2022 TOP 40 MONEY MANAGERS REPORT

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TOP 5 | FASTEST GROWING (%) - LESS THAN \$1 BILLION

	ASSETS (MILLIONS) AS OF DEC. 31, 2021 / CPA = CANADIAN PENSION ASSETS			
Company	2021 CPA	2020 CPA	Variance	
1 Black Creek Investment Management Inc.	\$722.4	\$15.7	4,501.3%	
2 Kingwest & Co.	\$135.0	\$65.4	106.4%	
3 Brandes Investment Partners & Co.	\$341.0	\$205.0	66.3%	
4 Cypress Capital Management	\$22.0	\$17.0	29.4%	
5 Connor, Clark & Lunn Infrastructure	\$587.7	\$468.7	25.4%	
(a Connor, Clark & Lunn Financial Group Co.)				

TOP 5 | FASTEST GROWING (%) - \$1 BILLION TO \$10 BILLION

	ASSETS (MILLIONS) AS OF DEC. 31, 2021 / CPA = CANADIAN PENSION ASSETS			
Company	2021 CPA	2020 CPA	Variance	
1 William Blair & Co.	\$2,394.2	\$1,013.5	136.2%	
2 Federated Hermes Inc.	\$2,051.9	\$883.7	132.2%	
3 Lazard Asset Management LLC	\$4,158.6	\$2,706.2	53.7%	
4 DWS Group	\$1,518.8	\$1,114.9	36.2%	
5 Amundi Canada Inc.	\$6,327.3	\$4,741.0	33.5%	

TOP 5 | FASTEST GROWING (%) - GREATER THAN \$10 BILLION

	ASSETS (MILLIONS) AS OF DE	ASSETS (MILLIONS) AS OF DEC. 31, 2021 / CPA = CANADIAN PENSION ASSETS			
Company	2021 CPA	2020 CPA	Variance		
1 Mawer Investment Management Ltd.	\$20,916.3	\$14,650.8	42.8%		
2 Neuberger Berman Group LLC*	\$10,762.0	\$7,947.0	35.4%		
3 Northern Trust Asset Management	\$8,615.0	\$6,665.0	29.3%		
4 Fidelity Canada Institutional	\$34,585.2	\$28,149.6	22.9%		
5 Arrowstreet Capital LP	\$12,171.0	\$10,332.0	17.8%		

TOP 40 MONEY MANAGERS

BLACKROCK ASSET	FIERA CAPITAL CORP. 6	CIBC ASSET 11	MAWER INVESTMENT 16	STATE STREET 21	LEITH WHEELER 26	ADDENDA
MANAGEMENT Canada Ltd.		MANAGEMENT	MANAGEMENT LTD. ²	GLOBAL ADVISORS LTD.	INVESTMENT COUNSEL LTD.	CAPITAL INC.
Rank 2021: 1 🔺 8.2%	Rank 2021: 6	Rank 2021: 11 🔺 3.9%	Rank 2021: 23 🔺 42.8%	Rank 2021: 19 ▲ 6.4%	Rank 2021: 27 🔺 4.1%	Rank 2021: 30
2021 CPA: \$151,771.0	2021 CPA: \$44,128.8	2021 CPA: \$27,838.5	2021 CPA: \$20,916.3	2021 CPA: \$20,214.8	2021 CPA: \$12,314.5	2021 CPA:
2020 CPA: \$140,270.0	· · · · · · · · · · · · · · · · · · ·	2020 CPA: \$26,802.2	2020 CPA: \$14,650.8	2020 CPA: \$18,995.0	2020 CPA: \$11,829.3	2020 CPA:
Total assets 2021: \$295,252.	Total assets 2021: \$128,012.3	Total assets 2021: \$209,187.8	Total assets 2021: \$91,943.9	Total assets 2021: \$54,922.2	Total assets 2021: \$23,726.8	Total assets 2021:
TD ASSET MANAGEMENT	FIDELITY CANADA 7	BEUTEL, GOODMAN 12 & Company Ltd.	PIMCO CANADA 17 Corp.	JARISLOWSKY, ZZ FRASER LTD.	ARROWSTREET 27 Capital LP	SLC Management
Rank 2021: 2 ▲ 5.8%	- Rank 2021: 10 🔺 22.9%	Rank 2021: 12 🔺 3.1%	Rank 2021: 16 🔺 5.2%	Rank 2021: 15 🔻-0.5%	Rank 2021: 28 🔺 17.8%	Rank 2021: 31
2021 CPA: \$146,740.5	2021 CPA: \$34,585.2	2021 CPA: \$26,390.1	2021 CPA: \$20,668.0	2021 CPA: \$20,157.0	2021 CPA: \$12,171.0	2021 CPA:
2020 CPA: \$138,739.3	- · · · · · · · · · · · · · · · · · · ·	2020 CPA: \$25,608.0	2020 CPA: \$19,651.0	2020 CPA: \$20,254.0	2020 CPA: \$10,332.0	2020 CPA:
Total assets 2021: \$418,336.	Total assets 2021: \$209,298.8	Total assets 2021: \$42,565.5	Total assets 2021: \$59,206.0	Total assets 2021: \$60,091.0	Total assets 2021: \$13,016.0	Total assets 2021:
PH&N INSTITUTIONAL (RBC GLOBAL ASSET Management Inc.)	TRANS-CANADA 8 Capital Inc.	THE CANADA LIFE 13 Assurance co.	SLGI ASSET Management inc.	J.P. MORGAN ASSET MANAGEMENT (CANADA) INC.	NEUBERGER BERMAN 28 Group LLC ⁷⁴	CANSO INVESTMI Counsel Ltd.
Rank 2021: 3 🛛 🔻 -2.7%	Rank 2021: 7 🔺 6.5%	Rank 2021: 13 🔺 11.5%	Rank 2021: 22 12.7%	Rank 2021: 14 🛛 🔻 -3.3%	Rank 2021: 33 🔺 35.4%	Rank 2021: 35
2021 CPA: \$80,506.9		2021 CPA: \$24,309.0	2021 CPA: \$20,449.4	2021 CPA: \$19,797.0	2021 CPA: \$10,762.0	2021 CPA:
2020 CPA: \$82,710.	· · · · · · · · · · · · · · · · · · ·	2020 CPA: \$21,804.0	2020 CPA: \$18,137.9	2020 CPA: \$20,466.0	2020 CPA: \$7,947.0	2020 CPA:
Total assets 2021: \$445,401.	Total assets 2021: \$32,286.9	Total assets 2021: \$121,944.0	Total assets 2021: \$38,696.8	Total assets 2021: \$30,989.0	Total assets 2021: \$17,843.3	Total assets 2021:
BROOKFIELD ASSET	CONNOR, CLARK & LUNN FINANCIAL GROUP	MERCER GLOBAL INVESTMENTS CANADA LTD.	MFS INVESTMENT 19 Management Canada Ltd.	INDUSTRIAL ALLIANCE 24 INVESTMENT MANAGEMENT INC.	ALLIANCEBERNSTEIN CANADA INSTITUTIONAL INVESTMENTS	LETKO, BROSSEA Associates inc.
Rank 2021: 4 🔺 15.9%	Rank 2021: 9 A 9.6%	Rank 2021: 21 🔺 11.6%	Rank 2021: 20 7.5%	Rank 2021: 26 17.4%	Rank 2021: 29 🔺 4.3%	Rank 2021: 32
2021 CPA: \$65,500.0	2021 CPA: \$31,361.8	2021 CPA: \$20,983.0	2021 CPA: \$20,362.6	2021 CPA: \$14,990.0	2021 CPA: \$10,685.4	2021 CPA:
2020 CPA: \$56,509.0	2020 CPA: \$28,606.4	2020 CPA: \$18,807.0	2020 CPA: \$18,937.9	2020 CPA: \$12,770.0	2020 CPA: \$10,243.0	2020 CPA:
Total assets 2021: \$187,801.	Total assets 2021: \$87,332.5	Total assets 2021: \$27,373.0	Total assets 2021: \$41,387.9	Total assets 2021: \$111,476.0	Total assets 2021: \$18,168.6	Total assets 2021:
MANULIFE INVESTMENT	GOLDMAN SACHS ASSET 10 Management LP	WELLINGTON MANAGEMENT CANADA ULC	BNY MELLON Asset Management LTD.	FRANKLIN TEMPLETON 25 Institutional	BAILLIE GIFFORD OVERSEAS LTD.	NORTHERN TRUS Management ⁵
Rank 2021: 5 🔺 1.7%	Rank 2021: 8 v -1.2%	Rank 2021: 18 4 9.2%	Rank 2021: 17 🔺 3.1%	Rank 2021: 24 • 9.8%	Rank 2021: 25 v -17.6%	Rank 2021: 37
2021 CPA: \$53,478.0	2021 CPA: \$28,571.8	2021 CPA: \$20,977.0	2021 CPA: \$20,257.0	2021 CPA: \$14,533.0	2021 CPA: \$10,592.0	2021 CPA:
2020 CPA: \$52,591.0		2020 CPA: \$19,202.0	2020 CPA: \$19,649.0	2020 CPA: \$13,240.0	2020 CPA: \$12,854.0	2020 CPA:
Total assets 2021: \$161,892.	Total assets 2021: \$34,540.5	Total assets 2021: \$38,471.0	Total assets 2021: \$43,136.0	Total assets 2021: \$40,520.0	Total assets 2021: \$21,928.0	Total assets 2021:

Notes: *2020 figure restated. 1. The significant increase is consistent with the firm's overall AUM. 2. The significant increase is due to strong performance and new clients. 3. The significant increase is due to a combination of private and public market wins along with market appreciation. 4. The significant increase is due to a variety of different investment strategies. 5. The significant increase is due to the addition of a large client in 2021.



Figures in this report are based on responses provided by the survey respondents. Benefits Canada assumes no responsibility for the accuracy of the data provided. All totals are subject to +/- variance due to rounding.

Source: Firms participating in the Canadian Institutional Investment Network's spring 2022 top 40 money managers survey

CANADIAN ASSETS (MILLIONS) UNDER MANAGEMENT AS OF DEC. 31, 2021 CPA = CANADIAN PENSION ASSETS

▲ ▼ Indicates an increase or decrease in assets from 2020 to 2021

