



Quarterly Results Presentation

TD Bank Group

Q2 2024

May 23, 2024



Caution Regarding Forward-Looking Statements

From time to time, the Bank (as defined in this document) makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the United States (U.S.) Securities and Exchange Commission (SEC), and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media, and others. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements made in this document, the Management's Discussion and Analysis ("2023 MD&A") in the Bank's 2023 Annual Report under the heading "Economic Summary and Outlook", under the headings "Key Priorities for 2024" and "Operating Environment and Outlook" for the Canadian Personal and Commercial Banking, U.S. Retail, Wealth Management and Insurance, and Wholesale Banking segments, and under the heading "2023 Accomplishments and Focus for 2024" for the Corporate segment, and in other statements regarding the Bank's objectives and priorities for 2024 and beyond and strategies to achieve them, the regulatory environment in which the Bank operates, and the Bank's anticipated financial performance. Forward-looking statements can be identified by words such as "anticipate", "believe", "could", "estimate", "expect", "forecast", "goal", "intend", "may", "outlook", "plan", "possible", "potential", "predict", "project", "should", "target", "will", and "would" and similar expressions or variations thereof, or the negative thereof, but these terms are not the exclusive means of identifying such statements.

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties - many of which are beyond the Bank's control and the effects of which can be difficult to predict - may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause, individually or in the aggregate, such differences include: strategic, credit, market (including equity, commodity, foreign exchange, interest rate, and credit spreads), operational (including technology, cyber security, and infrastructure), model, insurance, liquidity, capital adequacy, legal, regulatory compliance and conduct, reputational, environmental and social, and other risks. Examples of such risk factors include general business and economic conditions in the regions in which the Bank operates; geopolitical risk; inflation, rising rates and recession; regulatory oversight and compliance risk; the ability of the Bank to execute on long-term strategies, shorter-term key strategic priorities, including the successful completion of acquisitions and dispositions and integration of acquisitions, the ability of the Bank to achieve its financial or strategic objectives with respect to its investments, business retention plans, and other strategic plans; technology and cyber security risk (including cyber-attacks, data security breaches or technology failures) on the Bank's technologies, systems and networks, those of the Bank's customers (including their own devices), and third parties providing services to the Bank; model risk; fraud activity; insider risk; the failure of third parties to comply with their obligations to the Bank or its affiliates, including relating to the care and control of information, and other risks arising from the Bank's use of third parties: the impact of new and changes to, or application of, current laws, rules and regulations, including without limitation tax laws, capital guidelines and liquidity regulatory guidance; increased competition from incumbents and new entrants (including Fintechs and big technology competitors); shifts in consumer attitudes and disruptive technology; environmental and social risk (including climate change); exposure related to significant litigation and regulatory matters; ability of the Bank to attract, develop, and retain key talent; changes to the Bank's credit ratings; changes in foreign exchange rates, interest rates, credit spreads and equity prices; the interconnectivity of Financial Institutions including existing and potential international debt crises; increased funding costs and market volatility due to market illiquidity and competition for funding; Interbank Offered Rate (IBOR) transition risk; critical accounting estimates and changes to accounting standards, policies, and methods used by the Bank; the economic, financial, and other impacts of pandemics; and the occurrence of natural and unnatural catastrophic events and claims resulting from such events. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results. For more detailed information, please refer to the "Risk Factors and Management" section of the 2023 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any events or transactions discussed under the heading "Significant Events" in the relevant MD&A, which applicable releases may be found on www.td.com. All such factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, should be considered carefully when making decisions with respect to the Bank. The Bank cautions readers not to place undue reliance on the Bank's forward-looking statements.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2023 MD&A under the heading "Economic Summary and Outlook", under the headings "Key Priorities for 2024" and "Operating Environment and Outlook" for the Canadian Personal and Commercial Banking, U.S. Retail, Wealth Management and Insurance, and Wholesale Banking segments, and under the heading "2023 Accomplishments and Focus for 2024" for the Corporate segment, each as may be updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable law.



Our Strategy

Proven Business Model

Forward-Focused

Purpose-Driven

Leading Customer Franchises

Reimagining Financial Services

Relentless Customer Focus

Strong Balance Sheet with Conservative Risk Appetite

Delivering OneTD

Diverse Talent and Inclusive Culture

Consistent and Predictable Earnings Growth

Investing for Growth

Creating a Sustainable Future



Proven Business Model

Diversification and scale, underpinned by a strong risk culture

Net Income

Reported: \$2.6B Adjusted¹: \$3.8B

EPS²

Reported: \$1.35 Adjusted¹: \$2.04

PTPP^{1,3} Growth (YoY)

Reported: (4.0%) Adjusted¹: 13.0%

Total Assets

\$2.0T

Efficiency Ratio²

Reported: 60.8% Adjusted, Net of ISE^{1,2}: 56.1%

ROE²

Reported: 9.5% Adjusted¹: 14.5%

ROTCE²

Reported: 13.0% Adjusted¹: 19.2%

CET 1⁴

13.4%

Q2 2024 Highlights

Strong quarter with all our businesses outperforming expectations

Delivered significant positive operating leverage

PCLs higher QoQ, in line with prior guidance, as performing build was partially offset by lower impaired provisions

Fundamentals strong across the Bank, resulting in **loans up 7%** and **AUM up 6%**

Continued to execute on restructuring program and prioritize investments in risk and control infrastructure

CET 1 ratio of 13.4% including repurchase of more than 15MM common shares in the quarter



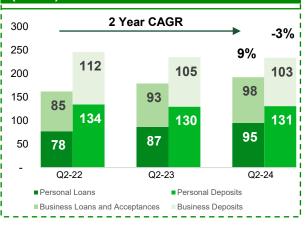
Proven Business Model

Customer Activity

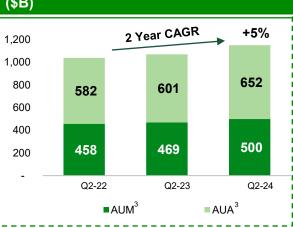
Canadian Personal and Commercial Banking Average Volumes (\$B)



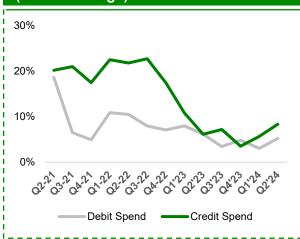
U.S. Retail Average Volumes (US\$B)¹



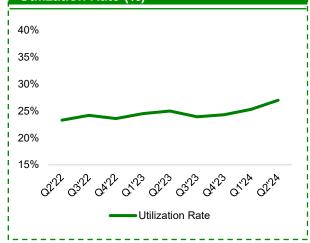
Global Wealth Assets² (\$B)



Canadian Cards Spend Trends⁴ (YoY % Change)



U.S. Business Banking Line of Credit Utilization Rate (%)



TD Direct Investing Average Trades per Day⁵ (% Change)





Forward Focused

Shaping the future of banking



TD and **Google Cloud** announced a multi-year strategic relationship



Agreement with **HDFC Bank**, India's leading private sector bank, to refer students to TD's International Student GIC Program



As part of **Blue Jays** sponsorship, eligible TD credit cardholders enjoy exclusive perks at home games



TD testing **Microsoft's GitHub Copilot**, a generative Al programming assistant



TD Auto Finance ranked highest in Dealer Satisfaction with Non-Prime and Prime Credit Non-Captive Automotive Financing Lenders¹

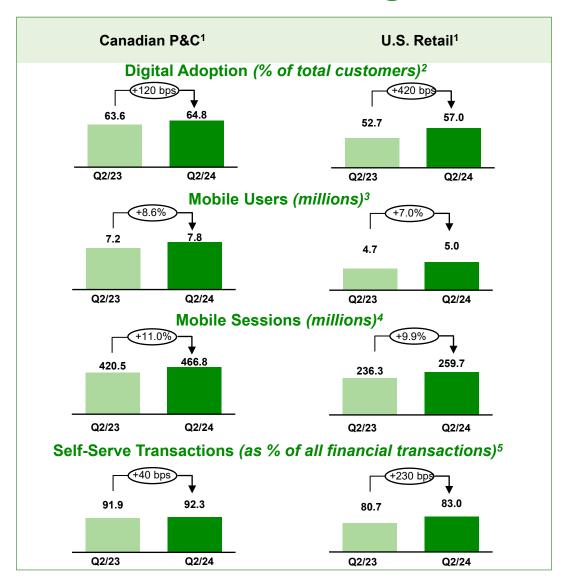


America's Most Convenient Bank®

Launched TD Complete Checking and TD Early Pay



Forward Focused: Digital Metrics



Innovating for our Customers

- New navigation bar and simplified experiences on our redesigned
 Canadian Mobile App
- Launched U.S. Small Business
 Dashboard, providing business insights,
 benchmarks and other metrics to
 customers
- Introduced TD Early Pay for U.S. direct deposit customers, providing access to funds up to 2 days earlier
- In TD Insurance Mobile App, enabled customers to submit auto claims and view repair status with Claims Status Tracker
- Launched TD International Student GIC on our Easy Apply Platform



Purpose Driven: ESG Highlights

Environmental

- Confirmed that TD's Climate Action Plan is the Bank's transition plan, which describes the actions we are taking to adapt to the low-carbon economy of the future.
- Expanded financed emissions footprint to cover all carbon-intensive sectors, as defined by the Net-Zero Banking Alliance.
- Exceeded goal to engage with clients responsible for 50% of our financed emissions for two initial sectors (Energy and Power Generation), and extended our goal to engage with clients responsible for 75% of our financed emissions in 2024 for sectors for which we have set an interim financed emissions target.

Social

- Disclosed five new targets for our social framework, TD Pathways to Economic Inclusion.
- Advanced and launched initiatives to help improve economic inclusion. This includes announcing the Black Entrepreneur Credit Access Program in Canada that aims to provide more equitable access to credit for Black entrepreneurs, and introducing TD Clear, a no-interest, subscription-based, monthly fee credit card for customers in the U.S.

Governance

- Continued to integrate sustainability considerations into our business strategy, risk management and decision-making, coordinated by our ESG Centre of Expertise.
- Continued to proactively monitor and consult on industry, regulatory and legislative developments, through several industry forums, in order to promote greater harmonization among standard setters regarding disclosure requirements for environmental and social risks.

Sustainable Finance

Achieved \$69.5 billion of our \$500 billion Sustainable & Decarbonization Finance Target and introduced our Sustainable Finance Strategy.

Q2 2024

- Published the 2023 Sustainability Reporting Suite, outlining continued progress on sustainability goals.
- Awarded \$10 million in total to 10 Canadian and American organizations focused on addressing barriers to accessing affordable housing through the 2023 TD Ready Challenge.
- HDFC Bank and TD Bank Group announced expanded relationship supporting Indian students planning to study in Canada.
- Recognized with Best Corporate Sustainability Strategy (Bank), and TD Cowen awarded Best Specialist ESG Research Award by the 2024 ESG Investing Awards.
- Won Environmental Finance's 2024 Sustainable Debt Award for "Green Bond of the Year – Financial Institution" recognizing TD's 2023 Green Bond issuance.
- Named one of Canada's Greenest Employers in 2024 for the 16th consecutive year.



2023 Sustainability Report



2023 Climate Action Plan Report





Purpose Driven

Centered on our vision, purpose and shared commitments



Through **TD Ready Challenge**, awarded ten \$1M grants to organizations in Canada and U.S. focused on finding innovative solutions to address systemic barriers to affordable housing



Brought together community groups, academics and business leaders at **TD's inaugural Housing Summit** at Howard University, a Historically Black College and University in Washington, D.C.



TD Bank, America's Most Convenient Bank® named

Best Employer for Diversity by Forbes – a top 10
rank for the 3rd consecutive year & highest ranking
bank of 2024



TD Cowen awarded "Best Specialist ESG Research" in the 2024 ESG Investing Awards



Q2 2024 Highlights

Strong quarter

EPS of \$1.35, down 20% YoY

Adjusted¹ EPS of \$2.04, up 7% YoY

Revenue up 11% YoY (Adj¹ up 10% YoY)

 Higher trading-related revenue, underwriting fees and lending fees in Wholesale Banking, and higher volumes and margins in Canadian Personal & Commercial Banking

PCL of \$1,071MM

Expenses up 24% YoY (incl. US Strategic Card Portfolio ("SCP") partners' share)

- Reported expenses include the AML investigations provision, civil matter provision, restructuring charges, and FDIC special assessment
- Higher employee-related expenses and investments in risk and control infrastructure
- Adjusted¹ expenses increased 10% excluding the impact of SCP accounting and FX²
- Reported efficiency ratio and adjusted¹ efficiency ratio, net of ISE of 60.8% and 56.1%, respectively

| Reported | Q2/24 | QoQ | YoY |
|-----------------------|--------|----------|----------|
| Revenue | 13,819 | 1% | 11% |
| PCL | 1,071 | +\$70 | +\$472 |
| Impaired | 870 | -\$64 | +\$319 |
| Performing | 201 | +\$134 | +\$153 |
| Expenses | 8,401 | 5% | 24% |
| Net Income | 2,564 | (9%) | (22%) |
| Diluted EPS (\$) | 1.35 | (13%) | (20%) |
| ROE | 9.5% | -140 bps | -290 bps |
| Adjusted ¹ | Q2/24 | QoQ | YoY |
| Revenue | 13,883 | 1% | 10% |
| Expenses | 7,084 | (1%) | 10% |
| Net Income | 3,789 | 4% | 2% |
| Diluted EPS (\$) | 2.04 | 2% | 7% |
| ROE | 14.5% | 40 bps | 50 bps |



Restructuring Program

This quarter, the Bank continued to undertake certain measures to reduce its cost base and achieve greater efficiency – and identified additional opportunities to drive productivity

What is the size of the restructuring program?

- \$363MM pre-tax / \$266MM after-tax was incurred in Q4'23
- \$291MM pre-tax / \$213MM after-tax was incurred in Q1'24
- \$165MM pre-tax / \$122MM after-tax was incurred in Q2'24
- In Q3'24, the Bank expects to incur additional restructuring charges of approximately \$50MM, and to conclude the restructuring program

What is the expected impact on expenses?

- For F'24, expect savings of ~\$400MM pre-tax
- For the full restructuring program, the Bank expects fully realized annual cost savings of ~\$725MM pre-tax
- Creates capacity to reinvest

Which areas are the cost savings coming from?

- Restructuring costs primarily relate to employee severance and other personnel-related costs, real estate optimization,
 and asset impairments as we accelerate transitions to new platforms
- 3% FTE reduction through attrition and targeted actions

What is TD's progress to date?

- Delivered ~3% FTE reduction (excluding reinvestment into hires related to risk and control infrastructure)
- On track to deliver targeted F'24 and annualized savings



Canadian Personal & Commercial Banking

Strong quarter with volume growth and positive operating leverage

Net income up 7% YoY

Revenue up 10% YoY

- Volume growth and higher margins
 - Loan volumes up 7%
 - Deposit volumes up 4%

NIM^{1,2} of 2.84%

Flat QoQ

PCL of \$467MM

Expenses up 3% YoY

- Higher spend supporting business growth including employee-related expenses and technology costs
- Efficiency ratio of 40.4%

| Reported | Q2/24 | QoQ | YoY |
|------------|-------|----------|----------|
| Revenue | 4,839 | (1%) | 10% |
| PCL | 467 | +\$44 | +\$220 |
| Impaired | 397 | +\$33 | +\$163 |
| Performing | 70 | +\$11 | +\$57 |
| Expenses | 1,957 | (1%) | 3% |
| Net Income | 1,739 | (3%) | 7% |
| ROE | 32.9% | -170 bps | -450 bps |



U.S. Retail

Operating momentum with earnings and loan growth QoQ

Net income down 58% YoY (Adj¹ down 17% YoY)

Revenue down 3% YoY

- Lower deposit margins and volumes, partially offset by higher loan volumes and fee income growth from increased customer activity
 - Personal loans up 10%
 - Business loans up 5%
 - Deposits down 6%, or down 1% excl. sweeps

NIM^{1,2} of 2.99%

 Down 4 bps QoQ due to balance sheet mix and higher funding costs

PCL of \$280MM

Expenses up 28% YoY (Adj¹ flat YoY)

- Reported expenses include AML investigations provision and FDIC special assessment in the current year, and acquisition and integrationrelated charges for the terminated First Horizon transaction in the prior year
- Higher employee-related expenses partially offset by productivity initiatives
- Reported and adjusted efficiency ratio of 75.2% and 54.5% respectively

P&L (US\$MM) (except where noted)

| Reported | Q2/24 | QoQ | YoY |
|---------------------------------|-------|----------|----------|
| Revenue | 2,540 | (2%) | (3%) |
| PCL | 280 | -\$5 | +\$140 |
| Impaired | 229 | -\$50 | +\$92 |
| Performing | 51 | +\$45 | +\$48 |
| Expenses | 1,909 | 7% | 28% |
| U.S. Retail Bank Net Income | 297 | (44%) | (65%) |
| Schwab Equity Pickup | 136 | (6%) | (26%) |
| Net Income incl. Schwab | 433 | (35%) | (58%) |
| Net Income incl. Schwab (C\$MM) | 580 | (36%) | (59%) |
| ROE incl. Schwab | 5.4% | -310 bps | -870 bps |
| Adjusted ¹ | Q2/24 | QoQ | YoY |
| Expenses | 1,384 | (6%) | 0% |
| U.S. Retail Bank Net Income | 803 | 7% | (15%) |
| Net Income incl. Schwab | 939 | 5% | (17%) |
| Net Income incl. Schwab (C\$MM) | 1,272 | 5% | (16%) |
| ROE incl. Schwab | 11.7% | +40bps | -360 bps |



Wealth Management & Insurance

Strong business momentum

Net income up 19% YoY

Revenue up 11% YoY

Higher insurance premiums and fee income in wealth

Insurance service expenses up 12% YoY

 Business growth, increased claims severity and less favourable prior years' claims development

Revenue, net of ISE up 11% YoY

PCL of \$0MM

Expenses up 7% YoY

- Higher variable compensation commensurate with higher revenues, and technology costs
- Reported efficiency ratio of 33.0% and efficiency ratio (net of ISE) of 55.0%¹

AUM up 6% YoY, AUA² up 9% YoY

Market appreciation

| Reported | Q2/24 | QoQ | YoY |
|----------------------------------|-------|----------|----------|
| Revenue | 3,114 | (1%) | 11% |
| Insurance Service Expenses (ISE) | 1,248 | (9%) | 12% |
| Revenue, net of ISE | 1,866 | 5% | 11% |
| PCL | - | - | -\$1 |
| Expenses | 1,027 | (2%) | 7% |
| Net Income | 621 | 12% | 19% |
| ROE | 40.8% | +330 bps | +280 bps |
| AUM (\$B) | 489 | 2% | 6% |
| AUA (\$B) ² | 596 | 3% | 9% |



Wholesale Banking

Record revenue reflecting broad based growth across the business

Net income up 141% YoY (Adj¹ up 107% YoY)

Revenue up 37% YoY

- Reflects the inclusion of TD Cowen
- Higher trading-related revenue, underwriting fees, and lending revenue

PCL of \$55MM

Expenses up 20% YoY (Adj¹ up 19% YoY)

- Reported expenses include acquisition and integration-related costs for TD Cowen
- Reflects the inclusion of TD Cowen
- Higher variable compensation commensurate with higher revenues

| Reported | Q2/24 | QoQ | YoY |
|-----------------------|-------|---------|---------|
| Revenue | 1,940 | 9% | 37% |
| Global Markets | 1,081 | (1%) | 62% |
| Investment Banking | 869 | 23% | 19% |
| PCL | 55 | +\$45 | +\$43 |
| Expenses | 1,430 | (5%) | 20% |
| Net Income | 361 | 76% | 141% |
| ROE | 9.2% | 390 bps | 470 bps |
| Adjusted ¹ | Q2/24 | QoQ | YoY |
| Expenses | 1,328 | (4%) | 19% |
| Net Income | 441 | 48% | 107% |
| ROE | 11.3% | 370 bps | 490 bps |
| | | | |



Corporate Segment

Reported net loss of \$737MM

Adjusted¹ loss of \$284MM

Additional notes

- The Corporate segment includes corporate expenses, other items not fully allocated to operating segments, and net treasury and capital management-related activities.
 See page 17 of the Bank's Q2 2024 Earnings News Release (ENR) for more information.
- The Bank's U.S. strategic cards portfolio is comprised of agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and PCL related to these portfolios in the Bank's Interim Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate's reported net income (loss). The net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.
- The Bank accounts for its investment in Schwab using the equity method. The U.S. Retail segment reflects the Bank's share of net income from its investment in Schwab. The Corporate segment net income (loss) includes amounts for amortization of acquired intangibles, acquisition and integration charges related to the Schwab transaction, and the Bank's share of restructuring and other charges incurred by Schwab. The Bank's share of Schwab's earnings available to common shareholders is reported with a one-month lag. For further details refer to Note 7 of the Bank's second guarter 2024 Interim Consolidated Financial Statements.

| Reported | Q2/24 | Q1/24 | Q2/23 |
|--|-------|-------|-------|
| Net Income (Loss) | (737) | (628) | (399) |
| Adjustments for items of note | | | |
| Amortization of acquired intangibles ² | 72 | 94 | 79 |
| Acquisition and integration charges related to the Schwab transaction ³ | 21 | 32 | 30 |
| Share of restructuring and other charges from investment in Schwab ³ | - | 49 | - |
| Restructuring charges⁴ | 165 | 291 | - |
| Impact from the terminated First Horizon acquisition-related capital hedging strategy ⁵ | 64 | 57 | 134 |
| Civil matter provision / Litigation settlement | 274 | - | 39 |
| Impact of taxes | (143) | (113) | (60) |
| Net Income (Loss) - Adjusted¹ | (284) | (218) | (177) |
| Net Corporate Expenses ⁶ | (411) | (254) | (191) |
| Other | 127 | 36 | 14 |
| Net Income (Loss) – Adjusted¹ | (284) | (218) | (177) |



Capital¹

Strong capital and liquidity management supporting future growth

Common Equity Tier 1 ratio of 13.4%

Leverage Ratio of 4.3%

Liquidity Coverage Ratio of 126%

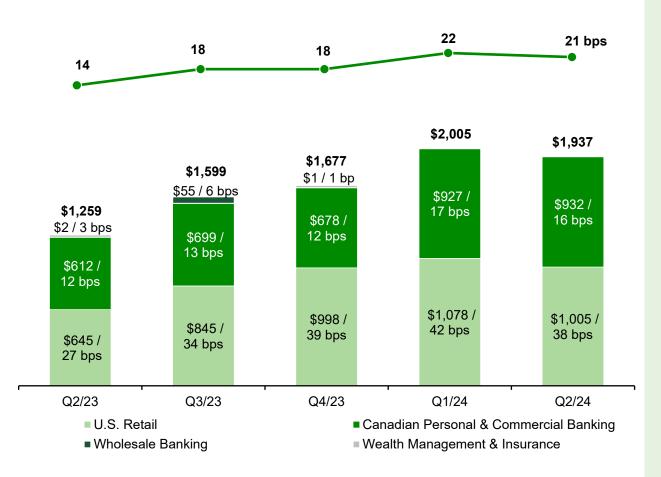
| Common Equity Tier 1 Ratio | | | | | |
|--|-------|--|--|--|--|
| Q1 2024 CET 1 Ratio | 13.9% | | | | |
| Internal capital generation | 28 | | | | |
| Increase in RWA (excluding impact of FX) ² | (36) | | | | |
| Repurchase of common shares ³ | (23) | | | | |
| AML investigations provision | (11) | | | | |
| Civil matter provision | (4) | | | | |
| Restructuring program and additional FDIC special assessment | (3) | | | | |
| Other | (2) | | | | |
| Q2 2024 CET 1 Ratio | 13.4% | | | | |



Gross Impaired Loan Formations

By Business Segment

GIL Formations¹: \$MM and Ratios²



Highlights

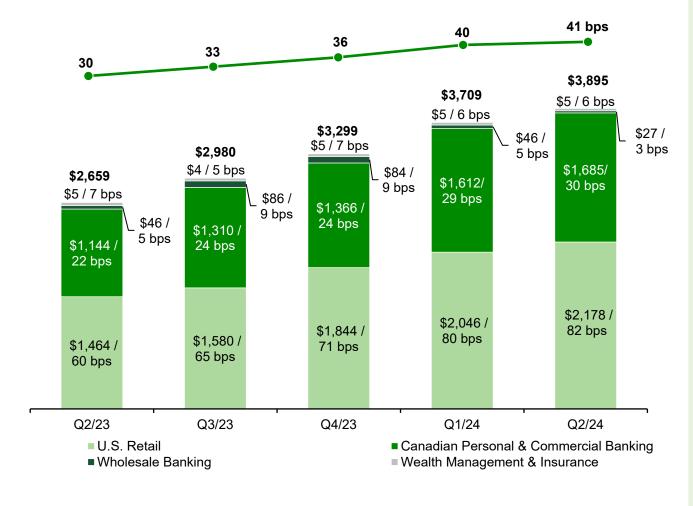
 Gross impaired loan formations were stable quarter-over-quarter



Gross Impaired Loans (GIL)

By Business Segment

GIL¹: \$MM and Ratios²



Highlights

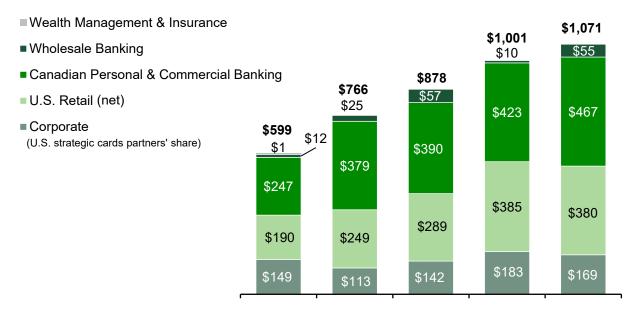
 Gross impaired loans were stable quarter-over-quarter



Provision for Credit Losses (PCL)

By Business Segment

PCL¹: \$MM and Ratios^{2,3,4}



| PCL Ratio (bps) | Q2/23 | Q3/23 | Q4/23 | Q1/24 | Q2/24 |
|--|-------|-------|-------|-------|-------|
| Canadian Personal & Commercial Banking | 19 | 28 | 28 | 30 | 34 |
| U.S. Retail (net) ³ | 33 | 41 | 46 | 61 | 60 |
| U.S. Retail & Corporate (gross) ⁴ | 58 | 60 | 69 | 89 | 87 |
| Wholesale Banking | 5 | 11 | 24 | 4 | 23 |
| Total Bank (gross) ⁴ | 28 | 35 | 39 | 44 | 47 |
| Total Bank (net) ³ | 21 | 30 | 33 | 36 | 40 |

Highlights

- PCL increase quarter-overquarter, largely reflected in:
 - Canadian Commercial
 - Wholesale Banking



Provision for Credit Losses (PCL)

Impaired and Performing

PCL^{1,2} (\$MM)

| | Q2/23 | Q1/24 | Q2/24 |
|--|-------|-------|-------|
| Total Bank | 599 | 1,001 | 1,071 |
| Impaired | 551 | 934 | 870 |
| Performing | 48 | 67 | 201 |
| Canadian Personal & Commercial Banking | 247 | 423 | 467 |
| Impaired | 234 | 364 | 397 |
| Performing | 13 | 59 | 70 |
| U.S. Retail (net) | 190 | 385 | 380 |
| Impaired | 186 | 377 | 311 |
| Performing | 4 | 8 | 69 |
| Wholesale Banking | 12 | 10 | 55 |
| Impaired | 5 | 5 | (1) |
| Performing | 7 | 5 | 56 |
| Corporate U.S. strategic cards partners' share | 149 | 183 | 169 |
| Impaired | 125 | 188 | 163 |
| Performing | 24 | (5) | 6 |
| Wealth Management & Insurance | 1 | - | - |
| Impaired | 1 | - | - |
| Performing | - | - | - |

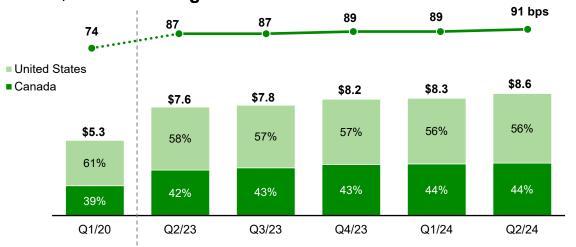
Highlights

- Impaired PCL decreased quarter-over-quarter, due to:
 - Lower provisions in the U.S.
 Commercial lending portfolio
 - Seasonal trends in the U.S.
 Card and Auto portfolios
- Performing PCL increase quarter-over-quarter recorded across segments

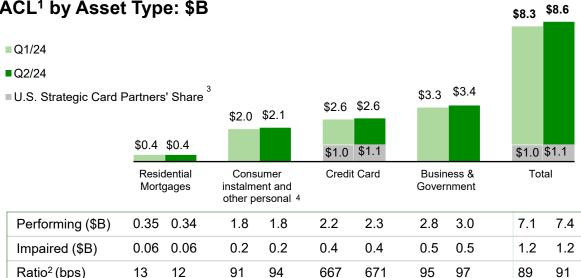


Allowance for Credit Losses (ACL)

ACL¹: \$B and Coverage Ratios²



ACL¹ by Asset Type: \$B



Highlights

- ACL increased \$282 million quarter-over-quarter, related to:
 - \$129 million impact of foreign exchange,
 - Current credit conditions, including:
 - Some credit migration
 - Volume growth



Appendix



Q2 2024: Items of Note

| | (\$MM) | | EPS (\$) | Segment | Revenue/ Expense Line Item ¹ |
|--|---------|-----------|----------|-------------|--|
| | Pre-Tax | After Tax | | | |
| Reported net income and EPS (diluted) | | 2,564 | 1.35 | | |
| Items of note | | | | | |
| Amortization of acquired intangibles ² | 72 | 62 | 0.04 | Corporate | Page 4, L13, L27 & L40 |
| Acquisition and integration charges related to the Schwab transaction ³ | 21 | 16 | 0.01 | Corporate | Page 4, L14, L28 & L41 |
| Restructuring charges ⁴ | 165 | 122 | 0.07 | Corporate | Page 4, L16, L29 & L43 |
| Acquisition and integration-related charges | 102 | 80 | 0.04 | Wholesale | Page 4, L17, L30 & L44 |
| Impact from the terminated First Horizon acquisition- related capital hedging strategy ⁵ | 64 | 48 | 0.03 | Corporate | Page 4, L20, L32 & L47 |
| Civil matter provision | 274 | 205 | 0.11 | Corporate | Page 4, L22, L34, L49 |
| FDIC special assessment | 103 | 77 | 0.04 | U.S. Retail | Page 4, L23, L35 & L50 |
| AML investigations provision | 615 | 615 | 0.35 | U.S. Retail | Page 4, L24, L51 |
| Excluding Items of Note above | | | | | |
| Adjusted ⁶ net income and EPS (diluted) | | 3,789 | 2.04 | | |



U.S. Strategic Card Portfolio: Accounting

Illustrative Example

Values below are shown for illustrative purposes only. The percent share is representative of the agreements with the retailer card partners, but the exact split differs by partner.

| Illustrative Example | \$MM |
|-----------------------|-------|
| Credit Card Portfolio | 1,000 |
| Revenue | 150 |
| PCL | (50) |
| Risk-Adjusted Profit | 100 |

Mechanics:

TD collects revenue and establishes PCL, then pays partners their share of risk-adjusted profit as determined by the agreement ('payment' in table below).

Illustrative Example: Assuming 80% retailer share / 20% TD share

| P&L Presentation (\$MM) | Total Bank | U.S. Retail | Corporate |
|-------------------------|-----------------------|-------------------|-----------------------|
| Revenue | Gross at 100% = 150 | Net at 20% = 30 | Net at 80% = 120 |
| PCL | Gross at 100% = (50) | Net at 20% = (10) | Net at 80% = (40) |
| Non-Interest Expense | Payment at 80% = (80) | - | Payment at 80% = (80) |
| Net Income | Net at 20% = 20 | Net at 20% = 20 | - |

Note: The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.



Q2 2024: PTPP^{1,2} & Operating Leverage^{1,3}

Modified for partners' share of SCP PCL, FX and Insurance Service Expense

| TOTAL BANK | Q2 | 2024 | Q1 : | 2024 | Q2 | 2023 | SFI Reference |
|--|---------|----------|---------|----------|---------|----------|--------------------|
| TOTAL BANK | Revenue | Expenses | Revenue | Expenses | Revenue | Expenses | SFI Reference |
| Reported Results (\$MM) | 13,819 | 8,401 | 13,714 | 8,030 | 12,397 | 6,756 | Page 2, L3 & L6 |
| PTPP | 5, | 418 | 5, | 684 | 5, | 641 | |
| PTPP (QoQ %) | (4. | 7%) | 2. | 4% | 38 | .0% | |
| PTPP (YoY %) | (4. | 0%) | 39 | .0% | | - | |
| Revenue (YoY %) | 11 | .5% | 12 | .4% | | - | |
| Expenses (YoY %) | 24 | .3% | (1.0 | 0%) | | - | |
| Operating Leverage | -12 | 2.8% | 13. | 4% | | - | |
| | | | | | | | |
| Adjusted Results (\$MM) ¹ | 13,883 | 7,084 | 13,771 | 7,125 | 12,570 | 6,462 | Page 2, L16 & L17 |
| 9 <u>Minus</u> : U.S. Retail value in C\$ ⁴ | 3,447 | 1,879 | 3,503 | 1,999 | 3,557 | 1,868 | Page 10, L35 & L36 |
| Plus: U.S. Retail value in US\$ ⁴ | 2,540 | 1,384 | 2,587 | 1,479 | 2,628 | 1,380 | Page 11, L35 & L36 |
| Minus: Insurance Service Expense | 1,248 | | 1,366 | | 1,118 | | Page 2, L5 |
| Plus: Corporate PCL ⁵ | | 169 | | 183 | | 149 | Page 14, L6 |
| 3 Subtotal ⁶ | 11,728 | 6,758 | 11,489 | 6,788 | 10,523 | 6,123 | |
| 4 Line 13 PTPP | 4,9 | 970 | 4,7 | 701 | 4,4 | 400 | |
| Line 13 PTPP (QoQ %) | 5. | 7% | 7. | 3% | (11 | .7%) | |
| 6 Line 13 PTPP (YoY %) | 13 | .0% | (5.0 | 6%) | | - | |
| Z Line 12 Devenue (VeV 9/) | 4.4 | E0/ | A 4 | 00/ | | | |
| 7 Line 13 Revenue (YoY %) | | .5% | | 9% | | - | |
| Line 13 Expenses (YoY %) ⁷ | | .4% | | .7% | | - | |
| Line 13 Operating Leverage (YoY) | 1.1 | 1 % | -8. | 8% | | - | |



Net Interest Income Sensitivity (NIIS)

Strong deposit base and disciplined ALM management

25 bps change in short-term interest rates

- 25 bps increase: \$88MM increase in NII over a 12-month period from a 25 bps rise in short rates, assuming a constant balance sheet
 - \$239MM increase if across the curve
- 25 bps decrease: \$101MM decrease in NII over a 12-month period from a 25 bps fall in short rates, assuming a constant balance sheet
 - \$254MM decrease if across the curve

| | <u>Increase</u> | | <u>Decrease</u> | |
|---------------------|-----------------|------|-----------------|------|
| Net Interest Income | С\$ММ | % | C\$MM | % |
| Canada | \$30 | 34% | (\$30) | 30% |
| U.S. | \$58 | 66% | (\$71) | 70% |
| Total | \$88 | 100% | (\$101) | 100% |

CAD 5-Year Swap Rate (%)

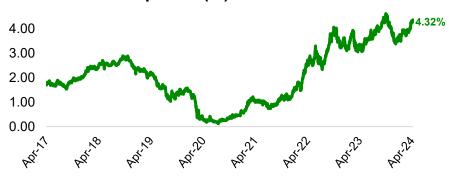


100 bps change in interest rates across the curve

- 100 bps increase: \$875MM increase in NII over a 12-month period, assuming a constant balance sheet
- 100 bps decrease: \$1,053MM decrease in NII over a 12month period, assuming a constant balance sheet

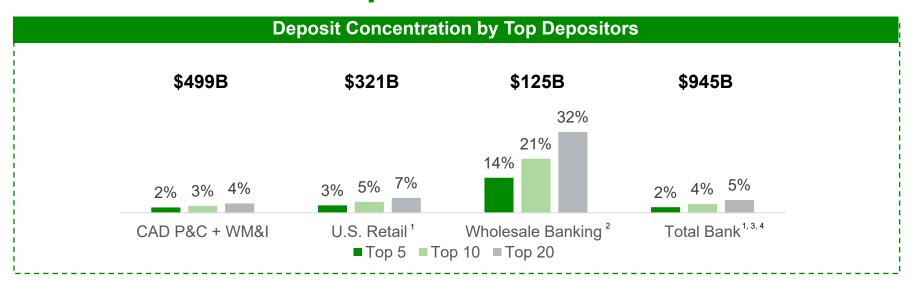
| | <u>Increase</u> | | Decre | ease |
|---------------------|-----------------|------|-----------|------|
| Net Interest Income | C\$MM | % | C\$MM | % |
| Canada | \$457 | 52% | (\$484) | 46% |
| U.S. | \$418 | 48% | (\$569) | 54% |
| Total | \$875 | 100% | (\$1,053) | 100% |

U.S. 7-Year Swap Rate (%)





Well-Diversified Deposit Base



Total Business Deposit Concentration by Industry⁵, \$B

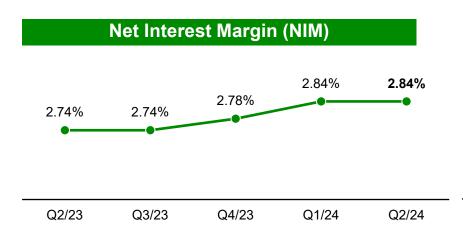
| | By Industry Range | Total |
|--|----------------------|-------|
| Government, Non-Profits | 10% - 20% | 21% |
| Non-Bank Financial Institutions | 10% - 20% | 14% |
| Real Estate, Professional Services | 5% - 10% | 15% |
| Retail, Manufacturing, Industrial, Transportation | 2% - 5% | 12% |
| Various Others | 2% or less | 38% |
| Total | | 100% |

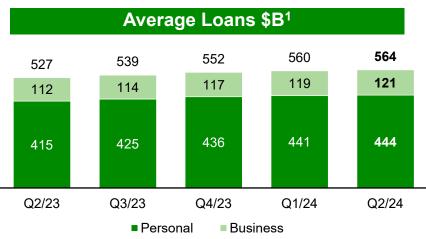


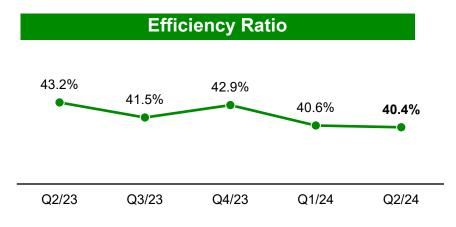


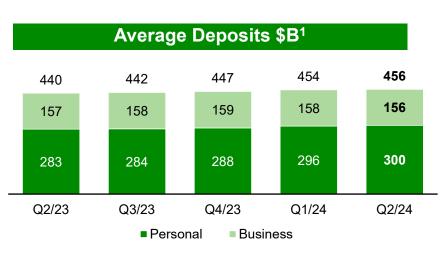
Canadian Personal & Commercial Banking

Margins, Volumes and Efficiency





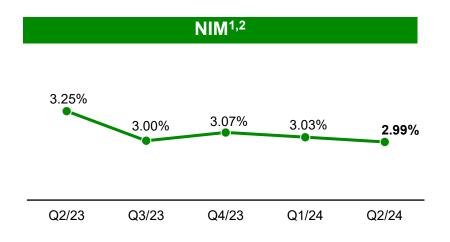




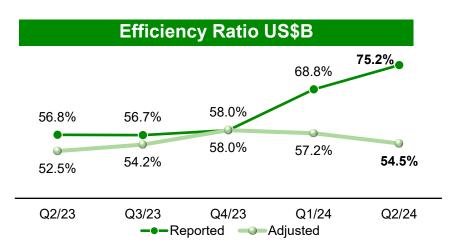


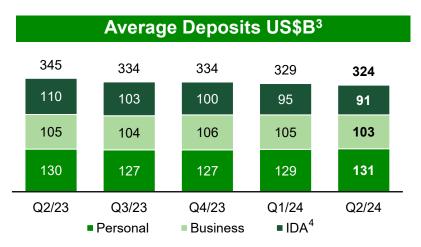
U.S. Retail

Margins, Volumes and Efficiency







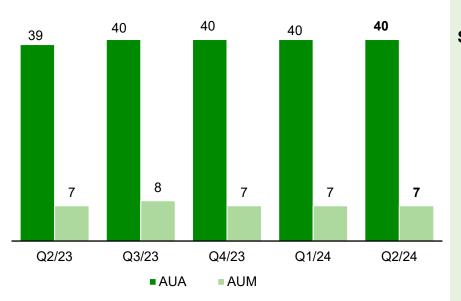




U.S. Retail

Wealth Assets and Schwab EPU

TD Wealth Assets US\$B



Schwab¹ – Q2 2024

TD's share of Schwab's net income was C\$194MM on a reported basis, of which C\$183MM (US\$136MM) was recorded in the U.S. Retail segment

 TD's share of Schwab's net income was C\$229MM on an adjusted² basis

Schwab Q1 2024 results:

- Reported net income of US\$1,362MM, down 15% YoY
- Adjusted³ net income of US\$1,469MM, down 17% YoY
- Total client assets of ~US\$9.1 trillion, up 20% YoY
- Average trades per day of ~6.0MM, up 1% YoY



Schwab Equity Pickup

Q2 2024 Reconciliation

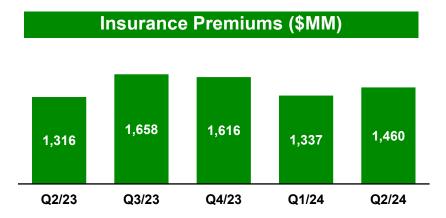
| P&L (\$MM) ¹ | TDBG | U.S. | Retail | Cornorato Sogment |
|--|------|------|--------|-------------------|
| F&L (\$IVIVI) | IDBG | \$C | \$US | Corporate Segment |
| Reported Schwab Equity Pickup ² | 194 | 183 | 136 | 11 |
| Amortization of acquired intangibles ³ | 30 | 0 | 0 | 30 |
| Acquisition and integration charges related to the Schwab transaction ^{3,4} | 5 | 0 | 0 | 5 |
| Adjusted⁵ Schwab Equity Pickup | 229 | 183 | 136 | 46 |

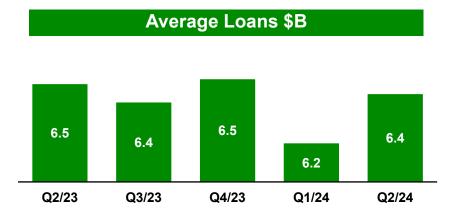
| Financial Statement Reference | TDBG | U.S. Retail | Corporate Segment |
|--|----------------------------------|---|------------------------------------|
| Reported Schwab Equity Pickup ² | ENR: Table 2 SFI: Page 2, L10 | ENR: Table 8, SFI: Page 10, L13; Page 11, L13 | SFI: Page 14, L10 |
| Amortization of acquired intangibles ³ | ENR: Table 3 SFI: Page 4, L13 | | ENR: Table 11 SFI: Page 14, L14 |
| Acquisition and integration charges related to the Schwab transaction ^{3,4} | ENR: Table 3 SFI: Page 4, L14 | | ENR: Table 11 SFI: Page 14, L15 |
| Adjusted⁵ Schwab Equity Pickup | ENR: Table 3 SFI: Page 4, L9 | | Not shown |

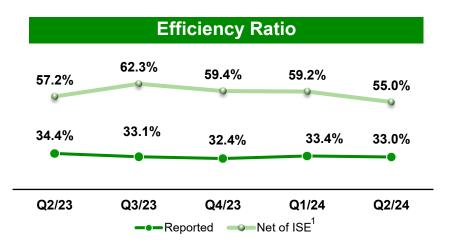


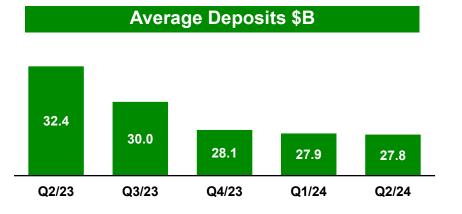
Wealth Management & Insurance

Volumes and Efficiency



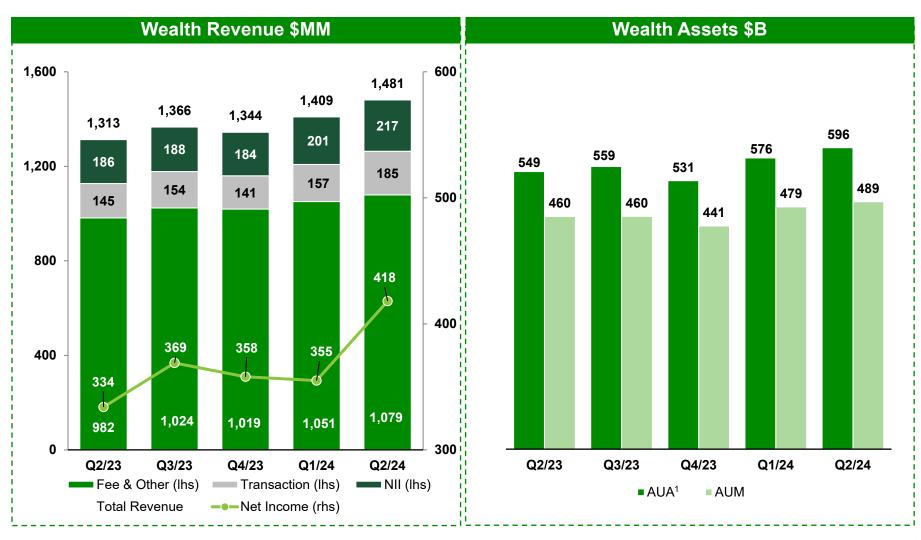






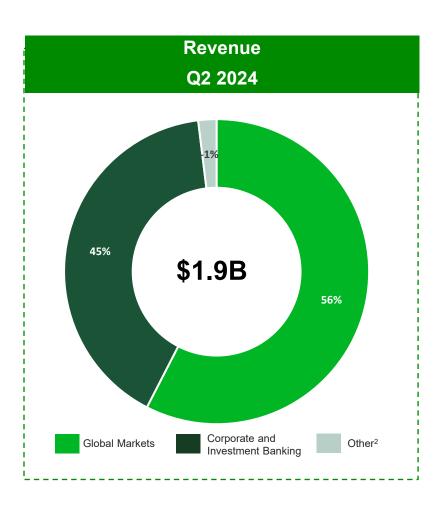


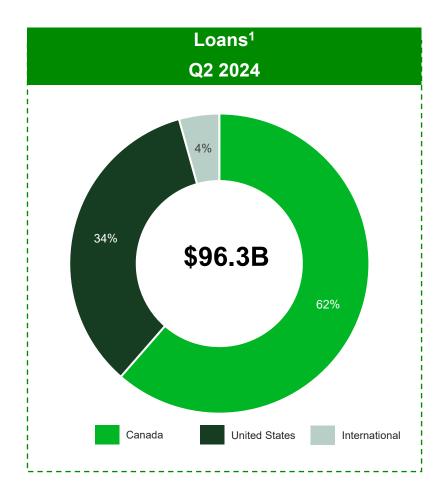
Wealth Management & Insurance





Wholesale Banking







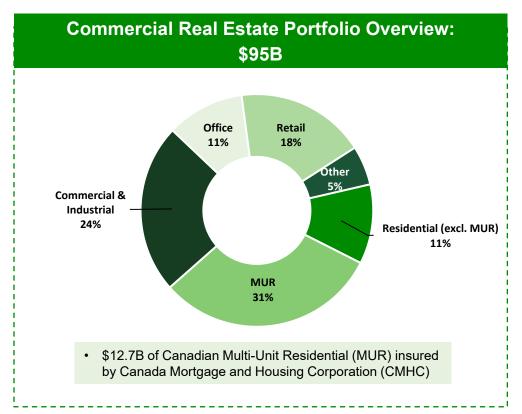
Gross Lending Portfolio

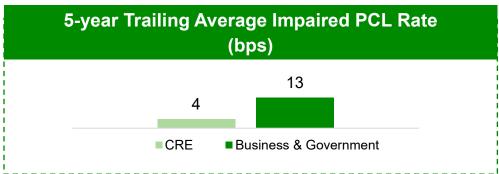
Includes B/As

| eriod-End Balances (\$B unless otherwise noted) | Q1/24 | Q2/24 |
|---|-------|-------|
| Canadian Personal & Commercial Portfolio | 563.9 | 569.8 |
| Personal | 441.6 | 446.5 |
| Residential Mortgages | 263.9 | 266.4 |
| Home Equity Lines of Credit (HELOC) | 117.9 | 119.2 |
| Indirect Auto | 28.8 | 29.0 |
| Credit Cards | 19.0 | 19.6 |
| Other Personal | 12.0 | 12.3 |
| Unsecured Lines of Credit | 9.7 | 9.8 |
| Commercial Banking (including Small Business Banking) | 122.3 | 123.3 |
| U.S. Retail Portfolio (all amounts in US\$) | 191.7 | 193.1 |
| Personal | 94.6 | 95.0 |
| Residential Mortgages | 41.3 | 41.6 |
| Home Equity Lines of Credit (HELOC) ¹ | 7.7 | 7.9 |
| Indirect Auto | 30.3 | 30.4 |
| Credit Cards | 14.6 | 14.4 |
| Other Personal | 0.7 | 0.7 |
| Commercial Banking | 97.1 | 98.1 |
| Non-residential Real Estate | 19.9 | 20.1 |
| Residential Real Estate | 8.7 | 9.1 |
| Commercial & Industrial (C&I) | 68.5 | 68.9 |
| FX on U.S. Personal & Commercial Portfolio | 65.2 | 72.6 |
| U.S. Retail Portfolio (\$) | 256.9 | 265.7 |
| Wealth Management & Insurance Portfolio | 7.8 | 7.8 |
| Wholesale Portfolio | 96.6 | 96.7 |
| Other ² | 0.1 | 0.1 |
| Total ³ | 925.3 | 940.1 |



Commercial Real Estate (CRE)





Highlights

- Commercial Real Estate represents \$95B or 10% of Total Bank gross loans and acceptances¹
 - Portfolio is well diversified across geographies and sub segments
 - 56% of CRE portfolio in Canada and 44% in the U.S.
 - Office represents ~1% of total bank gross loans & acceptances
 - 31% of CRE office in Canada and 69% in the U.S.
- CRE five-year average loan losses of 4 bps, relative to a broader Business & Government average loss rate of 13 bps
- Current quarter total bank CRE Impaired PCL low at \$8MM



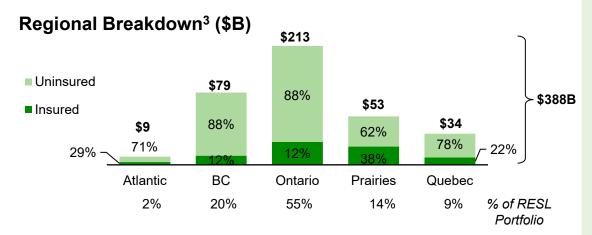
Canadian Real Estate Secured Lending Portfolio

Maturity Schedule (\$B)¹



Canadian RESL Portfolio – Current Loan to Value (%)²

| | Q2/23 | Q3/23 | Q4/23 | Q1/24 | Q2/24 |
|-----------|-------|-------|-------|-------|-------|
| Uninsured | 53 | 52 | 50 | 52 | 53 |
| Insured | 51 | 51 | 50 | 51 | 52 |



Highlights

- Total Canadian real estate secured lending portfolio at \$388B
 - 92% of RESL portfolio is amortizing⁴, of which 73% of HELOC portfolio is amortizing
 - 34% variable interest rate, of which 20%
 Mortgage and 14% HELOC
 - 17% of RESL portfolio insured
- Canadian RESL credit quality remained strong
 - Five-year average impaired loss rate ~1bp
 - Uninsured average Bureau score⁵ of 792, stable guarter-over-quarter
 - Less than 1% of the RESL portfolio is uninsured, has a bureau score of 650 or lower and LTV greater than 75%
- Condo and Investor⁶ RESL credit quality consistent with broader portfolio
 - Condo RESL represents ~15% of RESL outstanding with 20% insured
 - Investor RESL represents ~11% of RESL outstanding



Canadian Personal Banking

Canadian Personal Banking (Q2/24)

| | Gross Loans (\$B) | GIL (\$MM) | GIL/Loans (%) |
|-------------------------------------|-------------------|------------|---------------|
| Residential Mortgages | 266.4 | 222 | 0.08 |
| Home Equity Lines of Credit (HELOC) | 119.2 | 170 | 0.14 |
| Indirect Auto | 29.0 | 107 | 0.37 |
| Credit Cards | 19.6 | 128 | 0.65 |
| Other Personal | 12.3 | 61 | 0.50 |
| Unsecured Lines of Credit | 9.8 | 40 | 0.41 |
| Total Canadian Personal Banking | 446.5 | 688 | 0.15 |
| Change vs. Q1/24 | 4.9 | 26 | 0.00 |

Canadian RESL Portfolio – Loan to Value by Region (%)^{1, 2}

| | | Q1/24 | | | Q2/24 | |
|----------|----------|-------|------------|----------|-------|------------|
| | Mortgage | HELOC | Total RESL | Mortgage | HELOC | Total RESL |
| Atlantic | 57 | 47 | 54 | 58 | 47 | 54 |
| ВС | 56 | 44 | 51 | 57 | 45 | 52 |
| Ontario | 57 | 44 | 51 | 58 | 45 | 51 |
| Prairies | 61 | 49 | 56 | 61 | 49 | 56 |
| Quebec | 60 | 55 | 58 | 61 | 56 | 59 |
| Canada | 58 | 46 | 52 | 58 | 46 | 53 |

Highlights

 Gross impaired loans were stable quarter-over-quarter



Canadian Commercial and Wholesale Banking

Canadian Commercial and Wholesale Banking (Q2/24)

| | Gross Loans/ BAs (\$B) | GIL (\$MM) | GIL/Loans (%) |
|---|---------------------------|---------------|------------------|
| Commercial Banking ¹ | 123.3 | 997 | 0.81 |
| Wholesale Banking | 96.7 | 27 | 0.03 |
| Total Canadian Commercial and Wholesale Banking | 220.0 | 1,024 | 0.47 |
| Change vs. Q1/24 | 1.1 | 28 | 0.01 |

Industry Breakdown¹

| | Gross Loans/ BAs (\$B) | GIL (\$MM) |
|---------------------------------------|---------------------------|------------|
| Real Estate – Residential | 27.8 | 6 |
| Real Estate – Non-residential | 27.6 | 65 |
| Financial | 35.7 | 3 |
| Govt-PSE-Health & Social Services | 16.0 | 121 |
| Oil and Gas | 3.1 | 17 |
| Metals and Mining | 3.2 | 25 |
| Forestry | 1.0 | 16 |
| Consumer ² | 9.7 | 284 |
| Industrial/Manufacturing ³ | 13.3 | 103 |
| Agriculture | 11.5 | 33 |
| Automotive | 16.1 | 187 |
| Other ⁴ | 55.0 | 164 |
| Total | 220.0 | 1,024 |

Highlights

- Gross impaired loans increased quarter-overquarter, driven by:
 - The Canadian Commercial Banking portfolio
 - Partially offset by a reduction in Wholesale Banking



U.S. Personal Banking

U.S. Personal Banking¹ (Q2/24)

| In USD unless otherwise specified | Gross Loans (\$B) | GIL (\$MM) | GIL/Loans (%) |
|--|----------------------|---------------|------------------|
| Residential Mortgages | 41.6 | 335 | 0.80 |
| Home Equity Lines of Credit (HELOC) ² | 7.9 | 182 | 2.31 |
| Indirect Auto | 30.4 | 210 | 0.69 |
| Credit Cards | 14.4 | 301 | 2.10 |
| Other Personal | 0.7 | 6 | 0.84 |
| Total U.S. Personal Banking (USD) | 95.0 | 1,034 | 1.09 |
| Change vs. Q1/24 (USD) | 0.4 | 1 | 0.00 |
| Foreign Exchange | 35.7 | 388 | n/a |
| Total U.S. Personal Banking (CAD) | 130.7 | 1,422 | 1.09 |

U.S. Real Estate Secured Lending Portfolio¹

Indexed Loan to Value (LTV) Distribution and Refreshed FICO Scores³

| Current Estimated LTV | Residential Mortgages (%) | 1 st Lien HELOC (%) | 2 nd Lien HELOC (%) | Total (%) |
|--------------------------|---------------------------------|--------------------------------------|--------------------------------------|--------------|
| >80% | 6 | 1 | 6 | 6 |
| 61-80% | 36 | 12 | 39 | 35 |
| <=60% | 58 | 87 | 55 | 59 |
| Current FICO Score >700 | 93 | 87 | 83 | 92 |

Highlights

 Gross impaired loans were stable quarter-over-quarter



U.S. Commercial Banking

U.S. Commercial Banking¹ (Q2/24)

| In USD unless otherwise specified | Gross Loans/ BAs (\$B) | GIL (\$MM) | GIL/Loans (%) |
|-------------------------------------|---------------------------|---------------|------------------|
| Commercial Real Estate (CRE) | 29.2 | 387 | 1.33 |
| Non-residential Real Estate | 20.1 | 268 | 1.33 |
| Residential Real Estate | 9.1 | 119 | 1.31 |
| Commercial & Industrial (C&I) | 68.9 | 162 | 0.24 |
| Total U.S. Commercial Banking (USD) | 98.1 | 549 | 0.56 |
| Change vs. Q1/24 (USD) | 1.0 | 55 | 0.05 |
| Foreign Exchange | 36.9 | 207 | n/a |
| Total U.S. Commercial Banking (CAD) | 135.0 | 756 | 0.56 |

Highlights

 Gross impaired loans quarter-over-quarter increase related to a few loans in the commercial real estate sector

Commercial Real Estate

| | Gross Loans/ BAs (US\$B) | GIL (US\$MM) |
|----------------------|-----------------------------|--------------|
| Office | 4.2 | 230 |
| Retail | 5.8 | 28 |
| Apartments | 8.4 | 116 |
| Residential for Sale | 0.1 | 1 |
| Industrial | 2.5 | 2 |
| Hotel | 0.4 | 6 |
| Commercial Land | 0.1 | - |
| Other | 7.7 | 4 |
| Total CRE | 29.2 | 387 |

Commercial & Industrial

| | Gross Loans/ BAs (US\$B) | GIL (US\$MM) |
|---------------------------------------|-----------------------------|--------------|
| Health & Social Services | 11.7 | 15 |
| Professional & Other Services | 8.7 | 35 |
| Consumer ² | 6.6 | 40 |
| Industrial/Manufacturing ³ | 7.2 | 39 |
| Government/PSE | 12.6 | 3 |
| Financial | 7.4 | 1 |
| Automotive | 4.6 | 5 |
| Other ⁴ | 10.1 | 24 |
| Total C&I | 68.9 | 162 |



Endnotes on Slides 4-5

Slide 4

- 1. The Bank prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as the "reported" results. The Bank also utilizes non-GAAP financial measures such as "adjusted" results (i.e., reported results excluding "items of note") and non-GAAP ratios to assess each of its businesses and measure overall Bank performance. The Bank believes that non-GAAP financial measures and non-GAAP ratios provide the reader with a better understanding of how management views the Bank's performance. Non-GAAP financial measures and ratios used in this presentation are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. See "How We Performed" in the Bank's Q2 2024 Report to Shareholders (available at www.td.com/investor and www.sedarplus.ca), which is incorporated by reference, for further explanation, reported basis results, a list of the items of note, and a reconciliation of adjusted to reported results. For further information on items of note, please see slide 24.
- 2. For additional information about this metric, refer to the Glossary in the Bank's Q2 2024 Report to Shareholders, which is incorporated by reference.
- 3. Pre-tax, pre-provision earnings (PTPP) is a non-GAAP financial measure that is typically calculated by subtracting expenses from revenues. At the total Bank level, TD calculates PTPP as the difference between adjusted revenue (U.S. Retail in US\$) net of insurance service expense (ISE), and adjusted expenses (U.S. Retail in US\$), grossed up by the retailer program partners' share of PCL for the Bank's U.S. strategic card portfolio. Collectively, these adjustments provide a measure of PTPP that management believes is more reflective of underlying business performance.
- 4. This measure has been calculated in accordance with the Office of the Superintendent of Financial Institutions Canada's (OSFI's) Capital Adequacy Requirements guideline.

- 1. U.S. Retail Deposits exclude Schwab insured deposit accounts.
- 2. Includes assets under administration (AUA) and assets under management (AUM) administered or managed by Wealth Management & Insurance, U.S. Retail, and TD Investor Services, which is part of the Canadian Personal and Commercial Banking segment.
- 3. Please refer to Slide 4, Endnote 2.
- Credit Card spend is reported as total retail sales, net of any returns. Debit Card spend is also net of returns.
- 5. The average number of trades (equities, options, GICs, mutual funds, money market instruments & bonds) during the period, per trading day.



Endnotes on Slides 6-12

Slide 6

1. J.D. Power 2024 Canada Dealer Financing Satisfaction Study. For J.D. Power 2024 award information, visit jdpower.com/awards.

Slide 7

- 1. Canadian Personal and Commercial: based on Canadian Personal & Small Business banking. U.S. Retail: based on U.S. Retail and Small Business banking.
- 2. Active digital users as a percentage of total customer base. Canadian Personal & Small Business Banking excludes TDAF loan only customers. Active digital users are users who have logged in online or via their mobile device at least once in the last 90 days.
- 3. Number of active mobile users, in millions. Active mobile users are users who have logged in via their mobile device at least once in the last 90 days.
- 4. Canadian mobile sessions represent the total number of Canadian Personal banking and Small Business banking customer logins using a mobile device for the period. U.S. mobile sessions represent the total number of U.S. Retail banking and Small Business banking customer logins using a mobile device for the period.
- 5. Self-serve share of transactions represents all financial transactions that are processed through unassisted channels (Online, Mobile, ATM, and Phone IVR).

Slide 10

- 1. Please refer to Slide 4, Endnote 1.
- 2. Adjusted expenses excluding the partners' share of net profits for the U.S. SCP and adjusted expenses excluding the partners' share of net profits and FX are non-GAAP financial measures. For further information on accounting for the partners' program, please see slides 25 and 26. For further information about these non-GAAP financial measures, please see Slide 4, Endnote 1.

- 1. Please refer to Slide 4, Endnote 1.
- Net interest margin (NIM) is calculated by dividing net interest income by average interest-earning assets. Average interest-earning assets used in the
 calculation of NIM is a non-GAAP financial measure. NIM and average interest-earning assets are not defined terms under IFRS and, therefore, may
 not be comparable to similar terms used by other issuers.



Endnotes on Slides 13-15

Slide 13

- 1. Please refer to Slide 4, Endnote 1.
- 2. Net interest margin is calculated by dividing U.S. Retail segment's net interest income by average interest-earning assets. For the U.S. Retail segment, this calculation excludes the impact related to sweep deposits arrangements and intercompany deposits and cash collateral. The value of tax-exempt interest income is adjusted to its equivalent before-tax value. For investment securities, the adjustment to fair value is included in the calculation of average interest-earning assets. Management believes this calculation better reflects segment performance.

Slide 14

- 1. Please refer to Slide 4, Endnote 1.
- 2. Includes AUA administered by TD Investor Services, which is part of the Canadian Personal and Commercial Banking segment.

Slide 15

1. Please refer to Slide 4, Endnote 1.



Endnotes on Slides 16-17

Slide 16

- Please refer to Slide 4, Endnote 1.
- 2. Amortization of acquired intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after-tax amounts for amortization of acquired intangibles relating to the share of net income from investment in Schwab, reported in the Corporate segment. For additional information on the impact of adjustments in comparative periods, please refer to Page 14 of the Bank's Q2 2024 Supplementary Financial Information package, which is available on our website at www.td.com/investor.
- 3. Impact of charges related to the Schwab investment includes the following components, reported in the Corporate segment: i) the Bank's own integration and acquisition costs related to the Schwab transaction, ii) amortization of Schwab-related acquired intangibles on an after-tax basis, iii) the Bank's share of acquisition and integration charges associated with Schwab's acquisition of TD Ameritrade on an after-tax basis, iv) the Bank's share of restructuring charges incurred by Schwab on an after-tax basis, and v) the Bank's share of the FDIC special assessment charge incurred by Schwab on an after-tax basis.
- 4. The Bank continued to undertake certain measures in the second quarter of 2024 to reduce its cost base and achieve greater efficiency. In connection with these measures, the Bank incurred \$165 million of restructuring charges which primarily relate to employee severance and other personnel-related costs and real estate optimization.
- 5. Prior to May 4, 2023, the impact shown covers periods before the termination of the FHN transaction and includes the following components, reported in the Corporate segment: i) mark-to-market gains (losses) on interest rate swaps recorded in non-interest income Q2 2023: (\$263) million, ii) basis adjustment amortization related to de-designated fair value hedge accounting relationships, recorded in net interest income Q2 2023: \$129 million, and iii) interest income (expense) recognized on the interest rate swaps, reclassified from non-interest income to net interest income with no impact to total adjusted net income Q2 2023: \$311 million. After the termination of the merger agreement, the residual impact of the strategy is reversed through net interest income Q2 2024: (\$64) million, Q1 2024: (\$57) million.
- 6. Please refer to Slide 4, Endnote 2.

- Capital and liquidity measures are calculated in accordance with OSFI's Capital Adequacy Requirements, Leverage Requirements, and Liquidity Adequacy Requirements guidelines.
- 2. FX impact on RWA has a negligible impact on the CET 1 ratio, because the CET 1 ratio is currency hedged.
- 3. Includes the impact the lower capital base has on the portion of TD's Schwab investment that exceeds the regulatory thresholds for non-significant investments.



Endnotes on Slides 18-22

Slide 18

- 1. Gross Impaired Loan formations represent additions to Impaired Loans & Acceptances during the quarter; excludes the impact of acquired credit-impaired loans.
- 2. GIL Formations Ratio: Gross Impaired Loan Formations/Average Gross Loans & Acceptances.

Slide 19

- Gross Impaired Loans (GIL) excludes the impact of acquired credit-impaired loans.
- GIL Ratio: Gross Impaired Loans/Gross Loans & Acceptances (both are spot) by portfolio.

Slide 20

- 1. Includes acquired credit impaired (ACI) loans.
- 2. PCL Ratio: Provision for Credit Losses on a quarterly annualized basis/Average Net Loans & Acceptances.
- 3. Net Total Bank and U.S. Retail PCL ratios exclude credit losses associated with the retailer program partners' share of the U.S. Strategic Cards Portfolio, which is recorded in the Corporate Segment.
- 4. Gross Total Bank, U.S. Retail & Corporate PCL ratios include the retailer program partners' share of the U.S. Strategic Cards Portfolio, which is recorded in the Corporate Segment.

Slide 21

- 1. Please refer to Slide 20, Endnote 1.
- 2. PCL-impaired represents Stage 3 PCL under IFRS 9, performing represents Stage 1 and Stage 2 on financial assets, loan commitments, and financial guarantees.

- Please refer to Slide 20, Endnote 1.
- 2. Coverage Ratio: Total allowance for credit losses as a % of gross loans and acceptances.
- 3. U.S. Strategic Cards Partners' Share represents the retailer program partners' share of the U.S. Strategic Cards Portfolio ACL.
- 4. Consumer instalment and other personal includes the HELOC, Indirect Auto and Other Personal portfolios.



Endnotes on Slides 24-26

Slide 24

- This column refers to specific page(s) and line items of the Bank's Q2 2024 Supplementary Financial Information package.
- 2. Please refer to Slide 16. Endnote 2.
- 3. Please refer to Slide 16, Endnote 3.
- Please refer to Slide 16, Endnote 4.
- 5. Please refer to Slide 16, Endnote 5.
- Please refer to Slide 4, Endnote 1.

- 1. Please refer to Slide 4, Endnote 1.
- 2. Pre-tax, pre-provision earnings (PTPP) is a non-GAAP financial measure that is typically calculated by subtracting expenses from revenues. At the total Bank level, TD calculates PTPP as the difference between adjusted revenue (U.S. Retail in US\$) net of insurance service expense, and adjusted expenses (U.S. Retail in US\$), grossed up by the retailer program partners' share of PCL for the Bank's U.S. strategic card portfolio. Collectively, these adjustments provide a measure of PTPP that management believes is more reflective of underlying business performance.
- 3. Operating leverage is a non-GAAP measure. At the total Bank level, TD calculates operating leverage as the difference between the % change in adjusted revenue (U.S. Retail in source currency) net of insurance service expense, and adjusted expenses (U.S. Retail in US\$) grossed up by the retailer program partners' share of PCL for the Bank's U.S. strategic card portfolio. Collectively, these adjustments provide a measure of operating leverage that management believes is more reflective of underlying business performance.
- 4. Adjusts for the impact of foreign exchange on the U.S. Retail Bank by using source currency figures. These adjustments are done to reflect measures that the Bank believes are more reflective of underlying business performance.
- 5. Adjusts for the impact of the accounting requirements for the U.S. strategic card portfolio. Eliminating the partners' share of the PCL removes a source of volatility that is not reflective of the Bank's underlying economic exposure. This can be done by adding Corporate PCL (which consists solely of the partners' share of the PCL) back to non-interest expenses. See slide 25 for further information.
- 6. Line 13 metrics reflect the adjustments described in lines 9 through 12 on slide 26.
- 7. Excluding only the impact of the US Strategic Card Portfolio partners' share, year-over year expense growth would have been 10.5% (\$6,680MM in Q2'24 and \$6,043MM in Q2'23), representing a year-over-year increase of \$637MM.



Endnotes on Slides 28-30

Slide 28

- 1. U.S. Retail deposits exclude deposits from the Schwab Insured Deposit Agreement.
- Wholesale deposit concentration by top depositors includes all global transaction banking (i.e., corporate deposits).
- Total Bank deposit concentration by top deposits does not include CPs or CDs. This view is based on the Top 20 overall depositors and not the sum of Top 20 depositors by segment.
- 4. Numbers may not add due to rounding.
- 5. Total Business Deposit concentration by industry includes Corporate, Commercial and SBB; includes term deposits but does not include CPs or CDs. All personal balances have no impact to the overall figure.
- 6. Source: Call reports as of March 31, 2024. Secured deposits are deposits where TD is required to either pledge securities or use Letters of Credit to safeguard those deposits beyond FDIC insurance.
- 7. Deposits uninsured by the FDIC.

Slide 29

1. Numbers may not add due to rounding.

- 1. Please refer to Slide 13, Endnote 2.
- 2. The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
- 3. Numbers may not add due to rounding.
- Insured deposit accounts.



Endnotes on Slides 31-32

Slide 31

- 1. TD's share of net income in US\$ is the corresponding C\$ net income contribution of Schwab to the U.S. Retail segment included in the Bank's Report to Shareholders (www.td.com/investor) for the relevant quarters, divided by the average FX rate. For additional information, please see the respective earnings release of Schwab available at https://www.aboutschwab.com/investor-relations.
- 2. Please refer to Slide 4, Endnote 1.
- 3. Non-GAAP net income is a non-GAAP financial measure as defined by SEC Regulation G. Schwab defines non-GAAP net income as net income adjusted to remove the after-tax effect of amortization of acquired intangible assets and acquisition and integration-related expenses. Schwab considers non-GAAP net income as an important measure of its financial performance because it excludes certain items that may not be indicative of Schwab's core operating results and business outlook and may be useful in evaluating the operating performance of the business and facilitating a meaningful comparison of Schwab's results in the current period to those in prior and future periods. Amortization of acquired intangible assets is excluded because management does not believe it is indicative of Schwab's underlying business performance. Non-GAAP net income should be considered in addition to, rather than as a substitute for, GAAP net income.

- 1. The Bank's share of Schwab's earnings is reported with a one-month lag.
- 2. Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
- 3. Includes the after-tax amounts for amortization of acquired intangibles and the Bank's share of acquisition and integration charges associated with Schwab's acquisition of TD Ameritrade, which are recorded in the Corporate segment equity pickup, which is shown on page 14 of the Bank's Q2 2024 Supplementary Financial Information package on a reported basis only.
- 4. The Bank's own integration costs related to the Schwab transaction this quarter (\$16MM pre-tax this quarter) are reported as non-interest expenses in the Corporate segment. In the Bank's Q2 2024 Report to Shareholders (Table 15), acquisition and integration costs of \$21MM (pre-tax) include the Bank's share of Schwab's costs and the Bank's own integration costs.
- 5. Please refer to Slide 4, Endnote 1.



Endnotes on Slides 33-37

Slide 33

1. Please refer to Slide 4, Endnotes 1 and 2.

Slide 34

1. Please refer to Slide 14, Endnote 2.

Slide 35

- 1. Average gross lending portfolio includes gross loans and bankers' acceptances relating to Wholesale Banking, excluding letters of credit, cash collateral, credit default swaps, and allowance for credit losses.
- 2. Other includes investment portfolios and other accounting adjustments.

Slide 36

- 1. U.S. HELOC includes Home Equity Lines of Credit and Home Equity Loans.
- 2. Includes acquired credit impaired loans and loans booked in the Corporate segment.
- 3. Includes loans measured at fair value through other comprehensive income.

Slide 37

1. Gross Loans and Banker's Acceptances outstanding and percentage of Gross Loans and Banker's Acceptances outstanding.



Endnotes on Slides 38-39

Slide 38

- 1. Excludes revolving HELOC, Wholesale mortgage portfolio.
- 2. RESL Portfolio Current Loan to Value is calculated with the Teranet-National Bank House Price Index™ and weighted by the total exposure, based on outstanding mortgage balance and/or the HELOC authorized credit limit for both insured and uninsured exposures, excluding the Wholesale mortgage portfolio. The Teranet-National Bank House Price Index™ is a trademark of Teranet Enterprises Inc. and National Bank of Canada and has been licensed for internal use by The Toronto-Dominion Bank's Real Estate Secured Lending team only. Teranet-National Bank House Price Index™ data and marks are used with the permission of Teranet Inc. and National Bank of Canada. The contents of this work and any product to which it relates are not endorsed, sold or promoted by Teranet, NBC nor any of their suppliers or affiliates. None of Teranet, NBC, nor their third party data licensors nor any of their affiliates make any express or implied warranties, and expressly disclaim all warranties of merchantability, fitness for a particular purpose or use, adequacy, accuracy, timeliness or completeness with respect to the work product and any product it relates to. Without limiting the foregoing, in no event shall Teranet, NBC, their third party licensors or their affiliates shall be subject to any damages or liabilities for any errors, omissions or delays of the dissemination of the Index nor be liable for any direct, special, incidental, punitive or consequential damages, even if they have been advised of the possibility of such damages, whether in contract, tort, strict liability or otherwise.
- 3. The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.
- 4. Amortizing includes loans where the fixed contractual payments are no longer sufficient to cover the interest based on the rates in effect at April 30, 2024.
- Average bureau score is exposure weighted.
- Investor RESL reflects RESL where collateral is a non-owner-occupied investment property.

- 1. Please refer to Slide 38, Endnote 2.
- 2. Please refer to Slide 38, Endnote 3.



Endnotes on Slides 40-42

Slide 40

- 1. Includes Small Business Banking and Business Credit Cards.
- 2. Consumer includes: Food, Beverage and Tobacco; Retail Sector.
- 3. Industrial/Manufacturing includes: Industrial Construction and Trade Contractors; Sundry Manufacturing and Wholesale Banking.
- 4. Other includes: Power and Utilities; Telecommunications, Cable and Media; Transportation; Professional and Other Services; Other.

Slide 41

- 1. Excludes acquired credit-impaired loans.
- 2. Please refer to Slide 36, Endnote 1.
- 3. Loan To Value is calculated with the Loan Performance Home Price Index, based on outstanding mortgage balance and/or the HELOC authorized credit limit.

- 1. Please refer to Slide 41, Endnote 1.
- 2. Please refer to Slide 40, Endnote 2.
- 3. Please refer to Slide 40, Endnote 3.
- 4. Other includes: Agriculture; Power and utilities; Telecommunications, Cable and media; Transportation; Forestry; Metals and mining; Oil and gas; Other.



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