b>     | <b>11,098</b>     | <b>10,440</b>     | <b>10,254</b>     | <b>9,790</b>      | <b>10,022</b>     | <b>10,392</b>     |
| <b>TIER 2</b>   |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| Subordinated notes and debentures                                     | 19 | 5,730             | 5,696             | 5,887             | 5,143             | 4,261             | 4,318             | 4,343             | 4,080             | 4,077             |
| Qualifying preferred shares   | 20 | -                 | -                 | -                 | 10                | 392               | 102               | 157               | -                 | -                 |
| Less: amortization of subordinated notes and debentures               | 21 | (161)             | (156)             | (241)             | (370)             | (373)             | (381)             | (357)             | (561)             | (566)             |
| General allowance for credit losses included in capital               | 22 | 895               | 963               | 947               | 997               | 1,034             | 1,060             | 1,056             | 1,136             | 1,105             |
| <b>Total Tier 2 capital</b>   | 23 | <b>6,464</b>      | <b>6,503</b>      | <b>6,593</b>      | <b>5,780</b>      | <b>5,314</b>      | <b>5,099</b>      | <b>5,199</b>      | <b>4,655</b>      | <b>4,616</b>      |
| Investment in unconsolidated subsidiaries/<br>substantial investments | 24 | (1,664)           | (1,274)           | (919)             | (900)             | (944)             | (915)             | (870)             | (723)             | (719)             |
| First loss protection   | 25 | (208)             | (139)             | (145)             | (152)             | (182)             | (154)             | (159)             | (180)             | (197)             |
| <b>Total capital</b>  | 26 | <b>\$ 16,799</b>  | <b>\$ 17,036</b>  | <b>\$ 16,855</b>  | <b>\$ 15,826</b>  | <b>\$ 14,628</b>  | <b>\$ 14,284</b>  | <b>\$ 13,960</b>  | <b>\$ 13,774</b>  | <b>\$ 14,092</b>  |
| <b>Capital ratios</b>   |    |                   |                   |                   |                   |                   |                   |                   |                   |                   |
| Tier 1 capital  | 27 | 11.9 %            | 10.9 %            | 10.5 %            | 9.7 %             | 8.8 %             | 8.5 %             | 8.1 %             | 7.7 %             | 8.2 %             |
| Total capital   | 28 | 16.4              | 15.5              | 15.6              | 13.9              | 12.4              | 11.8              | 11.6              | 10.6              | 11.2              |
| Tangible common equity ratio <sup>1</sup>                             | 29 | 8.0               | 7.3               | 6.9               | 6.3               | 5.7               | 5.4               | 5.1               | 5.1               | 5.5               |

<sup>1</sup> Tangible common equity ratio is common shareholders' equity plus contributed surplus less net intangibles and goodwill as a percentage of risk weighted assets

# Loan Securitization



**(\$MILLIONS)**

**FOR THE PERIOD ENDED**

| LINE # | 2004 |    | 2003 |    |    | 2002 |    |    | Year to Date |      | Full Year |      |
|--------|------|----|------|----|----|------|----|----|--------------|------|-----------|------|
|        | Q2   | Q1 | Q4   | Q3 | Q2 | Q1   | Q4 | Q3 | Q2           | 2004 | 2003      | 2003 |

## Loans securitized and sold to third parties

Securitized/(repurchased) during the quarter<sup>1</sup>

|                 |              |   |                 |        |          |          |          |          |        |        |        |          |
|-----------------|--------------|---|-----------------|--------|----------|----------|----------|----------|--------|--------|--------|----------|
| Mortgage        | Conventional | 1 | \$ -            | \$ -   | \$ -     | \$ -     | \$ -     | \$ -     | \$ -   | \$ -   | \$ -   | \$ -     |
|                 | MBS Pool     | 2 | <b>1,066</b>    | 1,056  | 2,138    | 2,338    | 1,435    | 1,600    | 1,203  | 1,273  | 1,174  | 2,122    |
|                 | Commercial   | 3 | <b>81</b>       | 318    | -        | 302      | -        | 577      | (1)    | 90     | -      | 399      |
| Personal        | HELOC        | 4 | -               | (370)  | -        | -        | -        | (300)    | (472)  | (541)  | -      | (370)    |
|                 | Credit Card  | 5 | -               | (39)   | (613)    | 1,146    | (20)     | (500)    | (107)  | (219)  | (668)  | (39)     |
| Corporate Loans |              | 6 | -               | -      | -        | -        | -        | -        | -      | -      | -      | -        |
| Total           |              | 7 | <b>\$ 1,147</b> | \$ 965 | \$ 1,525 | \$ 3,786 | \$ 1,415 | \$ 1,377 | \$ 623 | \$ 603 | \$ 506 | \$ 2,112 |
|                 |              |   |                 |        |          |          |          |          |        |        |        | \$ 2,792 |
|                 |              |   |                 |        |          |          |          |          |        |        |        | \$ 8,103 |
|                 |              |   |                 |        |          |          |          |          |        |        |        | \$ 516   |

## Outstanding at end of period

|                 |              |    |                 |          |          |          |          |          |          |          |          |          |
|-----------------|--------------|----|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Mortgage        | Conventional | 8  | <b>\$ 382</b>   | \$ 515   | \$ 626   | \$ 788   | \$ 1,052 | \$ 1,380 | \$ 1,600 | \$ 1,786 | \$ 2,109 | \$ 382   |
|                 | MBS Pool     | 9  | <b>11,200</b>   | 11,031   | 10,683   | 9,532    | 8,302    | 7,660    | 6,473    | 5,928    | 5,351    | 11,200   |
|                 | Commercial   | 10 | <b>1,606</b>    | 1,560    | 1,284    | 1,328    | 1,065    | 1,079    | 509      | 511      | 424      | 1,606    |
| Personal        | HELOC        | 11 | <b>4,077</b>    | 4,120    | 4,541    | 4,590    | 4,648    | 4,684    | 5,032    | 5,504    | 5,888    | 4,077    |
|                 | Credit Card  | 12 | <b>1,500</b>    | 1,500    | 1,539    | 2,147    | 1,002    | 1,022    | 1,522    | 1,628    | 1,847    | 1,500    |
| Corporate Loans |              | 13 | <b>28</b>       | 42       | 79       | 108      | 187      | 187      | 200      | 200      | 200      | 28       |
| Total           |              | 14 | <b>\$18,793</b> | \$18,768 | \$18,752 | \$18,493 | \$16,256 | \$16,012 | \$15,336 | \$15,557 | \$15,819 | \$18,793 |
|                 |              |    |                 |          |          |          |          |          |          |          |          | \$16,256 |
|                 |              |    |                 |          |          |          |          |          |          |          |          | \$18,752 |
|                 |              |    |                 |          |          |          |          |          |          |          |          | \$15,336 |

## Economic Impact

|                             |    |                 |          |          |         |         |         |         |         |         |          |
|-----------------------------|----|-----------------|----------|----------|---------|---------|---------|---------|---------|---------|----------|
| Net interest income         | 15 | <b>\$ (109)</b> | \$ (112) | \$ (100) | \$ (49) | \$ (60) | \$ (58) | \$ (64) | \$ (75) | \$ (62) | \$ (221) |
| Other income                | 16 | <b>107</b>      | 111      | 89       | 60      | 54      | 47      | 53      | 63      | 46      | 218      |
| Provision for credit losses | 17 | <b>13</b>       | 10       | 13       | 7       | 6       | 11      | 11      | 12      | 16      | 23       |
| Total impact                | 18 | <b>\$ 11</b>    | \$ 9     | \$ 2     | \$ 18   | \$ -    | \$ -    | \$ -    | \$ -    | \$ -    | \$ 20    |

## Mortgage Backed Securities Retained<sup>2</sup>

|                              |    |                 |          |          |          |          |          |          |          |          |          |
|------------------------------|----|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Outstanding at end of period | 19 | <b>\$ 9,485</b> | \$ 7,217 | \$ 8,091 | \$ 5,920 | \$ 6,467 | \$ 6,661 | \$ 6,212 | \$ 6,729 | \$ 7,141 | \$ 9,485 |
|                              |    |                 |          |          |          |          |          |          |          |          | \$ 6,467 |
|                              |    |                 |          |          |          |          |          |          |          |          | \$ 8,091 |
|                              |    |                 |          |          |          |          |          |          |          |          | \$ 6,212 |

<sup>1</sup> Excludes principal repayments during the quarter

<sup>2</sup> Reported as investment securities issued or guaranteed by Canada on the consolidated balance sheet

# Impaired Loans by Business Line and General Allowances



(\$MILLIONS)  
AS AT

| LINE<br># | 2004 |    | 2003 |    |    | 2002 |    |    |
|-----------|------|----|------|----|----|------|----|----|
|           | Q2   | Q1 | Q4   | Q3 | Q2 | Q1   | Q4 | Q3 |

## GROSS IMPAIRED LOANS

### Personal and Commercial Banking

Retail  
Commercial  
Total Personal and Commercial Banking

|   |        |          |          |          |          |          |          |          |          |
|---|--------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1 | \$ 165 | \$ 204   | \$ 215   | \$ 206   | \$ 216   | \$ 239   | \$ 250   | \$ 258   | \$ 288   |
| 2 | 173    | 223      | 210      | 209      | 189      | 150      | 164      | 123      | 135      |
| 3 | 338    | 427      | 425      | 415      | 405      | 389      | 414      | 381      | 423      |
| 4 | -      | -        | -        | -        | -        | -        | 2,080    | 1,611    | 1,212    |
| 5 | -      | -        | -        | 27       | 28       | 31       | 31       | 32       | 58       |
| 6 | -      | -        | -        | 27       | 28       | 31       | 2,111    | 1,643    | 1,270    |
| 7 | 586    | 739      | 946      | 1,463    | 2,089    | 2,363    | -        | -        | -        |
| 8 | \$ 924 | \$ 1,166 | \$ 1,371 | \$ 1,905 | \$ 2,522 | \$ 2,783 | \$ 2,525 | \$ 2,024 | \$ 1,693 |

## NET IMPAIRED LOANS

### Personal and Commercial Banking

Retail  
Commercial  
Total Personal and Commercial Banking

|    |          |          |          |          |          |          |          |          |         |
|----|----------|----------|----------|----------|----------|----------|----------|----------|---------|
| 9  | \$ 87    | \$ 111   | \$ 121   | \$ 118   | \$ 126   | \$ 142   | \$ 152   | \$ 188   | \$ 217  |
| 10 | 91       | 136      | 123      | 113      | 102      | 75       | 105      | 68       | 82      |
| 11 | 178      | 247      | 244      | 231      | 228      | 217      | 257      | 256      | 299     |
| 12 | -        | -        | -        | -        | -        | -        | 1,163    | 924      | 749     |
| 13 | -        | -        | -        | 27       | 28       | 31       | 31       | 32       | 49      |
| 14 | -        | -        | -        | 27       | 28       | 31       | 1,194    | 956      | 798     |
| 15 | 400      | 469      | 640      | 938      | 956      | 1,264    | -        | -        | -       |
| 16 | 578      | 716      | 884      | 1,196    | 1,212    | 1,512    | 1,451    | 1,212    | 1,097   |
| 17 | 917      | 984      | 984      | 1,141    | 1,141    | 1,141    | 1,141    | 1,141    | 1,138   |
| 18 | 228      | 316      | 541      | 698      | 813      | 1,032    | 1,285    | 870      | -       |
| 19 | \$ (567) | \$ (584) | \$ (641) | \$ (643) | \$ (742) | \$ (661) | \$ (975) | \$ (799) | \$ (41) |

Allowance for credit losses as a % of gross impaired loans

|    |            |            |            |            |            |            |            |            |            |
|----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 20 | 161.4 %    | 150.1 %    | 146.8 %    | 133.8 %    | 129.4 %    | 123.8 %    | 138.6 %    | 139.5 %    | 102.4 %    |
| 21 | \$ 127,170 | \$ 125,871 | \$ 124,703 | \$ 127,108 | \$ 129,289 | \$ 129,496 | \$ 130,346 | \$ 132,649 | \$ 130,858 |
| 22 | (0.4)%     | (0.5)%     | (0.5)%     | (0.5)%     | (0.6)%     | (0.5)%     | (0.7)%     | (0.6)%     | - %        |

## GENERAL ALLOWANCE FOR CREDIT LOSSES

Loans (line 17 above)  
Derivative financial instruments  
Total general allowance

|    |        |          |          |          |          |          |          |          |          |
|----|--------|----------|----------|----------|----------|----------|----------|----------|----------|
| 23 | \$ 917 | \$ 984   | \$ 984   | \$ 1,141 | \$ 1,141 | \$ 1,141 | \$ 1,141 | \$ 1,141 | \$ 1,138 |
| 24 | 30     | 28       | 28       | 36       | 37       | 40       | 27       | 21       | 20       |
| 25 | \$ 947 | \$ 1,012 | \$ 1,012 | \$ 1,177 | \$ 1,178 | \$ 1,181 | \$ 1,168 | \$ 1,162 | \$ 1,158 |

<sup>1</sup> Comparative figures have not been provided as the split between core and non-core is a result of a change in business strategy effective Q1/03

# Analysis of Change in Gross Impaired Loans & Allowance for Credit Losses



| (\$MILLIONS)<br>AS AT                                      | LINE<br># | 2004            |                 | 2003            |                 |                 | 2002            |                 |                 | Year to Date    |                 | Full Year       |                 |                 |
|--|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|  |           | Q2              | Q1              | Q4              | Q3              | Q2              | Q1              | Q4              | Q3              | Q2              | 2004            | 2003            | 2003            | 2002            |
| <b>GROSS IMPAIRED LOANS</b>                                |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Balance at beginning of period                             | 1         | \$ 1,166        | \$ 1,371        | \$ 1,905        | \$ 2,522        | \$ 2,783        | \$ 2,525        | \$ 2,024        | \$ 1,693        | \$ 1,381        | \$ 1,371        | \$ 2,525        | \$ 2,525        | \$ 1,267        |
| Additions to impaired loans and acceptances                |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Personal and Commercial Banking - retail <sup>1</sup>      | 2         | 152             | 206             | 182             | 174             | 181             | 193             | 191             | 194             | 212             | 358             | 374             | 730             | 808             |
| - commercial mid-market                                    | 3         | 5               | 22              | 84              | 52              | 40              | 9               | 66              | 7               | 29              | 27              | 49              | 185             | 118             |
| Wholesale Banking - core                                   | 4         | -               | -               | -               | -               | -               | -               | 770             | 472             | 537             | -               | -               | -               | 1,956           |
| Corporate - non-core <sup>2</sup>                          | 5         | -               | 156             | 262             | 292             | 122             | 458             | -               | -               | -               | 156             | 580             | 1,134           | -               |
| Total additions to impaired loans and acceptances          | 6         | \$ 157          | \$ 384          | \$ 528          | \$ 518          | \$ 343          | \$ 660          | \$ 1,027        | \$ 673          | \$ 778          | \$ 541          | \$ 1,003        | \$ 2,049        | \$ 2,882        |
| Return to performing status, repaid or sold                | 7         | (263)           | (384)           | (555)           | (291)           | (313)           | (199)           | (205)           | (136)           | (263)           | (647)           | (512)           | (1,358)         | (731)           |
| Net new additions (reductions)                             | 8         | \$ (106)        | \$ -            | \$ (27)         | \$ 227          | \$ 30           | \$ 461          | \$ 822          | \$ 537          | \$ 515          | \$ (106)        | \$ 491          | \$ 691          | \$ 2,151        |
| Write-offs   | 9         | (159)           | (232)           | (426)           | (808)           | (202)           | (165)           | (321)           | (206)           | (203)           | (391)           | (367)           | (1,601)         | (893)           |
| Foreign exchange and other adjustments                     | 10        | 23              | 27              | (81)            | (36)            | (89)            | (38)            | -               | -               | -               | 50              | (127)           | (244)           | -               |
| Change during the period                                   | 11        | (242)           | (205)           | (534)           | (617)           | (261)           | 258             | 501             | 331             | 312             | (447)           | (3)             | (1,154)         | 1,258           |
| <b>Balance at end of period</b>                            | 12        | <b>\$ 924</b>   | <b>\$ 1,166</b> | <b>\$ 1,371</b> | <b>\$ 1,905</b> | <b>\$ 2,522</b> | <b>\$ 2,783</b> | <b>\$ 2,525</b> | <b>\$ 2,024</b> | <b>\$ 1,693</b> | <b>\$ 924</b>   | <b>\$ 2,522</b> | <b>\$ 1,371</b> | <b>\$ 2,525</b> |
| <b>GROSS IMPAIRED LOANS BY LOCATION<sup>3</sup></b>        |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Domestic   | 13        | \$ 344          | \$ 467          | \$ 506          | \$ 562          | \$ 683          | \$ 680          | \$ 712          | \$ 711          | \$ 815          | \$ 344          | \$ 683          | \$ 506          | \$ 712          |
| International - USA  | 14        | 431             | 507             | 678             | 1,042           | 1,340           | 1,520           | 1,612           | 1,193           | 800             | 431             | 1,340           | 678             | 1,612           |
| - Offshore   | 15        | 149             | 192             | 187             | 301             | 499             | 583             | 201             | 120             | 78              | 149             | 499             | 187             | 201             |
| <b>Balance at end of period</b>                            | 16        | <b>\$ 924</b>   | <b>\$ 1,166</b> | <b>\$ 1,371</b> | <b>\$ 1,905</b> | <b>\$ 2,522</b> | <b>\$ 2,783</b> | <b>\$ 2,525</b> | <b>\$ 2,024</b> | <b>\$ 1,693</b> | <b>\$ 924</b>   | <b>\$ 2,522</b> | <b>\$ 1,371</b> | <b>\$ 2,525</b> |
| <b>ALLOWANCE FOR CREDIT LOSSES</b>                         |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Specific allowance   |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Balance at beginning of period                             | 17        | \$ 450          | \$ 487          | \$ 709          | \$ 1,310        | \$ 1,271        | \$ 1,074        | \$ 812          | \$ 596          | \$ 366          | \$ 487          | \$ 1,074        | \$ 1,074        | \$ 179          |
| Write-offs   | 18        | (159)           | (232)           | (426)           | (808)           | (202)           | (165)           | (321)           | (206)           | (203)           | (391)           | (367)           | (1,601)         | (893)           |
| Recoveries   | 19        | 35              | 26              | 29              | 33              | 31              | 27              | 28              | 42              | 32              | 61              | 58              | 120             | 127             |
| Transfer (to)/from sectoral                                | 20        | (61)            | 64              | 76              | 95              | 170             | 236             | 205             | -               | -               | 3               | 406             | 577             | 205             |
| Provision for credit losses                                | 21        | 75              | 96              | 114             | 99              | 98              | 112             | 350             | 380             | 400             | 171             | 210             | 423             | 1,455           |
| Foreign exchange and other adjustments                     | 22        | 6               | 9               | (15)            | (20)            | (58)            | (13)            | -               | -               | 1               | 15              | (71)            | (106)           | 1               |
| <b>Balance at end of period</b>                            | 23        | <b>\$ 346</b>   | <b>\$ 450</b>   | <b>\$ 487</b>   | <b>\$ 709</b>   | <b>\$ 1,310</b> | <b>\$ 1,271</b> | <b>\$ 1,074</b> | <b>\$ 812</b>   | <b>\$ 596</b>   | <b>\$ 346</b>   | <b>\$ 1,310</b> | <b>\$ 487</b>   | <b>\$ 1,074</b> |
| Sectoral allowance   |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Balance at beginning of period                             | 24        | \$ 316          | \$ 541          | \$ 698          | \$ 813          | \$ 1,032        | \$ 1,285        | \$ 870          | \$ -            | \$ -            | \$ 541          | \$ 1,285        | \$ 1,285        | \$ -            |
| Transfer (to)/from specific                                | 25        | 61              | (64)            | (76)            | (95)            | (170)           | (236)           | (205)           | -               | -               | (3)             | (406)           | (577)           | (205)           |
| Recoveries   | 26        | 67              | 32              | 20              | 37              | -               | -               | -               | -               | -               | 99              | -               | 57              | -               |
| Provision for credit losses                                | 27        | (200)           | (200)           | (40)            | (40)            | -               | -               | 600             | 870             | -               | (400)           | -               | (80)            | 1,470           |
| Foreign exchange and loss on loan sales booked to sectoral | 28        | (16)            | 7               | (61)            | (17)            | (49)            | (17)            | 20              | -               | -               | (9)             | (66)            | (144)           | 20              |
| <b>Balance at end of period</b>                            | 29        | <b>\$ 228</b>   | <b>\$ 316</b>   | <b>\$ 541</b>   | <b>\$ 698</b>   | <b>\$ 813</b>   | <b>\$ 1,032</b> | <b>\$ 1,285</b> | <b>\$ 870</b>   | <b>\$ -</b>     | <b>\$ 228</b>   | <b>\$ 813</b>   | <b>\$ 541</b>   | <b>\$ 1,285</b> |
| General allowance  |           |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Balance at beginning of period                             | 30        | \$ 984          | \$ 984          | \$ 1,141        | \$ 1,141        | \$ 1,141        | \$ 1,141        | \$ 1,141        | \$ 1,138        | \$ 1,141        | \$ 984          | \$ 1,141        | \$ 1,141        | \$ 1,141        |
| Provision for credit losses                                | 31        | (67)            | -               | (157)           | -               | -               | -               | -               | -               | -               | (67)            | -               | (157)           | -               |
| Foreign exchange and other adjustments                     | 32        | -               | -               | -               | -               | -               | -               | -               | -               | 3               | -               | -               | -               | -               |
| <b>Balance at end of period</b>                            | 33        | <b>\$ 917</b>   | <b>\$ 984</b>   | <b>\$ 984</b>   | <b>\$ 1,141</b> | <b>\$ 1,138</b> | <b>\$ 917</b>   | <b>\$ 1,141</b> | <b>\$ 984</b>   | <b>\$ 1,141</b> |
| <b>Total allowance for credit losses at end of period</b>  | 34        | <b>\$ 1,491</b> | <b>\$ 1,750</b> | <b>\$ 2,012</b> | <b>\$ 2,548</b> | <b>\$ 3,264</b> | <b>\$ 3,444</b> | <b>\$ 3,500</b> | <b>\$ 2,823</b> | <b>\$ 1,734</b> | <b>\$ 1,491</b> | <b>\$ 3,264</b> | <b>\$ 2,012</b> | <b>\$ 3,500</b> |

<sup>1</sup> Including Small Business Banking

<sup>2</sup> Comparative figures have not been provided as the split between core and non-core is a result of a change in business strategy effective Q1/03

<sup>3</sup> Based on geographic location of unit responsible for recording revenue